SAN LEANDRO UNIFIED SCHOOL DISTRICT
MAINTENANCE DEPARTMENT

To:	Facilities and Technology Committee Meeting
Today's Date:	*9/16/2019*
From:	Maintenance Department
F&T Meeting Date:	**9/25/2019**
Project Description:	*New Maintenance Vehicles*

Rationale: Replace four maintenance vehicles and two lawn mowers

Fiscal Impact : $175,450.05
Funding Source: Fund 40 - Burrell Field Sign Revenue
Scope of work: *see attached quotations*

Contractor: The Ford Store
Phone #: 510-352-2000
Email: Blazar@sanleandroford.com
License #: N/A
Contractor Trade (for DIR Reg.): N/A

Do we have W-9 on file? Yes

Proposed Start Date: TBD
Date job will be completed: TBD

Send Notice to Proceed on: TBD

San Leandro Unified School District

FLEET DETAILS

9/17/2019

VEHICLE #	GARAGE ADDRESS	YEAR	MAKE	MODEL	VIN NUMBER	VEHICLE LICENSE NUMBER	ASSIGNED TO
4	1145 Aladdin Ave. S.L. CA 94577	2016	Ford	Transit Van	1FTYE2YMXGKA73798	1500667	N. Witt
5	1145 Aladdin Ave. S.L. CA 94577	2017	Ford	Transit Van	1FTYR2XMXHKA45606	1522820	P. Gonzalez
6	1145 Aladdin Ave. S.L. CA 94577	2000	Ford	1-ton Van	1FTSE34L3YHA15623	1153964	F. Rodriguez
7	1145 Aladdin Ave. S.L. CA 94577	2017	Ford	F-250 Pickup	1FDBF2A67HEC82699	1532484	J. Miller
9	1145 Aladdin Ave. S.L. CA 94577	2017	Ford	F-250 Pickup	1FTBF2A66HEE57528	1529205	E. Ortiz
10	1145 Aladdin Ave. S.L. CA 94577	2017	Ford	F-250 Pickup	1FTBF2A63HEE71905	1529204	V. Perez
11	1145 Aladdin Ave. S.L. CA 94577	2017	Ford	Transit Van	1FTYR2CM2HKB53837	1529206	D. Calcagno
12	1145 Aladdin Ave. S.L. CA 94577	2017	Ford	Transit Van	1FTYR2CM0HKB53836	1529207	J. Gonzalez
16	1145 Aladdin Ave. S.L. CA 94577	1994	GMC	.5-ton Pickup	1GTEC14H0RZ561259	897193	D. Franco
26	1145 Aladdin Ave. S.L. CA 94577	1994	GMC	.5-ton Pickup	1GTEC14H1RZ560881	1152800	G. Mercardo
27	1145 Aladdin Ave. S.L. CA 94577	1999	Ford	.5-ton Pickup	1FTZF172XXKC04953	1153965	G. Dyer
33	1145 Aladdin Ave. S.L. CA 94577	2017	Ford	S-DTY F-350	1FDRF3G6XHEB86805	1522840	Grounds
41	1145 Aladdin Ave. S.L. CA 94577	1991	Ford	.75-ton Pickup	1FTHF25H4MLA44681	E283063	Grounds
43	1145 Aladdin Ave. S.L. CA 94577	1991	Ford	1-ton Utility	1FDJF37H3MKA57556	E283062	
55	1145 Aladdin Ave. S.L. CA 94577	1992	GMC	.5-ton Pickup	1GTDC14H8NZ531559	895126	Fuel Truck
56	1145 Aladdin Ave. S.L. CA 94577	1999	GMC	Van	1GTDM19W4XB535706	1038529	
57	1145 Aladdin Ave. S.L. CA 94577	1991	Ford	.5-ton Pickup	1FTDF15Y7MPA72900	E006526	
63	1145 Aladdin Ave. S.L. CA 94577	1993	Ford	1-ton Utility	2FTHF25H5PCB33674	898279	
75	1145 Aladdin Ave. S.L. CA 94577	2017	Ford	S-DTY F-350	1FDRF3G64HED20675	152598	Grounds
25	1145 Aladdin Ave. S.L. CA 94577	1970	Chevy	.75-ton Pickup	CE240Z148199	E700508	
42	1145 Aladdin Ave. S.L. CA 94577	1991	Ford	E350 Econoline Van	1FTJE34H7MHA43040	283064	
	1145 Aladdin Ave. S.L. CA 94577	2018	Ford	Transit Van	1FTYR2CM1J5B14808	1556942	S. Bowden
	1145 Aladdin Ave. S.L. CA 94577	2019	Ford	F-250 Pickup	1FTBF2A61KEE05926	1562780	R. Cornejo
	1145 Aladdin Ave. S.L. CA 94577	2019	Ford	F-250 Pickup	1FTBF2A63KEE05927	1562779	G. Garcia
	1145 Aladdin Ave. S.L. CA 94577	2019	Ford	F-250 Pickup	1FTBF2A65KEE05928	1562778	M. Murray
	1145 Aladdin Ave. S.L. CA 94577	2003	Ford	F-350 Pickup	3FTNF20L13MB30784	1540554	M. Guerra
	1145 Aladdin Ave. S.L. CA 94577	2004	Ford	F-250 Pickup	1FTWF32S44EC42906	1152798	A. Ramos
	1145 Aladdin Ave. S.L. CA 94577	2002	Ford	F-250 Super Duty	1FTNF20L62ED28443	1336181	
SLUSD - FOOD SERVICE VEHICLES							
8	1145 Aladdin Ave. S.L. CA 94577	2018	Ford	Refrig. Truck	1FDWE3F63JDC41243	1425736	
58	1145 Aladdin Avenue, San Leandr	2009	Ford	1 Ton Econoline	1FDSE35L99DA01096	1362327	
66	1145 Aladdin Ave. S.L. CA 94577	2013	Dodge	Van	SC4RRGAG6DR726524	1397942	
67	1145 Aladdin Ave. S.L. CA 94577	2016	Ford	Transit Connect XLT Van	NMOLSF7XG1292245	1522650	
68	1145 Aladdin Ave. S.L. CA 94577	2017	Ford	Transit Connect XLT Wagon WR	NMOGS9F77H1296137	1512521	
SLUSD - IT DEPT							
90	1145 Aladdin Ave., S.L. CA 94577	2018	Ford	Transit Van	MN0LSZEZ9J1341458		
91	1145 Aladdin Ave., S.L. CA 94577	2018	Ford	Transit Van w/Lift	NM0LS7E77J1346089		
SLUSD - MAINTENANCE (NON-VEHICLES)							

46	1145 Aladdin Ave. S.L. CA 94577	1987	Ford	Tractor	773604	E732630	
	1145 Aladdin Ave. S.L. CA 94577	2013	Trailer	NA	1R9BT1622DF600578	1423743	
		2015	Trailer	Trailer	1R9BE1624FF600708	1376044	
			JD Mower				
			Toro T	Ride on Lawn mower			
		2016	Toro T	Ride on Lawn mower	GM360		
		2011		Genie Scissorlift			
				Genie Scissorlift (@ SLHS)			
		2017		Carryall Cart (@SLHS)			
		1994		Club Car (@SLHS)			
				Club Car (@Burrell Field)			
				Club Car (@Burrell Field)			

SLUSD - VEHICLES NO LONGER OWNED							STATUS
MHT	1145 Aladdin Ave. S.L. CA 945	1964	Ford	2-ton Dump Truck	F759U624034	E637537	No longer owned
MLT	1145 Aladdin Ave. S.L. CA 945	1970	Ford	1-ton Dump Truck	F35YRU37516	E569619	No longer owned
MLT	1145 Aladdin Ave. S.L. CA 945	1971	Ford	1-ton Van	F35BCH70454	E625999	No longer owned
MLT	1145 Aladdin Ave. S.L. CA 945	1988	Ford	.5-ton Van	1FMEE11Y3JHA79275	E045315	No longer owned
MLT	1145 Aladdin Ave. S.L. CA 945	1989	Ford	1-ton Utility	1FDHF37G4KKA99706	E361172	No longer owned
MLT	1145 Aladdin Ave. S.L. CA 945	1991	Ford	.5-ton Van	1FTEE14N3MHB15105	E361183	No longer owned
MLT	1145 Aladdin Ave. S.L. CA 945	1993	Ford	Van	1FTEE14Y9PHB01126	E429393	No longer owned
MLT	1145 Aladdin Ave. S.L. CA 945	1987	Ford	Tractor	772994	E445252	No longer owned
32	1145 Aladdin Ave. S.L. CA 945	1994	GMC	.5-ton Pickup	1GTEC14H3RZ561949	897199	SLHS
44	1145 Aladdin Ave. S.L. CA 945	1989	Ford	.75-ton Pickup	1FTFF25N6KPB09209	E006527	Surplus 12/14/2017
33	1145 Aladdin Ave. S.L. CA 945	1990	Chevy	Dump-w/Dia.Plt.	1GBHC34N5LE217847	E045314	Surplus 12/14/2017
17	1145 Aladdin Ave. S.L. CA 94577	2001	Ford	3/4 Ton	3FTNF20L11MA76853	1177585	Surplus 1/2019
42	1145 Aladdin Ave. S.L. CA 94577	1991	Ford	1-ton Van	1FTJE34H7MHA43040	E283064	Surplus 1/2019
59	1145 Aladdin Ave. S.L. CA 94577	1996	Ford	.75-ton Pickup	1FTHF25Z0TLC04188	908538	Surplus 1/2019
65	1145 Aladdin Ave. S.L. CA 94577	1993	Ford	.75-ton Pickup	1FDH37H0MKA26716	898279	Surplus 1/2019
MMT	1145 Aladdin Ave. S.L. CA 945	1967	Ford	2-ton Flatbed	F60CKA60623	E719384	Surplus 1/24/2017
MLT	1145 Aladdin Ave. S.L. CA 945	1993	Ford	1-ton Van	1FBJS31H7PHB57433	1152799	Surplus 1/24/2017
MLT	1145 Aladdin Ave. S.L. CA 945	1996	Ford	1-ton Utility	1FTHF25H0TEB32081	1152797	Surplus 1/24/2017
MLT	1145 Aladdin Ave. S.L. CA 945	2001	Ford	Ranger	1FTYR10D71PB22400	1153966	Surplus 1/24/2017
8	1145 Aladdin Ave. S.L. CA 94577	2000	Ford	Refrig. Truck	1FDXF46FXYEE27910	1088474	Surplus 12/17/18
MMT	1145 Aladdin Ave. S.L. CA 945	1962	Ford	Dump Truck	C55C7343142	E661262	Surplus 2/5/2013
MLT	1145 Aladdin Ave. S.L. CA 945	1969	Chevy	.5-ton Pickup	CD149Z885792	E658694	Surplus 2/5/2013
MLT	1145 Aladdin Ave. S.L. CA 945	1970	Chevy	.75-ton Pickup	CE2407147717	E700509	Surplus 2/5/2013
MLT	1145 Aladdin Ave. S.L. CA 945	1970	Chevy	.5-ton Pickup	CE140Z144239	E6954074	Surplus 2/5/2013
MLT	1145 Aladdin Ave. S.L. CA 945	1971	Chevy	.5-ton Utility	CR131Z643847	E680180	Surplus 2/5/2013
MLT	1145 Aladdin Ave. S.L. CA 945	1972	Intern	Van	226711C981642	E707119	Surplus 2/5/2013
MLT	1145 Aladdin Ave. S.L. CA 945	1980	Toyot	.5-ton Pickup	RN42080308	E079036	Surplus 2/5/2013
MLT	1145 Aladdin Ave. S.L. CA 945	1975	GMC	.5-ton Van	TGL256U502009	E666972	Surrendered 10/14/2015
MLT	1145 Aladdin Ave. S.L. CA 945	1970	Chevy	.5-ton Pickup	CE140Z144142	E692858	Surrendered 8/20/2015
88	1145 Aladdin Ave. S.L. CA 945	1990	Ford	.75-ton Pickup	1FTEF25N6LKA69269	027219	
76	1145 Aladdin Ave. S.L. CA 945	1993	Ford	1-ton Van	1FBJS31H1PHB57444	1152796	

75	1145 Aladdin Ave. S.L. CA 945	1988	Ford	1-ton Flatbed	2FDKF37G6JCB14621	27241	
18	1145 Aladdin Ave. S.L. CA 945	1991	Ford	.5-ton Utility	1FTEF15Y8MKA37333	E990216	
9	1145 Aladdin Ave. S.L. CA 945	1992	Ford	.5-ton Pickup	1FTEF15Y1NLA07022	E361178	

ANGEL

The Ford Store San Leandro

1111 Marina Blvd.
San Leandro, CA 94577
(510) 352-2000

Buyer:	**Co Buyer:**	**Deal #:**
SAN LEANDRO UNIFIED SCHOOL DISTRICT		**Deal Date:** 09/10/2019
835 E 14TH ST # 200		**Print Time:** 11:26am
SAN LEANDRO, CA 94579		
Home #: (510) 246-9043	Home #:	
Work #: (510) 667-3500	Work #:	Salesperson:

Vehicle

New ☑				
Used ☐	Stock #:	Description:	VIN:	Mileage:
Demo ☐		2020 FORD F350 REG CAB		

Trade

Aftermarkets:		
SCELZI UTILITY	$	11,179.00
1 EXTRA KEY + PROGRAMING	$	340.00
Total Aftermarkets:	**$**	**11,519.00**

Our List Price:	$	38,520.00
Discount Savings:	$	11,661.00
Sale Price After Rebate:	$	26,859.00
Total Financed Aftermarkets:	$	11,519.00
Total Trade Allowance:	$	0.00
Trade Difference:	**$**	**38,378.00**
Documentary Fee:	$	0.00
State & Local Taxes:	$	3,741.86
Total License and Fees:	$	8.75
Total Cash Price:	**$**	**42,128.61**
Total Trade Payoff:	$	0.00
Delivered Price:	**$**	**42,128.61**
Cash Down Payment + Deposit:	$	0.00
Unpaid Balance:	**$**	**42,128.61**
Service Agreement:	$	0.00
Maintenance Agreement:	$	0.00
GAP Insurance:	$	0.00
Credit Life, Accident & Health:	$	0.00
Other:	$	0.00
Amount Financed:	**$**	**42,128.61**

Rate:
Amour

Bill Lazar
Commercial Account Manager

MAIN: 510-352-2000
DIRECT: 510-347-4138
CELL: 925-640-7471
FAX: 510-347-4194
EMAIL: BLazar@sanleandroford.com

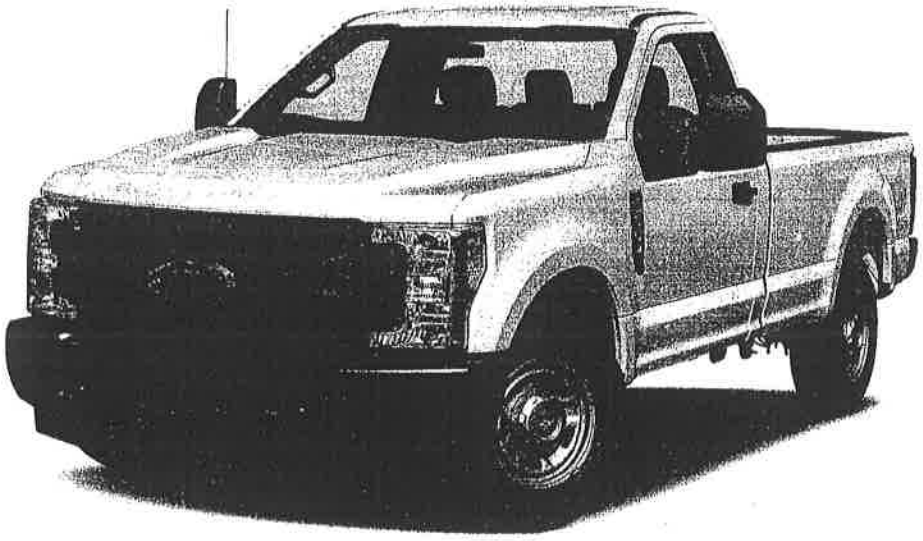
1111 Marina Blvd, San Leandro, California 94577
www.sanleandroford.com

LINCOLN

Prepared for: GREG DYER, SAN LEANDRO UNIFIED SD

2020 F-350 4x2 SD Regular Cab 8' box 142" WB SRW XL (F3A)

Price Level: 15



Client Proposal

Prepared by:
BILL LAZAR
Office: 510-347-4138
Email: blazar@sanleandroford.com
Date: 09/10/2019

2020 F-350 4x2 SD Regular Cab 8' box 142" WB SRW XL (F3A)

Price Level: 15

As Configured Vehicle

Code	Description	MSRP
Base Vehicle		
F3A	Base Vehicle Price (F3A)	$35,220.00
Packages		
610A	Order Code 610A *Includes:* *- Engine: 6.2L 2-Valve SOHC EFI NA V8 Flex-Fuel* *Flex-Fuel badge on fleet orders only.* *- Transmission: TorqShift 10-Speed Automatic* *Includes selectable drive modes: normal, tow/haul, eco and deep sand/snow.* *- 3.73 Axle Ratio* *- GVWR: 10,000 lb Payload Package* *- Tires: LT245/75Rx17E BSW A/S (4)* *- Wheels: 17" Argent Painted Steel* *Includes painted hub covers/center ornaments.* *- HD Vinyl 40/20/40 Split Bench Seat* *Includes center armrest, cupholder, storage and driver's side manual lumbar.* *- Radio: AM/FM Stereo w/MP3 Player* *Includes 4 speakers.*	N/C
Powertrain		
996	Engine: 6.2L 2-Valve SOHC EFI NA V8 Flex-Fuel *Flex-Fuel badge on fleet orders only.*	Included
44G	Transmission: TorqShift 10-Speed Automatic *Includes selectable drive modes: normal, tow/haul, eco and deep sand/snow.*	Included
X37	3.73 Axle Ratio	Included
STDGV	GVWR: 10,000 lb Payload Package	Included
Wheels & Tires		
TD8	Tires: LT245/75Rx17E BSW A/S (4)	Included
64A	Wheels: 17" Argent Painted Steel *Includes painted hub covers/center ornaments.*	Included
512	Spare Tire, Wheel & Jack Required in RI. Spare tire is standard equipment; becomes optional when (66D) Pickup Box Delete is ordered. *Excludes carrier.* *Includes:* *- Hydraulic Jack*	$295.00
Seats & Seat Trim		

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.

2020 F-350 4x2 SD Regular Cab 8' box 142" WB SRW XL (F3A)

Price Level: 15

As Configured Vehicle (cont'd)

Code	Description	MSRP
A	HD Vinyl 40/20/40 Split Bench Seat *Includes center armrest, cupholder, storage and driver's side manual lumbar.*	Included

Other Options

142WB	142" Wheelbase	STD
PAINT	Monotone Paint Application	STD
90L	Power Equipment Group *Deletes passenger-side lock cylinder. Includes upgraded door trim panel.* *Includes:* *- Accessory Delay* *- Trailer Tow Mirrors w/Power Heated Glass* *Includes power heated glass, heated convex spotter mirror and integrated clearance lights and turn signal indicators.* *- Advanced Security Pack* *Includes SecuriLock Passive Anti-Theft System (PATS) and inclination/intrusion sensors.* *- Power Locks* *- Power Tailgate Lock* *- Power Front Seat Windows* *Includes 1-touch up/down driver/passenger window.* *- Remote Keyless Entry*	$915.00
66D	Pickup Box Delete *Deletes tie-down hooks, tailgate, rearview camera, 7/4 pin connector and center high-mounted stop lamp (CHMSL) (only on vehicles over 10,000 lbs. GVWR). Incomplete vehicle package - requires further manufacture and certification by a final stage manufacturer. In addition, Ford urges manufacturers to follow the recommendations of the Ford Incomplete Vehicle Manual and the Ford Truck Body Builder's Layout Book (and applicable supplements).* *Includes:* *- Rear Bumper Delete* *- Spare Wheel, Tire, Carrier & Jack Delete*	-$625.00
94P	Pre-Collision Assist *Includes Automatic Emergency Braking (AEB) and forward collision warning.*	$115.00
872	Rear View Camera & Prep Kit *Pre-installed content includes cab wiring, frame wiring to the rear most cross member and video display with 4" display. Upfitters kit includes camera with mounting bracket, 14' jumper wire and camera mounting and aiming instructions.*	$415.00
43C	110V/400W Outlet Requires Extra Extra Heavy-Duty Alternator (67E) when ordered with Upfitter Switches (66S) and Snow Plow Pkg. (473) or Snow Plow/Camper Pkg. (47B). *Includes 1 in-dash mounted outlet.* *Includes:* *- 200 Amp Alternator*	Included
587	Radio: AM/FM Stereo w/MP3 Player *Includes 4 speakers.*	Included
913	SYNC 3 Communications & Entertainment System	$450.00

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2020 F-350 4x2 SD Regular Cab 8' box 142" WB SRW XL (F3A)

Price Level: 15

As Configured Vehicle (cont'd)

Code	Description	MSRP
	Includes enhanced voice recognition, 8" LCD capacitive touch screen in center stack with swipe capability, pinch-to-zoom capability included with available voice-activated touchscreen navigation system, 4.2" productivity screen in IP cluster, AppLink, 911 Assist, Apple CarPlay and Android Auto and 2 smart charging USB-C ports. NOTE: SYNC AppLink lets you control some of your favorite compatible mobile apps with your voice. It is compatible with select smartphone platforms. Commands may vary by phone and AppLink software. *Includes:* *- 110V/400W Outlet* *Includes 1 in-dash mounted outlet.* *- 200 Amp Alternator*	
76C	Exterior Backup Alarm (Pre-Installed)	$140.00
79V	COV Required	N/A
C09	Priced DORA	N/C
Fleet Options		
FLADCR	Fleet Advertising Credit	N/A
Emissions		
425	50-State Emissions System	STD
Interior Colors		
AS_01	Medium Earth Gray	N/C
Primary Colors		
Z1_01	Oxford White	N/C
SUBTOTAL		$36,925.00
Destination Charge		$1,595.00
TOTAL		$38,520.00

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.

SE INC.
Scelzi Enterprises, Inc.
Custom Truck Body Manufacturing

2286 E. Date Street, Fresno, CA 93706, Phone: 800-858-2883
Fax: 559-237-5554 Toll Free: (800) 858-2883

WORK ORDER / ESTIMATE

160975

Customer: FORD STORE OF SAN LEANDRO
Address: 1111 MARINA BLVD.
SAN LEANDRO, CA 94577
United States

Date: 09/06/19
Phone: (510) 347-4138
Contact: BILL LAZAR
Terms: C.O.D.

FAX: (510) 347-4194

Make	Year	Model	Vehicle Info	Type	VIN #
	2020	CUSTTRUCK	FORD F350, REG CAB, GAS, WHITE, SRW 56"CA	Customer	TBA

Quantity	Part No / Description	Price

PAINT BODY WHITE
MIDSHIP FUEL TANK - GAS

*** RE: SAN LEANDRO UNIFIED SCHOOL DISTRICT ***

1 EA	SBCR-98-79-49-38-VO SCELZI CROWN SERIES SERVICE BODY - SRW 56"CA -98 LONG, 79 WIDE, 49 FLOOR WIDTH, 38 TALL VERTICAL OPEN TOP 1EA - ALL LIGHTS TO BE L.E.D. 1EA - ALUMINUM DIAMOND PLATE OVERLAY ON OPEN TOPS 1EA - TOMMYGATE 1300LB CAPACITY LIFTGATE MODEL# G2-54-1342-TP38 WITH 49" X 38" LOADABLE PLATFORM AREA WITH 4" TAPER AND IN CAB SHUT OFF SWITCH - FACTORY BLACK	$10,776.00 /EA
1 EA	BUMPER - BUMPERETTES SET OF BUMPERETTES WITH LIGHTS - PAINTED WHITE 1EA - RELOCATE FACTORY HITCH 1EA - 7 PRONG RV PLUG #12707 1EA - INSTALL FACTORY BACK UP CAMERA	$0.00 /EA
1 EA	HWD FEE HAZARDOUS WASTE DISPOSAL FEE	$27.00 /EA
1 EA	WEIGHT CERTIFICATE WEIGHT CERTIFICATE OF COMPLETED UNIT	$30.00 /EA
1 EA	TRANSPORTATION TRANSPORTATION ONE WAY TO SAN LEANDRO, CA	$346.00 /EA

Scelzi Enterprises, Inc.
Custom Truck Body Manufacturing

2266 E. Date Street, Fresno, CA 93706, Phone: 800-858-2883
Fax: 559-237-5554 Toll Free: (800) 858-2883

WORK ORDER / ESTIMATE

160975

Customer:	FORD STORE OF SAN LEANDRO	Date:	09/06/19		
Address:	1111 MARINA BLVD.	Phone:	(510) 347-4138	FAX:	(510) 347-4194
	SAN LEANDRO, CA 94577	Contact:	BILL LAZAR		
	United States	Terms:	C.O.D.		

Make	Year	Model	Vehicle Info	Type	VIN #
	2020	CUSTTRUCK	FORD F350, REG CAB, GAS, WHITE, SRW 56"CA	Customer	TBA

Quantity	Part No / Description	Price

DISCLAIMERS

TERMS: Standard terms are Net 10 Days, any deviations need to be in writing before production

CHANGES: Each change after quote is accepted will constitute a $500.00 fee in addition to the cost of the change
No changes will be made to orders 2 weeks prior to production start date

DRAWINGS: Any changes to drawings after acceptance and 2 weeks prior to production start date will constitute a $500.00 fee or more at $150.00 per hour
No changes will be made to drawings 2 weeks prior to production start date

PAINT: Scelzi Enterprises, Inc. does not guarantee a perfect color match due to inconsistencies in factory paints and procedures

THIS WORK AUTHORIZED BY: _____ DATE: _____

Payment in full on completion of job if credit arrangements have not been made in advance.

The above quotation is submitted according to specifications submitted by customer. Any alterations or changes increasing production costs will be charged for accordingly.

Total: ***$11,179.00***

ESTIMATE PREPARED BY: Uribe, Ruben

SALESMAN: RUBEN URIBE

DANIEL

The Ford Store San Leandro

1111 Marina Blvd.
San Leandro, CA 94577
(510) 352-2000

Buyer:	Co Buyer:	Deal #:
SAN LEANDRO UNIFIED SCHOOL DISTRICT		Deal Date: 09/10/2019
14735 JUNIPER ST		Print Time: 02:06pm
SAN LEANDRO, CA 94579		
Home #: (510) 246-9043	Home #:	
Work #: (510) 667-3502	Work #:	Salesperson:

Vehicle

New ☑				
Used ☐	Stock #:	Description:	VIN:	Mileage:
Demo ☐		2020 FORD F250 REG CAB		

Trade

NO RACK

Aftermarkets:		
SCELZI UTILITY	$	11,179.00
ONE EXTRA KEY	$	340.00
Total Aftermarkets:	**$**	**11,519.00**

Our List Price:	$	37,515.00
Discount Savings:	$	12,847.00
Sale Price After Rebate:	$	24,668.00
Total Financed Aftermarkets:	$	11,519.00
Total Trade Allowance:	$	0.00
Trade Difference:	**$**	**36,187.00**
Documentary Fee:	$	0.00
State & Local Taxes:	$	3,528.24
Total License and Fees:	$	552.75
Total Cash Price:	**$**	**40,267.99**
Total Trade Payoff:	$	0.00
Delivered Price:	**$**	**40,267.99**
Cash Down Payment + Deposit:	$	0.00
Unpaid Balance:	**$**	**40,267.99**
Service Agreement:	$	0.00
Maintenance Agreement:	$	0.00
GAP Insurance:	$	0.00
Credit Life, Accident & Health:	$	0.00
Other:	$	0.00
Amount Financed:	**$**	**40,267.99**

Rate:
Amour

Bill Lazar
Commercial Account Manager

MAIN: 510-352-2000
DIRECT: 510-347-4138
CELL: 925-640-7471
FAX: 510-347-4194
EMAIL: BLazar@sanleandroford.com

1111 Marina Blvd, San Leandro, California 94577
www.sanleandroford.com

THE FORD STORE Ford SAN LEANDRO

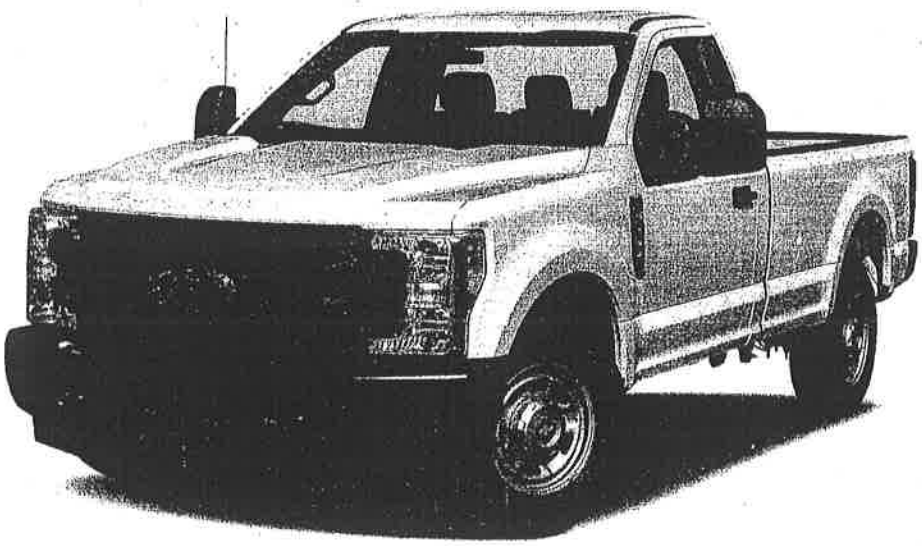
LINCOLN

Prepared for: GREG DYER, SAN LEANDRO UNIFIED S.D.

NO Rack

2020 F-250 4x2 SD Regular Cab 8' box 142" WB SRW XL (F2A)

Price Level: 15



Client Proposal

Prepared by:
BILL LAZAR
Office: 510-347-4138
Email: blazar@sanleandroford.com
Date: 09/04/2019

Prepared for: GREG DYER
SAN LEANDRO UNIFIED S.D.
Prepared by: BILL LAZAR
09/04/2019

The Ford Store San Leandro | 1111 Marina Blvd. San Leandro California | 945773364

2020 F-250 4x2 SD Regular Cab 8' box 142" WB SRW XL (F2A)

Price Level: 15

As Configured Vehicle

Code	Description	MSRP
Base Vehicle		
F2A	Base Vehicle Price (F2A)	$33,705.00
Packages		
600A	Order Code 600A *Includes:* *- Engine: 6.2L 2-Valve SOHC EFI NA V8 Flex-Fuel* *Flex-Fuel badge on fleet orders only.* *- Transmission: TorqShift-G 6-Spd Auto w/SelectShift* *- 3.73 Axle Ratio* *- GVWR: 10,000 lb Payload Package* *- Tires: LT245/75Rx17E BSW A/S (4)* *- Wheels: 17" Argent Painted Steel* *Includes painted hub covers/center ornaments.* *- HD Vinyl 40/20/40 Split Bench Seat* *Includes center armrest, cupholder, storage and driver's side manual lumbar.* *- Radio: AM/FM Stereo w/MP3 Player* *Includes 4 speakers.*	N/C
Powertrain		
996	Engine: 6.2L 2-Valve SOHC EFI NA V8 Flex-Fuel *Flex-Fuel badge on fleet orders only.*	Included
44S	Transmission: TorqShift-G 6-Spd Auto w/SelectShift	Included
X37	3.73 Axle Ratio	Included
STDGV	GVWR: 10,000 lb Payload Package	Included
Wheels & Tires		
TD8	Tires: LT245/75Rx17E BSW A/S (4)	Included
64A	Wheels: 17" Argent Painted Steel *Includes painted hub covers/center ornaments.*	Included
Seats & Seat Trim		
A	HD Vinyl 40/20/40 Split Bench Seat *Includes center armrest, cupholder, storage and driver's side manual lumbar.*	Included
Other Options		
142WB	142" Wheelbase	STD

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.

2020 F-250 4x2 SD Regular Cab 8' box 142" WB SRW XL (F2A)

Price Level: 15

As Configured Vehicle (cont'd)

Code	Description	MSRP
PAINT	Monotone Paint Application	STD
90L	Power Equipment Group *Deletes passenger-side lock cylinder. Includes upgraded door trim panel.* *Includes:* *- Accessory Delay* *- Manual Telescoping/Folding Trailer Tow Mirrors* *Includes power heated glass, heated convex spotter mirror and integrated clearance lights and turn signal indicators.* *- Advanced Security Pack* *Includes SecuriLock Passive Anti-Theft System (PATS) and inclination/intrusion sensors.* *- Power Locks* *- Power Tailgate Lock* *- Power Front Seat Windows* *Includes 1-touch up/down driver/passenger window.* *- Remote Keyless Entry*	$915.00
94P	Pre-Collision Assist *Includes Automatic Emergency Braking (AEB) and forward collision warning.*	$115.00
85S	Tough Bed Spray-In Bedliner *Includes tailgate-guard, black box bed tie-down hooks and black bed attachment bolts.*	$595.00
43C	110V/400W Outlet *Includes 1 in-dash mounted outlet.* *Includes:* *- 200 Amp Alternator*	Included
587	Radio: AM/FM Stereo w/MP3 Player *Includes 4 speakers.*	Included
913	SYNC 3 Communications & Entertainment System *Includes enhanced voice recognition, 8" LCD capacitive touch screen in center stack with swipe capability, pinch-to-zoom capability included with available voice-activated touchscreen navigation system, 4.2" productivity screen in IP cluster, AppLink, 911 Assist, Apple CarPlay and Android Auto and 2 smart charging USB-C ports. NOTE: SYNC AppLink lets you control some of your favorite compatible mobile apps with your voice. It is compatible with select smartphone platforms. Commands may vary by phone and AppLink software.* *Includes:* *- 110V/400W Outlet* *Includes 1 in-dash mounted outlet.* *- 200 Amp Alternator*	$450.00
76C	Exterior Backup Alarm (Pre-Installed) *Custom accessory.*	$140.00
79V	COV Required	N/A
C09	Priced DORA	N/C
Fleet Options		
FLADCR	Fleet Advertising Credit	N/A
Emissions		

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.

2020 F-250 4x2 SD Regular Cab 8' box 142" WB SRW XL (F2A)

Price Level: 15

As Configured Vehicle (cont'd)

Code	Description	MSRP
425	50-State Emissions System	STD
Interior Colors		
AS_01	Medium Earth Gray	N/C
Primary Colors		
Z1_01	Oxford White	N/C
SUBTOTAL		$35,920.00
Destination Charge		$1,595.00
TOTAL		$37,515.00

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.

DANIEL

SE INC.
Scelzi Enterprises, Inc.
Custom Truck Body Manufacturing

2286 E. Date Street, Fresno, CA 93706, Phone: 800-858-2883
Fax: 559-237-5554 Toll Free: (800) 858-2883

WORK ORDER / ESTIMATE

160976

Customer: FORD STORE OF SAN LEANDRO
Address: 1111 MARINA BLVD.
SAN LEANDRO, CA 94577
United States

Date: 09/06/19
Phone: (510) 347-4138
Contact: BILL LAZAR
Terms: C.O.D.

FAX: (510) 347-4194

Make	Year	Model	Vehicle Info	Type	VIN #
	2020	CUSTTRUCK	FORD F250, REG CAB, GAS, WHITE, SRW 56"CA	Customer	TBA

NO RACK

Quantity	Part No / Description	Price

PAINT BODY WHITE
MIDSHIP FUEL TANK - GAS

*** RE: SAN LEANDRO UNIFIED SCHOOL DISTRICT ***

1 EA SBCR-98-79-49-38-VO — $10,776.00 /EA
SCELZI CROWN SERIES SERVICE BODY - SRW 56"CA -98 LONG, 79 WIDE, 49 FLOOR WIDTH, 38 TALL VERTICAL OPEN TOP

1EA - ALL LIGHTS TO BE L.E.D.

1EA - ALUMINUM DIAMOND PLATE OVERLAY ON OPEN TOPS

1EA - TOMMYGATE 1300LB CAPACITY LIFTGATE MODEL# G2-54-1342-TP38 WITH 49" X 38" LOADABLE PLATFORM AREA WITH 4" TAPER AND IN CAB SHUT OFF SWITCH - FACTORY BLACK

1 EA BUMPER - BUMPERETTES — $0.00 /EA
SET OF BUMPERETTES WITH LIGHTS - PAINTED WHITE

1EA - RELOCATE FACTORY HITCH

1EA - 7 PRONG RV PLUG #12707

1EA - INSTALL FACTORY BACK UP CAMERA

1 EA HWD FEE — $27.00 /EA
HAZARDOUS WASTE DISPOSAL FEE

1 EA WEIGHT CERTIFICATE — $30.00 /EA
WEIGHT CERTIFICATE OF COMPLETED UNIT

1 EA TRANSPORTATION — $346.00 /EA
TRANSPORTATION ONE WAY TO SAN LEANDRO, CA

SE INC.
Scelzi Enterprises, Inc.
Custom Truck Body Manufacturing

2286 E. Date Street, Fresno, CA 93706, Phone: 800-858-2883
Fax: 559-237-5554 Toll Free: (800) 858-2883

WORK ORDER / ESTIMATE

160976

Customer: FORD STORE OF SAN LEANDRO
Address: 1111 MARINA BLVD.
SAN LEANDRO, CA 94577
United States

Date: 09/06/19
Phone: (510) 347-4138
Contact: BILL LAZAR
Terms: C.O.D.

FAX: (510) 347-4194

Make	Year	Model	Vehicle Info	Type	VIN #
	2020	CUSTTRUCK	FORD F250, REG CAB, GAS, WHITE, SRW 56"CA	Customer	TBA

Quantity	Part No / Description	Price

DISCLAIMERS

TERMS: Standard terms are Net 10 Days, any deviations need to be in writing before production

CHANGES: Each change after quote is accepted will constitute a $500.00 fee in addition to the cost of the change
No changes will be made to orders 2 weeks prior to production start date

DRAWINGS: Any changes to drawings after acceptance and 2 weeks prior to production start date will constitute a $500.00 fee or more at $150.00 per hour
No changes will be made to drawings 2 weeks prior to production start date

PAINT: Scelzi Enterprises, Inc. does not guarantee a perfect color match due to inconsistencies in factory paints and procedures

THIS WORK AUTHORIZED BY: _____ DATE: _____

Payment in full on completion of job if credit arrangements have not been made in advance.

The above quotation is submitted according to specifications submitted by customer. Any alterations or changes increasing production costs will be charged for accordingly.

Total: ***$11,179.00***

ESTIMATE PREPARED BY: Uribe, Ruben

SALESMAN: RUBEN URIBE

MICHAEL MG

The Ford Store San Leandro

1111 Marina Blvd.
San Leandro, CA 94577
(510) 352-2000

Buyer:	**Co Buyer:**	**Deal #:**	24153
SAN LEANDRO UNIFIED SCHOOL DISTRICT		**Deal Date:**	09/11/2019
14735 JUNIPER ST		**Print Time:**	09:46am
SAN LEANDRO, CA 94579			
Home #: (510) 246-9043	Home #:		
Work #: (510) 667-3502	Work #:	Salesperson:	

Vehicle

New ☑				
Used ☐	Stock #:	Description:	VIN:	Mileage:
Demo ☐		2020 FORD F250 REG.CAB		

Trade

Aftermarkets:		
2 ALUMIUM TOP BOXED	$	971.60
1 EXTRA KEY	$	340.00
Total Aftermarkets:	**$**	**1,311.60**

Our List Price:	$	37,515.00
Discount Savings:	$	12,857.00
Sale Price After Rebate:	$	24,658.00
Total Financed Aftermarkets:	$	1,311.60
Total Trade Allowance:	$	0.00
Trade Difference:	**$**	**25,969.60**
Documentary Fee:	$	0.00
State & Local Taxes:	$	2,532.04
Total License and Fees:	$	8.75
Total Cash Price:	**$**	**28,510.39**
Total Trade Payoff:	$	0.00
Delivered Price:	**$**	**28,510.39**
Cash Down Payment + Deposit:	$	0.00
Unpaid Balance:	**$**	**28,510.39**
Service Agreement:	$	0.00
Maintenance Agreement:	$	0.00
GAP Insurance:	$	0.00
Credit Life, Accident & Health:	$	0.00
Other:	$	0.00
Amount Financed:	**$**	**28,510.39**

Rate:
Amour

Bill Lazar
Commercial Account Manager

MAIN: 510-352-2000
DIRECT: 510-347-4138
CELL: 925-640-7471
FAX: 510-347-4194
EMAIL: BLazar@sanleandroford.com

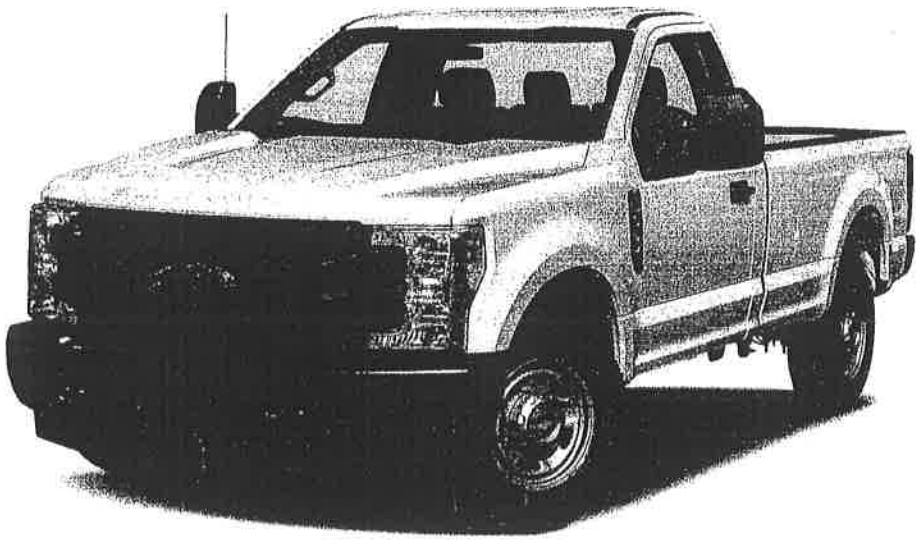
1111 Marina Blvd, San Leandro, California 94577
www.sanleandroford.com

LINCOLN

Prepared for: GREG DYER, SAN LEANDRO UNIFIED SD

2020 F-250 4x2 SD Regular Cab 8' box 142" WB SRW XL (F2A)

Price Level: 15



Client Proposal

Prepared by:
BILL LAZAR
Office: 510-347-4138
Email: blazar@sanleandroford.com
Date: 09/11/2019

Prepared for: GREG DYER
SAN LEANDRO UNIFIED SD
Prepared by: BILL LAZAR
09/11/2019

The Ford Store San Leandro | 1111 Marina Blvd. San Leandro California | 945773364

2020 F-250 4x2 SD Regular Cab 8' box 142" WB SRW XL (F2A)

Price Level: 15

As Configured Vehicle

Code	Description	MSRP
Base Vehicle		
F2A	Base Vehicle Price (F2A)	$33,705.00
Packages		
600A	Order Code 600A *Includes:* *- Engine: 6.2L 2-Valve SOHC EFI NA V8 Flex-Fuel* *Flex-Fuel badge on fleet orders only.* *- Transmission: TorqShift-G 6-Spd Auto w/SelectShift* *- 3.73 Axle Ratio* *- GVWR: 10,000 lb Payload Package* *- Tires: LT245/75Rx17E BSW A/S (4)* *- Wheels: 17" Argent Painted Steel* *Includes painted hub covers/center ornaments.* *- HD Vinyl 40/20/40 Split Bench Seat* *Includes center armrest, cupholder, storage and driver's side manual lumbar.* *- Radio: AM/FM Stereo w/MP3 Player* *Includes 4 speakers.*	N/C
Powertrain		
996	Engine: 6.2L 2-Valve SOHC EFI NA V8 Flex-Fuel *Flex-Fuel badge on fleet orders only.*	Included
44S	Transmission: TorqShift-G 6-Spd Auto w/SelectShift	Included
X37	3.73 Axle Ratio	Included
STDGV	GVWR: 10,000 lb Payload Package	Included
Wheels & Tires		
TD8	Tires: LT245/75Rx17E BSW A/S (4)	Included
64A	Wheels: 17" Argent Painted Steel *Includes painted hub covers/center ornaments.*	Included
Seats & Seat Trim		
A	HD Vinyl 40/20/40 Split Bench Seat *Includes center armrest, cupholder, storage and driver's side manual lumbar.*	Included
Other Options		
142WB	142" Wheelbase	STD

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.

2020 F-250 4x2 SD Regular Cab 8' box 142" WB SRW XL (F2A)

Price Level: 15

As Configured Vehicle (cont'd)

Code	Description	MSRP
PAINT	Monotone Paint Application	STD
90L	Power Equipment Group *Deletes passenger-side lock cylinder. Includes upgraded door trim panel.* *Includes:* *- Accessory Delay* *- Manual Telescoping/Folding Trailer Tow Mirrors* *Includes power heated glass, heated convex spotter mirror and integrated clearance lights and turn signal indicators.* *- Advanced Security Pack* *Includes SecuriLock Passive Anti-Theft System (PATS) and inclination/intrusion sensors.* *- Power Locks* *- Power Tailgate Lock* *- Power Front Seat Windows* *Includes 1-touch up/down driver/passenger window.* *- Remote Keyless Entry*	$915.00
94P	Pre-Collision Assist *Includes Automatic Emergency Braking (AEB) and forward collision warning.*	$115.00
85S	Tough Bed Spray-In Bedliner *Includes tailgate-guard, black box bed tie-down hooks and black bed attachment bolts.*	$595.00
43C	110V/400W Outlet *Includes 1 in-dash mounted outlet.* *Includes:* *- 200 Amp Alternator*	Included
587	Radio: AM/FM Stereo w/MP3 Player *Includes 4 speakers.*	Included
913	SYNC 3 Communications & Entertainment System *Includes enhanced voice recognition, 8" LCD capacitive touch screen in center stack with swipe capability, pinch-to-zoom capability included with available voice-activated touchscreen navigation system, 4.2" productivity screen in IP cluster, AppLink, 911 Assist, Apple CarPlay and Android Auto and 2 smart charging USB-C ports. NOTE: SYNC AppLink lets you control some of your favorite compatible mobile apps with your voice. It is compatible with select smartphone platforms. Commands may vary by phone and AppLink software.* *Includes:* *- 110V/400W Outlet* *Includes 1 in-dash mounted outlet.* *- 200 Amp Alternator*	$450.00
76C	Exterior Backup Alarm (Pre-Installed) *Custom accessory.*	$140.00
79V	COV Required	N/A
C09	Priced DORA	N/C
Fleet Options		
FLADCR	Fleet Advertising Credit	N/A
Emissions		

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.

2020 F-250 4x2 SD Regular Cab 8' box 142" WB SRW XL (F2A)

Price Level: 15

As Configured Vehicle (cont'd)

Code	Description	MSRP
425	50-State Emissions System	STD
Interior Colors		
AS_01	Medium Earth Gray	N/C
Primary Colors		
Z1_01	Oxford White	N/C
SUBTOTAL		$35,920.00
Destination Charge		$1,595.00
TOTAL		$37,515.00

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.

URGENT UPFITS

1314 W. Winton Ave * Hayward, CA 94545
(510)999-8275 OFFICE

Quote

Date	Quote #
9/10/2019	10641

Name / Address
Ford Store San Leandro 1111 Marina Blvd, San Leandro, CA 94577

Job	Salesman
	Bill Lazar

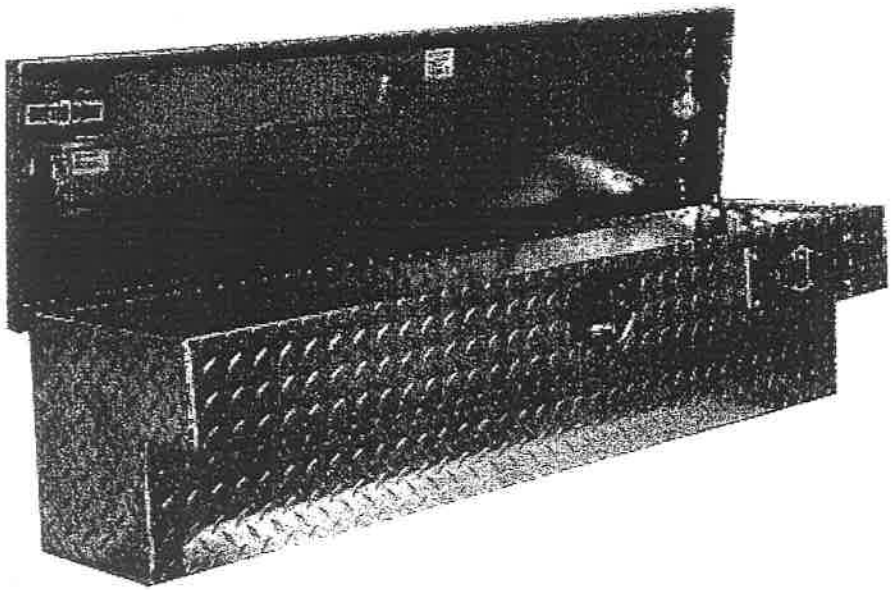
Item	Description	Qty	Total
63012334	Better Built Crown 48' Uncoated Aluminum Side Mount, Single Lid, Standard Truck Tool Box	2	631.60
LBRS - H	Install boxes on F250 Regular Cab (8' bed)		300.00
PDF	Vehicle Pickup / Delivery Fee		40.00

Sales Tax (0.0%)	$0.00
Total	$971.60

QUOTE PRICING IS VALID FOR 30 DAYS FROM QUOTE DATE
THIS IS NOT AN INVOICE - DO NOT PAY OFF THIS FORM

Approval Signature

Last 8 of VIN



Laura O'Donnell

Manager

2587 Mercantile Dr., Rancho Cordova CA 95742
1314 W. Winton Ave., Hayward CA 94545
LauraO@urgentupfits.com or LODonnell@KargoMaster.com
916-350-0536 **Cell**
916-330-4683 **Urgent Upfits Sacramento**
510-999-8275 **Urgent Upfits Hayward**
www.urgentupfits.com

JOHN DEERE

YOUR CONTRACT.
YOUR QUOTE.
YOUR HELP REQUESTED.

Ensure your equipment arrives with no delay. Issue your Purchase Order or Letter of Intent.

To expedite the ordering process, please include the following information in Purchase Order or Letter of Intent:

- ☐ Shipping address
- ☐ Billing address

Vendor: John Deere Company
- ☐ 2000 John Deere Run Cary, NC 27513

- ☐ Contract name and/or number
- ☐ Signature
- ☐ Tax exempt certificate, if applicable

The John Deere Government Sales Team

For any questions, please contact:

Jerry Gudeman

Turf & Industrial Equipment
2715 Lafayette Street
Santa Clara, CA 95050

Tel: 408-727-5660
Fax: 408-727-5875
Email: jlg@turfandindustrial.com

Quote Id: 20130508

ALL PURCHASE ORDERS MUST BE MADE OUT TO (VENDOR):
Deere & Company
2000 John Deere Run
Cary, NC 27513
FED ID: 36-2382580; DUNS#: 60-7690989

ALL PURCHASE ORDERS MUST BE SENT TO DELIVERING DEALER:
Turf & Industrial Equipment
2715 Lafayette Street
Santa Clara, CA 95050
408-727-5660
jmm@turfandindustrial.com

Prepared For:

San Leandro Unified School Dst San Leandro Public Schl Maint



Proposal For:

Delivering Dealer:
Jerry Gudeman

Turf & Industrial Equipment
2715 Lafayette Street
Santa Clara, CA 95050

jmm@turfandindustrial.com

Quote Prepared By:
Jerry Gudeman
jlg@turfandindustrial.com

Date: 26 July 2019

Offer Expires: 26 August 2019

JOHN DEERE

Club Car

ALL PURCHASE ORDERS MUST BE MADE OUT TO (VENDOR):
Deere & Company
2000 John Deere Run
Cary, NC 27513
FED ID: 36-2382580; DUNS#: 60-7690989

ALL PURCHASE ORDERS MUST BE SENT TO DELIVERING DEALER:
Turf & Industrial Equipment
2715 Lafayette Street
Santa Clara, CA 95050
408-727-5660
jmm@turfandindustrial.com

Quote Summary

Prepared For:
San Leandro Unified School Dst San Leandro Public Schl Maint
1145 Aladdin Ave
San Leandro, CA 94577
Business: 510-667-3530

Delivering Dealer:
Turf & Industrial Equipment
Jerry Gudeman
2715 Lafayette Street
Santa Clara, CA 95050
Phone: 408-727-5660
jlg@turfandindustrial.com

Quote ID:	20130508
Created On:	26 July 2019
Last Modified On:	26 July 2019
Expiration Date:	26 August 2019

Equipment Summary	Suggested List	Selling Price		Qty		Extended
JOHN DEERE 636M 18.5HP* Commercial QuikTrak with 36 In. 7-Gauge Floating Deck **Contract:** Sourcewell Grounds Maintenance 062117-DAC (PG NB CG 70) **Price Effective Date:** July 26, 2019	$ 8,710.79	$ 6,708.11	X	1	=	$ 6,708.11
JOHN DEERE Z997R DIESEL W 72 In. 7 IRON PRO SIDE DISCHARGE DECK **Contract:** Sourcewell Grounds Maintenance 062117-DAC (PG NB CG 70) **Price Effective Date:** July 26, 2019	$ 27,447.54	$ 21,326.66	X	1	=	$ 21,326.66
Equipment Total						**$ 28,034.77**

* Includes Fees and Non-contract items

Quote Summary

Equipment Total	$ 28,034.77
Trade In	
SubTotal	**$ 28,034.77**
Sales Tax - (9.75%)	$ 2,719.40
Est. Service Agreement Tax	$ 0.00
Total	$ 30,754.17
Down Payment	(0.00)

Salesperson : X _____

Accepted By : X _____

JOHN DEERE

Club Car

ALL PURCHASE ORDERS MUST BE MADE OUT TO (VENDOR):

Deere & Company
2000 John Deere Run
Cary, NC 27513
FED ID: 36-2382580; DUNS#: 60-7690989

ALL PURCHASE ORDERS MUST BE SENT TO DELIVERING DEALER:

Turf & Industrial Equipment
2715 Lafayette Street
Santa Clara, CA 95050
408-727-5660
jmm@turfandindustrial.com

Rental Applied	(0.00)
Balance Due	**$ 30,754.17**

Salesperson : X _____

Accepted By : X _____

JOHN DEERE

Club Car

Selling Equipment

Quote Id: 20130508 **Customer Name:** SAN LEANDRO UNIFIED SCHOOL DST SAN LEANDRO PUBLIC SCHL MAINT

ALL PURCHASE ORDERS MUST BE MADE OUT TO (VENDOR):
Deere & Company
2000 John Deere Run
Cary, NC 27513
FED ID: 36-2382580; DUNS#: 60-7690989

ALL PURCHASE ORDERS MUST BE SENT TO DELIVERING DEALER:
Turf & Industrial Equipment
2715 Lafayette Street
Santa Clara, CA 95050
408-727-5660
jmm@turfandindustrial.com

JOHN DEERE 636M 18.5HP* Commercial QuikTrak with 36 In. 7-Gauge

Contract: Sourcewell Grounds Maintenance 062117-DAC (PG NB CG 70)

Price Effective Date: July 26, 2019

Suggested List *
$ 8,710.79

Selling Price *
$ 6,708.11

* Price per item - includes Fees and Non-contract items

Code	Description	Qty	List Price	Discount%	Discount Amount	Contract Price	Extended Contract Price
2361TC	636M 18.5HP* Commercial QuikTrak with 36 In. 7-Gauge Floating Deck	1	$ 8,489.00	23.00	$ 1,952.47	$ 6,536.53	$ 6,536.53
	Standard Options - Per Unit						
001A	United States and Canada	1	$ 0.00	23.00	$ 0.00	$ 0.00	$ 0.00
	Standard Options Total		**$ 0.00**		**$ 0.00**	**$ 0.00**	**$ 0.00**
	Dealer Attachments/Non-Contract/Open Market						
BUC10061	36 In. (914 mm) Mulch Kit	1	$ 218.29	23.00	$ 50.21	$ 168.08	$ 168.08
	Dealer Attachments Total		**$ 218.29**		**$ 50.21**	**$ 168.08**	**$ 168.08**
	Value Added Services Total		**$ 0.00**			**$ 0.00**	**$ 0.00**
	Suggested Price						**$ 6,704.61**
	Fees						
	California Tire Fee	1	3.50			3.50	3.50
	Equipment Fees Total		**$ 3.50**			**$ 3.50**	**$ 3.50**
Total Selling Price			**$ 8,710.79**		**$ 2,002.68**	**$ 6,708.11**	**$ 6,708.11**

JOHN DEERE

Club Car

Selling Equipment

Quote Id: 20130508 **Customer Name:** SAN LEANDRO UNIFIED SCHOOL DST SAN LEANDRO PUBLIC SCHL MAINT

ALL PURCHASE ORDERS MUST BE MADE OUT TO (VENDOR):
Deere & Company
2000 John Deere Run
Cary, NC 27513
FED ID: 36-2382580; DUNS#: 60-7690989

ALL PURCHASE ORDERS MUST BE SENT TO DELIVERING DEALER:
Turf & Industrial Equipment
2715 Lafayette Street
Santa Clara, CA 95050
408-727-5660
jmm@turfandindustrial.com

JOHN DEERE Z997R DIESEL W 72 In. 7 IRON PRO SIDE DISCHARGE DECK

Contract: Sourcewell Grounds Maintenance 062117-DAC (PG NB CG 70)
Price Effective Date: July 26, 2019

Suggested List *
$ 27,447.54
Selling Price *
$ 21,326.66

* Price per item - includes Fees and Non-contract items

Code	Description	Qty	List Price	Discount%	Discount Amount	Contract Price	Extended Contract Price
091ETC	Z997R DIESEL W 72 In. 7 IRON PRO SIDE DISCHARGE DECK	1	$ 25,389.00	23.00	$ 5,839.47	$ 19,549.53	$ 19,549.53
	Standard Options - Per Unit						
001A	United States/Canada	1	$ 0.00	23.00	$ 0.00	$ 0.00	$ 0.00
1151	26x12N12 Michelin X Tweel Turf for 60 In, 60MOD, 72 In, 60 Rear Discharge Decks	1	$ 879.00	23.00	$ 202.17	$ 676.83	$ 676.83
	Standard Options Total		**$ 879.00**		**$ 202.17**	**$ 676.83**	**$ 676.83**
	Dealer Attachments/Non-Contract/Open Market						
TCB10951	Mulch Kit (1828.8-mm (72-in.) 7-Iron, 7-Iron II and 7-Iron PRO)	1	$ 344.54	23.00	$ 79.24	$ 265.30	$ 265.30
B2571	"non-contract/sourced goods" Bradco canopy and mounting brackets	1	$ 695.00	0.00	$ 0.00	$ 695.00	$ 695.00
	Dealer Attachments Total		**$ 1,039.54**		**$ 79.24**	**$ 960.30**	**$ 960.30**
	Value Added Services Total		**$ 0.00**			**$ 0.00**	**$ 0.00**
	Suggested Price						**$ 21,186.66**
	Fees						
	Four dollars loaded mile delivery	1	140.00			140.00	140.00
	Equipment Fees Total		**$ 140.00**			**$ 140.00**	**$ 140.00**
Total Selling Price			**$ 27,447.54**		**$ 6,120.88**	**$ 21,326.66**	**$ 21,326.66**

FERNANDO

The Ford Store San Leandro

1111 Marina Blvd.
San Leandro, CA 94577
(510) 352-2000

Buyer:	**Co Buyer:**	**Deal #:**
SAN LEANDRO UNIFIED SCHOOL DISTRICT		**Deal Date:** 09/10/2019
14735 JUNIPER ST		**Print Time:** 02:45pm
SAN LEANDRO, CA 94579		
Home #: (510) 246-9043	Home #:	
Work #: (510) 667-3502	Work #:	Salesperson:

Vehicle

New ☑				
Used ☐	Stock #:	Description:	VIN:	Mileage:
Demo ☐		2020 FORD F250 REG CAB		

Trade

LADDER RACK -- NO LIFT

Aftermarkets:		
SCELZI UTILITY	$	7,818.00
ONE EXTRA KEY	$	340.00
Total Aftermarkets:	**$**	**8,158.00**

Our List Price:	$	37,515.00
Discount Savings:	$	12,847.00
Sale Price After Rebate:	$	24,668.00
Total Financed Aftermarkets:	$	8,158.00
Total Trade Allowance:	$	0.00
Trade Difference:	**$**	**32,826.00**
Documentary Fee:	$	0.00
State & Local Taxes:	$	3,200.54
Total License and Fees:	$	481.75
Total Cash Price:	**$**	**36,508.29**
Total Trade Payoff:	$	0.00
Delivered Price:	**$**	**36,508.29**
Cash Down Payment + Deposit:	$	0.00
Unpaid Balance:	**$**	**36,508.29**
Service Agreement:	$	0.00
Maintenance Agreement:	$	0.00
GAP Insurance:	$	0.00
Credit Life, Accident & Health:	$	0.00
Other:	$	0.00
Amount Financed:	**$**	**36,508.29**

Rate:
Amou

Bill Lazar
Commercial Account Manager

MAIN: 510-352-2000
DIRECT: 510-347-4138
CELL: 925-640-7471
FAX: 510-347-4194
EMAIL: BLazar@sanleandroford.com

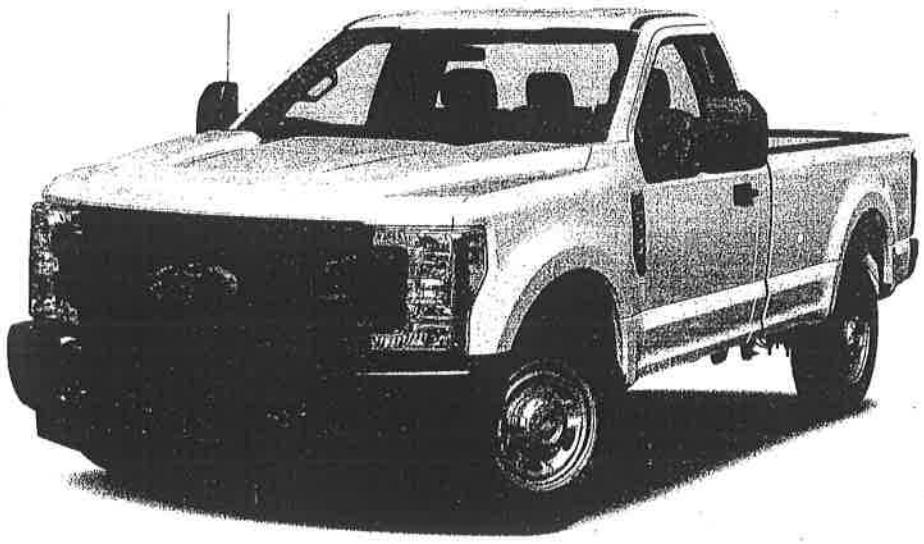
1111 Marina Blvd, San Leandro, California 94577
www.sanleandroford.com

LINCOLN

Prepared for: GREG DYER, SAN LEANDRO UNIFIED S.D.

2020 F-250 4x2 SD Regular Cab 8' box 142" WB SRW XL (F2A)

Price Level: 15



Client Proposal

Prepared by:
BILL LAZAR
Office: 510-347-4138
Email: blazar@sanleandroford.com
Date: 09/04/2019

Prepared for: GREG DYER
SAN LEANDRO UNIFIED S.D.
Prepared by: BILL LAZAR
09/04/2019

The Ford Store San Leandro | 1111 Marina Blvd. San Leandro California | 945773364

2020 F-250 4x2 SD Regular Cab 8' box 142" WB SRW XL (F2A)

Price Level: 15

As Configured Vehicle

Code	Description	MSRP
Base Vehicle		
F2A	Base Vehicle Price (F2A)	$33,705.00
Packages		
600A	Order Code 600A *Includes:* *- Engine: 6.2L 2-Valve SOHC EFI NA V8 Flex-Fuel* *Flex-Fuel badge on fleet orders only.* *- Transmission: TorqShift-G 6-Spd Auto w/SelectShift* *- 3.73 Axle Ratio* *- GVWR: 10,000 lb Payload Package* *- Tires: LT245/75Rx17E BSW A/S (4)* *- Wheels: 17" Argent Painted Steel* *Includes painted hub covers/center ornaments.* *- HD Vinyl 40/20/40 Split Bench Seat* *Includes center armrest, cupholder, storage and driver's side manual lumbar.* *- Radio: AM/FM Stereo w/MP3 Player* *Includes 4 speakers.*	N/C
Powertrain		
996	Engine: 6.2L 2-Valve SOHC EFI NA V8 Flex-Fuel *Flex-Fuel badge on fleet orders only.*	Included
44S	Transmission: TorqShift-G 6-Spd Auto w/SelectShift	Included
X37	3.73 Axle Ratio	Included
STDGV	GVWR: 10,000 lb Payload Package	Included
Wheels & Tires		
TD8	Tires: LT245/75Rx17E BSW A/S (4)	Included
64A	Wheels: 17" Argent Painted Steel *Includes painted hub covers/center ornaments.*	Included
512	Spare Tire, Wheel & Jack Required in RI. Spare tire is standard equipment; becomes optional when (66D) Pickup Box Delete is ordered. *Excludes carrier.* *Includes:* *- Hydraulic Jack*	$295.00
Seats & Seat Trim		

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.

2020 F-250 4x2 SD Regular Cab 8' box 142" WB SRW XL (F2A)

Price Level: 15

As Configured Vehicle (cont'd)

Code	Description	MSRP
A	HD Vinyl 40/20/40 Split Bench Seat *Includes center armrest, cupholder, storage and driver's side manual lumbar.*	Included

Other Options

142WB	142" Wheelbase	STD
PAINT	Monotone Paint Application	STD
90L	Power Equipment Group *Deletes passenger-side lock cylinder. Includes upgraded door trim panel.* *Includes:* *- Accessory Delay* *- Manual Telescoping/Folding Trailer Tow Mirrors* *Includes power heated glass, heated convex spotter mirror and integrated clearance lights and turn signal indicators.* *- Advanced Security Pack* *Includes SecuriLock Passive Anti-Theft System (PATS) and inclination/intrusion sensors.* *- Power Locks* *- Power Tailgate Lock* *- Power Front Seat Windows* *Includes 1-touch up/down driver/passenger window.* *- Remote Keyless Entry*	$915.00
66D	Pickup Box Delete *Deletes tie-down hooks, tailgate, rearview camera, 7/4 pin connector and center high-mounted stop lamp (CHMSL) (only on vehicles over 10,000 lbs. GVWR). Incomplete vehicle package - requires further manufacture and certification by a final stage manufacturer. In addition, Ford urges manufacturers to follow the recommendations of the Ford Incomplete Vehicle Manual and the Ford Truck Body Builder's Layout Book (and applicable supplements).* *Includes:* *- Rear Bumper Delete* *- Spare Wheel, Tire, Carrier & Jack Delete*	-$625.00
94P	Pre-Collision Assist *Includes Automatic Emergency Braking (AEB) and forward collision warning.*	$115.00
872	Rear View Camera & Prep Kit *Pre-installed content includes cab wiring, frame wiring to the rear most cross member and video display with 4" display. Upfitters kit includes camera with mounting bracket, 14' jumper wire and camera mounting and aiming instructions.*	$415.00
43C	110V/400W Outlet *Includes 1 in-dash mounted outlet.* *Includes:* *- 200 Amp Alternator*	Included
587	Radio: AM/FM Stereo w/MP3 Player *Includes 4 speakers.*	Included
913	SYNC 3 Communications & Entertainment System	$450.00

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2020 F-250 4x2 SD Regular Cab 8' box 142" WB SRW XL (F2A)

Price Level: 15

As Configured Vehicle (cont'd)

Code	Description	MSRP
	Includes enhanced voice recognition, 8" LCD capacitive touch screen in center stack with swipe capability, pinch-to-zoom capability included with available voice-activated touchscreen navigation system, 4.2" productivity screen in IP cluster, AppLink, 911 Assist, Apple CarPlay and Android Auto and 2 smart charging USB-C ports. NOTE: SYNC AppLink lets you control some of your favorite compatible mobile apps with your voice. It is compatible with select smartphone platforms. Commands may vary by phone and AppLink software. *Includes:* *- 110V/400W Outlet* *Includes 1 in-dash mounted outlet.* *- 200 Amp Alternator*	
76C	Exterior Backup Alarm (Pre-Installed) *Custom accessory.*	$140.00
79V	COV Required	N/A
C09	Priced DORA	N/C
Fleet Options		
FLADCR	Fleet Advertising Credit	N/A
Emissions		
425	50-State Emissions System	STD
Interior Colors		
AS_01	Medium Earth Gray	N/C
Primary Colors		
Z1_01	Oxford White	N/C
SUBTOTAL		$35,410.00
Destination Charge		$1,595.00
TOTAL		$37,005.00

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SE INC.

Scelzi Enterprises, Inc.

Custom Truck Body Manufacturing

2286 E. Date Street, Fresno, CA 93706, Phone: 800-858-2883
Fax: 559-237-5554 Toll Free: (800) 858-2883

WORK ORDER / ESTIMATE

160977

Customer: FORD STORE OF SAN LEANDRO
Address: 1111 MARINA BLVD.
SAN LEANDRO, CA 94577
United States

Date: 09/06/19
Phone: (510) 347-4138 FAX: (510) 347-4194
Contact: BILL LAZAR
Terms: C.O.D.

Make	Year	Model	Vehicle Info	Type	VIN #
	2020	CUSTTRUCK	FORD F250, REG CAB, GAS, WHITE, SRW 56"CA	Customer	TBA

Quantity	Part No / Description	Price
	PAINT BODY WHITE MIDSHIP FUEL TANK - GAS *** RE: SAN LEANDRO UNIFIED SCHOOL DISTRICT ***	
1 EA	SBCR-98-79-49-38-VO SCELZI CROWN SERIES SERVICE BODY - SRW 56"CA -98 LONG, 79 WIDE, 49 FLOOR WIDTH, 38 TALL VERTICAL OPEN TOP 1EA - ALL LIGHTS TO BE L.E.D. 1EA - ALUMINUM DIAMOND PLATE OVERLAY ON OPEN TOPS	$7,415.00/EA
1 EA	BUMPER - CROWN 6" DIAMOND PLATE STRAIGHT RAIL BUMPER - POWDER COATED GRAY 1EA - RELOCATE FACTORY HITCH 1EA - 7 PRONG RV PLUG #12707 1EA - INSTALL FACTORY BACK UP CAMERA	$0.00/EA
1 EA	LADDER RACK-FORKLIFT 2" X 2" X .120 WALL - (POWDER COATED WHITE)	$0.00/EA
1 EA	HWD FEE HAZARDOUS WASTE DISPOSAL FEE	$27.00/EA
1 EA	WEIGHT CERTIFICATE WEIGHT CERTIFICATE OF COMPLETED UNIT	$30.00/EA
1 EA	TRANSPORTATION TRANSPORTATION ONE WAY TO SAN LEANDRO, CA	$346.00/EA

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Make	Year	Model	Vehicle Info	Type	VIN #
	2020	CUSTTRUCK	FORD F250, REG CAB, GAS, WHITE, SRW 56"CA	Customer	TBA

Quantity	Part No / Description	Price

DISCLAIMERS

TERMS: Standard terms are Net 10 Days, any deviations need to be in writing before production

CHANGES: Each change after quote is accepted will constitute a $500.00 fee in addition to the cost of the change
No changes will be made to orders 2 weeks prior to production start date

DRAWINGS: Any changes to drawings after acceptance and 2 weeks prior to production start date will constitute a $500.00 fee or more at $150.00 per hour
No changes will be made to drawings 2 weeks prior to production start date

PAINT: Scelzi Enterprises, Inc. does not guarantee a perfect color match due to inconsistencies in factory paints and procedures

THIS WORK AUTHORIZED BY: _____ DATE: _____

Total: ***$7,818.00***

Payment in full on completion of job if credit arrangements have not been made in advance.

ESTIMATE PREPARED BY: Uribe, Ruben

The above quotation is submitted according to specifications submitted by customer. Any alterations or changes increasing production costs will be charged for accordingly.

SALESMAN: RUBEN URIBE