Heartland School Solutions
1620 W. Fountainhead Pkwy, Suite 501
Tempe, AZ 85282
Phone: 800-724-9853 x3051
Fax: 585-785-2351
Email: preston.belknap@e-hps.com

Account: San Leandro Unified S.D.
HSS ID: 7260532-000930
Date: 03/13/2014
Contact: DeeAnne Cortes
Sales Rep: Pete Belknap

This Proposal must be signed within 30 days from the above date in order to guarantee pricing and discounts.

Product Code	Software Products	Quantity	Price	Total
HSS040	SFW: NK Cafeteria License	12.00	1,395.00	16,740.00
HSS045	SFW: NK Free and Reduced	1.00	1,995.00	1,995.00
HSS046	SFW: NK POS Manager Enterprise	1.00	1,845.00	1,845.00
HSS051	SFW: NK Station License	31.00	295.00	9,145.00
HSS657	SFW: Discount - Multi Line POS	1.00	-5,300.00	-5,300.00
HSS656	SFW: Discount	1.00	-12,213.00	-12,213.00

Software Total $12,212.00

Product Code	Hardware Products	Quantity	Price	Total
HSS200	HDW: NK Pin Pad IDR2 w/optical scanner	31.00	295.00	9,145.00

Hardware Total $9,145.00

Product Code	Professional Services	Quantity	Price	Total
HSS588	PSV: POS On Site Go Live	5.00	1,100.00	5,500.00
HSS589	PSV: POS On Site Training	2.00	1,100.00	2,200.00

Professional Services Total $7,700.00

Total: $29,057.00
Grand Total: $29,057.00

The following Software Support and Extended Warranty costs are provided for Year 2 budget. The costs **are not** included in the grand total.

First Year Software Support is included at no charge. Annual Maintenance includes all software enhancements and technical phone support. POS touch screen terminals come with a 3 year, next business day, advanced replacement warranty.

Product Code	Support Products	Quantity	Price	Total
HSS378	SUP: NK Cafeteria License Annual	12.00	295.00	3,540.00
HSS377	SUP: NK Free and Reduced Annual	1.00	265.00	265.00
HSS376	SUP: NK POS Manager Annual	1.00	265.00	265.00
			Support Total	$4,070.00

Product Code	Warranty Products	Quantity	Price	Total
HSS507	WAR: NK IDR2 Extended Warranty	31.00	45.00	1,395.00
			Warranty Total	$1,395.00

Support and Warranty Total:	**$5,465.00**

GENERAL NOTES

1. Upon agreement to proceed, the client must provide Heartland School Solutions with a signed Proposal and/or an original purchase order.
2. Sales tax will be included on your invoice unless a tax exemption certificate is on file for your district. Please make sure we have a current W9 on file, otherwise order processing will be delayed.
3. When applicable, shipping charges will be included on your invoice.
4. Heartland School Solutions product pricing is subject to change with notice.

This Proposal is subject to written acceptance by the Purchaser and Heartland School Solutions. By signing this Proposal you are agreeing to the terms and conditions set forth in this Proposal and the agreement(s) included with this Proposal or attached hereto and made a part hereof.

Approved By Heartland School Solutions _____ **Date** _____

Title _____

Approved By Purchaser _____ **Date** _____

Title _____

PURCHASE ANALYSIS

		YEAR 1	YEAR 2	YEAR 3	YEAR 4	YEAR 5	TOTAL
NUTRIKIDS							
	Software	$ 12,212	$ -	$ -	$ -	$ -	$ 12,212
	Hardware	$ 9,145	$ -	$ -	$ -	$ -	$ 9,145
	Training	$ 7,700	$ -	$ -	$ -	$ -	$ 7,700
	Annual Support - Software	$ -	$ 4,070	$ 4,070	$ 4,070	$ 4,070	$ 16,280
	Annual Support - Hardware	$ -	$ -	$ -	$ -	$ -	$ -
	TOTAL COST	**$ 29,057**	**$ 4,070**	**$ 4,070**	**$ 4,070**	**$ 4,070**	**$ 45,337**
WebSMARTT							
	Software	$ -	$ -	$ -	$ -	$ -	$ -
	Hardware	$ -	$ -	$ -	$ -	$ -	$ -
	Training	$ -	$ -	$ -	$ -	$ -	$ -
	Year End Rollover	$ 900	$ 900	$ 900	$ 900	$ 900	$ 4,500
	Annual Support	$ 7,755	$ 7,755	$ 7,755	$ 7,755	$ 7,755	$ 38,775
	TOTAL COST	**$ 8,655**	**$ 8,655**	**$ 8,655**	**$ 8,655**	**$ 8,655**	**$ 43,275**
	Cost Difference	**$ 20,402**	**$ (4,585)**	**$ (4,585)**	**$ (4,585)**	**$ (4,585)**	**$ 2,062**
Less Increased Revenue							$ -
TOTAL PURCHASE COST TO DISTRICT		**$ 20,402**	**$ (4,585)**	**$ (4,585)**	**$ (4,585)**	**$ (4,585)**	**$ 2,062**