The Ford Store San Leandro

1111 Marina Blvd.
San Leandro, CA 94577
(510) 352-2000

Buyer:	**Co Buyer:**	**Deal #:**
SAN LEANDRO UNITIED SCHOOL DIST		**Deal Date:** 09/26/2018
14735 JUNIPER ST		**Print Time:** 10:11am
SAN LEANDRO, CA 945791222		
Home #:	**Home #:**	
Work #: (510) 667-3508	**Work #:**	Salesperson:

Vehicle

New	☑				
Used	☐	**Stock #:**	Description:	VIN:	Mileage:
Demo	☐	U10880	2018 FORD TRUCK TRANSIT VAN	1FTYR2CM3JKB14809	31

Trade

Aftermarkets:		
PAINTERS PACKAGE	$	3,555.80
Total Aftermarkets:	**$**	**3,555.80**

Our List Price:	$	38,305.00
Discount Savings:	$	7,999.00
Sale Price After Rebate:	$	30,306.00
Total Financed Aftermarkets:	$	3,555.80
Total Trade Allowance:	$	0.00
Trade Difference:	**$**	**33,861.80**
Documentary Fee:	$	0.00
State & Local Taxes:	$	3,301.53
Total License and Fees:	$	8.75
Total Cash Price:	**$**	**37,172.08**
Total Trade Payoff:	$	0.00
Delivered Price:	**$**	**37,172.08**
Cash Down Payment + Deposit:	$	0.00
Unpaid Balance:	**$**	**37,172.08**
Service Agreement:	$	0.00
Maintenance Agreement:	$	0.00
GAP Insurance:	$	0.00
Credit Life, Accident & Health:	$	0.00
Other:	$	0.00
Amount Financed:	**$**	**37,172.08**

Rate:
Amoun

Bill Lazar
Commercial Account Manager

MAIN: 510-352-2000
DIRECT: 510-347-4138
CELL: 925-640-7471
FAX: 510-347-4194
EMAIL: BLazar@sanleandroford.com

1111 Marina Blvd, San Leandro, California 94577
www.sanleandroford.com

LINCOLN

KAN-000616 CA 9-NORMAL, SB, 200616, JF072 7473 120180615 5468 ULC CERT | CERT | CERT | U TRD | R RAMP | BUMP | CAMP | BOOK | EXPL 1FTYR2CM3 JKB14809 NB

Go Further
ford.com

VEHICLE DESCRIPTION

TRANSIT

JK B14809

2018 250 MR CARGO VAN
148" WHEELBASE
3.7L TIVCT V6 ENGINE
6-SPD AUTO SELECT SHIFT TR

EXTERIOR
OXFORD WHITE
INTERIOR
PEWTER VINYL

STANDARD EQUIPMENT INCLUDED AT NO EXTRA CHARGE

EXTERIOR
- SINGLE SLIDING SIDE DOOR
- INTERVAL WIPERS
- SPARE TIRE AND WHEEL
- BLACK GRILLE/BUMPERS

INTERIOR
- AIR CONDITIONING - FRONT
- CENTER CONSOLE
- CARGO HOOKS
- POWERPOINTS - 12V (2)
- LOCKING GLOVE BOX

FUNCTIONAL
- POWER LOCKS AND WINDOWS
- POWER STEERING
- 25.0 GALLON FUEL TANK
- REAR VIEW CAMERA

SAFETY/SECURITY
- DRIVER/PASSENGER AIR BAGS
- AIRBAGS - SIDE AIR CURTAINS
- 3 POINT SAFETY BELTS
- 4-WHEEL DISC BRAKES W/ABS
- ADVANCETRAC W/RSC
- TIRE PRESSURE MONITOR SYS
- SOS POST CRASH ALERT SYS

WARRANTY
- 3YR/36000 BUMPER TO BUMPER
- 5YR/60,000 ROADSIDE ASSIST
- 5YR/60,000 POWERTRAIN
- 5YR/100,000 DIESEL ENGINE

INCLUDED ON THIS VEHICLE	(MSRP)
*PREFERRED EQUIPMENT PKG 101A	
OPTIONAL EQUIPMENT/OTHER	
PREFERRED EQUIPMENT PKG 101A	
3.73 RATIO REGULAR AXLE X73	NO CHARGE
FRONT LICENSE PLATE BRACKET	NO CHARGE
FLOOR COVERING VINYL COMPLETE	245.00
9200# GVWR PACKAGE	NO CHARGE
50 STATE EMISSIONS	NO CHARGE
AM/FM STEREO 6CD-CD W/SYNC	765.00
CRUISE CONTROL	325.00
KEYS 2 ADDITIONAL	75.00
6 SPEAKERS (4 FRONT/2 REAR)	NO CHARGE

PRICE INFORMATION	(MSRP)
BASE PRICE	$33,505.00
TOTAL OPTIONS/OTHER	1,410.00
TOTAL VEHICLE & OPTIONS/OTHER	34,915.00
DESTINATION & DELIVERY	1,390.00

RAMP ONE: CM76
RAMP TWO:
FINAL ASSEMBLY PLANT: KANSAS CITY
METHOD OF TRANSP.: CONVOY
ITEM #: 72-Z001 O/T:2

TOTAL MSRP $38,305.00

This label is affixed pursuant to the Federal Automobile Information Disclosure Act. Gasoline, License, and Title Fees, State and Local taxes are not included. Dealer installed options or accessories are not included unless listed above.

JF072 N RB 2X 835 000615 06 07 18

EPA DOT Fuel Economy and Environment

FUEL ECONOMY RATINGS NOT REQUIRED ON THIS VEHICLE

fueleconomy.gov
Calculate personalized estimates and compare vehicles

GOVERNMENT 5-STAR SAFETY RATINGS

Overall Vehicle Score Not Rated
Based on the combined ratings of frontal, side and rollover.
Should ONLY be compared to other vehicles of similar size and weight.

Frontal Crash	Driver	Not Rated
	Passenger	Not Rated

Based on the risk of injury in a frontal impact.
Should ONLY be compared to other vehicles of similar size and weight.

Side Crash	Front seat	Not Rated
	Rear seat	Not Rated

Based on the risk of injury in a side impact.

Rollover Not Rated
Based on the risk of rollover in a single-vehicle crash.

Star ratings range from 1 to 5 stars (★★★★★), with 5 being the highest.
Source: National Highway Traffic Safety Administration (NHTSA).
www.safercar.gov or 1-888-327-4236

Go Further

1FTYR2CM3JKB14809

Scan this code to experience this vehicle or text 1FJKB14809 to 48028
or Visit ford.com/windowsticker
Standard messaging & data rates may apply

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09/26/2018

1201806155468

URGENT UPFITS

1314 W. Winton Ave * Hayward, CA 94545
(510)999-8275 OFFICE

Quote

Date	Quote #
9/25/2018	4599

Name / Address
Ford Store San Leandro 1111 Marina Blvd, San Leandro, CA 94577

Job	Salesman
	Bill Lazar

Item	Description	Qty	Cost	Total
KM-41TLM				
40651	Common 3 Center Panels Promaster/Transit/NV	1	285.00	285.00
406TH	Ford Transit High and Mid Roof Wing Kit	1	199.00	199.00
48524	Modular Van Shelf Unit 52' W x 60' H x 14' D	3	530.00	1,590.00
40310	Plastic Shelf Bin 10' W x 5.5' H x 11' D (Incl. 2 Dividers)	5	22.00	110.00
40030	Upper and Lower Shelf Dividers (set of 6)	1	39.00	39.00
40060	J Hook (3 Prong)	1	9.00	9.00
40080	Steel 3 Drawer Cabinet 20' W x 12 ' H x 13.5' D	1	164.00	164.00
40090	Steel 4 Drawer Cabinet 20' W x 12 ' H x 13.5' D	1	209.00	209.00
48190	10' L x 2.75' H Shelf Lip For 48320 and 4832T	1	9.00	9.00
SCH-4	Aerosol Can Holder-4 Can	2	26.40	52.80
40040	Door Kit For 52' Wide Shelf Unit	1	125.00	125.00
LBRS - H	Labor - Install General Service Package. Add can holders to end of shelf driver side Add door kit.		729.00	729.00
	General Service Package for Painter Ford Transit - 148' - MID/HIGH Roof			3,520.80
ON	Onsite Install / Pickup / Delivery		35.00	35.00

Sales Tax (0.0%)	$0.00
Total	$3,555.80

QUOTE PRICING IS VALID FOR 30 DAYS FROM QUOTE DATE
THIS IS NOT AN INVOICE - DO NOT PAY OFF THIS FORM

Approval Signature

Last 8 of VIN

The Ford Store San Leandro

1111 Marina Blvd.
San Leandro, CA 94577
(510) 352-2000

Buyer:	**Co Buyer:**	**Deal #:**
SAN LEANDRO UNITIED SCHOOL DIST		**Deal Date:** 09/26/2018
14735 JUNIPER ST		**Print Time:** 11:02am
SAN LEANDRO, CA 945791222		
Home #:	Home #:	
Work #: (510) 667-3508	Work #:	Salesperson:

Vehicle

New ☐				
Used ☐	Stock #:	Description:	VIN:	Mileage:
Demo ☐		2019 FORD F250 REG CAB		

Trade

Aftermarkets:		
LADDER RACK & 2 TOP BOXES	$	4,086.40
Total Aftermarkets:	**$**	**4,086.40**

Our List Price:	$	36,450.00
Discount Savings:	$	12,588.00
Sale Price After Rebate:	$	23,862.00
Total Financed Aftermarkets:	$	4,086.40
Total Trade Allowance:	$	0.00
Trade Difference:	**$**	**27,948.40**
Documentary Fee:	$	0.00
State & Local Taxes:	$	2,724.97
Total License and Fees:	$	8.75
Total Cash Price:	**$**	**30,682.12**
Total Trade Payoff:	$	0.00
Delivered Price:	**$**	**30,682.12**
Cash Down Payment + Deposit:	$	0.00
Unpaid Balance:	**$**	**30,682.12**
Service Agreement:	$	0.00
Maintenance Agreement:	$	0.00
GAP Insurance:	$	0.00
Credit Life, Accident & Health:	$	0.00
Other:	$	0.00
Amount Financed:	**$**	**30,682.12**

Rate:
Amoun

Bill Lazar
Commercial Account Manager
MAIN: 510-352-2000
DIRECT: 510-347-4138
CELL: 925-640-7471
FAX: 510-347-4194
EMAIL: BLazar@sanleandroford.com
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www.sanleandroford.com

LINCOLN

The Ford Store San Leandro
1111 Marina Blvd., San Leandro, California, 945773364
Office: 510-352-2000
Fax: 510-347-4150

Customer Proposal

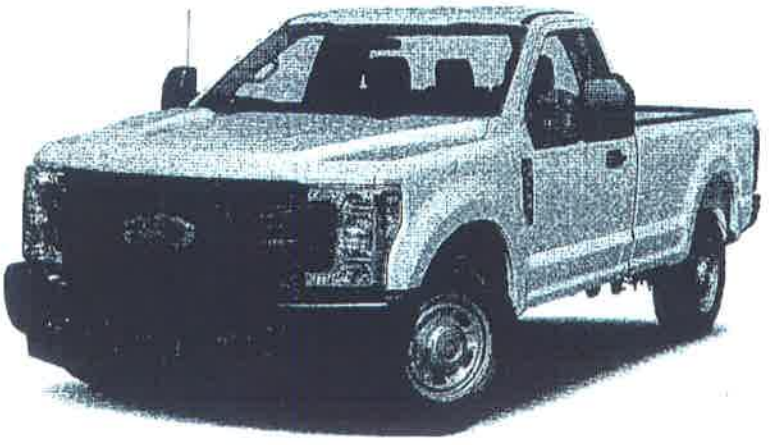
Prepared for:

GREG DYER
SLUSD

Prepared by:

BILL LAZAR
Office: 510-347-4138
Email: BLAZAR@SANLEANDROFORD.COM

Date: 09/26/2018
Vehicle: 2019 F-250 XL
4x2 SD Regular Cab 8' box 142" WB SRW



The Ford Store San Leandro
1111 Marina Blvd., San Leandro, California, 945773364
Office: 510-352-2000
Fax: 510-347-4150

2019 F-250, SD Regular Cab
4x2 SD Regular Cab 8' box 142" WB SRW XL(F2A)
Price Level: 930

Selected Options

Code	Description	MSRP
Base Vehicle		
F2A	Base Vehicle Price (F2A)	$33,150.00
Packages		
600A	Order Code 600A *Includes:* *- Engine: 6.2L 2-Valve SOHC EFI NA V8 Flex-Fuel* *Flex-Fuel badge on fleet orders only.* *- Transmission: TorqShift-G 6-Spd Auto w/SelectShift* *- 3.73 Axle Ratio* *- GVWR: 9,950 lb Payload Package* *- Tires: LT245/75Rx17E BSW A/S (4)* *- Wheels: 17" Argent Painted Steel* *Includes painted hub covers/center ornaments.* *- HD Vinyl 40/20/40 Split Bench Seat* *Includes center armrest, cupholder, storage and driver's side manual lumbar.*	N/C
Powertrain		
996	Engine: 6.2L 2-Valve SOHC EFI NA V8 Flex-Fuel *Flex-Fuel badge on fleet orders only.*	Included
44S	Transmission: TorqShift-G 6-Spd Auto w/SelectShift	Included
X37	3.73 Axle Ratio	Included
STDGV	GVWR: 9,950 lb Payload Package	Included
Wheels & Tires		
TD8	Tires: LT245/75Rx17E BSW A/S (4)	Included
64A	Wheels: 17" Argent Painted Steel *Includes painted hub covers/center ornaments.*	Included
Seats & Seat Trim		
A	HD Vinyl 40/20/40 Split Bench Seat *Includes center armrest, cupholder, storage and driver's side manual lumbar.*	Included
Other Options		
142WB	142" Wheelbase	STD
PAINT	Monotone Paint Application	STD
90L	Power Equipment Group	$915.00

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.

Selected Options (cont'd)

Code	Description	MSRP
	Deletes passenger-side lock cylinder. Includes upgraded door trim panel. *Includes:* *- Accessory Delay* *- Manual Telescoping/Folding Trailer Tow Mirrors* *Includes power heated glass, heated convex spotter mirror and integrated clearance lights and turn signal indicators.* *- Advanced Security Pack* *Includes SecuriLock Passive Anti-Theft System (PATS) and inclination/intrusion sensors.* *- Power Locks* *- Power Tailgate Lock* *- Power Front Seat Windows* *Includes 1-touch up/down driver/passenger window.* *- Remote Keyless Entry*	
873	Rear CHMSL Camera	$200.00
	Display in center stack screen. Includes LED Center High-Mounted Stop Lamp (CHMSL) with cargo light and rear video camera.	
76C	Exterior Backup Alarm (Pre-Installed)	$140.00
	Custom accessory.	
79V	COV Required	N/A
C09	Priced DORA	N/C
Fleet Options		
FLADCR	Fleet Advertising Credit	$0.00
585	Radio: AM/FM Stereo/MP3 (LPO) (Fleet)	$550.00
	Requires valid FIN code.	
	Includes 4 speakers. *Includes:* *- SYNC Communications & Entertainment System* *Includes enhanced voice recognition with 911 Assist, 4.2" LCD center stack screen, AppLink, 1 smart-charging USB port and steering wheel audio controls.*	
Emissions		
425	50-State Emissions System	STD
Interior Colors		
AS_01	Medium Earth Gray	N/C
Primary Colors		
Z1_01	Oxford White	N/C
SUBTOTAL		$34,955.00
Destination Charge		$1,495.00
TOTAL		$36,450.00

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URGENT UPFITS

1314 W. Winton Ave * Hayward, CA 94545
(510)999-8275 OFFICE

Quote

Date	Quote #
9/25/2018	4595

Name / Address
Ford Store San Leandro 1111 Marina Blvd, San Leandro, CA 94577

Job	Salesman
	Bill Lazar

Item	Description	Qty	Cost	Total
2001.817	Rack-It Ford F-250 Reg Cab 8FT Bed Fork Lift Loadable tube rack single bar	1	801.60	801.60
Mega Clamps	Mega clamps rack-it-rack	1	87.00	87.00
297-3-02	WEATHERGUARD Tool Box; Super-Side; Top Side; 2 Doors; Smooth White Gloss Powder Coat; Steel; 96-1/4 Inch Length x 16 Inch Width x 24 Inch Height; 21.4 cu ft; Limited Lifetime Warranty	2	1,326.15	2,652.30
Misc	Installation hardware, brackets	1	38.00	38.00
LBRS - H	Labor - Install ladder rack and side boxes in bed of truck		472.50	472.50
ON	Onsite Install / Pickup / Delivery		35.00	35.00

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THIS IS NOT AN INVOICE - DO NOT PAY OFF THIS FORM

Sales Tax (0.0%)	$0.00
Total	$4,086.40

Approval Signature

Last 8 of VIN

SLUSD

Renee Robles <rrobles@slusd.us>

Re: Vehicle Purchase for Maint. proposal

1 message

Greg Dyer <gdyer@slusd.us> Wed, Oct 24, 2018 at 8:13 AM
To: Renee Robles <rrobles@slusd.us>

Hi Renee,

There is a total of four vehicles to be purchased:

Three F-250 pick-ups at $30,682.12= $92,046.36
One Transit van at $37,172.08

$92,046.36 + 37,172.08= $129,218.44

This includes the purchase price, applicable taxes, and extras such as boxes, lumber racks, etc.

Hope this helps :)

Greg

On Tue, Oct 23, 2018 at 3:18 PM Renee Robles <rrobles@slusd.us> wrote:

--

Gregory A. Dyer
Manager of Maintenance & Operations
San Leandro Unified School District