

QUOTATION: 20CAM-429334/C

San Leandro Unified School District: Madison Stem/Steam Classrooms

CREATED 12/2/2019 | Valid Through 3/1/2020

QUOTATION

San Leandro Unified School District: Madison Stem/Steam Classrooms

KI is pleased to present the enclosed quotation. The following items are included:

- Quote
- Summary
- Itemized Quote
- Detailed PO requirements
- Product Options

Quote Number: 20CAM-429334/C

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PRODUCT TOTALS	$108,766.81
See Quote Detail Summary	$10,604.76
GRAND TOTAL	**$119,371.57**

Contract Information:
CACB14518D FCCC-CSU (Seating, Tables, Lounge & Classroom)

Requested Delivery Date: To be Determined

Sales Team:

Jessica Gelin
Sales Rep
jessica.gelin@ki.com
(510) 593-3597

Carrie Manos
Inside Sales Specialist
carrie.manos@ki.com
855-853-8646

Sold To
San Leandro Unified School District
14735 JUNIPER ST
San Leandro, CA 94579--122
P. (510) 667-3500 F. (510) 667-3569
Customer # 18727

End User
James Madison Elementary School
14751 Juniper St
San Leandro, CA 94579
P. (510) 895-7944

Ship To
Golden PMI
Attn: Receiving
4441 Enterprise Street
Fremont, CA 94538

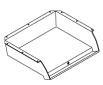
Installation
Golden PMI
Attn: Lou Reguero
4441 Enterprise Street
Fremont, CA 94538
P. (510) 673-8236 F. (510) 498-5934
Vendor # 30097



Client Notes:
Changes in fabrics, finishes and quantities may affect pricing.
Freight & installation included
Pricing is based on the FCCC Delivered & Installed Contract
Please send PO direct to Carrie.Manos@ki.com to process

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VALID THROUGH 3/1/2020
Prepared By Carrie Manos
Quote Filename San Leandro Unified School District: Madison Stem/Steam Classrooms - 20CAM-429334/C

Line	Model		Qty.		Sell Price	Extended Total	TBD Options
Tag 1: 58							
1.1	**E2036/A** 	Intellect Activity Table,Rectangular,Black Frame,20x36",22"-32" Height	1		$141.78	**$141.78**	
		Frame Color	Black	/BL			
		Intellect Edge Color	Light Tone edge	/ELG			
		Intellect Activity Table Laminates	KI Laminates	Standard			
		KI Laminates	ITALIAN SILVER ASH 8217-38	/LIT			
		Price Description: Delivered/Open Market					
1.2	**E2060/A** 	Intellect Activity Table,Rectangular,Black Frame,20x60",22"-32" Height	12		$163.71	**$1,964.52**	
		Frame Color	Black	/BL			
		Intellect Edge Color	Light Tone edge	/ELG			
		Intellect Activity Table Laminates	KI Laminates	Standard			
		KI Laminates	ITALIAN SILVER ASH 8217-38	/LIT			
		Price Description: Delivered/Open Market					
1.3	**E4872K/A** 	Intellect Activity Table,Kidney Shape,Black Frame,48x72",22"-32" Height	2		$334.91	**$669.82**	
		Frame Color	Black	/BL			
		Intellect Edge Color	Light Tone edge	/ELG			
		Intellect Activity Table Laminates	KI Laminates	Standard			
		KI Laminates	ITALIAN SILVER ASH 8217-38	/LIT			
		Price Description: Delivered/Open Market					
1.4	**EBH** 	Intellect Activity Table,Book Bag Hook,Chrome,22"-32" Height	25		$4.28	**$107.00**	
		Price Description: Delivered/Open Market					
1.5	**EPB** 	Intellect Activity Table,Plastic Book Box,22"-32" Height	25		$12.84	**$321.00**	
		Price Description: Delivered/Open Market					
1.6	**IWC13** 	Intellect Wave Cantilever Chair,Small	4		$65.31	**$261.24**	
		Frame Color	Starlight Silver Metallic	/SX			
		Shell Color	No Fire Retardant	/NFR			
		Shell NFR	Sky Blue	/PSK			
		Glide Option	Steel glides	/SG			
		Carton Code Option	Cartoned Model IWC18 and IW418 ONLY (Req'd for orders less than 24 units or shipped air freight/UPS & ALL Export)	/CTN			
		Price Description: Delivered/Open Market					
1.7	**IWC15** 	Intellect Wave Cantilever Chair,Medium	4		$65.84	**$263.36**	
		Frame Color	Starlight Silver Metallic	/SX			
		Shell Color	No Fire Retardant	/NFR			
		Shell NFR	Sky Blue	/PSK			
		Glide Option	Steel glides	/SG			
		Carton Code Option	Cartoned Model IWC18 and IW418 ONLY (Req'd for orders less than 24 units or shipped air freight/UPS & ALL Export)	/CTN			
		Price Description: Delivered/Open Market					

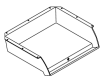
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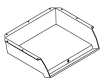
Line	Model		Qty.	Sell Price	Extended Total	TBD Options
1.8	**IWC18**	Intellect Wave Cantilever Chair,Large	17	$66.38	**$1,128.46**	
		Frame Color — Starlight Silver Metallic — /SX				
		Shell Color — No Fire Retardant — /NFR				
		Shell NFR — Sky Blue — /PSK				
		Glide Option — Steel glides — /SG				
		Carton Code Option — Racked — /RCK				
		Price Description: Delivered/Open Market				
1.9	**IWPD18US**	Intellect Wave Task Chair,Large,Upholstered Seat	2	$156.11	**$312.22**	
		Base Option — Carpet casters — /C				
		Upholstery Grade/Color — Compliance to TB 117-2013 — /NFR				
		Intellect Wave Upholstery NFR — Fabric Grade 1 — GRD1				
		G1 Fabric — 1K SKYLINE — 1KUPHSKYLINE				
		1K SKYLINE — BLACK — /1KBN				
		Shell Color — No Fire Retardant — -NFR				
		Shell NFR — Sky Blue — /PSK				
		Price Description: Delivered/Open Market				
1.10	**S7B/3651012**	700 Series Files Bookcase-36Wx54Hx12"D-3 Adj Shelves	4	$418.47	**$1,673.88**	
		Unit Color — Starlight Silver Metallic — /SX				
		Price Description: Delivered/Open Market				
1.11	**S7L/364804D**	700 Series Files Lat File,4H-36Wx18Dx51-1/2"H	1	$924.92	**$924.92**	
		Pull Options — Classic (inset pull) — /CLSC				
		Unit Color — Starlight Silver Metallic — /SX				
		Counterbalance Option — With Counterbalance — /CBW				
		Key Option — Key alike — /KA				
		National Key Alike — Key Alike Lock #102 — /L102				
		Price Description: Delivered/Open Market				
1.12	**WKBS30481**	WorkZone Basic Workstation Typical,Level-1,30x48"W	2	$754.50	**$1,509.00**	
		Horizontal Wire Management — Wireway — /WW				
		Paint Color — Starlight Silver — /SX				
		Surface Finish — KI Laminates — Standard				
		KI Laminates — ITALIAN SILVER ASH 8217-38 — /LIT				
		Edge Color — Light Tone edge — /ELG				
		Grommet Option — No worksurface grommet — /OGN				
		Pack Option — Blanket pack — /BP				
		Insert Color — Light Tone insert — /ILG				
		Price Description: Delivered/Open Market				
Tag 1: 58				**WorkGroup Product Subtotal**	**$9,277.20**	
Tag 1: 59						
2.1	**E2036/A**	Intellect Activity Table,Rectangular,Black Frame,20x36",22"-32" Height	2	$141.78	**$283.56**	
		Frame Color — Black — /BL				
		Intellect Edge Color — Light Tone edge — /ELG				
		Intellect Activity Table Laminates — KI Laminates — Standard				
		KI Laminates — ITALIAN SILVER ASH 8217-38 — /LIT				
		Price Description: Delivered/Open Market				

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Line	Model		Qty.		Sell Price	Extended Total	TBD Options
2.2	**E2060/A** 	Intellect Activity Table,Rectangular,Black Frame,20x60",22"-32" Height	15		$163.71	**$2,455.65**	
		Frame Color	Black	/BL			
		Intellect Edge Color	Light Tone edge	/ELG			
		Intellect Activity Table Laminates	KI Laminates	Standard			
		KI Laminates	ITALIAN SILVER ASH 8217-38	/LIT			
		Price Description: Delivered/Open Market					
2.3	**E4872K/A** 	Intellect Activity Table,Kidney Shape,Black Frame,48x72",22"-32" Height	1		$334.91	**$334.91**	
		Frame Color	Black	/BL			
		Intellect Edge Color	Light Tone edge	/ELG			
		Intellect Activity Table Laminates	KI Laminates	Standard			
		KI Laminates	ITALIAN SILVER ASH 8217-38	/LIT			
		Price Description: Delivered/Open Market					
2.4	**EBH** 	Intellect Activity Table,Book Bag Hook,Chrome,22"-32" Height	32		$4.28	**$136.96**	
		Price Description: Delivered/Open Market					
2.5	**EPB** 	Intellect Activity Table,Plastic Book Box,22"-32" Height	32		$12.84	**$410.88**	
		Price Description: Delivered/Open Market					
2.6	**IWC18** 	Intellect Wave Cantilever Chair,Large	32		$66.38	**$2,124.16**	
		Frame Color	Starlight Silver Metallic	/SX			
		Shell Color	No Fire Retardant	/NFR			
		Shell NFR	Sky Blue	/PSK			
		Glide Option	Steel glides	/SG			
		Carton Code Option	Racked	/RCK			
		Price Description: Delivered/Open Market					
2.7	**IWPD18US** 	Intellect Wave Task Chair,Large,Upholstered Seat	1		$156.11	**$156.11**	
		Base Option	Carpet casters	/C			
		Upholstery Grade/Color	Compliance to TB 117-2013	/NFR			
		Intellect Wave Upholstery NFR	Fabric Grade 1	GRD1			
		G1 Fabric	1K SKYLINE	1KUPHSKYLINE			
		1K SKYLINE	BLACK	/1KBN			
		Shell Color	No Fire Retardant	-NFR			
		Shell NFR	Sky Blue	/PSK			
		Price Description: Delivered/Open Market					
2.8	**S7B/3651012** 	700 Series Files Bookcase-36Wx54Hx12"D-3 Adj Shelves	4		$418.47	**$1,673.88**	
		Unit Color	Starlight Silver Metallic	/SX			
		Price Description: Delivered/Open Market					
2.9	**S7L/364804D** 	700 Series Files Lat File,4H-36Wx18Dx51-1/2"H	1		$924.92	**$924.92**	
		Pull Options	Classic (inset pull)	/CLSC			
		Unit Color	Starlight Silver Metallic	/SX			
		Counterbalance Option	With Counterbalance	/CBW			
		Key Option	Key alike	/KA			
		National Key Alike	Key Alike Lock #103	/L103			
		Price Description: Delivered/Open Market					
2.10	**WKBS30481**	WorkZone Basic Workstation Typical,Level-1,30x48"W	1		$754.50	**$754.50**	

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Line	Model		Qty.	Sell Price	Extended Total	TBD Options
		Horizontal Wire Management: Wireway /WW Paint Color: Starlight Silver /SX Surface Finish: KI Laminates Standard KI Laminates: ITALIAN SILVER ASH 8217-38 /LIT Edge Color: Light Tone edge /ELG Grommet Option: No worksurface grommet /OGN Pack Option: Blanket pack /BP Insert Color: Light Tone insert /ILG **Price Description: Delivered/Open Market**				
Tag 1: 59				**WorkGroup Product Subtotal**	**$9,255.53**	
Tag 1: 60						
3.1	**E2036/A**	Intellect Activity Table,Rectangular,Black Frame,20x36",22"-32" Height	2	$141.78	**$283.56**	
		Frame Color: Black /BL Intellect Edge Color: Light Tone edge /ELG Intellect Activity Table Laminates: KI Laminates Standard KI Laminates: ITALIAN SILVER ASH 8217-38 /LIT **Price Description: Delivered/Open Market**				
3.2	**E2060/A**	Intellect Activity Table,Rectangular,Black Frame,20x60",22"-32" Height	15	$163.71	**$2,455.65**	
		Frame Color: Black /BL Intellect Edge Color: Light Tone edge /ELG Intellect Activity Table Laminates: KI Laminates Standard KI Laminates: ITALIAN SILVER ASH 8217-38 /LIT **Price Description: Delivered/Open Market**				
3.3	**E4872K/A**	Intellect Activity Table,Kidney Shape,Black Frame,48x72",22"-32" Height	1	$334.91	**$334.91**	
		Frame Color: Black /BL Intellect Edge Color: Light Tone edge /ELG Intellect Activity Table Laminates: KI Laminates Standard KI Laminates: ITALIAN SILVER ASH 8217-38 /LIT **Price Description: Delivered/Open Market**				
3.4	**EBH**	Intellect Activity Table,Book Bag Hook,Chrome,22"-32" Height	32	$4.28	**$136.96**	
		**Price Description: Delivered/Open Market**				
3.5	**EPB**	Intellect Activity Table,Plastic Book Box,22"-32" Height	32	$12.84	**$410.88**	
		**Price Description: Delivered/Open Market**				
3.6	**IWC18**	Intellect Wave Cantilever Chair,Large	32	$66.38	**$2,124.16**	
		Frame Color: Starlight Silver Metallic /SX Shell Color: No Fire Retardant /NFR Shell NFR: Sky Blue /PSK Glide Option: Steel glides /SG Carton Code Option: Racked /RCK **Price Description: Delivered/Open Market**				

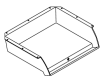
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Line	Model		Qty.	Sell Price	Extended Total	TBD Options
3.7	**IWPD18US**	Intellect Wave Task Chair,Large,Upholstered Seat	1	$156.11	**$156.11**	
		Base Option: Carpet casters /C Upholstery Grade/Color: Compliance to TB 117-2013 /NFR Intellect Wave Upholstery NFR: Fabric Grade 1 GRD1 G1 Fabric: 1K SKYLINE 1KUPHSKYLINE 1K SKYLINE: BLACK /1KBN Shell Color: No Fire Retardant -NFR Shell NFR: Sky Blue /PSK **Price Description: Delivered/Open Market**				
3.8	**S7B/3651012**	700 Series Files Bookcase-36Wx54Hx12"D-3 Adj Shelves	4	$418.47	**$1,673.88**	
		Unit Color: Starlight Silver Metallic /SX **Price Description: Delivered/Open Market**				
3.9	**S7L/364804D**	700 Series Files Lat File,4H-36Wx18Dx51-1/2"H	1	$924.92	**$924.92**	
		Pull Options: Classic (inset pull) /CLSC Unit Color: Starlight Silver Metallic /SX Counterbalance Option: With Counterbalance /CBW Key Option: Key alike /KA National Key Alike: Key Alike Lock #105 /L105 **Price Description: Delivered/Open Market**				
3.10	**WKBS30481**	WorkZone Basic Workstation Typical,Level-1,30x48"W	1	$754.50	**$754.50**	
		Horizontal Wire Management: Wireway /WW Paint Color: Starlight Silver /SX Surface Finish: KI Laminates Standard KI Laminates: ITALIAN SILVER ASH 8217-38 /LIT Edge Color: Light Tone edge /ELG Grommet Option: No worksurface grommet /OGN Pack Option: Blanket pack /BP Insert Color: Light Tone insert /ILG **Price Description: Delivered/Open Market**				
Tag 1: 60				**WorkGroup Product Subtotal**	**$9,255.53**	
Tag 1: 61						
4.1	**E2036/A**	Intellect Activity Table,Rectangular,Black Frame,20x36",22"-32" Height	2	$141.78	**$283.56**	
		Frame Color: Black /BL Intellect Edge Color: Light Tone edge /ELG Intellect Activity Table Laminates: KI Laminates Standard KI Laminates: ITALIAN SILVER ASH 8217-38 /LIT **Price Description: Delivered/Open Market**				
4.2	**E2060/A**	Intellect Activity Table,Rectangular,Black Frame,20x60",22"-32" Height	15	$163.71	**$2,455.65**	
		Frame Color: Black /BL Intellect Edge Color: Light Tone edge /ELG Intellect Activity Table Laminates: KI Laminates Standard KI Laminates: ITALIAN SILVER ASH 8217-38 /LIT **Price Description: Delivered/Open Market**				
4.3	**E4872K/A**	Intellect Activity Table,Kidney Shape,Black Frame,48x72",22"-32" Height	1	$334.91	**$334.91**	
		Frame Color: Black /BL Intellect Edge Color: Light Tone edge /ELG Intellect Activity Table Laminates: KI Laminates Standard KI Laminates: ITALIAN SILVER ASH 8217-38 /LIT **Price Description: Delivered/Open Market**				

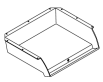
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Line	Model		Qty.		Sell Price	Extended Total	TBD Options
4.4	**EBH**	Intellect Activity Table,Book Bag Hook,Chrome,22"-32" Height	32		$4.28	**$136.96**	
							
		Price Description: Delivered/Open Market					
4.5	**EPB**	Intellect Activity Table,Plastic Book Box,22"-32" Height	32		$12.84	**$410.88**	
							
		Price Description: Delivered/Open Market					
4.6	**IWC18**	Intellect Wave Cantilever Chair,Large	32		$66.38	**$2,124.16**	
		Frame Color	Starlight Silver Metallic	/SX			
		Shell Color	No Fire Retardant	/NFR			
		Shell NFR	Sky Blue	/PSK			
		Glide Option	Steel glides	/SG			
		Carton Code Option	Racked	/RCK			
		Price Description: Delivered/Open Market					
4.7	**IWPD18US**	Intellect Wave Task Chair,Large,Upholstered Seat	1		$156.11	**$156.11**	
		Base Option	Carpet casters	/C			
		Upholstery Grade/Color	Compliance to TB 117-2013	/NFR			
		Intellect Wave Upholstery NFR	Fabric Grade 1	GRD1			
		G1 Fabric	1K SKYLINE	1KUPHSKYLINE			
		1K SKYLINE	BLACK	/1KBN			
		Shell Color	No Fire Retardant	-NFR			
		Shell NFR	Sky Blue	/PSK			
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		Unit Color	Starlight Silver Metallic	/SX			
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		Key Option	Key alike	/KA			
		National Key Alike	Key Alike Lock #106	/L106			
		Price Description: Delivered/Open Market					
4.10	**WKBS30481**	WorkZone Basic Workstation Typical,Level-1,30x48"W	1		$754.50	**$754.50**	
		Horizontal Wire Management	Wireway	/WW			
		Paint Color	Starlight Silver	/SX			
		Surface Finish	KI Laminates	Standard			
		KI Laminates	ITALIAN SILVER ASH 8217-38	/LIT			
		Edge Color	Light Tone edge	/ELG			
		Grommet Option	No worksurface grommet	/OGN			
		Pack Option	Blanket pack	/BP			
		Insert Color	Light Tone insert	/ILG			
		Price Description: Delivered/Open Market					
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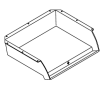
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		Intellect Edge Color	Light Tone edge	/ELG			
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5.6	**IWC18** 	Intellect Wave Cantilever Chair,Large	32		$66.38	**$2,124.16**	
		Frame Color	Starlight Silver Metallic	/SX			
		Shell Color	No Fire Retardant	/NFR			
		Shell NFR	Sky Blue	/PSK			
		Glide Option	Steel glides	/SG			
		Carton Code Option	Racked	/RCK			
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		Base Option	Carpet casters	/C			
		Upholstery Grade/Color	Compliance to TB 117-2013	/NFR			
		Intellect Wave Upholstery NFR	Fabric Grade 1	GRD1			
		G1 Fabric	1K SKYLINE	1KUPHSKYLINE			
		1K SKYLINE	BLACK	/1KBN			
		Shell Color	No Fire Retardant	-NFR			
		Shell NFR	Sky Blue	/PSK			
		Price Description: Delivered/Open Market					
5.8	**S7B/3651012** 	700 Series Files Bookcase-36Wx54Hx12"D-3 Adj Shelves	4		$418.47	**$1,673.88**	
		Unit Color	Starlight Silver Metallic	/SX			
		Price Description: Delivered/Open Market					

QUOTATION

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Prepared By Carrie Manos
Quote Filename San Leandro Unified School District: Madison Stem/Steam Classrooms - 20CAM-429334/C

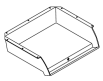
Line	Model		Qty.		Sell Price	Extended Total	TBD Options
5.9	**S7L/364804D**	700 Series Files Lat File,4H-36Wx18Dx51-1/2"H	1		$924.92	**$924.92**	
		Pull Options	Classic (inset pull)	/CLSC			
		Unit Color	Starlight Silver Metallic	/SX			
		Counterbalance Option	With Counterbalance	/CBW			
		Key Option	Key alike	/KA			
		National Key Alike	Key Alike Lock #107	/L107			
		Price Description: Delivered/Open Market					
5.10	**WKBS30481**	WorkZone Basic Workstation Typical,Level-1,30x48"W	1		$754.50	**$754.50**	
		Horizontal Wire Management	Wireway	/WW			
		Paint Color	Starlight Silver	/SX			
		Surface Finish	KI Laminates	Standard			
		KI Laminates	ITALIAN SILVER ASH 8217-38	/LIT			
		Edge Color	Light Tone edge	/ELG			
		Grommet Option	No worksurface grommet	/OGN			
		Pack Option	Blanket pack	/BP			
		Insert Color	Light Tone insert	/ILG			
		Price Description: Delivered/Open Market					
Tag 1: 62					**WorkGroup Product Subtotal**	**$9,255.53**	
Tag 1: 63							
6.1	**E2036/A**	Intellect Activity Table,Rectangular,Black Frame,20x36",22"-32" Height	2		$141.78	**$283.56**	
		Frame Color	Black	/BL			
		Intellect Edge Color	Light Tone edge	/ELG			
		Intellect Activity Table Laminates	KI Laminates	Standard			
		KI Laminates	ITALIAN SILVER ASH 8217-38	/LIT			
		Price Description: Delivered/Open Market					
6.2	**E2060/A**	Intellect Activity Table,Rectangular,Black Frame,20x60",22"-32" Height	15		$163.71	**$2,455.65**	
		Frame Color	Black	/BL			
		Intellect Edge Color	Light Tone edge	/ELG			
		Intellect Activity Table Laminates	KI Laminates	Standard			
		KI Laminates	ITALIAN SILVER ASH 8217-38	/LIT			
		Price Description: Delivered/Open Market					
6.3	**E4872K/A**	Intellect Activity Table,Kidney Shape,Black Frame,48x72",22"-32" Height	1		$334.91	**$334.91**	
		Frame Color	Black	/BL			
		Intellect Edge Color	Light Tone edge	/ELG			
		Intellect Activity Table Laminates	KI Laminates	Standard			
		KI Laminates	ITALIAN SILVER ASH 8217-38	/LIT			
		Price Description: Delivered/Open Market					
6.4	**EBH**	Intellect Activity Table,Book Bag Hook,Chrome,22"-32" Height	32		$4.28	**$136.96**	
		**Price Description: Delivered/Open Market**					
6.5	**EPB**	Intellect Activity Table,Plastic Book Box,22"-32" Height	32		$12.84	**$410.88**	
		**Price Description: Delivered/Open Market**					

QUOTATION

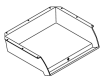
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Line	Model		Qty.	Sell Price	Extended Total	TBD Options
6.6	**IWC18**	Intellect Wave Cantilever Chair,Large	32	$66.38	**$2,124.16**	
		Frame Color: Starlight Silver Metallic /SX Shell Color: No Fire Retardant /NFR Shell NFR: Sky Blue /PSK Glide Option: Steel glides /SG Carton Code Option: Racked /RCK **Price Description: Delivered/Open Market**				
6.7	**IWPD18US**	Intellect Wave Task Chair,Large,Upholstered Seat	1	$156.11	**$156.11**	
		Base Option: Carpet casters /C Upholstery Grade/Color: Compliance to TB 117-2013 /NFR Intellect Wave Upholstery NFR: Fabric Grade 1 GRD1 G1 Fabric: 1K SKYLINE 1KUPHSKYLINE 1K SKYLINE: BLACK /1KBN Shell Color: No Fire Retardant -NFR Shell NFR: Sky Blue /PSK **Price Description: Delivered/Open Market**				
6.8	**S7B/3651012**	700 Series Files Bookcase-36Wx54Hx12"D-3 Adj Shelves	4	$418.47	**$1,673.88**	
		Unit Color: Starlight Silver Metallic /SX **Price Description: Delivered/Open Market**				
6.9	**S7L/364804D**	700 Series Files Lat File,4H-36Wx18Dx51-1/2"H	1	$924.92	**$924.92**	
		Pull Options: Classic (inset pull) /CLSC Unit Color: Starlight Silver Metallic /SX Counterbalance Option: With Counterbalance /CBW Key Option: Key alike /KA National Key Alike: Key Alike Lock #110 /L110 **Price Description: Delivered/Open Market**				
6.10	**WKBS30481**	WorkZone Basic Workstation Typical,Level-1,30x48"W	1	$754.50	**$754.50**	
		Horizontal Wire Management: Wireway /WW Paint Color: Starlight Silver /SX Surface Finish: KI Laminates Standard KI Laminates: ITALIAN SILVER ASH 8217-38 /LIT Edge Color: Light Tone edge /ELG Grommet Option: No worksurface grommet /OGN Pack Option: Blanket pack /BP Insert Color: Light Tone insert /ILG **Price Description: Delivered/Open Market**				
Tag 1: 63				**WorkGroup Product Subtotal**	**$9,255.53**	
Tag 1: 64						
7.1	**E2036/A**	Intellect Activity Table,Rectangular,Black Frame,20x36",22"-32" Height	2	$141.78	**$283.56**	
		Frame Color: Black /BL Intellect Edge Color: Light Tone edge /ELG Intellect Activity Table Laminates: KI Laminates Standard KI Laminates: ITALIAN SILVER ASH 8217-38 /LIT **Price Description: Delivered/Open Market**				

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Line	Model		Qty.	Sell Price	Extended Total	TBD Options
7.2	**E2060/A** 	Intellect Activity Table,Rectangular,Black Frame,20x60",22"-32" Height	15	$163.71	**$2,455.65**	
		Frame Color — Black — /BL				
		Intellect Edge Color — Light Tone edge — /ELG				
		Intellect Activity Table Laminates — KI Laminates — Standard				
		KI Laminates — ITALIAN SILVER ASH 8217-38 — /LIT				
		Price Description: Delivered/Open Market				
7.3	**E4872K/A** 	Intellect Activity Table,Kidney Shape,Black Frame,48x72",22"-32" Height	1	$334.91	**$334.91**	
		Frame Color — Black — /BL				
		Intellect Edge Color — Light Tone edge — /ELG				
		Intellect Activity Table Laminates — KI Laminates — Standard				
		KI Laminates — ITALIAN SILVER ASH 8217-38 — /LIT				
		Price Description: Delivered/Open Market				
7.4	**EBH** 	Intellect Activity Table,Book Bag Hook,Chrome,22"-32" Height	32	$4.28	**$136.96**	
		Price Description: Delivered/Open Market				
7.5	**EPB** 	Intellect Activity Table,Plastic Book Box,22"-32" Height	32	$12.84	**$410.88**	
		Price Description: Delivered/Open Market				
7.6	**IWC15** 	Intellect Wave Cantilever Chair,Medium	32	$65.84	**$2,106.88**	
		Frame Color — Starlight Silver Metallic — /SX				
		Shell Color — No Fire Retardant — /NFR				
		Shell NFR — Sky Blue — /PSK				
		Glide Option — Steel glides — /SG				
		Carton Code Option — Cartoned Model IWC18 and IW418 ONLY (Req'd for orders less than 24 units or shipped air freight/UPS & ALL Export) — /CTN				
		Price Description: Delivered/Open Market				
7.7	**IWPD18US** 	Intellect Wave Task Chair,Large,Upholstered Seat	1	$156.11	**$156.11**	
		Base Option — Carpet casters — /C				
		Upholstery Grade/Color — Compliance to TB 117-2013 — /NFR				
		Intellect Wave Upholstery NFR — Fabric Grade 1 — GRD1				
		G1 Fabric — 1K SKYLINE — 1KUPHSKYLINE				
		1K SKYLINE — BLACK — /1KBN				
		Shell Color — No Fire Retardant — -NFR				
		Shell NFR — Sky Blue — /PSK				
		Price Description: Delivered/Open Market				
7.8	**S7B/3651012** 	700 Series Files Bookcase-36Wx54Hx12"D-3 Adj Shelves	4	$418.47	**$1,673.88**	
		Unit Color — Starlight Silver Metallic — /SX				
		Price Description: Delivered/Open Market				
7.9	**S7L/364804D** 	700 Series Files Lat File,4H-36Wx18Dx51-1/2"H	1	$924.92	**$924.92**	
		Pull Options — Classic (inset pull) — /CLSC				
		Unit Color — Starlight Silver Metallic — /SX				
		Counterbalance Option — With Counterbalance — /CBW				
		Key Option — Key alike — /KA				
		National Key Alike — Key Alike Lock #112 — /L112				
		Price Description: Delivered/Open Market				

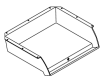
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Quote Filename San Leandro Unified School District: Madison Stem/Steam Classrooms - 20CAM-429334/C

Line	Model		Qty.	Sell Price	Extended Total	TBD Options
7.10	**WKBS30481**	WorkZone Basic Workstation Typical,Level-1,30x48"W	1	$754.50	**$754.50**	
		Horizontal Wire Management: Wireway /WW Paint Color: Starlight Silver /SX Surface Finish: KI Laminates Standard KI Laminates: ITALIAN SILVER ASH 8217-38 /LIT Edge Color: Light Tone edge /ELG Grommet Option: No worksurface grommet /OGN Pack Option: Blanket pack /BP Insert Color: Light Tone insert /ILG **Price Description: Delivered/Open Market**				
Tag 1: 64				**WorkGroup Product Subtotal**	**$9,238.25**	
Tag 1: 65						
8.1	**E2036/A**	Intellect Activity Table,Rectangular,Black Frame,20x36",22"-32" Height	2	$141.78	**$283.56**	
		Frame Color: Black /BL Intellect Edge Color: Light Tone edge /ELG Intellect Activity Table Laminates: KI Laminates Standard KI Laminates: ITALIAN SILVER ASH 8217-38 /LIT **Price Description: Delivered/Open Market**				
8.2	**E2060/A**	Intellect Activity Table,Rectangular,Black Frame,20x60",22"-32" Height	15	$163.71	**$2,455.65**	
		Frame Color: Black /BL Intellect Edge Color: Light Tone edge /ELG Intellect Activity Table Laminates: KI Laminates Standard KI Laminates: ITALIAN SILVER ASH 8217-38 /LIT **Price Description: Delivered/Open Market**				
8.3	**E4872K/A**	Intellect Activity Table,Kidney Shape,Black Frame,48x72",22"-32" Height	1	$334.91	**$334.91**	
		Frame Color: Black /BL Intellect Edge Color: Light Tone edge /ELG Intellect Activity Table Laminates: KI Laminates Standard KI Laminates: ITALIAN SILVER ASH 8217-38 /LIT **Price Description: Delivered/Open Market**				
8.4	**EBH**	Intellect Activity Table,Book Bag Hook,Chrome,22"-32" Height	32	$4.28	**$136.96**	
		**Price Description: Delivered/Open Market**				
8.5	**EPB**	Intellect Activity Table,Plastic Book Box,22"-32" Height	32	$12.84	**$410.88**	
		**Price Description: Delivered/Open Market**				
8.6	**IWC15**	Intellect Wave Cantilever Chair,Medium	32	$65.84	**$2,106.88**	
		Frame Color: Starlight Silver Metallic /SX Shell Color: No Fire Retardant /NFR Shell NFR: Sky Blue /PSK Glide Option: Steel glides /SG Carton Code Option: Cartoned Model IWC18 and IW418 ONLY (Req'd for orders less than 24 units or shipped air freight/UPS & ALL Export) /CTN **Price Description: Delivered/Open Market**				

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Line	Model		Qty.	Sell Price	Extended Total	TBD Options
8.7	**IWPD18US**	Intellect Wave Task Chair,Large,Upholstered Seat	1	$156.11	**$156.11**	
		Base Option: Carpet casters /C Upholstery Grade/Color: Compliance to TB 117-2013 /NFR Intellect Wave Upholstery NFR: Fabric Grade 1 GRD1 G1 Fabric: 1K SKYLINE 1KUPHSKYLINE 1K SKYLINE: BLACK /1KBN Shell Color: No Fire Retardant -NFR Shell NFR: Sky Blue /PSK **Price Description: Delivered/Open Market**				
8.8	**S7B/3651012**	700 Series Files Bookcase-36Wx54Hx12"D-3 Adj Shelves	4	$418.47	**$1,673.88**	
		Unit Color: Starlight Silver Metallic /SX **Price Description: Delivered/Open Market**				
8.9	**S7L/364804D**	700 Series Files Lat File,4H-36Wx18Dx51-1/2"H	1	$924.92	**$924.92**	
		Pull Options: Classic (inset pull) /CLSC Unit Color: Starlight Silver Metallic /SX Counterbalance Option: With Counterbalance /CBW Key Option: Key alike /KA National Key Alike: Key Alike Lock #114 /L114 **Price Description: Delivered/Open Market**				
8.10	**WKBS30481**	WorkZone Basic Workstation Typical,Level-1,30x48"W	1	$754.50	**$754.50**	
		Horizontal Wire Management: Wireway /WW Paint Color: Starlight Silver /SX Surface Finish: KI Laminates Standard KI Laminates: ITALIAN SILVER ASH 8217-38 /LIT Edge Color: Light Tone edge /ELG Grommet Option: No worksurface grommet /OGN Pack Option: Blanket pack /BP Insert Color: Light Tone insert /ILG **Price Description: Delivered/Open Market**				
Tag 1: 65				**WorkGroup Product Subtotal**	**$9,238.25**	
Tag 1: 66						
9.1	**E2036/A**	Intellect Activity Table,Rectangular,Black Frame,20x36",22"-32" Height	2	$141.78	**$283.56**	
		Frame Color: Black /BL Intellect Edge Color: Light Tone edge /ELG Intellect Activity Table Laminates: KI Laminates Standard KI Laminates: ITALIAN SILVER ASH 8217-38 /LIT **Price Description: Delivered/Open Market**				
9.2	**E2060/A**	Intellect Activity Table,Rectangular,Black Frame,20x60",22"-32" Height	15	$163.71	**$2,455.65**	
		Frame Color: Black /BL Intellect Edge Color: Light Tone edge /ELG Intellect Activity Table Laminates: KI Laminates Standard KI Laminates: ITALIAN SILVER ASH 8217-38 /LIT **Price Description: Delivered/Open Market**				
9.3	**E4872K/A**	Intellect Activity Table,Kidney Shape,Black Frame,48x72",22"-32" Height	1	$334.91	**$334.91**	
		Frame Color: Black /BL Intellect Edge Color: Light Tone edge /ELG Intellect Activity Table Laminates: KI Laminates Standard KI Laminates: ITALIAN SILVER ASH 8217-38 /LIT **Price Description: Delivered/Open Market**				

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Line	Model		Qty.	Sell Price	Extended Total	TBD Options
9.4	**EBH**	Intellect Activity Table,Book Bag Hook,Chrome,22"-32" Height	32	$4.28	**$136.96**	
						
		Price Description: Delivered/Open Market				
9.5	**EPB**	Intellect Activity Table,Plastic Book Box,22"-32" Height	32	$12.84	**$410.88**	
						
		Price Description: Delivered/Open Market				
9.6	**IWC15**	Intellect Wave Cantilever Chair,Medium	32	$65.84	**$2,106.88**	
		Frame Color — Starlight Silver Metallic — /SX				
		Shell Color — No Fire Retardant — /NFR				
		Shell NFR — Sky Blue — /PSK				
		Glide Option — Steel glides — /SG				
		Carton Code Option — Cartoned Model IWC18 and IW418 ONLY (Req'd for orders less than 24 units or shipped air freight/UPS & ALL Export) — /CTN				
		Price Description: Delivered/Open Market				
9.7	**IWPD18US**	Intellect Wave Task Chair,Large,Upholstered Seat	1	$156.11	**$156.11**	
		Base Option — Carpet casters — /C				
		Upholstery Grade/Color — Compliance to TB 117-2013 — /NFR				
		Intellect Wave Upholstery NFR — Fabric Grade 1 — GRD1				
		G1 Fabric — 1K SKYLINE — 1KUPHSKYLINE				
		1K SKYLINE — BLACK — /1KBN				
		Shell Color — No Fire Retardant — -NFR				
		Shell NFR — Sky Blue — /PSK				
		Price Description: Delivered/Open Market				
9.8	**S7B/3651012**	700 Series Files Bookcase-36Wx54Hx12"D-3 Adj Shelves	4	$418.47	**$1,673.88**	
		Unit Color — Starlight Silver Metallic — /SX				
		Price Description: Delivered/Open Market				
9.9	**S7L/364804D**	700 Series Files Lat File,4H-36Wx18Dx51-1/2"H	1	$924.92	**$924.92**	
		Pull Options — Classic (inset pull) — /CLSC				
		Unit Color — Starlight Silver Metallic — /SX				
		Counterbalance Option — With Counterbalance — /CBW				
		Key Option — Key alike — /KA				
		National Key Alike — Key Alike Lock #115 — /L115				
		Price Description: Delivered/Open Market				
9.10	**WKBS30481**	WorkZone Basic Workstation Typical,Level-1,30x48"W	1	$754.50	**$754.50**	
		Horizontal Wire Management — Wireway — /WW				
		Paint Color — Starlight Silver — /SX				
		Surface Finish — KI Laminates — Standard				
		KI Laminates — ITALIAN SILVER ASH 8217-38 — /LIT				
		Edge Color — Light Tone edge — /ELG				
		Grommet Option — No worksurface grommet — /OGN				
		Pack Option — Blanket pack — /BP				
		Insert Color — Light Tone insert — /ILG				
		Price Description: Delivered/Open Market				
Tag 1: 66				**WorkGroup Product Subtotal**	**$9,238.25**	

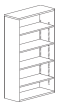
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Line	Model		Qty.		Sell Price	Extended Total	TBD Options
Tag 1: 67 STEAM							
10.1	**618WA**	600 Series Industrial Stool,Wood Seat,Adj Ht,19-27"H	32		$86.55	**$2,769.60**	
		Stool Frame Color	Warm Grey		/WG		
		Price Description: Delivered/Open Market					
10.2	**IWPD18US**	Intellect Wave Task Chair,Large,Upholstered Seat	1		$156.11	**$156.11**	
		Base Option	Carpet casters		/C		
		Upholstery Grade/Color	Compliance to TB 117-2013		/NFR		
		Intellect Wave Upholstery NFR	Fabric Grade 1		GRD1		
		G1 Fabric	1K SKYLINE		1KUPHSKYLINE		
		1K SKYLINE	BLACK		/1KBN		
		Shell Color	No Fire Retardant		-NFR		
		Shell NFR	Sky Blue		/PSK		
		Price Description: Delivered/Open Market					
10.3	**PIFR2460T-74P**	Pirouette,Fixed Training,Rectangular,24x60",74P Edge	1		$428.05	**$428.05**	
		Edge Color	Light Tone edge		/ELG		
		Grommet/PowerUp Option	No Grommets, PowerUp or Wire Management/No Cutouts		/NNN		
		Modesty Panel	No fabric modesty panel		/NMP		
		Laminate	KI Laminates		Standard		
		KI Laminates	ITALIAN SILVER ASH 8217-38		/LIT		
		Leg Finish	Starlight Silver Metallic		/SX		
		Casters/Glides	Black wheel, Silver hub-2 locking/2 non-locking		/4EC		
		Price Description: Delivered/Open Market					
10.4	**PLRT3060-74P**	Pillar Table,Post Leg,Rectangular,30x60",29"H,74P Edge	8		$397.51	**$3,180.08**	
		Edge Color	Light Tone edge		/ELG		
		Grommet/PowerUp Option	No grommets, PowerUp or wire management/No cutouts		/NNN		
		Laminate	KI Laminates		Standard		
		KI Laminates	ITALIAN SILVER ASH 8217-38		/LIT		
		Leg Finish	Starlight Silver Metallic		/SX		
		Casters/Glides	Glides		/GLD		
		Price Description: Delivered/Open Market					
Tag 1: 67 STEAM					**WorkGroup Product Subtotal**	**$6,533.84**	
Tag 1: 52 STEM							
11.1	**618WA**	600 Series Industrial Stool,Wood Seat,Adj Ht,19-27"H	29		$86.55	**$2,509.95**	
		Stool Frame Color	Warm Grey		/WG		
		Price Description: Delivered/Open Market					
11.2	**IWPD18US**	Intellect Wave Task Chair,Large,Upholstered Seat	1		$156.11	**$156.11**	
		Base Option	Carpet casters		/C		
		Upholstery Grade/Color	Compliance to TB 117-2013		/NFR		
		Intellect Wave Upholstery NFR	Fabric Grade 1		GRD1		
		G1 Fabric	1K SKYLINE		1KUPHSKYLINE		
		1K SKYLINE	BLACK		/1KBN		
		Shell Color	No Fire Retardant		-NFR		
		Shell NFR	Sky Blue		/PSK		
		Price Description: Delivered/Open Market					

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Line	Model		Qty.		Sell Price	Extended Total	TBD Options
11.3	**RKW364836DR-SLCKL S19252800**	*Modified-Ruckus,Worktable w/2 Doors,Key Lock,Hinge Left,56"Wx48"Dx36"H	4		$1,335.90	**$5,343.60**	
		Pull Option	Beveled pull Satin Chrome	/S5			
		Storage Base	4 black casters	/4CW			
		Surface Finish	KI Laminates	Standard			
		KI Laminates	ITALIAN SILVER ASH 8217-38	/LIT			
		Edge Color	Light Tone edge	/ELG			
		Paint Color	Starlight Silver Metallic	/SX			
		Front Paint Color	Splash	/FSH			
		Lock Option	Key alike - 2 locks (/KA)	/KA			
		National Key Alike	Key Alike Lock #101	/L101			
		General - Functional modification-feature addition	Overall unit height to be at 29" high	*Modified			
		Price Description: Delivered/Open Market					
11.4	**S7B/3663012**	700 Series Files Bookcase-36Wx66Hx12"D-4 Adj Shelves	11		$501.97	**$5,521.67**	
		Unit Color	Starlight Silver Metallic	/SX			
		Price Description: Delivered/Open Market					
11.5	**T23P-74P**	Trek Rect Tbl,Pin Adj,74P Edge,24x36"W	1		$521.09	**$521.09**	
		Surface Finish	KI Laminates	Standard			
		KI Laminates	ITALIAN SILVER ASH 8217-38	/LIT			
		Edge Color	Light Tone edge	/ELG			
		Base Option	4 black casters w/black hub caps (2 locking)	/4CB			
		Base Colors	Starlight Silver Metallic	/SX			
		Price Description: Delivered/Open Market					
11.6	**T245P-74P**	Trek Rect Tbl,Pin Adj,74P Edge,24x54"W	1		$570.85	**$570.85**	
		Surface Finish	KI Laminates	Standard			
		KI Laminates	ITALIAN SILVER ASH 8217-38	/LIT			
		Edge Color	Light Tone edge	/ELG			
		Base Option	4 black casters w/black hub caps (2 locking)	/4CB			
		Base Colors	Starlight Silver Metallic	/SX			
		Price Description: Delivered/Open Market					
11.7	**T25P-74P**	Trek Rect Tbl,Pin Adj,74P Edge,24x60"W	6		$597.60	**$3,585.60**	
		Surface Finish	KI Laminates	Standard			
		KI Laminates	ITALIAN SILVER ASH 8217-38	/LIT			
		Edge Color	Light Tone edge	/ELG			
		Base Option	4 black casters w/black hub caps (2 locking)	/4CB			
		Base Colors	Starlight Silver Metallic	/SX			
		Price Description: Delivered/Open Market					
11.8	**WKBS30481**	WorkZone Basic Workstation Typical,Level-1,30x48"W	1		$754.50	**$754.50**	
		Horizontal Wire Management	Wireway	/WW			
		Paint Color	Starlight Silver	/SX			
		Surface Finish	KI Laminates	Standard			
		KI Laminates	ITALIAN SILVER ASH 8217-38	/LIT			
		Edge Color	Light Tone edge	/ELG			
		Grommet Option	No worksurface grommet	/OGN			
		Pack Option	Blanket pack	/BP			
		Insert Color	Light Tone insert	/ILG			
		Price Description: Delivered/Open Market					
Tag 1: 52 STEM					**WorkGroup Product Subtotal**	**$18,963.37**	

Quote Summary

Product SubTotal: $108,766.81
Estimated Sales Tax 9.7500%: $10,604.76
Quote Total: $119,371.57

NOTES:

- Images shown above are intended for approximate visual reference only and may not represent the exact models, numbers, descriptions or options selected. Refer to the model number/description/options shown for full product specifications.
- Sales Tax (For Shipment within the United States Only): Estimated sales/use tax will be calculated when order is entered. It is the customer's responsibility to pay any applicable sales/use tax due upon invoicing. A customer will not be charged sales tax if (1) a Resale Certificate, (2) an Exempt Organization Certificate, or (3) a Direct Pay permit is on file with KI's Finance Department. If no certificate is on file, the appropriate sales/use tax rate in effect at shipment will be applied and tax will be added to the customer's invoice.
- This project contains non-standard items which are not returnable and not cancelable. The warranty on non-standard product that alters function is 1 year. The warranty on non-standard product that does not alter function, but only finish (i.e., paint or plastic color, laminate, grommet removal) matches that of the standard product. Modification to U.L. Listed products eliminates the listing. Product will not have U.L Listing labels unless specifically spelled out on this quote.

Customer represents that the product information contained within this quote is complete and accurate. Changes to quantities and/or options/finishes will affect this quote. If applicable, other charges such as freight, tax, installation and/or delivery fees may be added at time of order.

Sales resulting from purchase orders issued by the customer to KI (Whether related to this quotation or otherwise) are governed and controlled by the Terms and Conditions found at www.KI.com/terms

Prepared by Carrie Manos
Market Code: 2=2=K-12

Opportunity #: 429334

Quote Filename: San Leandro Unified School District: Madison Stem/Steam Classrooms - 20CAM-429334

Final Considerations:

To ensure your Purchase Order (PO) is processed quickly and efficiently, please adhere to the following requirements:

1. All purchase orders must be issued to KI or KI c/o the dealer with this address:
   KI
   1330 Bellevue Street
   Green Bay, WI 54302

2. The following items must be included on all purchase orders:
   - Sold To/Bill To Information: complete legal name, address, telephone number and fax number
   - Ship To Information: complete legal name, address, contact name, contact phone number
   - Purchase Order Number: a customer-specific identifier, typically a sequential purchase order number or requisition number
   - Issue Date: date the purchase order was issued
   - Sales Tax: applicable sales tax will be added upon KI invoicing. If tax exempt, customer must provide or have the tax exempt certificate on file at KI
   - Purchase Order Total: total of all items and services included on the purchase order
   - Authorization: signature of authorized purchasing agent or buying entity
   - Order Details: reference a fully optioned KI quote (ex: 11KGH-85432) or include all the information listed below
     - Quantity of each item
     - Complete model number, including all finish and option information (by line item)
     - Net purchase price (by line item)
     - Extended net purchase price (all line items)
     - Any additional applicable charges (ex: installation and/or delivery charges)
     - Contract name and/or number if pricing is based on a contract reference
3. Signatures on a quote or a worksheet cannot be accepted as a purchase order.

4. In the event that you do not have a formal Purchase Order process, please contact your KI Sales Representative or call 1-800-424-2432, and we will assist you with creating a PO.

We appreciate your cooperation in providing us with all the required information listed above on your Purchase Order. Complete information helps us serve you better. Thank you for your order.

Purchase Orders that do not meet these requirements will be placed on hold until complete information is received by KI. Purchase orders on hold are not released to manufacturing or assigned a delivery date. KI order lead times begin once the order is released to manufacturing.