Merced County FOCUS Contract Procurement Instructions

One of the procurement options available to AMS.NET public sector customers is the Merced County FOCUS Contract. The Merced County FOCUS Contract assists schools and governments to procure competitively bid technology and eliminate much of the cost and time associated with the bid process. Organizations can quickly purchase technology brands they prefer at great prices.

Merced County FOCUS Contract

FOCUS #2015109

Manufacturers Represented:

EMC	Aerohive Networks	VBrick
Data Domain	Exacq Vision	Structured Wiring
VMware	Arecont	Maintenance/Professional Services
Cisco Systems	Valcom	
Brocade	F5 Networks	
Nimble Storage	Barracuda	
Veeam	FrontRow	
APC	Kaspersky	
HP	OnSSI	
Meraki	Tripp Lite	
Ruckus Wireless	iboss	

Electronic Catalog/Pricing:

The electronic catalog includes the manufacturers, products, pricing, and professional services offered by AMS.NET as part of the FOCUS contract. The electronic catalog includes the manufacturers that AMS.NET is authorized to resale, implement, and provide on-going support services. Please reference the electronic catalog for pricing.

To Order:

1. Complete a joint powers agreement with Merced County.
   (Agreements are accomplished by referencing AMS.NET's FOCUS contract number #2015109 on the purchase order, forwarding original to AMS.NET and providing an information copy to the Merced County Department of Commerce, Aviation & Economic Development via U.S. Mail, facsimile, or email.)
2. Issue a Purchase Order to AMS.NET with the FOCUS contract number #2015109 clearly stated.
3. Forward the original Purchase Order to AMS.NET
4. Mail a copy of the Purchase Order to:
   Merced County Department of Commerce, Aviation & Economic Development- FOCUS Contract
   2507 Heritage Drive, Atwater, CA 95301
5. Send AMS.NET Confirmation of the copy being mailed to Merced County Department of Commerce, Aviation & Economic Development.
6. The order is processed.

AMS.NET
Technology Solution Provider

MERCED COUNTY FOCUS CONTRACT

Contract Description

For Public Entities: The Fast Open Contracts Utilization Services (FOCUS) program established over a decade ago, and under State of California procurement guidelines (Gov. Code 25330-25338), is a competitively bid procurement vehicle for counties, cities, schools, special districts as well as Federal and State governments to use in the direct purchase of their technology needs through established public entity (County) contracts. The multiple award FOCUS program is offered throughout California and nationally. The purpose of this FOCUS RFJVP is to provide the means for counties, cities, schools, special districts and other government entities in California and nationally to purchase their needed technology solutions through a formally bid contractual relationship. FOCUS also provides the means for governments to reduce their costs of procurement while leveraging their dollars with other governments to achieve greater buying power.



MERCED COUNTY

DEPARTMENT OF
ADMINISTRATIVE SERVICES

PURCHASING

Mark A. Cowart,
Administrative Services
Chief Information Officer

2222 "M" Street
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(209) 385-7699
(209) 725-3535 Fax
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Equal Opportunity Employer

May 11, 2015

Thomas Vasconi
AMS.NET, Inc.
502 Commerce Way
Livermore, CA 94551

Re: Request for Proposal (RFP) #7073, "Request for FOCUS"

Dear Mr. Vasconi,

I would first like to take this opportunity to thank you for the interest you and your company have shown us by participating in Merced County's Request for Proposal (RFP) No. 7073, "Request for FOCUS".

The evaluation committee assigned to this project has completed its assessment of the submitted proposals in accordance with the criteria as outlined in the RFP. The committee has concluded that AMS.NET, Inc. demonstrated a high degree of responsiveness to the requirements of the RFP. The County will contact you shortly to begin negotiating a contract.

Again, I thank you for participating in the proposal process and your patience during the evaluation period. Should you have any questions, please call me at (209) 385-7513.

Sincerely,

Kim Nausin
Purchasing Manager
Administrative Services-Purchasing

cc: CED

STRIVING FOR EXCELLENCE

Rules/Regulations

Shipping Costs- Shipping charges are paid by AMS.NET.

For More Information

AMS.NET Contract Contact
Thomas Vasconi, Director of Sales

Phone: 925-245-6128
Email: tvasconi@ams.net