PLEASE NOTE: YOU MUST INCLUDE A COPY OF THIS PROPOSAL WITH YOUR PURCHASE ORDER

Delta Education ...because children learn by doing.® Featuring FOSS

School Specialty Science

80 Northwest Blvd, Nashua, NH 03063
PO Box 3000, Nashua, NH 03061-3000
Phone: 800-338-5270 Fax: 800-282-9560

Regional Sales Manager: Richard Pacheco
602-750-0615

Prepared On: January 26, 2018

Valid Through: April 26, 2018

DELTA EDUCATION PRICE QUOTE

Prepared for:

Sonal Patel **San Leandro Unified School District** 510.667.6204
spatel@slusd.us

Complete Kits	$	140,448.00			
Teacher Materials	$	-			
Professional Development	$	-			
Refill Kits	$	701.00			
Reading Components	$	-			
Living Materials	$	-			
Conversion / Upgrade Kits	$	-	**Subtotal**	$	165,485.00
Miscellaneous	$	-	**3% Shipping & Handling**	$	4,234.47
Online	$	24,336.00	**Living Material Shipping**	$	-
Subtotal	$	165,485.00	**9.0% Est. Sales Tax**	$	14,893.65
			Total*	$	184,613.12

** Please add sales tax where applicable. Exempt residents please provide Tax Exemption Certificate.*

Customer Savings:				
FREE Professional Development Days	**8**	**$2,200.00**	**=**	**$17,600.00**
Reduced Shipping & Handling			**=**	**$17,285.08**
Discounted / Bonused Materials			**=**	**$13,844.60**
		Total Savings:		**$48,729.68**

			Unit Price	Qty	Extended Price	Comments
	Kindergarten					**Bonus**
1487647	KIT FOSS ANIMALS 2X2 NEXT GEN	Kit	$ 784.00	7	$ 5,488.00	
1531687	SRB FOSS SP ANIMALS 2X2 NG PK8	Reading	$ 49.95	12		**Bonus**
1524339	ONLINE FOSS NG ANMLS 2X2 PRM ACC 1 CLS	Online	$ 159.00	8	$ 1,272.00	
1487649	KIT FOSS TREES+WEATHER NEXT GEN	Kit	$ 929.00	7	$ 6,503.00	
1531686	SRB FOSS SP TREES+WEATHER NG PK8	Reading	$ 49.95	12		**Bonus**
1533362	KIT REFILL FOSS TREES+WEATHER NG	Refill	$ 30.00	1	$ 30.00	
1524349	ONLINE FOSS NG TRESS+WTHER PRM ACC 1 CLS	Online	$ 159.00	8	$ 1,272.00	
1487648	KIT FOSS MATERIALS+MOTION NG	Kit	$ 864.00	8	$ 6,912.00	
1531685	SRB FOSS SP MATERIALS+MOTION NG PK8	Reading	$ 49.95	12		**Bonus**

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`		`	Unit Price	Qty	Extended Price	Comments
1524340	ONLINE FOSS NG MAT+MOTION PRM ACC 1 CLS	Online	$ 159.00	8	$ 1,272.00	
	First Grade					
1487652	KIT FOSS PLANTS + ANIMALS NEXT GEN	Kit	$ 814.00	7	$ 5,698.00	
1531691	SRB FOSS SP PLANTS+ANIMALS NG PK8	Reading	$ 49.95	12		**Bonus**
1512186	KIT REFILL FOSS PLANTS+ANIMALS NEXT GEN	Refill	$ 84.00	1	$ 84.00	
1511915	ONLINE FOSS PLT+ANIM NX GN PREM PK 1 CLS	Online	$ 159.00	8	$ 1,272.00	
1487650	KIT FOSS AIR+WEATHER NEXT GEN	Kit	$ 789.00	8	$ 6,312.00	
1531689	SRB FOSS SP AIR+WEATHER NG PK8	Reading	$ 49.95	12		**Bonus**
1511914	ONLINE FOSS AIR+WTH NXT GN PREM PK 1 CLS	Online	$ 159.00	8	$ 1,272.00	
1487651	KIT FOSS SOUND+LIGHT NEXT GEN	Kit	$ 969.00	7	$ 6,783.00	
1531688	SRB FOSS SP SOUND+LIGHT NG PK8	Reading	$ 49.95	12		**Bonus**
1511913	ONLINE FOSS SND+LGT NXT GN PREM PK 1 CLS	Online	$ 159.00	8	$ 1,272.00	
	Second Grade					
1487653	KIT FOSS INSECTS + PLANTS NEXT GEN	Kit	$ 869.00	8	$ 6,952.00	
1531707	SRB FOSS SP INSECTS+PLANTS NG PK8	Reading	$ 49.95	12		**Bonus**
1504993	ONLINE FOSS NXT GN INS+PLNT PRM ACC 1 CLS	Online	$ 159.00	8	$ 1,272.00	
1509827	KIT FOSS PEBS, SAND, AND SILT NEXT GEN	Kit	$ 934.00	7	$ 6,538.00	
1531702	SRB FOSS SP PEBBLES SAND+SILT NG PK8	Reading	$ 49.95	12		**Bonus**
1509200	REFILL KIT FOSS PEBS, SAND, SILT NEXT GEN	Refill	$ 28.00	1	$ 28.00	
1504989	ONLINE FOSS NXT GN PB SND SLT PRM ACC 1 CLS	Online	$ 159.00	8	$ 1,272.00	
1487655	KIT FOSS SOLIDS + LIQUIDS NEXT GEN	Kit	$ 1,079.00	7	$ 7,553.00	
1531697	SRB FOSS SP SOLIDS+LIQUIDS NG PK8	Reading	$ 49.95	12		**Bonus**
1507166	REFILL KIT FOSS SOLIDS+LIQUIDS NEXT GEN	Refill	$ 68.00	1	$ 68.00	
1504982	ONLINE FOSS NXT GN SOL+LIQ PRM ACC 1 CLS	Online	$ 159.00	8	$ 1,272.00	
	Third Grade					
1487658	KIT FOSS STRUCTURES OF LIFE NEXT GEN	Kit	$ 1,104.00	7	$ 7,728.00	
1531442	SRB FOSS SP STRUCTURES OF LIFE NG PK16	Reading	$ 169.00	12		**Bonus**
1495414	FOSS STRCTRS OF LIFE NEXT GEN REFILL KIT	Refill	$ 45.00	1	$ 45.00	
1491619	ONLINE FOSS NXT GN STRUC OF LIFE PRM ACC 1 C	Online	$ 179.00	8	$ 1,432.00	
1487659	KIT FOSS WATER + CLIMATE NEXT GEN	Kit	$ 1,114.00	8	$ 8,912.00	
1531643	SRB FOSS SP WATER+CLIMATE NG PK16	Reading	$ 169.00	12		**Bonus**
1491621	ONLINE FOSS NXT GN WATER+CLIMATE PRM ACC 1	Online	$ 179.00	8	$ 1,432.00	
1487657	KIT FOSS MOTION + MATTER NEXT GEN	Kit	$ 1,074.00	7	$ 7,518.00	
1531639	SRB FOSS SP MOTION+MATTER NG PK16	Reading	$ 169.00	12		**Bonus**
1495403	FOSS MOTION+MATTER NEXT GEN REFILL KIT	Refill	$ 40.00	1	$ 40.00	
1491622	ONLINE FOSS NXT GN MOTION+MTTR PRM ACC 1 C	Online	$ 179.00	8	$ 1,432.00	
	Fourth Grade					
1487661	KIT FOSS ENVIRONMENTS NEXT GEN	Kit	$ 1,214.00	8	$ 9,712.00	
1531648	SRB FOSS SP ENVIRONMENTS NG PK16	Reading	$ 169.00	6		**Bonus**
1514676	ONLINE FOSS NG ENVRONMENTS PRM ACC 1 CLS	Online	$ 179.00	8	$ 1,432.00	
1487664	KIT FOSS SOILS ROCKS+LANDFORMS NEXT GEN	Kit	$ 1,234.00	7	$ 8,638.00	

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1515871	KIT REFILL FOSS SOILS ROCKS+LANDFORMS NG	Refill	$ 44.00	1	$ 44.00	
1514677	ONLINE FOSS NG SOILS RKS+LNFRS PRM ACC 1 CL	Online	$ 179.00	8	$ 1,432.00	
1487660	KIT FOSS ENERGY NEXT GENERATION	Kit	$ 1,589.00	7	$ 11,123.00	
1521060	REFILL FOSS ENERGY NEXT GEN	Refill	$ 38.00	1	$ 38.00	
1514675	ONLINE FOSS NXT GN ENERGY PRM ACC 1 CLS	Online	$ 179.00	8	$ 1,432.00	
	Fifth Grade					
1487665	KIT FOSS LIVING SYSTEMS NEXT GEN	Kit	$ 1,214.00	7	$ 8,498.00	
1531682	SRB FOSS SP LIVING SYSTEMS NG PK16	Reading	$ 169.00	8		**Bonus**
1531644	KIT REFILL FOSS LIVING SYSTEMS NEXT GEN	Refill	$ 132.00	1	$ 132.00	
1524500	ONLINE FOSS NG LVNG SYSTMS PRM ACC 1 CLS	Online	$ 179.00	8	$ 1,432.00	
1530365	KIT FOSS EARTH AND SUN NEXT GEN	Kit	$ 1,289.00	8	$ 10,312.00	
1524502	ONLINE FOSS NG EARTH+SUN PRM ACC 1 CLS	Online	$ 179.00	8	$ 1,432.00	
1487666	KIT FOSS MIXTURES+SOLUTIONS NEXT GEN	Kit	$ 1,324.00	7	$ 9,268.00	
1526690	REFILL FOSS MIX + SOL NEXT GEN	Refill	$ 192.00	1	$ 192.00	
1524501	ONLINE FOSS NG MIX+SOL PRM ACC 1 CLS	Online	$ 179.00	8	$ 1,432.00	