Fax Back



To: Missy Wingard
From: Mike Walbridge
Fax: (206) 381-5601
Phone: (510) 667-3552
Date: 3/18/2014
Pages: _____ (including cover)
Subject: Price Quote Acceptance
Account: SAN LEANDRO UNIFIED SCHOOL DISTRICT

Apex Learning Price Quote

SAN LEANDRO UNIFIED SCHOOL DISTRICT
14735 JUNIPER ST
SAN LEANDRO, CA 94579-1222

1215 4th Ave, Suite 1500
Seattle, WA 98161

Attention: Mike Walbridge

SAN LEANDRO UNIFIED SCHOOL DISTRICT has requested a price quote from Apex Learning® for a digital learning solution.

Apex Learning proposes the following digital curriculum and services to meet your goals and objectives.

Digital Curriculum	Unit	Unit Price	Multi-Year Discount	Discounted Unit Price	Quantity	Extended Price
Apex Learning Comprehensive Courses; Summer School	Single Enrollment Subscription	$25.00		$25.00	100	$2,500.00
					Digital Curriculum Sub-Total	**$2,500.00**

Professional Services	Unit	Unit Price	Quantity	Extended Price
Professional Services; Full day (1) Functionality Training and Best Practices - On-Site (1) Administrator Coaching and Mentoring - On-Site	Session	$2,200.00	2	$4,400.00
Summer School • Initial program setup • One (1) 6-hour on-site professional development session • User support via phone and email	session	$2,500.00	1	$2,500.00
			Total Professional Services Price	**$9,100.00**

Total Price	**$9,400.00**

Please refer to the following page for additional materials available for purchase.

☐ **By checking this box, I wish to proceed with the option to purchase the materials listed below.**
A complete list of course materials can be found here: http://www.apexlearning.com/documents/materials_list.pdf.

OPTION TO PURCHASE: Materials	**Unit**	**Unit Price**	**Quantity**	**Extended Price**
Course Materials: Required for new English courses for English 9-12; with standard shipping. *American Born Chinese* *Fast Food Nation* *The Great Gatsby* *A Raisin in the Sun* *The Way to Rainy Mountain* *Life of Pi*	Bundle	$100.00	1	$100.00
			Total Materials Price	**$100.00**

Total Price with Materials	**$9,500.00**

Summer School access is for 10 weeks from the start date.

The above prices are valid for 60 days from 3/18/2014 unless stated otherwise.

If you choose to complete this purchase, Apex Learning requires a signed copy of this price quote and a purchase order for the total price or an executed Apex Learning contract. Please fax the signed price quote and a purchase order to the attention of **Missy Wingard at (206) 381-5601**.

Payment of all invoices is due 30 days from the invoice date. Apex Learning does not accept payment by credit card.

Please see Attachment A for information regarding the purchase of Apex Learning digital curriculum and services.

Thank you for your consideration of an Apex Learning digital learning solution.

Signature (Mike Walbridge)	Date	Printed Name	Title

Attachment A
Purchasing Apex Learning Digital Curriculum and Services

1. Comprehensive Courses
A subscription to comprehensive courses provides access to all available comprehensive courses.

Single Enrollment Subscriptions: A Single Enrollment Subscription provides access for a period of 12 months for one student enrolled in one comprehensive course. If a student completes or withdraws from the course in which he or she is enrolled, the Single Enrollment Subscription may be utilized to enroll that student or another student in any comprehensive course. Apex Learning counts the number of course enrollments when Single Enrollment Subscriptions are purchased. The number of course enrollments at one time may not exceed the number of Single Enrollment Subscriptions purchased.

Additional Subscriptions: Additional subscriptions with access through the same order end date may be purchased either at the price per subscription of the initial purchase or a price per month per subscription.

2. Summer School Comprehensive Courses
A summer school subscription to comprehensive courses provides access to all available comprehensive courses.

Single Enrollment Subscriptions: A Single Enrollment Subscription provides access for a period of 10 weeks, beginning on or after May 15, 2012, for one student enrolled in one comprehensive course. If a student completes or withdraws from the course in which he or she is enrolled, the Single Enrollment Subscription may be utilized to enroll that student or another student in any comprehensive course. Apex Learning counts the number of course enrollments when Single Enrollment Subscriptions are purchased. The number of course enrollments at one time may not exceed the number of Single Enrollment Subscriptions purchased.

Additional Subscriptions: Additional subscriptions with access through the same order end date may be purchased either at the price per subscription of the initial purchase or a price per month per subscription.

3. Apex Learning Virtual School (ALVS) Enrollments
Each ALVS enrollment is for a one-semester course. ALVS enrollments must be used within 12 months of the order start date.

The following withdrawal policy applies to ALVS enrollments:

- If a student is withdrawn from a course prior to the course start date, the client will receive a credit equal to 100% of the purchase price for the ALVS enrollment.
- If a student is withdrawn from a course on or before the 28th day of the course, the client will receive a credit equal to the purchase price for the ALVS enrollment less a non-refundable administration fee of $75.
- If a student is withdrawn from a course after the 28th day of the course, the client will not receive any credit.

All credits issued must be used prior to the order expiration date and may be applied to the purchase of any Apex Learning digital curriculum or services. There are no refunds for ALVS enrollments.

4. Course Materials
Certain comprehensive courses have course materials that may be required or are optional for the digital curriculum such as books for English courses, lab materials for science courses, or other ancillary items such as a calculator for math courses or a microphone for world languages courses. The price for comprehensive courses and ALVS enrollments does not include any such course materials. The course materials list can be found at http://www.apexlearning.com/documents/materials_list.pdf

Required and optional books may be purchased from Apex Learning. The price for such books does not include applicable sales tax. If any such tax is due, it will be reflected on Apex Learning's invoice. There are no returns, credits, or refunds for books purchased from Apex Learning.

5. AP Exam Review
A Single Enrollment Subscription to AP Exam Review provides access through the following June 30 for one student enrolled in one AP Exam Review course. If a student completes or withdraws from the AP Exam Review subject in which he or she is enrolled, the Single Enrollment Subscription may be utilized to enroll another student in any AP Exam Review subject. The number of AP Exam Review enrollments at one time may not exceed the number of Single Enrollment Subscriptions purchased. There are no credits or refunds for purchases of subscriptions to AP Exam Review.

6. Parental Consent
The client is responsible for obtaining any necessary parental consent for each student to use Apex Learning digital curriculum.

7. Laboratory Activities
The client is responsible for the implementation of any hands-on laboratory activities, including ensuring that qualified personnel are available to supervise such hands-on laboratory activities.

8. Professional Development
Scheduling: Onsite professional development sessions cannot be scheduled until Apex Learning has received a valid purchase order

or executed contract and must be scheduled at least 2 weeks in advance of the delivery date.

Cancellations: If a scheduled onsite professional development session is cancelled without at least 2 weeks prior written notice, the client will be required to pay Apex Learning for travel and related expenses at the time that onsite professional development session is delivered.

Expiration: Professional development must be delivered prior to the order expiration date. There are no credits or refunds for unused professional development sessions.