San Leandro Unified School District
Information Technology

To: Board of Education

From: Larry Simon, Chief Technology Officer

Date: March 18, 2020

Re: New Phone System

Background: Staff are looking to procure a new phone system for use in the district. Existing Cisco system is highly functional but costly on an annual basis to maintain and difficult to maintain from a technical perspective. In light of this staff is looking to switch to a different system that can leverage existing district investments in server and network infrastructure and which is expected to bring annual general fund savings in excess of $100,000.

This item is requesting funding for the software for the system itself including 5 years of support.

Staff have obtained pricing - see attached documents.

The Technology Department is requesting the following amounts:

Software, setup and 5 year support contract	$72,500.00
Total Amount Requested	**$72,500.00**

Funding Source: Measure J1 Technology

Estimate

Estimate# EST-000119

Clearly IP Inc
2416 Industrial Dr
Unit F
Neenah, Wisconsin 54956

Bill To
San Leandro Unified School District
1193 Aladdin Ave
San Leandro, CA 94577
USA

Ship To
San Leandro Unified School District
1193 Aladdin Ave
San Leandro, CA 94577
USA

Estimate Date : February 27, 2020

Sales person : Tony Lewis

#	Item & Description	Qty	Rate	Amount
1	Support-PBX Support Contract SKU : SRV-PBXSUP Custom PBX Support contract for five 1 year periods as per your signed contract. Please see contract for full details and limitations. We can offer a discount on this support contract of 4,000 per year if you move your SIP Trunking service to us under a 5 year contract.	5.00 pcs	10,500.00	52,500.00
2	Support-Custom Development of Software SKU : SRV-CSLTSOFT Custom Software Development Services to build a custom system that allows a user to start a "Check In" which once started will display all the phones that are part of that Check In group and show the status of either checked in safe, checked in help needed or not checked in on a Web GUI. The end classrooms would handle the checkins by dialing a feature code for Safe or Need Help. More specific and detailed scope of work to be provided if you want to move forward with this quote.	1.00 pcs	10,000.00	10,000.00
3	Support-PBX Support Contract SKU : SRV-PBXSUP Provide offsite installation assistance capped at 20 hours and onsite assistance capped at 20 hours.	1.00 pcs	10,000.00	10,000.00

Sub Total	72,500.00
Total	**$72,500.00**

Notes

Looking forward for your business.