Total Cost Impact on Project Due to Suspension

1. Trane Controls	$	1,921.00	
2. DeBella Mechanical	$	786.00	
3. BECI Electric	$	4,193.38	
	$	6,900.38	ESI Subcontractor Suspension Cost
	$	690.04	x10% Markup
	$	**7,590.42**	**Total ESI Subcontractor Suspension Cost**
4. Environmental Systems Inc.	$	42,684.34	
	$	**50,274.76**	**Cost to Resume Project After Suspension**

*See attached breakdowns for detail on each subcontractors added costs.

McKinley Elementary Project Suspension - ESI Cost Increase Breakdown

ESI Labor Rate Increase

1.	Total Hours at Bid Time:	2,679
-	Hours Used Prior to Suspension:	650
	Hours Remaining on Project:	2,029

2.	Labor Rate at Bid Time:	$ 134.40
-	Current Labor Rate:	$ 144.65
	Labor Rate Increase:	$ 10.25

3.	Hours Remaining on Project:	2,029
x	Labor Rate Increase:	$ 10.25
	Total Labor Rate Increase	**$ 20,797.25**

ESI Material Cost Increase

1.	ESI Material Cost:	$ 73,824.00
x	Material Cost Percentage Increase:	3.50%
	Material Cost Increase:	**$ 2,583.84**
	Tax on New Material x8.75%	$ 226.09
	Total Material Cost Increase:	**$ 2,809.93**

ESI Lost Efficiency Cost

1.	6.5% of Remaining Hours on Project:	131.885
x	Current Labor Rate:	$ 144.65
	Total Lost Efficiency Cost:	**$ 19,077.17**

ESI's Total Cost Increase Due to Suspension of Project: $ 42,684.34

Trane Controls

TRANE

Pacific Coast Trane Controls

Trane Controls Authorized Warranty Service
310 Soquel Way Sunnyvale, CA 94086

Contractors License CA 465656
Direct Dial: (408) 605-9339

PROPRIETARY AND CONFIDENTIAL PROPERTY OF TRANE

DISTRIBUTION TO OTHER THAN THE NAMED RECIPIENT IS PROHIBITED

© 2013 Trane All Rights Reserved

Prepared For: ESI

Attn: CJ Enfantino

Date:
February 13, 2017

Job Name:
Mckinley Elementary School

Engineer:
Capital Engineering (Rancho Cordova)

Trane is pleased to provide the enclosed proposal for your review and approval.

Tag Data – TRACER™ Building Automation System

Item	Tag(s)	Qty	Description	Model Number
A1	BAS	1 Lot	TRACER™ Building Automation System	--

Product Data – Tracer Summit
Item: A1 Qty: 1 Lot Tag: BAS

Technical Services:

Tie into the existing Trane Summit System (John Muir)
Reprogram the existing Trane ZN controller to meet new sequence of operation (John Muir)
Control System Start-Up and Check-Out
Project Management and Field Supervision
One year parts and labor warranty
All low voltage electrical installation (Conduit as noted on sheet M6.01)
Relocate existing discharge temperature sensors (John Muir)
Update system graphics (John Muir)

DDC Control and Monitoring of: Mckinley

(14) TRANE™ Furnace with DX Coil (FA1-FA8, FB1, FC1-C5, CU-A1-A8, B1, C1-C5)
(10) TRANE™ Split Systems (SAC1-10)
(1) Split System Heat Pump (SCU-1)

Not Included:

Demolition of existing pneumatics
Cutting, patching, painting
Overtime

Notes:

1. All work shall be done during normal business hours.

2. Scopes of work proposed above are per mechanical drawings dated 10-09-15 and including addendum #1.

Price for John Muir and Mckinley Elementary Schools (Including Tax)…….$ 83,260

Price Add based upon escalation cost due to project delays……..$ 1,921

If you have any questions, please call me. Thank you for this opportunity to work with you.

Sincerely,

Bruce Sarubin
PACIFIC COAST TRANE CONTROLS
San Francisco District Office
Phone: (408) 605-9339
Email: bmsarubin@trane.com

Mckinley

MATERIAL COST

DESRIPTION	TOTAL QTY.	HRS/ UNIT	HRS TOTAL	UNIT COST	SUB-TOTAL	INCREASE	SELL TOTAL
Electrical Material	1	1		$ -	$ 6,045.00	5%	$ 302.25
TCP Misc Parts	1	1		$ -	$ 2,450.00	5%	$ 122.50
TOTAL PARTS LESS TAX					**$ 8,495.00**	5%	$ 424.75
MATERIAL TAX-8.25%					$ 700.84	5%	$ 35.04
TOTAL PARTS with TAX					**$ 9,195.84**	5%	**$ 459.79**

QUANTITY

Electrician	164	1	**164**	$ 177.00	$ 29,028.00	3%	$ 870.84
Programming Labor	24	1	**24**	$ 155.00	$ 3,720.00	3%	$ 111.60
Project Management	60	1	**60**	$ 142.00	$ 8,520.00	3%	$ 255.60
Graphics	32	1	**32**	$ 155.00	$ 4,960.00	3%	$ 148.80
Training	16	1	**16**	$ 155.00	$ 2,480.00	3%	$ 74.40
TOTAL LABOR		**108**			**$ 15,960.00**	3%	**$ 1,461.24**

TOTALS -			**$ 1,921.03**

Pacific Coast Trane Controls Terms and Conditions for Installation

1. Acceptance. A proposal made upon these terms is subject to acceptance within thirty days from date and the prices are subject to change without notice prior to acceptance by Customer. If Customer's order is an acceptance of a written proposal, on a form provided by Pacific Coast Trane Controls, without the addition of any other terms and conditions of sale or any other modification, this document shall be treated solely as an acknowledgment of such order, subject to credit approval. If Customer's order is expressly conditioned upon Pacific Coast Trane Controls' acceptance or assent to terms other than those expressed herein, return of such order by Pacific Coast Trane Controls with these terms and conditions attached serves as notice of objection to Customer's terms and a counter-offer to provide Work in accordance with scope and terms of the original proposal. If Customer does not reject or object within ten days, Pacific Coast Trane Controls counter-offer will be deemed accepted. If Customer permits or accepts performance, Pacific Coast Trane Controls terms will be deemed accepted. Customer's acceptance of goods and/or Work by Pacific Coast Trane Controls will in any event constitute an acceptance by Customer of these terms and conditions.

2. Contract Price & Taxes. The Contract Price includes standard ground transportation and, if required by law, all sales, consumer, use and similar taxes legally enacted as of the date hereof only for equipment and material installed by Pacific Coast Trane Controls. Equipment sold on an uninstalled basis and any taxable labor does not include sales tax and taxes will be added. Prices stated are firm provided that notification of release for immediate production and shipment is received at the factory not later than five months from order receipt. If such release is received later than five months from order receipt date, but within eight months of order receipt date, prices will be increased a straight 1% (not compounded) for each one-month period (or part thereof) beyond the five-month firm price period up to the date of receipt of such release. If such release is not received within eight months after date of order receipt, the prices are subject to renegotiation, or at Pacific Coast Trane Controls option, the order will be cancelled. If for any reason Customer delays shipment after release, prices are subject to increase as stated herein.

3. Exclusions from Work. Pacific Coast Trane Controls obligation is limited to the Work as defined and does not include any modifications to the Work site under the Americans With Disabilities Act or any other law or building code(s). In no event shall Pacific Coast Trane Controls be required to perform work Pacific Coast Trane Controls reasonably believes is outside of the defined Work without a written change order signed by Customer and Pacific Coast Trane Controls.

4. Construction Procedures. Pacific Coast Trane Controls shall supervise and direct the Work using its best skill and attention and have exclusive control over construction means, methods, techniques, sequences and procedures.

5. Payment Terms. Customer shall pay Pacific Coast Trane Controls invoices within net thirty (30) days of invoice date. Pacific Coast Trane Controls may invoice Customer for all equipment or material furnished, whether delivered to the installation site or to an off-site storage facility and for all work performed on-site or off-site. No retention shall be withheld from any payments except as expressly agreed in writing by Pacific Coast Trane Controls, in which case retention shall be reduced per the contract documents and released no later than the date of substantial completion. Under no circumstances shall any retention be withheld for the equipment portion of the order. If payment is not received as required, Pacific Coast Trane Controls may suspend performance and the time for completion shall be extended for a reasonable period of time not less than the period of suspension. Customer shall be liable to Pacific Coast Trane Controls for all reasonable shutdown, standby and start-up costs as a result of the suspension. Pacific Coast Trane Controls reserves the right to add to any account outstanding for more than 30 days a service charge equal to the lesser of the maximum allowable legal interest rate or 1.5% of the principal amount due at the end of each month Customer shall pay all costs (including attorneys' fees) incurred by Pacific Coast Trane Controls in attempting to collect amounts due and otherwise enforcing these terms and conditions.

6. Time for Completion. Except to the extent otherwise expressly agreed in writing signed by an authorized representative of Pacific Coast Trane Controls, all dates provided by Pacific Coast Trane Controls or its representatives for commencement, progress or completion are estimates only. While Pacific Coast Trane Controls shall use commercially reasonable efforts to meet such estimated dates, Pacific Coast Trane Controls shall not be responsible for any damages for its failure to do so.

7. Access. Pacific Coast Trane Controls and its subcontractors shall be provided access to the Work site during regular business hours, or such other hours as may be requested by Pacific Coast Trane Controls and acceptable to the Work site' owner or tenant for the performance of the Work, including sufficient areas for staging, mobilization, and storage. Pacific Coast Trane Controls access to correct any emergency condition shall not be restricted.

8. Permits and Governmental Fees. Pacific Coast Trane Controls shall secure (with Customer's assistance) and pay for building and other permits and governmental fees, licenses, and inspections necessary for proper performance and completion of the Work, which are legally required when bids from Pacific Coast Trane Controls subcontractors are received, negotiations thereon concluded, or the effective date of a relevant Change Order, whichever is later. Customer is responsible for necessary approvals, easements, assessments and charges for construction, use or occupancy of permanent structures or for permanent changes to existing facilities.

9. Utilities During Construction. Customer shall provide without charge to Pacific Coast Trane Controls all water, heat, and utilities required for performance of the Work.

10. Concealed or Unknown Conditions. In the performance of the Work, if Pacific Coast Trane Controls encounters conditions at the Work site that are (i) subsurface or otherwise concealed physical conditions that differ materially from those indicated on drawings expressly incorporated herein or (ii) unknown physical conditions of an unusual nature that differ materially from those conditions ordinarily found to exist and generally recognized as inherent in construction activities of the type and character as the Work, Pacific Coast Trane Controls shall notify Customer of such conditions promptly, prior to significantly disturbing same. If such conditions differ materially and cause an increase in Pacific Coast Trane Controls cost of, or time required for, performance of any part of the Work, Pacific Coast Trane Controls shall be entitled to, and Customer shall consent by Change Order to, an equitable adjustment in the Contract Price, contract time, or both.

11. Pre-Existing Conditions. Pacific Coast Trane Controls is not liable for any claims, damages, losses, or expenses, arising from or related to conditions that existed in, on, or upon the premises before the Commencement Date of this Agreement ("Pre-Existing Conditions"), including, without limitation, damages, losses, or expenses involving Pre-Existing Conditions of building envelope issues, mechanical issues, plumbing issues, and/or indoor air quality issues involving mold and/or fungi. Pacific Coast Trane Controls also is not liable for any claims, damages, losses, or expenses, arising from or related to work done by or services provided by individuals or entities that are not employed by or hired by Pacific Coast Trane Controls.

12. Asbestos and Hazardous Materials. Pacific Coast Trane Controls Work and other services in connection with this Agreement expressly excludes any identification, abatement, cleanup, control, disposal, removal or other work connected with asbestos, polychlorinated biphenyl ("PCB"), or other hazardous materials (hereinafter, collectively, "Hazardous Materials"). Customer warrants and represents that, except as set forth in a writing signed by Pacific Coast Trane Controls, there are no Hazardous Materials on the Work site that will in any way affect Pacific Coast Trane Controls Work and Customer has disclosed to Pacific Coast Trane Controls the existence and location of any Hazardous Materials in all areas within which Pacific Coast Trane Controls will be performing the Work. Should Pacific Coast Trane Controls become aware of or suspect the presence of Hazardous Materials, Pacific Coast Trane Controls may immediately stop work in the affected area and shall notify Customer. Customer will be responsible for taking any and all action necessary to correct the condition in accordance with all applicable laws and regulations. Customer shall be exclusively responsible for any claims, including the payment thereof, arising out of or relating to any Hazardous Materials on or about the Work site, not brought onto the Work site by Pacific Coast Trane Controls. Pacific Coast Trane Controls shall be required to resume performance of the Work in the affected area only in the absence of Hazardous Materials or when the affected area has been rendered harmless. In no event shall Pacific Coast Trane Controls be obligated to transport or handle Hazardous Materials, provide any notices to any governmental agency, or examine the Work site for the presence of Hazardous Materials.

Pacific Coast Trane Controls, improper operation, or normal wear and tear under normal usage. Pacific Coast Trane Controls shall not be obligated to

13. Force Majeure. If Pacific Coast Trane Controls shall be unable to carry out any material obligation under this Agreement due to an Event of Force Majeure, this Agreement shall at Pacific Coast Trane Controls election (i) remain in effect but Pacific Coast Trane Controls obligations shall be suspended until the uncontrollable event terminates or (ii) be terminated upon ten (10) days notice to Customer, in which event Customer shall pay Pacific Coast Trane Controls for all parts of the Work furnished to the date of termination. An "Event of Force Majeure" shall mean any cause or event beyond the control of Pacific Coast Trane Controls. Without limiting the foregoing, "Event of Force Majeure" includes: acts of God; acts of terrorism, war or the public enemy; flood; earthquake; tornado; storm; fire; civil disobedience; pandemic insurrections; riots; labor disputes; labor or material shortages; sabotage; restraint by court order or public authority (whether valid or invalid), and action or non-action by or inability to obtain or keep in force the necessary governmental authorizations, permits, licenses, certificates or approvals if not caused by Pacific Coast Trane Controls.

14. Customer's Breach. Each of the following events or conditions shall constitute a breach by Customer and shall give Pacific Coast Trane Controls the right, without an election of remedies, to terminate this Agreement by delivery of written notice declaring termination, upon which event Customer shall be liable to Pacific Coast Trane Controls for all Work furnished to date and all damages sustained by Pacific Coast Trane Controls (including lost profit and overhead): (1) Any failure by Customer to pay amounts due more than thirty (30) days after the date of the invoice therefore; or (2) Any failure by Customer to perform or comply with any material provision of this Agreement.

15. Indemnification. Pacific Coast Trane Controls and Customer shall indemnify and hold each other harmless from any and all claims, actions, costs, expenses, damages and liabilities, including reasonable attorneys' fees, resulting from death or bodily injury or damage to real or tangible personal property, to the extent caused by the negligence or misconduct of their respective employees or other authorized agents in connection with their activities within the scope of this Agreement. Neither party shall indemnify the other against claims, damages, expenses or liabilities to the extent attributable to the negligence or misconduct of the other party. If the parties are both at fault, the obligation to indemnify shall be proportional to their relative fault. The duty to indemnify will continue in full force and effect, notwithstanding the expiration or early termination hereof, with respect to any claims based on facts or conditions that occurred prior to expiration or termination.

16. Limitation of Liability. NOTWITHSTANDING ANY PROVISION TO THE CONTRARY, NEITHER PARTY SHALL BE LIABLE TO THE OTHER FOR ANY SPECIAL, INCIDENTAL, CONSEQUENTIAL (INCLUDING WITHOUT LIMITATION LOST REVENUE OR PROFITS), OR PUNITIVE DAMAGES. IN NO EVENT SHALL PACIFIC COAST TRANE CONTROLS BE LIABLE FOR ANY DAMAGES (WHETHER DIRECT OR INDIRECT) RESULTING FROM MOLD, FUNGUS, BACTERIA, MICROBIAL GROWTH, OR OTHER CONTAMINATES OR AIRBORNE BIOLOGICAL AGENTS.

17. Workmanship and Equipment Warranty. Pacific Coast Trane Controls warrants that, for a period of one year from the date of substantial completion (the "Warranty Period"), Pacific Coast Trane Controls equipment installed hereunder and Work (i) shall be free from defects in material, manufacture, and workmanship and (ii) shall have the capacities and ratings set forth in Pacific Coast Trane Controls catalogs and bulletins; substantial completion shall be the earlier of the date that the Work is sufficiently complete so that Customer can utilize the Work for its intended use or the date that Customer receives beneficial use of the Work. If such defect is discovered within the Warranty Period, Pacific Coast Trane Controls will correct the defect or furnish replacement equipment (or, at its option, parts therefore) and, if said equipment was installed pursuant hereto, labor associated with the replacement of parts or equipment not conforming to this warranty. No liability whatsoever shall attach to Pacific Coast Trane Controls until said equipment and Work have been paid for in full and then said liability shall be limited to Pacific Coast Trane Controls cost to correct the defective Work and/or the purchase price of the equipment shown to be defective. Equipment and/or parts that are not manufactured by Pacific Coast Trane Controls are not warranted by Pacific Coast Trane Controls and have such warranties as may be extended by the respective manufacturer. Pacific Coast Trane Controls warranties expressly exclude any remedy for damage or defect caused by corrosion, erosion, or deterioration, abuse, modifications or repairs not performed by pay for the cost of lost refrigerant. Pacific Coast Trane Controls equipment sold on a supply basis is warranted in accordance with Pacific Coast Trane Controls standard warranty for supplied equipment. **THE WARRANTY AND LIABILITY SET FORTH IN THIS SECTION ARE IN LIEU OF ALL OTHER WARRANTIES AND LIABILITIES, WHETHER IN CONTRACT OR IN NEGLIGENCE, EXPRESS OR IMPLIED, IN LAW OR IN FACT, INCLUDING IMPLIED WARRANTIES OF MERCHANTABILITY AND FITNESS FOR A PARTICULAR PURPOSE. NO REPRESENTATION OR WARRANTY IS MADE REGARDING PREVENTION BY THE SCOPE OF SERVICES, OR ANY COMPONENT THEREOF, OF MOLD, FUNGUS, BACTERIA, MICROBIAL GROWTH, OR ANY OTHER CONTAMINATES. PACIFIC COAST TRANE CONTROLS SPECIFICALLY DISCLAIMS ANY LIABILITY IF THE SCOPE OF SERVICES OR ANY COMPONENT THEREOF IS USED TO PREVENT OR INHIBIT THE GROWTH OF SUCH MATERIALS.**

18. Insurance. Upon request, Pacific Coast Trane Controls will furnish evidence of its standard insurance coverage. If Customer has requested to be named as an additional insured under Pacific Coast Trane Controls insurance policy, Pacific Coast Trane Controls will do so but only to the extent of Pacific Coast Trane Controls indemnity assumed under the indemnity provision contained herein. Pacific Coast Trane Controls does not waive any rights of subrogation.

19. Applicable Law. Except as provided below, this Agreement is made and shall be interpreted and enforced in accordance with the laws of the state in which the Work is performed. Any dispute arising under or relating to this Agreement which is not disposed of by agreement shall be decided by litigation in a court of competent jurisdiction located in the state in which the Work is performed. To the extent the Work site is owned and/or operated by any agency of the Federal Government, determination of any substantive issue of law shall be according to the Federal common law of Government contracts as enunciated and applied by Federal judicial bodies and boards of contract appeals of the Federal Government, provided, however, that if there is no applicable Federal Government contract law, this Agreement shall be governed, construed, interpreted and enforced in accordance with the governing law as set out in the contract with Pacific Coast Trane Controls Customer.

20. Assignment. Customer may not assign, transfer, or convey this Agreement, or any part hereof, or its right, title or interest herein, without the written consent of Pacific Coast Trane Controls. This Agreement shall be binding upon and inure to the benefit of Customer's permitted successors and assigns.

21. Complete Agreement. This Agreement constitutes the entire Agreement between both parties. This Agreement may not be amended, modified or terminated except by a writing signed by the parties hereto. No documents shall be incorporated herein by reference except to the extent Pacific Coast Trane Controls is a signatory thereon.

End

DeBella Mechanical

JOB NUMBER:

B&P / PROPOSAL No.:

2816-01MC

If Base Contract, please indicate with "YES", otherwise leave BLANK: **BASE CONTRACT:** YES

If Change Order, please note the Change Order number: **CHANGE ORDER#:**

If Change Order, please note the Proposal number: **CHANGE PROPOSAL#:**

CODE	DESCRIPTION	No. LABOR HRS	RATE PER HOUR	EST. LABOR $$$	EST. MATERIAL $$$	TOTAL EST.
GENERAL CONDITIONS						
01010	PROJECT MANAGEMENT	8.00	40.00	320.00		320.00
01020	ESTIMATING	8.00	25.00	200.00		200.00
01030	PURCHASING AGENT	8.00	35.00	280.00		280.00
01040	PROJECT ENGINEER					
01050	ADMIN ASSISTANT					
01060	DRIVER/EXPEDITOR	8.00	20.00	160.00		160.00
01070	TEMPORARY FACILITIES					
01080	FREIGHT					
01090	TELEPHONE					
01100	EQUIPMENT RENTAL				$0.00	
01110	ENTERTAINMENT					
01120	SMALL TOOLS				$0.00	
01130	CONSUMABLES				$0.00	
01140	O/H COSTS				$0.00	
01200	PERMIT					
SUBCONTRACTORS						
07030	ENGINEERING					
07040	ELECTRICAL					
07050	INSULATION					
07060	FIRE STOPPING					
07070	CONTROLS					
07080	BALANCING					
07090	GENERAL CONSTRUCTION					
07100	QA/QC					
07110	CORING/ SAWCUTTING					
07120	EXCAVATION					
07130	FIRE PROTECTION					
07140	DECON					
07150	CRANE/RIGGING					
07160	CHEMICAL TREATMENT					
INSULATION						
04000	MATERIAL				$0.00	4,700.00
04001	EQUIPMENT				$0.00	
04010	GENERAL LABOR	80.00	101.00	8,080.00		8,080.00
04170	SUPERVISION	8.00	105.50	844.00		844.00
04800	SAFETY TRAINING		99.00			
04990	WARRANTY		99.00			
PIPING						
05000	MATERIAL				$0.00	
05001	EQUIPMENT				$0.00	
05010	GENERAL LABOR		118.00			
05020	HVAC PIPING		118.00			
05030	PREFAB SHOP		118.00			
05050	UHP ORB S.S.		118.00			
05060	SS (hand weld, compression)		118.00			
05070	CLEAN COPPER		118.00			
05080	PVC		118.00			
05085	Scaffolding		118.00			
05090	UHP DI PVDF, POLYPRO		118.00			
05100	CHEMICAL DELIVERY		118.00			
05110	PROCESS DRAINS		118.00			
05120	PLUMBING (SS, CW, Vent, Ngas)		118.00			
05130	DEMOLITION		118.00			
05140	HANGERS/SUPPORTS		118.00			
05150	EQUIPMENT RIGGING		118.00			
05160	DETAILING		118.00			
05170	SUPERVISION		125.00			
05180	TESTING		118.00			
05800	SAFETY TRAINING		118.00			
05990	WARRANTY		118.00			
SHEETMETAL						
06000	MATERIAL				$0.00	
06001	EQUIPMENT				$0.00	
06010	GENERAL LABOR		117.00			
06020	SHOP FABRICATION		117.00			
06030	FIELD DUCT INSTALLATION		117.00			
06130	DEMOLITION		117.00			
06140	INSERTING/HANGERS		117.00			
06150	EQUIPMENT RIGGING		117.00			
06160	DETAILING		117.00			
06170	SUPERVISION		125.00			
06316	SERVICE		120.00			
06329	AIR BALANCE		117.00			
06800	SAFETY TRAINING		117.00			
06990	WARRANTY		117.00			
	SUBTOTAL	**120.00**		**$9,884.00**	**$0.00**	**$14,584.00**
				TOTAL COST		$14,584.00
				OH MARK-UP	**10%**	$1,506.00
				PROFIT MARK-UP	**10%**	$1,505.00
				TOTAL CONTRACT		**$17,595.00**

DATE: 3/4/2016

ISSUED BY: e arenas

JOB NUMBER:

B&P / PROPOSAL No.: 2816-02MC

If Base Contract, please indicate with "YES", otherwise leave BLANK: **BASE CONTRACT:** YES
If Change Order, please note the Change Order number: **CHANGE ORDER#:**
If Change Order, please note the Proposal number: **CHANGE PROPOSAL#:**

CODE	DESCRIPTION	No. LABOR HRS	RATE PER HOUR	EST. LABOR $$$	EST. MATERIAL $$$	TOTAL EST.
GENERAL CONDITIONS						
01010	PROJECT MANAGEMENT	8.00	40.00	320.00		320.00
01020	ESTIMATING	8.00	25.00	200.00		200.00
01030	PURCHASING AGENT	8.00	35.00	280.00		280.00
01040	PROJECT ENGINEER					
01050	ADMIN ASSISTANT					
01060	DRIVER/EXPEDITOR	8.00	20.00	160.00		160.00
01070	TEMPORARY FACILITIES					
01080	FREIGHT					
01090	TELEPHONE					
01100	EQUIPMENT RENTAL				$0.00	
01110	ENTERTAINMENT					
01120	SMALL TOOLS				$0.00	
01130	CONSUMABLES				$0.00	
01140	O/H COSTS				$0.00	
01200	PERMIT					
SUBCONTRACTORS						
07030	ENGINEERING					
07040	ELECTRICAL					
07050	INSULATION					
07060	FIRE STOPPING					
07070	CONTROLS					
07080	BALANCING					
07090	GENERAL CONSTRUCTION					
07100	QA/QC					
07110	CORING/ SAWCUTTING					
07120	EXCAVATION					
07130	FIRE PROTECTION					
07140	DECON					
07150	CRANE/RIGGING					
07160	CHEMICAL TREATMENT					
INSULATION						
04000	MATERIAL				$0.00	4,940.00
04001	EQUIPMENT				$0.00	
04010	GENERAL LABOR	80.00	107.00	8,560.00		8,560.00
04170	SUPERVISION	8.00	107.00	856.00		856.00
04800	SAFETY TRAINING		99.00			
04990	WARRANTY		99.00			
PIPING						
05000	MATERIAL				$0.00	
05001	EQUIPMENT				$0.00	
05010	GENERAL LABOR		118.00			
05020	HVAC PIPING		118.00			
05030	PREFAB SHOP		118.00			
05050	UHP ORB S.S.		118.00			
05060	SS (hand weld, compression)		118.00			
05070	CLEAN COPPER		118.00			
05080	PVC		118.00			
05085	Scaffolding		118.00			
05090	UHP DI PVDF, POLYPRO		118.00			
05100	CHEMICAL DELIVERY		118.00			
05110	PROCESS DRAINS		118.00			
05120	PLUMBING (SS, CW, Vent, Ngas)		118.00			
05130	DEMOLITION		118.00			
05140	HANGERS/SUPPORTS		118.00			
05150	EQUIPMENT RIGGING		118.00			
05160	DETAILING		118.00			
05170	SUPERVISION		125.00			
05180	TESTING		118.00			
05800	SAFETY TRAINING		118.00			
05990	WARRANTY		118.00			
SHEETMETAL						
06000	MATERIAL				$0.00	
06001	EQUIPMENT				$0.00	
06010	GENERAL LABOR		117.00			
06020	SHOP FABRICATION		117.00			
06030	FIELD DUCT INSTALLATION		117.00			
06130	DEMOLITION		117.00			
06140	INSERTING/HANGERS		117.00			
06150	EQUIPMENT RIGGING		117.00			
06160	DETAILING		117.00			
06170	SUPERVISION		125.00			
06316	SERVICE		120.00			
06329	AIR BALANCE		117.00			
06800	SAFETY TRAINING		117.00			
06990	WARRANTY		117.00			
	SUBTOTAL	**120.00**		**$10,376.00**	**$0.00**	**$15,316.00**
				TOTAL COST		$15,316.00
				OH MARK-UP	**10%**	$1,532.50
				PROFIT MARK-UP	**10%**	$1,532.50
				TOTAL CONTRACT		**$18,381.00**

DATE: 2/17/2017

ISSUED BY: e arenas

BECI Electric

Change Order Proposal

Company:

Company: ESI
Contact: CJ Enfantino
Address: 353 De La Cruz Blvd
City, State Zip: Santa Clara, CA 95054
Telephone: 408-980-1711
Fax:

Project:

Name: McKinnley HVAC
Date: 2/22/17
PCO #: 1
Contract #:
Subcontractor's Proposal/Reference#: Wage Increase

Drawing Number: **Description of Work:**

Item	Materials - itemized	Quan.	Unit	Unit Price	Extension
1					$ -
2					$ -
3					$ -
4					$ -
5					$ -
6					$ -
7					$ -
8					$ -
9					$ -
				Materials Subtotal:	$ -

Item	Equipment - itemized by equipment				
1					$ -
2					$ -
3					$ -
4					$ -
5					$ -
				Rent of Equipment Subtotal:	$ -

Item	Labor - itemized description	Quan.	UOM	Unit	Extension
1	Journeyman Increase of $3.79/YR for 2 years.	461	Hours	$ 7.58	$ 3,494.38
2					$ -
3					
4					
5					
				Labor Subtotal:	$ 3,494.38

Summary:

This Change Order proposal is made in good faith. The supporting data is accurate and complete. The amount requested accurately reflects the Contract adjustment for which (enter Subcontractor name) believes Turner is liable.

Materials before tax Subtotal:		$ -
Rent of Equipment Subtotal:		$ -
Labor Subtotal:		$ 3,494.38
Materials, Rental Equipment, Labor Subtotal:		$ 3,494.38
Overhead and Profit (Materials & Equipment)	20%	$ -
Overhead and Profit (Labor)	20%	$ 699.00
Sales Tax on Materials	10.00%	$ -
Subcontractors Subtotal:		$ 4,193.38

Item	SubTier Contractors	Quote
1		
2		
3		

Second Tier Subcontractor(s) Subtotal:		$ -
Profit at 5.00%:		$ -
Subtotal:		$ -
Subcontractor + 2nd tier Subcontractor(s) Subtotal:		$ 4,193.38
Total this Page:		$ 4,193.38
Total from Previous Pages		
Proposal Grand Total:		***$ 4,193.38***

Submitted by: Date: