# The Ford Store San Leandro

1111 Marina Blvd.
San Leandro, CA 94577
(510) 352-2000

| | | |
|---|---|---|
| **Buyer:** | **Co Buyer:** | **Deal #:** |
| SAN LEANDRO UNIFIED SCHOOL DISTRICT | | **Deal Date:** 01/23/2018 |
| 835 E 14TH ST # 200 | | **Print Time:** 04:09pm |
| SAN LEANDRO, CA 94579 | | |
| Home #: | Home #: | |
| Work #: (510) 667-3500 | Work #: | Salesperson: |

**Vehicle**

| | | | | |
|---|---|---|---|---|
| New ☑ | | | | |
| Used ☐ | Stock #: | Description: | VIN: | Mileage: |
| Demo ☐ | U10086 | 2018 FORD TRUCK TRANSIT CONNECT | NM0LS7E77J1346089 | 7 |

**Trade**

2 VANS In STOCK

| **Aftermarkets:** | | |
|---|---|---|
| CVI UPFIT | $ | 5,471.29 |
| **Total Aftermarkets:** | **$** | **5,471.29** |

| | | |
|---|---|---|
| Our List Price: | $ | 26,795.00 |
| Discount Savings: | $ | 2,493.00 |
| Sale Price After Rebate: | $ | 24,302.00 |
| Total Financed Aftermarkets: | $ | 5,471.29 |
| Total Trade Allowance: | $ | 0.00 |
| **Trade Difference:** | **$** | **29,773.29** |
| Documentary Fee: | $ | 0.00 |
| State & Local Taxes: | $ | 2,902.90 |
| Total License and Fees: | $ | 8.75 |
| **Total Cash Price:** | **$** | **32,684.94** |
| Total Trade Payoff: | $ | 0.00 |
| **Delivered Price:** | **$** | **32,684.94** |
| Cash Down Payment + Deposit: | $ | 0.00 |
| **Unpaid Balance:** | **$** | **32,684.94** |


**Bill Lazar**
*Commercial Account Manager*

MAIN: 510-352-2000
DIRECT: 510-347-4138
CELL: 925-640-7471
FAX: 510-347-4194
EMAIL: BLazar@sanleandroford.com

1111 Marina Blvd, San Leandro, California 94577
www.sanleandroford.com


LINCOLN

2 VANS = $ 65,369.88

3 VAL-000350 CA 9-NORMAL,NB,300350,HG263 17245

| UTC CERT | CERT | CERT | U TRD | R RAMP | CA BUMP | CAMP | BOOK | EXFL |
|---|---|---|---|---|---|---|---|---|
| | | | | | | | | |

NM0LS7E79 J1341458 NB GU13

Ford

Go Further

ford.com

VEHICLE DESCRIPTION

# TRANSIT CONNECT

J1 341458

2018 XL CARGO VAN LWB
121" WHEELBASE
2.5L DOHC ENGINE
6 SPD AUTO TRANSAXLE W/ O/D

EXTERIOR
FROZEN WHITE METALLIC
INTERIOR
CHARCOAL INT/PEWTER VINYL S

**STANDARD EQUIPMENT INCLUDED AT NO EXTRA CHARGE**

**EXTERIOR**
- 16" STEEL WHEELS WITH COVERS
- BODY SIDE MOLDINGS
- BUMPERS, GRAY
- DOOR HANDLES - BLACK
- DOORS - DUAL SLIDING SIDE, 180-DEGREE SWING-OUT REAR
- HALOGEN HEADLAMPS
- INTEGRATED SPOTTER MIRRORS

**INTERIOR**
- AIR COND, MANUAL FRONT
- AM/FM STEREO RECEIVER W/ AUDIO INPUT JACK
- BLACK VINYL FLOOR COVERING
- CARGO HOOKS
- FLOOR CNSLE W/ CUPHOLDERS
- OVERHEAD STOWAGE SHELF
- SEATS-MANUAL 4-WAY DR/PASS
- STEERING - TILT/TELESCOPIC

**FUNCTIONAL**
- 6-SPEED SELECTSHIFT TRANS
- BRAKES, 4-WHEEL DISC/ABS
- FRONT WHEEL DRIVE
- FUEL TANK - 15.8 GAL
- FULL-SIZE SPARE TIRE
- HILL START ASSIST
- POWER STEERING W/EPAS
- POWER WINDOWS & LOCKS
- REMOTE KEYLESS ENTRY

**SAFETY/SECURITY**
- ADVANCETRAC WITH RSC
- AIRBAGS - DUAL STAGE FRONT
- AIRBAGS - FRONT SEAT MOUNTED SIDE IMPACT
- AIRBAGS - SIDE AIR CURTAINS
- EMERGENCY BRAKE ASSIST
- SECURILOCK PASS ANTI THEFT
- TIRE PRESSURE MONITOR SYS

**WARRANTY**
- 3YR/36,000 BUMPER / BUMPER
- 5YR/60,000 POWERTRAIN
- 5YR/60,000 ROADSIDE ASSIST

| INCLUDED ON THIS VEHICLE | (MSRP) |
|---|---|
| **ORDER CODE 100A** | |
| **OPTIONAL EQUIPMENT/OTHER** | |
| 50 STATE EMISSIONS | NO CHARGE |
| CRUISE CONTROL | 225.00 |
| SINGLE CD W/SYNC/REAR CAMERA | 970.00 |
| REVERSE SENSING SYSTEM | 295.00 |
| KEY FOBS - 2 ADDITIONAL | 65.00 |

| PRICE INFORMATION | (MSRP) |
|---|---|
| BASE PRICE | $24,120.00 |
| TOTAL OPTIONS/OTHER | 1,556.00 |
| TOTAL VEHICLE & OPTIONS/OTHER | 25,675.00 |
| DESTINATION & DELIVERY | 1,120.00 |

| | | | |
|---|---|---|---|
| | RAMP ONE: CC7G | | **TOTAL MSRP $26,795.00** |
| | RAMP TWO: | FINAL ASSEMBLY PLANT: VALENCIA | This label is affixed pursuant to the Federal Automobile Information Disclosure Act. Gasoline, License, and Title Fees, State and Local taxes are not included. Dealer installed options or accessories are not included unless listed above. |
| | METHOD OF TRANSP: CONVOY | ITEM #: 72-2021 O/T 2 | |
| | | HG263 N RB32X 815 000350 07 26 17 | |

## EPA DOT Fuel Economy and Environment

Gasoline Vehicle

**Fuel Economy**

**23** MPG
combined city/hwy

20 city
27 highway

**4.3** gallons per 100 miles

Spec. Purpose Vehicles range from 16 to 25 MPG. The best vehicle rates 136 MPGe.

You **spend** **$1,000** more in fuel costs over 5 years compared to the average new vehicle.

**Annual fuel cost** **$1,550**

**Fuel Economy & Greenhouse Gas Rating** (tailpipe only): 5 (1 – 10 Best)

**Smog Rating** (tailpipe only): 3 (1 – 10 Best)

This vehicle emits 392 grams $CO_2$ per mile. The best emits 0 grams per mile (tailpipe only). Producing and distributing fuel also create emissions; learn more at fueleconomy.gov.

Actual results will vary for many reasons, including driving conditions and how you drive and maintain your vehicle. The average new vehicle gets 27 MPG and costs $6,750 to fuel over 5 years. Cost estimates are based on 15,000 miles per year at $2.40 per gallon. MPGe is miles per gasoline gallon equivalent. Vehicle emissions are a significant cause of climate change and smog.

**fueleconomy.gov**
Calculate personalized estimates and compare vehicles

Smartphone QR Code~

## GOVERNMENT 5-STAR SAFETY RATINGS

**Overall Vehicle Score** **Not Rated**
Based on the combined ratings of frontal, side and rollover.
Should ONLY be compared to other vehicles of similar size and weight.

**Frontal Crash** — Driver ★★★★ / Passenger ★★★★
Based on the risk of injury in a frontal impact.
Should ONLY be compared to other vehicles of similar size and weight.

**Side Crash** — Front seat ★★★★★ / Rear seat **Not Rated**
Based on the risk of injury in a side impact.

**Rollover** **Not Rated**
Based on the risk of rollover in a single-vehicle crash.

Star ratings range from 1 to 5 stars (★★★★★), with 5 being the highest.
Source: National Highway Traffic Safety Administration (NHTSA).
www.safercar.gov or 1-888-327-4236

Ford

Go Further

NM0LS7E79J1341458

Scan this code to experience this vehicle or text NMJ1341458 to 49028

or Visit ford.com/windowsticker

Standard messaging & data plan rates may apply.

**FORD PROTECT** Insist on Ford Protect! The only extended service plan fully backed by Ford and honored at every Ford dealership in the U.S., Canada and Mexico. See your Ford dealer for additional details, or visit www.FordOwner.com for more information.

**FORD CREDIT** Choose the vehicle you want. Whether you decide to lease or finance, you'll find the choices that are right for you. See your Ford Dealer for details or visit www.FordCredit.com.

01/17/2018

THIS IS NOT AN INVOICE - DO NOT PAY FROM THIS QUOTE

950 Whipple Road Union City CA 94587

Phone (510) 441-7477 Fax (510) 324-6800

# Quote: 1535584

**Quote Date:** 1/23/2018

**QUOTE TO:** THE FORD STORE
1111 MARINA BLVD.
SAN LEANDRO, CA 94577-3364

**SHIP TO:** THE FORD STORE
BILL LAZAR 925-640-7471
BLAZAR@SANLEANDROFORD.CO
LWB TRANSIT CONNECT
1 OF 2,

| ACCT #: | P.O.#/CUST. ORDER #: | ORDER DATE: | TERMS: | DATE SHIPPED: | VIA: |
|---|---|---|---|---|---|
| 1509943 | | | Net 30 | | |

| Quanity: | Part Number: | Description: | Price: | Total: |
|---|---|---|---|---|
| 1 | BA97KITS | ALARM, NFN 97 DB BACKUP KIT | $28.00 | $28.00 |
| 1 | INVERTER-KIT-II | CABLES/BREAKER/FUSES | $235.00 | $235.00 |
| 1 | PV1800FC | 1800 WATT TRIPP LITE INVERTER 2 GFI OUTLET | $427.79 | $427.79 |
| 1 | TG650 | TG LIFTGATE 650 MINI & FS VAN | $2,806.00 | $2,806.00 |
| 1 | PARTC | TRANSIT CONN COMPOSITE PARTITION W/WINDOW | $739.50 | $739.50 |
| 1 | PU/DEL | PU/DEL (SEE FREIGHT) | $0.00 | $0.00 |

COMMENTS:

**VIN:**

PRICING ONLY GOOD FOR 30 DAYS FROM DATE OF QUOTE

THIS IS NOT AN INVOICE - DO NOT PAY FROM THIS QUOTE

| | | |
|---|---|---|
| SUBTOTAL: | | $4,236.29 |
| TAX: | 9.7500% | $0.00 |
| LABOR: | | $1,185.00 |
| FREIGHT: | | $50.00 |
| TOTAL: | | $5,471.29 |

***Customer Approval:*** I the undersigned do herby acknowledge that I am duly authorized to represent the customer/company/organization listed above to engage Commercial Van Interiors to perform the work as represented above. The undersigned further acknowledges that the provided purchase order is valid within their company/organization. If no purchase order was provided, the undersigned consents to the use of the last eight digits of the VIN in place of a purchase order and authorizes the work to be performed.

Representative Signature: _____ Date: _____

Representative Name: _____ PO: _____

Title: _____ VIN: _____ _____ (Tax ID #)