Energy Education®
Empowering Your Vision.

SAN LEANDRO UNIFIED SCHOOL DISTRICT

San Leandro, California

Valid until July 1, 2012

Energy Savings Plan

	*Fast Track***	YEAR 1	YEAR 2	YEAR 3	YEAR 4	YEAR 5	YEAR 6	YEAR 7	YEAR 8	YEAR 9	YEAR 10	TOTAL
SAVINGS	$ 37,000	$ 292,000	$ 321,000	$ 354,000	$ 389,000	$ 428,000	$ 471,000	$ 518,000	$ 569,000	$ 626,000	$ 689,000	$ 4,694,000
TRANSFORMATIONAL ENERGY MANAGEMENT® PROCESS (ENERGY EDUCATION SAVINGS SHARE)	0	144,000	144,000	144,000	144,000	0	0	0	0	0	0	576,000
ENERGY EDUCATION SPECIALIST UP TO MAX OF $40,000 (INCLUDING SALARY DRIVEN COSTS)	6,700	40,000	40,000	40,000	40,000	40,000	40,000	40,000	40,000	40,000	40,000	406,700
ESTIMATED CONFERENCE TRAVEL	1,000	3,000	3,000	3,000	3,000	3,000	3,000	3,000	3,000	3,000	3,000	31,000
ENERGY ACCOUNTING SOFTWARE**	0	13,950	2,093	2,093	2,093	2,093	2,093	2,093	2,093	2,093	2,093	32,783
TOTAL INVESTMENT	7,700	200,950	189,093	189,093	189,093	45,093	45,093	45,093	45,093	45,093	45,093	1,046,483
NET SAVINGS	$ 29,300	$ 91,050	$ 131,908	$ 164,908	$ 199,908	$ 382,908	$ 425,908	$ 472,908	$ 523,908	$ 580,908	$ 643,908	$ 3,647,518
RETURN ON ANNUAL INVESTMENT	381%	45%	70%	87%	106%	849%	945%	1049%	1162%	1288%	1428%	349%

*Energy Education Specialist's estimated salary for 1 position at $40,000 annualized which includes $5,000 for night, weekend and holiday work. Final salary figure will affect total net savings.
**Approximate amounts based on current product pricing.
*** Assumes 4-month ***Fast Track*** period with Energy Education Specialist hired and active by the end of the 2nd month.

Number of Energy Education Specialists 1
Part-time

TOTAL NET SAVINGS OVER 10 YEARS $3,647,518

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