AMS.NET
Technology Solution Provider

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Price Quote
Order #93233

AMS.NET • 502 Commerce Way • Livermore, CA 94551 • phone (925) 245 - 6100 • fax (925) 245 - 6150

San Leandro Unified School District
San Leandro Unified School District 14735 Juniper Street San Leandro, CA 94579 ATTN: Ryan Choate Phone: (510) 667-6207

Districtwide Meraki Wireless 10 Year Option
Merced County FOCUS Contract FOCUS #2009121

Order	Project	Modified	Ship Via	Account Mgr.
93233	79488	5/12/2015		David Zieker

Products

	Item Description	Taxable	Qty	Unit Price	Total
	Meraki MR32 Cloud Managed Access Point Note: Both 5 Year Licenses must be purchased together in order to place an order for 10 license.				
1	**Meraki MR32 Cloud Managed 802.11ac AP** Part #MR32-HW Meraki Inc. Enterprise Wireless Networking	Y	400	$343.57	$137,428.00
2	**Meraki Enterprise ENT License and Support 5YR** Part #LIC-ENT-5YR Meraki, Inc. Wireless Wireless Networking	N	400	$112.50	$45,000.00
3	**Meraki Enterprise ENT License and Support 5YR** Part #LIC-ENT-5YR Meraki, Inc. Wireless Wireless Networking	N	400	$112.50	$45,000.00
4	**L Bracket Knape & Vogt White Elegante 9-3/4 in. Br** Part #HD-0053-10WT Home Depot cabling Cabling	Y	100	$6.90	$690.00
	Cisco One Time Migration Discount from Xirrrus to Meraki Wireless				
5	**Cisco One Time Migration Discount from Xirrrus to Meraki Wireless** Part #CTMP	Y	400	$-100.00	$-40,000.00

Products Total	$188,118.00

Labor

	Item Description	Taxable	Qty	Unit Price	Total
	Meraki Access Point Configuration and Installation				
1	**Labor: Meraki Access Point Configuration** "Professional services provided by AMS.NET to configure, and test lightweight access point including: *Name device based on location of device *Assign IP address/DHCP *Configure LAP into Cloud Controller *Assign SSID /AP Group *Label devices *Create security policy and design for wireless solution. *Document IP address, MAC addresses, Location, and Name of device. ***Labor does not include mounting of LAP "	n/a	400	$50.00	$20,000.00
2	**Labor: Access Point Mounting** Part #AMS-CI-AP-MOUNT Labor includes removal of the customer's existing Xirrus wireless AP and mounting of the new Meraki AP. 100 each of the existing Xirrus WAP's are believed to be wall mounted. AMS will install L-Brackets in these AP locations.	n/a	400	$50.00	$20,000.00
				Labor Total	**$40,000.00**

Terms and Conditions Below

Order Summary

Products Total	**$ 188,118.00**
Taxable Total	**$ 98,118.00**
Shipping/Handling	**$ 910.86**
Taxes (10.00%)	**$ 9,902.89**
Labor Total	**$ 40,000.00**
Total	**$ 238,931.75**

1. AMS.NET will require a Purchase Order referencing this Quote # or if a Purchase order is not provided, an authorized representative must sign this quote.

2. Payment terms are Net 30. Payment made beyond 30 days are subject to a finance charger of 1.5% per month. Customer agrees to pay all collections costs and attorney fees or late payments if applicable. Customer agrees to accept multiple invoices for projects that cover multiple sales. In the event that a site's readiness is delayed by the customer, customer agrees to accept and pay invoices that reflect equipment and services already received.

3. Shipping charges and sales tax will be added to this order when invoiced and the customer agrees to pay these charges.

4. All companies with tax exemption must present a valid Tax Exempt form. If Customer is tax exempt or if tax exempt form is not provided then customer agrees to pay all applicable taxes.

5. All shipments are FOB Origin or Pre-paid and shipped to Dock. Any Special shipping requirements must be clearly stated on all PO's (i.e. inside delivery). If inside Delivery or Lift-gate is required it must be specified and additional fees will incur. Shipping charges that appear on this quote are an estimate, AMS.NET will invoice and the customer will pay the actual shipping charge when identified.

6. Upon delivery of equipment, customer agrees to open all shipments and visually inspect equipment for physical damages. All damages must be reported to AMS.NET within 24 hours of delivery.

7. Returns will be accepted at AMS.NET discretion and only if merchandise is in an unopened box and the customer agrees to pay a restocking fee of 25% of the purchase price. All returns must have a valid RMA number from AMS.NET before returning.

Please fax signed Quotation or Purchase Order to your AMS.NET account manager or to 925.245.6150. Full terms and conditions can be viewed on our website at www.ams.net/services/procurement-and-financing/

AMS.NET Tax ID: 94-3291629

C7 License: 763508

8. The laws of the State of California will apply to this sale.

9. The term "installation date" means the first business day on which installation of the system is complete. Minor omissions or variances in performance of the System that do not materially or adversely affect the operation of the system, shall not be deemed to have postponed the Installation Date. Seller shall use its best efforts to make timely delivery and installation. However, all stated delivery and installation dates are approximate and except as expressly provided in this agreement, Seller shall, under no circumstance, be deemed to be in default hereunder or be liable for consequential, incidental or special damages or commercial loss resulting from delays in delivery or installation.

10. Warranties. AMS warrants to Customer that it has good title to the equipment being sold to Customer under this Agreement, and the right to sell such equipment to Customer free of liens or encumbrances. AMS further warrants to Customer that the equipment being sold to Customer hereunder shall be free from defects in workmanship for a warranty period of thirty (30) days commencing on the later date the equipment is delivered to Customer or the date upon which AMS completes performance of the services to be performed under this agreement (this warranty being hereinafter referred to as an "Installation Warranty"). Except as expressly set forth in this paragraph, AMS does not make, and hereby disclaims, any and all representations or warranties, express or implied, with respect to the equipment or services being provided under this agreement, including but not limited to any implied warranties of merchantability, fitness for a particular purpose, satisfactory quality, against infringement, or arising from a course of dealing, usage or trade practice. AMS shall reasonably cooperate and assist Customer in enforcing any manufacturer warranties with respect to the equipment being sold to Customer under this Agreement. AMS hereby advises Customer, and Customer acknowledges that in the event Customer desires to procure from AMS any warranty protection beyond the warranty of title and the Installation Warranty provided under this Paragraph, Customer may do so by entering into a separate Service Agreement with AMS.

Manufacturer's warranty that is guaranteed is whatever is published by the manufacturer at the time of purchase.

Authorized Signature: _____ **Date:** _____

Print Name: _____ **Print Title:** _____