San Leandro Unified School District
Information Technology

To: Board of Education

From: Larry Simon, Chief Technology Officer

Date: March 18, 2020

Re: New Phone Handsets

Background: Staff are looking to procure a new phone system for use in the district. Existing Cisco system is highly functional but costly on an annual basis to maintain and difficult to maintain from a technical perspective. In light of this staff is looking to switch to a different system that can leverage existing district investments in server and network infrastructure and which is expected to bring annual general fund savings in excess of $100,000.

This item is requesting funding for handsets compatible with the new system. These phones are not locked to this system and should be compatible with any open standards voice system if the district chooses to make a change again in the future.

Staff have obtained pricing - see attached documents.

The Technology Department is requesting the following amounts:

Software, setup and 5 year support contract	$86,450.00
Taxes	$8,428.88
Total Amount Requested	**$94,878.88**

Funding Source: Measure J1 Technology

Estimate

Estimate# EST-000120

Clearly IP Inc
2416 Industrial Dr
Unit F
Neenah, Wisconsin 54956

Bill To
San Leandro Unified School District
1193 Aladdin Ave
San Leandro, CA 94577
USA

Ship To
San Leandro Unified School District
1193 Aladdin Ave
San Leandro, CA 94577
USA

Estimate Date : February 27, 2020

Sales person : Tony Lewis

#	Item & Description	Qty	Rate	Amount
1	Phones-CIP 250 Phone SKU : CIP250 Clearly IP CIP250 Mid Line Phone. SKU# CIP250 Feature Highlights include: 8 VoIP accounts 8 Line/Feature Keys with LEDs and 4 pages for a total of 28 programmable buttons Support for EHS Adapter Zero Touch Provisioning 5-way conferencing 2.8" 320 x 240-pixel color display Dual 10/100/1000 Network ports with PoE on the main port. Codecs: iLBC, G.722, G.711(A/?), GSM_FR, G.723, G.729AB, G.726-32, Opus Power adapters also available for non-POE deployments. Open VPN Support View our full product specs https://kb.clearlyip.com/phones/Phone-Specs.html View our full product info https://www.clearlyip.com/ip-phones/ Please see full Terms of Service and End User License Agreements https://www.clearlyip.com/legal/	850.00 pcs	80.00	68,000.00
2	Phones-CIP 270 Phone SKU : CIP270 Clearly IP CIP270 Executive Line Phone. SKU# CIP270 Feature Highlights include:	150.00 pcs	123.00	18,450.00

#	Item & Description	Qty	Rate	Amount
	16 VoIP accounts 10 Line/Feature Keys with LEDs and 4 pages for a total of 36 programmable buttons Support for EHS Adapter and Expansion Module CIP 200 Built in Wifi and Bluetooth Zero Touch Provisioning 5-way conferencing 4.3" 480 x 272-pixel color display Dual 10/100/1000 Network ports with PoE on the main port. Codecs: iLBC, G.722, G.711(A/?), GSM_FR, G.723, G.729AB, G.726-32, Opus Power adapters also available for non-POE deployments. Open VPN Support View our full product specs https://kb.clearlyip.com/phones/Phone-Specs.html View our full product info https://www.clearlyip.com/ip-phones/ Please see full Terms of Service and End User License Agreements https://www.clearlyip.com/legal/			
3	Taxes and Fees SKU : CS-TR-FEES Local Sales Tax rate at 9.75%	1.00 pcs	8,428.88	8,428.88

Sub Total	94,878.88
Total	**$94,878.88**

Notes

Looking forward for your business.