MailFinance
A Neopost USA Company

Government Product Lease Agreement
with Meter Rental Agreement

Section (A) Dealer Information

Dealer Office Number:	Dealer Office Name:	Phone #:	Date Submitted:
9300	Neopost Northwest		

Section (B) Billing Information

Company Name (Full legal name): San Leandro High School		
DBA:		
Billing Address: 2200 Bancroft Ave		
Billing City: San Leandro	State: CA	Zip Code + 4: 94577-0000
Billing Contact Name:	Contact Phone Number:	
Billing Contact Title:	Contact Fax Number:	
Billing Contact email Address:	Purchase Order Number:	

Section (C) Installation Information (if different than Billing Information)

Company Name (Full legal name): San Leandro High School		
DBA:		
Installation Address (No PO Boxes or General Delivery): 2200 Bancroft Ave		
Installation City: San Leandro	State: CA	Zip Code + 4: 94577-0000
Installation Contact Name: Zaira Duncan	Phone Number: (510) 618-4600	
Installation Contact Title: Principal's Secretary	Fax Number:	
Installation Contact email Address: Zduncan@sanleandro.k12.ca.us		

Section (D) Products

	Quantity	Model / Part Number	Description (Include Serial Number, if applicable ☐ See additional listed products on attached continuation schedule.
1	1	IS440	IS-440 Base w/autofeeder, sealer
2	1	ISWP10	10 LB Scale
3			
4			
5			WSCA Contract 7-12-70-25

Section (E) Lease Payment Information & Lease Payment Schedule

Tax Status:
- (●) Taxable
- ( ) Tax-Exempt. *Certificate attached.*

Billing Frequency:
- ( ) Monthly
- (●) Quarterly
- ( ) Annually

Billing Method:
- ( ) Standard
- (●) Government Payment in Arrears

Period	# of Months	Monthly Payment (plus applicable taxes)
First	12	105.95
Next	48	145.66
Next		
Next		

Current Lease Number:

New Lease Number:

Section (F) ACH Direct Debit for Lease Payments (*Attach Voided Check*)

Bank Name	Bank Contact Name
Bank City, State	Bank Contact Phone Number
Bank Routing Number	Bank Account Number

Section (G) Postage Meter & Postage Funding Information

Main Post Office Name:	Post Office 5-Digit Zip Code:
Postage Funding Method: ( ) Bill Me (●) Prepay by Check ( ) ACH Debit *Attach ACH Authorization Form* ( ) OMAS / CPU OMAS Agency Code *Attach USPS CPU Authorization Letter*	Postage Funding Account: (●) POC ( ) TMS (●) New ( ) Existing Existing Account Number

Section (H) Services

Rate Protection:	(●) Online Postal Rates ( ) RCP (Shipped Update) ( ) None	Covered Product: ISWP10
iMeter Apps:	☐ Online Postal Expense Management ☐ Online E-Services ☐ Online E-Services with Electronic Return Receipt	
Software:	☐ Software Advantage	Covered Product:
Dealer Services:	☑ Maintenance	☑ Installation / Training

Section (I) Approval

Existing customers who currently fund the Postage account by ACH Debit will not be converted to neoFunds/TotalFunds unless initialed here _____.

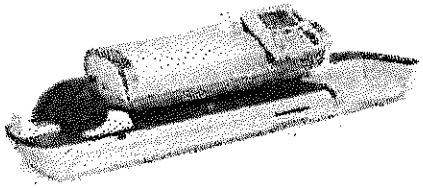
This document consists of a Government Product Lease ("Lease") with MailFinance Inc.; a Postage Meter Rental Agreement, Product Maintenance Agreement, an Online Services Agreement, Software Configuration Services Agreement, and a Software License Agreement with Neopost USA Inc., and a neoFunds Account Agreement with Mailroom Finance, Inc. Your signature constitutes an offer to enter into the Lease and, if applicable, the other agreements, and acknowledges that you have received, read, and agree to all applicable terms and conditions (versions GL-05-12), which are also available at http://www.neopostinc.com/terms/GovLease-05-12.pdf and that you are authorized to sign the agreements on behalf of the customer identified above. The applicable agreements will become binding on the companies identified above only after an authorized individual accepts your offer by signing below, or when the equipment is shipped to you.

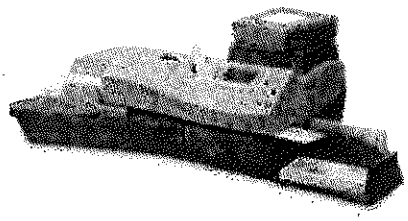
Authorized Signature _____ Print Name and Title _____ Date Accepted _____

Accepted by Neopost USA and its Affiliates _____ Date Accepted _____

HASLER

Mailing System Comparison





Hasler IN600	Bold Denotes an Exclusive or Best in Class Feature	Pitney Bowes DM400
Automatic feeding	Mail Feeder	Automatic feeding
110 letters per minute	Batch Mail Speed	70, 95, or 120 letters per minute
Yes, 44 lbs.	Durable Construction	No, 29 lbs
1/2"	Max. Mail Thickness	5/16"
Brush sealer w/adjustable moisture level	Sealing Method	Brush sealer
35 departments standard, up to 300 optional. View on screen, online, save to USB flash drive, or print	Postal Expense Management	50 departments standard, 300 optional. View on screen, connect transfer cable to PC, or print
10 letters/min. - Fast weighing and metering w/Differential Weighing and "Smart Start" option	Mixed Weight Mail Processing	4 letters/min. - Slow multi-step weighing and metering, Optional Differential Weighing, but no Auto Start
Download (high-speed or dial-up) postage, updated postal rates & software updates. Process all USPS E-Services. **Remote diagnostics**	Connected Services	Download (high-speed or dial-up) postage, updated postal rates & software updates. Process all USPS E-Services
Shortcut Keys, Postal Rate Wizard, 9 job presets, auto date advance	Productivity Features	10 job presets, auto date advance
Digital inkjet with **IBI Lite meter stamp.** Print text messages, QR codes, advertisements, postal inscriptions and date stamp incoming mail	Print Technology	Digital inkjet w/standard IBI meter stamp. Print text messages, advertisements, postal inscriptions & date stamp incoming mail
PIN code protection, high value/low postage and ink operator warnings, low ink email alerts, monitor postage usage on web	Security Controls	PIN code protection, high value/low postage and ink operator warnings
Up to 19,500 imprints/cartridge. Integrated no-cost print head	Imprint & Ink Supply	Up to 8,800 imprints/cartridge. Separate print head required
Built-in tape dispenser w/multiple tape generation	Postage Tape Function	**Built-in tape dispenser w/multiple tape generation**

Hasler IN600 Key Advantages

- The IN600's automatic feeder handles mail up to ½" thick - nearly twice the thickness capacity of the DM400.
- The IN600's Differential Weighing with "Smart Start" option is a huge time-saver. Mixed weight mail pieces can be rapidly weighed and metered with absolutely no keystrokes involved. It takes just 6 seconds per piece to process your mixed weight mail. Using the PB DM400, it takes over twice as long to weigh and meter the same assortment of mail.
- The IN600 incorporates superior workmanship and is over 50% heavier than the DM400. The IN600 is a durable system that's built for years of reliable performance.
- IN600 consumables give you more for your money. Printing the next-generation "IBI-Lite" meter stamp impression, IN600's ink yield is over double that of the DM400. Postage labels for the IN600 are dramatically less expensive, creating serious savings even for moderate tape printing.
- The USPS price list contains 32 pages of rate information by class, category, and extra service. Now, the shape of your mail is more important than the weight. Accurately rating mail is anything but easy these days – unless you have the IN600's industry-exclusive *Rate Wizard* that provides intuitive on-screen guidance for choosing the right mail class and optional special services.
- Managing your mailing system has never been easier. IN600 warns you when ink is running low by sending you an email. It automatically downloads updated USPS rates when they change. IN600 even uploads postage usage data to the web, providing you with on-line access to view, print, or export reports to Excel.

neopost USA

Supply Cost Comparison



Neopost IS-440 vs. Pitney Bowes DM400

Mailing Data

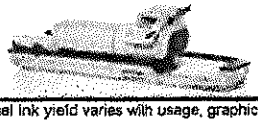
Monthly		Annually	
Postage Spent Per Month	$700	Postage Spent Per Year	$8,400
Average Cost Per Piece	$0.50	Total Mail Imprints Per Year	16,800
Est. Labels Used Per Month	84	Est. Labels Used Per Year	1,008

Neopost Ink Costs	
Single Ink Cartridge Cost	$193.00
Max. Imprints Per Ink Cartridge*	19,500
Cost Per 1,000 Imprints	$9.90
Annual Ink Cost	**$166**

Pitney Bowes Ink Costs	
Single Ink Cartridge Cost	$91.99
Max. Imprints Per Ink Cartridge*	8,800
Cost Per 1,000 Imprints	$10.45
Annual Ink Cost	**$176**

Neopost Label Costs	
Self Adh. Labels Cost Per Box	$36.00
Labels Per Box	600
Cost Per 1,000 Labels	$60.00
Annual Label Costs	**$60**

Pitney Bowes Label Costs	
Self Adh. Labels Cost Per Box	$47.99
Labels Per Box	300
Cost Per 1,000 Labels	$159.97
Annual Label Costs	**$161**

Neopost IS-440	Total Neopost Supply Costs Per Year
	$227

PB DM400	Total Pitney Bowes Supply Costs Per Year
	$337

* Actual ink yield varies with usage, graphics printed and environmental conditions

Summary

Neopost Savings %	**33%**
Monthly Savings	**$9**
Annual Savings	**$110**
Savings Over 5 Years	**$551**

Supply Costs Per Year

