San Leandro Unified School District
Information Technology

To: Facilities and Technology Committee

From: Larry Simon, Chief Technology Officer

Date: February 12, 2020

Re: Safety Camera Software Renewal

Background: Our surveillance software has a support contract which must be renewed to continue to securely utilize the program. We have identified roughly a 19% savings when purchasing three years up-front versus only renewing for one year.

Staff have obtained pricing - see attached documents.

The Technology Department is requesting the following amounts:

Camera system software upgrade and support 3 year renewal	$52,152.00
Total Amount Requested	**$52,152.00**

Funding Source: General Fund

ADVANCED SYSTEMS GROUP
1226 Powell Street, Oakland, CA 94608
t. 5106548300 f. 5106548370
www.asgllc.com | insidesales@asgllc.com

PROPOSAL

ASGQ33512-01
Feb 7, 2020

Bill To:

Larry Simon
San Leandro Unified School District
1193 Aladdin Ave
San Leandro, CA 94577

Phone: (510) 667-6207
Fax:

Ship To:

Larry Simon
San Leandro Unified School District
1193 Aladdin Ave
San Leandro, CA 94577

Phone: (510) 667-6207
Fax:

Prepared By:

Ed Chen
Phone: 510 654 8300
Email: ed@asgllc.com

Ship Via:

Electronic Delivery

Need By:

PO Number:	Valid Through: **Mar 6, 2020**	Payment Terms: **Net 30**

Item	Description	Unit Price	Qty	Ext. Price
	3-year StayCURRENT Renewal *05-09-2020 to 05-09-2023*			
SC-OC-ENT-B-3Y-R	Ocularis Enterprise Base 3 Year StayCURRENT	$268.00	1	$268.00
SC-OC-ENT-1C-3Y-R	Ocularis Enterprise Camera 3 Year StayCURRENT	$68.00	763	$51,884.00

Totals

Subtotal	$52,152.00
Tax	$0.00
Shipping	$0.00
Grand Total	**$52,152.00**

Terms & Conditions:

Terms: All terms are subject to ASGLLC credit approval.
All shipments are FOB vendor's factory.
Domestic Orders: Freight is estimate only and may be billed separately. Some items subject to 20% restocking fee.
NOTE: Unless otherwise noted, this proposal assumes you have proper rack space, power and cooling in place.