DAKTRONICS QUOTE # 697038-1-0

RGM and Associates
Ridge Greene
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24/Jun/2019
Quote valid for: 90 days
Terms: Payment With Order
Subject to Credit Review
FCA: DESTINATION
Delivery: Call for Production Time

Reference: Marquee

Item No.	Model	Description	Qty	Price
1	**GS6-48X120-19.8-RGB-2V**	**Galaxy® Outdoor Electronic Message Center - GS6 Series - 19.8mm RGB; 2V Interconnect Cable Length Is 20 Feet** Matrix: 48 lines by 120 columns Line Spacing: 19.8mm LED Color: RGB- 281 Trillion Colors Face Configuration: 2V - two one sided displays - same content View Angle: 140 degrees Horizontal x 70 degrees Cabinet Dimensions: Vertical Max Power: 3' 8" H X 8' 1" W X 0' 5" D (Approx. Dimensions) Weight: 905 watts/display Unpackaged 210 lbs per display; Packaged 315 lbs per display	**1**	**$21,790.00**
	Galaxy® Wireless Ethernet Bridge Outdoor Communication Kit	Communication Method: Wireless Ethernet Bridge Radio Set Includes: 1 Server (Sending) and 1 Client (Receiving). *Wireless communication devices may be affected by site specific conditions. Daktronics makes no guarantees that the communication device is suitable for every location.	1	
	System Startup	Final Commissioning of Equipment	1	
2	**Custom Outdoor Non-Backlit Horizontal**	**Outdoor Non-Backlit 1' 6" x 8' 1" Horizontal (Package Weight 49 lbs)**	**1**	**$1,090.00**
	I-Beam Mounting Method (A)	For 2 I-Beams	1	
3	**FREIGHT**	**Shipping to site via LTL (enclosed trailer). Usually unloads at a dock, forklift or pallet jack may be required.**	**1**	**$775.00**
4	**Taxes**	**At 9.5%-Subject to change**	**1**	**$2,173.60**
Services				
5	**G5C5-W**	**Five Year Warranty - Parts Coverage - G5G5**	**1**	
	Venus® Control Suite - Prime Playlist Package, Cloud Based	Secure, web-based software that enables display management anytime, anywhere via internet connection. ADMINISTRATORS OF ACCOUNT REQUIRED AT TIME OF ORDER. Terms of Use: http://www.daktronics.com/TermsConditions/DD2688225	1	
	Venus® Control Suite -Prime Playlist Web Seminar - Single User	Customized Venus® training in a live, web-based, conference call format using the customer's phone & computer. (English only.)	1	
		Total Price Including Applicable Tax:		**$25,828.60**

Please reference listed sales literature: DD1569120 for On-site Labor, DD1628383 for G5C5-W, DD1715852 for Galaxy® Wireless Ethernet Bridge Outdoor Communication Kit, DD2688225 for Venus® Control Suite - Prime Playlist Package, Cloud Based, DD3148720 for GS6-48X120-19.8-RGB-2V

Please reference listed shop drawings: DWG-03111347 for GS6-48X120-19.8-RGB-2V

Options

Please contact your sales representative for additional information

Galaxy® External Temperature Sensor	**External Temperature Sensor with 25 ft. Quick Connect Cable**	**1**	**$253.00**
GS6 RGB Spare Parts - One Module Package	**Includes One (1) Module, Sata Cable, and Power Supply**	**1**	**$713.00**
Angle Clamp Mounting Method (A)	**For 2 Tubes**	**1**	

Service Options

On-site Labor	**One Year Extended Service for on-site labor coverage**	**1**	**$945.00**

Leasing Program
If your purchase exceeds $25,000, you may qualify for our leasing program allowing you more flexibility to spread out the cost of your Daktronics display over of a period up to five (5) years. Benefits of our leasing program include fixed rate financing, non-appropriation clause, no prepayment penalty, and customizable payment schedules. Plus, at the end of the lease, the equipment is yours to keep with no additional balloon payments.

Sample payment options as follows:
$50,000 in total equipment cost = $10,700 per year
$100,000 in total equipment cost = $21,199 per year
$250,000 in total equipment cost = $52,899 per year
Payments based on 5 year/annual payment in advance structure. **Leasing is subject to credit approval and agreed upon documentation with Daktronics lending partner. Contact your Daktronics representative for additional options and details.

Exclusions:

- **Electrical Installation**
- **Structure**
- **Power**
- **Engineering Certification**
- **Labor to Pull Signal Cable**
- **Electrical Switch Gear or Distribution Equipment**
- **Physical/Mechanical Installation**
- **Foundation**
- **Hoist**
- **Signal Conduit**
- **Applicable Permits**
- **Front End Equipment**

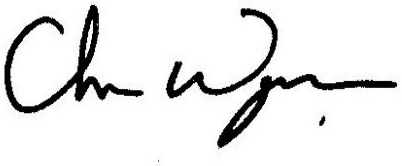
Unless expressly stated otherwise in this Quote # 697038-1 Rev 0 or the attachments, if Daktronics performs installation of the Equipment, the price quoted does not include the following services pertaining to physical installations: digging of footings (including dirt removal), any materials fabrication, installation of steel cages, rebar, or bolt attachments, or pouring and finishing of concrete footings. Those service may be provided for an additional cost beyond the quoted price. Purchaser shall be fully responsible for any and all additional costs plus overhead in the event anything unexpected of any nature whatsoever is found while digging the footings including but are not limited to rock, water, utility lines, pipes or any other unforeseen circumstance. The Purchaser acknowledges and agrees that it is fully responsible for all site conditions.

Installation Responsibilities:

If applicable please reference Attachment A for Installation Responsibilities.

Ad/ID Copy Approval Process

Customer shall provide digital artwork for advertising and identification panels, conforming to Daktronics' graphic file standards, at the time of order. Daktronics will create a proof of provided artwork and require approval of that proof three weeks prior to the initial anticipated ship date. Advertising and identification panels not approved in time, will be shipped without copy in Daktronics' standard finish.





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Terms And Conditions:

The Terms and Conditions which apply to this order available on request.

SL-02374 Standard Warranty and Limitation of Seller's Liability	(www.daktronics.com/terms_conditions/SL-02374.pdf)
SL-02375 Standard Terms and Conditions of Sale	(www.daktronics.com/terms_conditions/SL-02375.pdf)
SL-07862 Software License Agreement	(www.daktronics.com/terms_conditions/SL-07862.pdf)

Acceptance:

The parties acknowledge and agree that the agreement (the "Agreement") is comprised of the terms and conditions contained within this quote and any attachments thereto, along with the documents at the website addresses above. Purchaser hereby agrees to purchase the equipment as defined in the Agreement. Purchaser acknowledges having had the opportunity and means to review the Agreement. The Agreement represents the entire agreement of the parties and supersede any previous understanding or agreement. The Undersigned has actual authority to execute this document and Daktronics is relying on such authority. Purchaser acknowledges and agrees to the above, as evidenced by its attestation below.

Customer Signature _____ Date _____

Print Name _____ Title _____

Purchase Order Information:

RGM and Associates PO# _____ PO Date _____

Purchaser hereby confirms that the equipment is to be delivered to, and may be installed by Purchaser or Daktronics (as indicated elsewhere herein) at the address indicated on page one (1) of the agreement unless otherwise specified below:

☐ Same as Bill to

Ship To:

Company

Contact Person

Address

City

State Zip

Telephone

Fax

Email

☐ Same as Ship to

Installation Location (End User):

*Company

Contact Person

Address

*City

*State *Zip

Telephone

Fax

Email

*Required Information

BILL TO (if different from quoted address):

Company

Contact Person

Address

City

State Zip

Telephone

Fax

Email

ATTACHMENT A
Installation Responsibilities Checklist: Outdoor

Responsible Party		Description
Daktronics	Customer	
	✓	1. Provide payment and performance Bond.
	✓	2. Secure necessary construction permits.
	✓	3. Removal of existing equipment.
	✓	4. Removal of existing structure (excluding footings).
	✓	5. Disposal of existing equipment.
	✓	6. Disposal of existing structure (excluding footings).
✓		7. Generate and issue standard product attachment drawings.
✓		8. Generate and issue standard product electrical and signal drawings.
	✓	9. Provide approval of all engineering drawings, electrical drawings, shop drawings, equipment locations, color renderings, and ad copy layouts.
	✓	10. Customer is responsible to ensure the existing structure/building is adequate, including any necessary modifications, for the installation of the Equipment, including but not limited to (i) obtaining certified engineer drawings to the extent required by law and (ii) providing Daktronics, upon reasonable request, documentation relating to the existing structure and modifications necessary for Daktronics perform its work.
	✓	11. Engineering design and certification for structure and footing design.
	✓	12. Engineering design and certification for Equipment attachment design.
	✓	13. Unobstructed access to equipment and control room installation site until display is 100%.
	✓	14. Mark location of the new Equipment as delineated in the quote.
	✓	15. Locate public underground utilities.
	✓	16. Locate private underground utilities.
	✓	17. Landscaping to include all.
	✓	18. Provide camera-ready artwork for ad panels, and logos at time of order.
	✓	19. Provide all landscape protection, track, sidewalk, path, site restoration, and/or sprinkler system repair work.
	✓	20. Site clean-up after Daktronics work.
✓		21. Crating and shipping of all equipment to facility via common or independent carrier.
	✓	22. Accept, lift, unload, and inspect all message center equipment and control equipment from carrier.
	✓	23. Provide storage of message center equipment and control equipment in a safe, dry, and secure location until installation.
✓		24. Provide Equipment attachment hardware.
	✓	25. Install Equipment attachment hardware.
	✓	26. Excavation of direct imbed drilled pier foundation(s) including spoils removal. Pouring and finishing of concrete for footings. (Note: Daktronics assumes class 3 soil per the International Building Code to determine footing / structure estimates included in this quotation. In the event rock, water, or if soil conditions other than class 3 soil are encountered (including soft soils, unstable or collapsing soils, expansive soils, organic materials, or anything unexpected condition is encountered, the Customer will be responsible for any additional costs, plus overhead and profit of 20%).
	✓	27. Steel fabrication and install support structure - excluding catwalk(s), ladder-way(s).
	✓	28. Prime and paint main support structure.
	✓	29. Prime and paint substructure
	✓	30. Lift and mount Equipment listed in this quotation.

	✓	31. Provide and install all required floor and wall boxes as per provided system electrical and signal drawings – provide written verification that all deck/wall boxes are installed and all cable has been pulled prior to installers' arrival.
	✓	32. Provide primary power feed up to and including demarcation point in the form of transformer and electrical disconnect with over current protection per all applicable electrical codes and regulations. Note: Maximum voltage of 120 volts line to neutral for all display systems.
	✓	33. Provide secondary power conduits, distribution panel, power cable and power hook-up from the demarcation point to all Daktronics supplied load centers/termination panel at/within the Equipment.
	✓	34. Provide and install signal cable conduit, with pull string, from control location to each equipment location. Conduit to be located five (5) feet off grade on the structure, as delineated in the electrical and signal drawings.
	✓	35. Provide and install signal cable conduit, with pull string, from five (5) feet off grade on structure to Equipment signal termination points, as delineated in the electrical and signal drawings.
	✓	36. Communication responsibility (DSL line, Network, Static IP address and associated monthly fees) as necessary for this system. Supply static IP address five (5) days prior to installation.
	✓	37. Installation of temperature sensor.
✓		38. Furnish signal cable as delineated on the quote.
	✓	39. Labor to pull all new signal cable (and remove existing cable, if required).
	✓	40. Interface cabling with audio system including conduit, cabling, and installation of cabling.
✓		41. Terminate signal cable at control location and message center Equipment.
	✓	42. Provide a climate controlled and secure control room for all control systems. Normal operating temperature should be between 40° to 90° Fahrenheit (4° to 32° Celsius). Normal operating humidity should be less than 80% non-condensing. Storage temperature should be between -10° to 105° Fahrenheit (-23° to 41° Celsius). Storage humidity should be less than 95% non-condensing. Keep computers and monitors out of direct sunlight during storage. Allow control equipment taken out of storage to return to operating temperature range prior to turning it on (24 hours recommended).
	✓	43. Provide high speed internet connection to control room equipment.
	✓	44. Required power outlets on clean dedicated circuit(s) for all message center and control equipment.
✓		45. Unpack, set-up, hook-up, and testing of control system.
✓		46. Set-up and testing of results/statistics/timing system including portable cabling and Daktronics software installation.
	✓	47. Provide personnel for maintenance and operator training.
✓		48. Perform maintenance training during installation.
✓		49. Perform operator training.
✓		50. Perform final systems testing and commissioning.
	✓	51. Final acceptance, per DF-1252.

NOTE: All change order work performed by Daktronics or Daktronics subcontractor will be performed at cost plus 20% overhead and profit.