Management and Communication Consultants
125 Pearl Avenue • San Carlos, CA94070
Voice: 650-594-0198 FAX: 650-591-6364 email:mc2sancarlos@msn.com

June 5, 2014

Dear Mr. Dyer,

Thank you for your continued interest in our quality products and services. Based on our recent visit and conversations, we hereby submit this proposal for your consideration.

FaST: Facility Scheduling Tracker costs $5,000.00 with a $500.00 annual service agreement after the first year. We also offer the software via a lease at an annual fee of $2,000.00 (includes on-site training, software upgrades, and telephone support) (and if you decide to purchase, we will apply 80% of the annual lease fee.)

SPMMS: School Preventive Maintenance Management system costs $13,995.00 with a $600.00 annual service agreement after the first year. The system is also available via a lease at $4,000.00 per year, and includes on-site training, software upgrades, and telephone support. The same lease arrangement of 80% credit applies to this program as well.

We also offer a hosting option (the software resides on our servers): FaST is $2,000.00 per year; and SPMMS is $5,500.00 the first year, and then $4,000.00 each year thereafter. When we HOST, we are responsible for the backups and upgrades, plus these applications will run on tablets as well as any computer with Internet access.

Finally, our Deferred Maintenance system will be sent to you at no cost upon entering a lease arrangement with either FaST or SPMMS (or purchase), or you can purchase the software for $349.00.

Once again, we invite you to join our exclusive network of extremely satisfied customers.

Thank you.

Sincerely,

Perry Shimanoff
President

Celebrating 35 Years of Service

Working Smarter, Not Harder

Sample Northern California References

Northern California SPMMS/Fast/SuperACE

Auburn ESD	X		
Benicia USD	[redacted]		
Berryessa ESD	X	X	
Calaveras USD	X		
Cambrian ESD	X		
Carmel Valley USD	X		X
Castro Valley USD	X		
Chabot-Las Positas CCD	X		X
Chico USD	X		
Cotati-Rohnert Park USD	X		
East Side UHSD	[redacted]		
Elk Grove USD	X		
Empire ESD	X		
Evergreen ESD	X		
Fairfield-Suisun USD	X		
Gilroy USD	[redacted]	[redacted]	
Gustine USD	X		
Hollister ESD	[redacted]		
Los Altos ESD	X		
Los Banos USD	X		
Making Waves Academy	X		X
Merced City Schools	X		
Merced County OoE	X		X
Milpitas USD	X		
New Haven USD	X		
Oakdale USD	X		
Oroville ESD	X		
Placer UHSD	X		
Red Bluff UHSD	X	X	
Rocklin USD	X		
Roseville UHSD	X		
San Jose-Evergreen CCD	X	X	X
San Mateo-Foster City SD	X		
San Rafael City Schools	X		X
San Ramon Valley USD	X	?	?
Santa Clara USD	X		
Sonoma Valley USD	X		
Stanislaus County OoE	X		
Sylvan ESD	X		