Apex Learning Price Quote

San Leandro Unified School District
14735 Juniper St
San Leandro, CA 94579-1222

1215 4th Ave, Suite 1500
Seattle, WA 98161

Attention: Bradley Frazier

San Leandro Unified School District has requested a price quote from Apex Learning® for a digital learning solution. Apex Learning proposes the following digital curriculum and services to meet your goals and objectives.

2018 Digital Curriculum	Unit	Unit Price	Volume Discount	Discounted Unit Price	Quantity	Extended Price
Comprehensive Courses	12-month Single Enrollment Subscription	$125.00	40%	$75.00	250	$18,750.00
					15% Multi-Year Discount	($2,812.50)
					5% One-Time Discount	($937.50)
Tutorials	12-month Subscription	$80.00	18.75%	$65.00	25	$1,625.00
					15% Multi-Year Discount	($243.75)
					5% One-Time Discount	($81.25)
					2018 Digital Curriculum Sub-Total	**$16,300.00**

2019 Digital Curriculum	Unit	Unit Price	Volume Discount	Discounted Unit Price	Quantity	Extended Price
Comprehensive Courses	12-month Single Enrollment Subscription	$125.00	40%	$75.00	250	$18,750.00
					15% Multi-Year Discount	($2,812.50)
					5% One-Time Discount	($937.50)
Tutorials	12-month Subscription	$80.00	18.75%	$65.00	25	$1,625.00
					15% Multi-Year Discount	($243.75)
					5% One-Time Discount	($81.25)
					2019 Digital Curriculum Sub-Total	**$16,300.00**

2020 Digital Curriculum	Unit	Unit Price	Volume Discount	Discounted Unit Price	Quantity	Extended Price
Comprehensive Courses	12-month Single Enrollment Subscription	$125.00	40%	$75.00	250	$18,750.00
					15% Multi-Year Discount	($2,812.50)
					5% One-Time Discount	($937.50)
Tutorials	12-month Subscription	$80.00	18.75%	$65.00	25	$1,625.00
					15% Multi-Year Discount	($243.75)
					5% One-Time Discount	($81.25)
					2020 Digital Curriculum Sub-Total	**$16,300.00**

2021 Digital Curriculum	Unit	Unit Price	Volume Discount	Discounted Unit Price	Quantity	Extended Price
Comprehensive Courses	12-month Single Enrollment Subscription	$125.00	40%	$75.00	250	$18,750.00
					15% Multi-Year Discount	($2,812.50)
					5% One-Time Discount	($937.50)
Tutorials	12-month Subscription	$80.00	18.75%	$65.00	25	$1,625.00
					15% Multi-Year Discount	($243.75)
					5% One-Time Discount	($81.25)
					2021 Digital Curriculum Sub-Total	**$16,300.00**

Total Price	**$65,200.00**

Prices above do not include any applicable sales or other taxes. The above prices are valid for 60 days from 8/29 2018 unless stated otherwise.

If you choose to complete this purchase, Apex Learning requires a signed copy of this price quote and a purchase order for the total price, credit card payment, or an executed Apex Learning contract. Please fax or e-mail the signed quote and a valid purchase order to the attention of **Trever Dinovitz at (206) 381-5601 or salesdocs@apexlearning.com**.

Payment of all invoices is due within 30 days of the invoice date. Payments via credit card are subject to a processing fee, equal to 3% of the amount charged to such card.

Please see Attachment A for information regarding the purchase of Apex Learning digital curriculum and services.

Thank you for your consideration of an Apex Learning digital learning solution.

Signature	Date	Printed Name	Title

Attachment A
Purchasing Apex Learning Digital Curriculum and Services

1. Comprehensive Courses
Single Enrollment Subscriptions: A Single Enrollment Subscription provides access for a period of 12 months for one student enrolled in one Comprehensive Course. If a student completes or withdraws from the course in which he or she is enrolled, the Single Enrollment Subscription may be utilized to enroll that student or another student in any Comprehensive Course. Apex Learning counts the number of course enrollments when Single Enrollment Subscriptions are purchased. The number of course enrollments at one time may not exceed the number of Single Enrollment Subscriptions purchased.

Additional Subscriptions: Additional subscriptions may be purchased for access through the same order end date as the original order.

There are no credits or refunds for purchases of subscriptions to Comprehensive Courses.

2. Tutorials
Tutorials Subscriptions: A Tutorials subscription provides access for 12 months for one student enrolled in any number of Tutorials (in any subject) at the same time. If a student completes or withdraws from all Tutorials in which he or she is enrolled, the Tutorials subscription may be used to enroll another student. The number of students enrolled at one time may not exceed the number of Tutorials subscriptions purchased.

Additional Subscriptions: Additional subscriptions may be purchased for access through the same order end date as the original order.

There are no credits or refunds for purchases of subscriptions to Tutorials subscriptions.

3. Course Materials
Certain Comprehensive Courses have course materials that may be required or are optional for the digital curriculum such as books for English courses, lab materials for science courses, or other ancillary items such as a calculator for math courses or a microphone for world languages courses. The price for Comprehensive Courses and ALVS enrollments does not include any such course materials. The course materials list can be found at http://www.apexlearning.com/documents/materials_list.pdf.

Required and optional books may be purchased from Apex Learning at either the per set or per book price at the time of purchase as stated on Apex Learning's course materials list. The price for books does not include applicable sales tax. If any such tax is due, it will be reflected on Apex Learning's invoice. There are no returns, credits, or refunds for books purchased from Apex Learning.

4. Parental Consent
The client is responsible for obtaining any necessary parental consent for each student to use Apex Learning digital curriculum.

5. Laboratory Activities
The client is responsible for the implementation of any hands-on laboratory activities, including ensuring that qualified personnel are available to supervise such hands-on laboratory activities.

6. Professional Development
Scheduling: Onsite professional development sessions cannot be scheduled until Apex Learning has received a valid purchase order or executed contract and must be scheduled at least 2 weeks in advance of the delivery date.

Cancellations: If a scheduled onsite professional development session is cancelled without at least 2 weeks prior written notice, the client will be required to pay Apex Learning for travel and related expenses at the time that onsite professional development session is delivered.

Expiration: Professional development must be delivered prior to the order end date. There are no credits or refunds for unused professional development sessions.