STERLING

STERLING
ENVIRONMENTAL
CORPORATION

June 27, 2018

Nick Malve
RGM and Associates
3230 Monument Way
Concord, CA 94518

Via Electronic Mail to: nick@rgmassociates.com

Reference: Washington Elementary School – Kitchen Renovation
250 Dutton Ave., San Leandro, CA 94577

Dear Nick,

Sterling is pleased to submit our proposal for the work described below to be performed at the above referenced location. The scope and costs are based on information/conditions referenced in our Basis of Proposal below.

BY OTHERS
1. Removal of kitchen fixtures and equipment, including stainless steel sink and counter
2. Visual inspection, air sample collection and testing for air clearances

SCOPE/Basis of our proposal:
1. Notify appropriate regulatory agencies of abatement work to be performed
2. On-site DOP test of negative air equipment
3. Provide scissor lift or scaffold and other tools and equipment as required.
4. Establish controlled area, install critical barriers & splash-guards, decon/load-out, and negative air.
5. Demo lead containing ceramic tile on ALL kitchen walls.
6. Abate sheetrock w/AC (Asbestos Containing) joint compound where damaged by tile removal.
7. Demo cabinets at 11-foot interior wall running E-W, and demo drywall and framing complete
8. Demo 5 ft. wing-wall which connects to south wall
9. Remove glued non-AC ceiling tiles
10. Remove non-AC pipe wrap for ceiling-mounted heater
11. Clean & detail area, prep for visual inspection by client's environmental consultant.
12. When approved, encapsulate and await air tests/clearance by environmental consultant
13. Following air clearances by environmental consultant, remove containment and equipment.
14. Work by Sterling workers & supervisors who are trained & AHERA certified for asbestos abatement
15. BAAQMD notification fee is NOT included, as wallboard composite sample pointed counted <1% asbestos

Sterling Environmental will provide all labor, material, equipment, documentation, waste transportation and disposal services necessary to complete the work per above. All work will be performed in accordance with current applicable regulations by trained & certified union abatement workers.

COST FOR WORK DESCRIBED ABOVE: $19,575.00

Pricing contingent upon clarifications & exclusions below/attached.

Clarifications, qualifications & exclusions:

1. Price is based on working 8-hour shifts M-F between 6am and 5pm. No overtime premium or shift differential is included.

2. Sterling Environmental provides the following types of insurance coverage for all of its operations: Workers Compensation & Employers Liability, Automobile Liability, Commercial General & Pollution Liability and Excess Liability. The insurance has a BEST's rating of A+X and is occurrence form.

3. The price does not include payment and performance bond costs.

4. While on site, the owner or GC shall provide security, power, water supplies and bathroom facilities.

5. Owner/GC to provide all layout and necessary "safe off" of MEP systems.

6. The price is based upon a mutually agreeable schedule, contract, and work plan.

7. The building owner will be listed as the generator of the manifested waste streams.

8. The price includes daily personnel air sampling as mandated by Cal OSHA. An independent, third party laboratory will perform sample analysis.

9. The price does not include third party monitoring or clearance air sampling.

10. The price does not include any city or county permits and or fees.

11. If required, the price includes notification fees payable to Area Air Quality Management District.

12. The price is based on the work being done in time noted above. *Alternate schedules may affect price.*

13. Unless expressly noted in our proposal, scaffolding to access the work is excluded from this proposal.

14. Unless expressly noted in our proposal, the price does not include removal of inaccessible materials, or any demolition necessary to access these materials.

15. Complete removal of mastic from wood substrates is not possible.

16. Finish damage may occur as a result of using staples, tape and glue to seal the plastic containment. Repair of such damage is not included in our price.

17. Our price excludes weather protection.

18. Payment is due within 30 days of receipt with no retention.

Please do not hesitate to call me if you have any questions. Thank you for contacting Sterling Environmental regarding your abatement needs.

Sincerely,

Kevin Esch

Kevin Esch, Estimator/Project Manager
STERLING ENVIRONMENTAL CORPORATION