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Delta Education ...because children learn by doing.® featuring FOSS

School Specialty Science

80 Northwest Blvd, Nashua, NH 03063
PO Box 3000, Nashua, NH 03061-3000
Phone: 800-338-5270 Fax: 800-282-9560

Regional Sales Manager: Richard Pacheco
602-750-0615

Prepared On: February 15, 2019

Valid Through: May 16, 2019

DELTA EDUCATION PRICE QUOTE

Prepared for:

Zarina Zanipatin San Leandro Unified School District 510.667.6204
Director zzanipatin@slusd.us

Complete Kits	**$ 42,004.00**			
Teacher Materials	**$ -**			
Professional Development	**$ -**			
Refill Kits	**$ 2,280.00**			
Reading Components	**$ -**			
Living Materials	**$ -**			
Conversion / Upgrade Kits	**$ -**	**Subtotal**	**$**	**50,368.00**
Miscellaneous	**$ -**	**3% Shipping & Handling**	**$**	**1,328.52**
Online	**$ 6,084.00**	**Living Material Shipping**	**$**	**-**
Subtotal	**$ 50,368.00**	**9.0% *Est. Sales Tax**	**$**	**4,533.12**
2 Free Professional Learning Days Granted	$4,400	**= Total***	**$**	**56,229.64**
Reduced Shipping & Handling		**= $4,715.64**		
		Total Savings:		**$9,115.64**

Part Number	Item Description	Type	Unit Price	Qty	Extended Price	Comments
1585758	**PD FOSS/DELTA IMPLEMENTATION 6 HR**	**PD**	**$ 2,200.00**	**2**	**No Charge**	2 Free days of Prof. Learning
	Kindergarten					
1487647	KIT FOSS ANIMALS 2X2 NEXT GEN	Kit	$ 879.00	2	$ 1,758.00	
1524339	ONLINE FOSS NG ANMLS 2X2 PRM ACC 1 CLS	Online	$ 159.00	2	$ 318.00	
1487649	KIT FOSS TREES+WEATHER NEXT GEN	Kit	$ 1,029.00	2	$ 2,058.00	
1533362	KIT REFILL FOSS TREES+WEATHER NG	Refill	$ 30.00	2	$ 60.00	
1524349	ONLINE FOSS NG TRESS+WTHER PRM ACC 1 CLS	Online	$ 159.00	2	$ 318.00	
1487648	KIT FOSS MATERIALS+MOTION NG	Kit	$ 964.00	2	$ 1,928.00	
1533746	REFILL FOSS MATERIALS+MOTION NEXT GEN	Refill	$ 129.00	2	$ 258.00	
1524340	ONLINE FOSS NG MAT+MOTION PRM ACC 1 CLS	Online	$ 159.00	2	$ 318.00	
	First Grade					
1487652	KIT FOSS PLANTS + ANIMALS NEXT GEN	Kit	$ 919.00	2	$ 1,838.00	
1512186	KIT REFILL FOSS PLANTS+ANIMALS NEXT GEN	Refill	$ 84.00	2	$ 168.00	

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Part Number	Item Description	Type	Unit Price	Qty	Extended Price	Comments
1511915	ONLINE FOSS PLT+ANIM NX GN PREM PK 1 CLS	Online	$ 159.00	2	$ 318.00	
1487650	KIT FOSS AIR+WEATHER NEXT GEN	Kit	$ 889.00	2	$ 1,778.00	
1512126	REFILL KIT FOSS AIR+WEATHER NEXT GEN	Refill	$ 78.00	2	$ 156.00	
1511914	ONLINE FOSS AIR+WTH NXT GN PREM PK 1 CLS	Online	$ 159.00	2	$ 318.00	
1487651	KIT FOSS SOUND+LIGHT NEXT GEN	Kit	$ 1,069.00	2	$ 2,138.00	
1511913	ONLINE FOSS SND+LGT NXT GN PREM PK 1 CLS	Online	$ 159.00	2	$ 318.00	
	Second Grade					
1487653	KIT FOSS INSECTS + PLANTS NEXT GEN	Kit	$ 969.00	2	$ 1,938.00	
1508800	REFILL KIT FOSS INSECTS+PLANTS NEXT GEN	Refill	$ 99.00	2	$ 198.00	
1504993	ONLINE FOSS NXT GN INS+PLNT PRM ACC 1 CLS	Online	$ 159.00	2	$ 318.00	
1509827	KIT FOSS PEBS, SAND, AND SILT NEXT GEN	Kit	$ 1,034.00	2	$ 2,068.00	
1509200	REFILL KIT FOSS PEBS, SAND, SILT NEXT GEN	Refill	$ 38.00	2	$ 76.00	
1504989	ONLINE FOSS NXT GN PB SND SLT PRM ACC 1 CLS	Online	$ 159.00	2	$ 318.00	
1487655	KIT FOSS SOLIDS + LIQUIDS NEXT GEN	Kit	$ 1,179.00	2	$ 2,358.00	
1507166	REFILL KIT FOSS SOLIDS+LIQUIDS NEXT GEN	Refill	$ 68.00	2	$ 136.00	
1504982	ONLINE FOSS NXT GN SOL+LIQ PRM ACC 1 CLS	Online	$ 159.00	2	$ 318.00	
	Third Grade					
1487658	KIT FOSS STRUCTURES OF LIFE NEXT GEN	Kit	$ 1,204.00	2	$ 2,408.00	
1495414	FOSS STRCTRS OF LIFE NEXT GEN REFILL KIT	Refill	$ 45.00	2	$ 90.00	
1491619	ONLINE FOSS NXT GN STRUC OF LIFE PRM ACC 1	Online	$ 179.00	2	$ 358.00	
1487659	KIT FOSS WATER + CLIMATE NEXT GEN	Kit	$ 1,219.00	2	$ 2,438.00	
1495419	FOSS WATER+CLIMATE NEXT GEN REFILL KIT	Refill	$ 28.00	2	$ 56.00	
1491621	ONLINE FOSS NXT GN WATER+CLIMATE PRM ACC	Online	$ 179.00	2	$ 358.00	
1487657	KIT FOSS MOTION + MATTER NEXT GEN	Kit	$ 1,174.00	2	$ 2,348.00	
1495403	FOSS MOTION+MATTER NEXT GEN REFILL KIT	Refill	$ 40.00	2	$ 80.00	
1491622	ONLINE FOSS NXT GN MOTION+MTTR PRM ACC 1	Online	$ 179.00	2	$ 358.00	
	Fourth Grade					
1487661	KIT FOSS ENVIRONMENTS NEXT GEN	Kit	$ 1,319.00	2	$ 2,638.00	
1514856	KIT REFILL FOSS ENVIRONMENTS NEXT GEN	Refill	$ 56.00	2	$ 112.00	
1514676	ONLINE FOSS NG ENVRONMENTS PRM ACC 1 CLS	Online	$ 179.00	2	$ 358.00	
1487664	KIT FOSS SOILS ROCKS+LANDFORMS NEXT GEN	Kit	$ 1,339.00	2	$ 2,678.00	
1515871	KIT REFILL FOSS SOILS ROCKS+LANDFORMS NG	Refill	$ 49.00	2	$ 98.00	
1514677	ONLINE FOSS NG SOILS RKS+LNFRS PRM ACC 1 C	Online	$ 179.00	2	$ 358.00	
1487660	KIT FOSS ENERGY NEXT GENERATION	Kit	$ 1,689.00	2	$ 3,378.00	
1521060	REFILL FOSS ENERGY NEXT GEN	Refill	$ 39.00	2	$ 78.00	
1514675	ONLINE FOSS NXT GN ENERGY PRM ACC 1 CLS	Online	$ 179.00	2	$ 358.00	
	Fifth Grade					
1487665	KIT FOSS LIVING SYSTEMS NEXT GEN	Kit	$ 1,314.00	2	$ 2,628.00	
1531644	KIT REFILL FOSS LIVING SYSTEMS NEXT GEN	Refill	$ 132.00	2	$ 264.00	
1524500	ONLINE FOSS NG LVNG SYSTMS PRM ACC 1 CLS	Online	$ 179.00	2	$ 358.00	

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Part Number	Item Description	Type	Unit Price	Qty	Extended Price	Comments
1530365	KIT FOSS EARTH AND SUN NEXT GEN	Kit	$ 1,389.00	2	$ 2,778.00	
1530522	REFILL FOSS EARTH AND SUN NEXT GEN	Refill	$ 33.00	2	$ 66.00	
1524502	ONLINE FOSS NG EARTH+SUN PRM ACC 1 CLS	Online	$ 179.00	2	$ 358.00	
1487666	KIT FOSS MIXTURES+SOLUTIONS NEXT GEN	Kit	$ 1,424.00	2	$ 2,848.00	
1526690	REFILL FOSS MIX + SOL NEXT GEN	Refill	$ 192.00	2	$ 384.00	
1524501	ONLINE FOSS NG MIX+SOL PRM ACC 1 CLS	Online	$ 179.00	2	$ 358.00	

Customer will call customer service when the invoice for this order is received to apply a credit of $1887.02 towards the balance from the payment

Easy Ordering ~ Send PO and Proposal to:

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