San Leandro Unified School District
Information Technology

To: Board of Education

From: Larry Simon, Chief Technology Officer

Date: March 18, 2020

Re: E-Rate Year 23 Category 2 Racks UPSs and Switches

Background: SLUSD has approximately $832,134 of E-Rate Category 2 federal funding available for Wireless hardware and related equipment. This means that if we procure equipment and services up to that dollar amount the federal government will provide 80% of the funding. This funding resets after this year and any unused funding will no longer be available. To that end the SLUSD Technology department has solicited proposals to upgrade school wireless hardware and related services.

Staff has obtained pricing to install upgraded network switch, cabinet and UPS battery backups for the network cabinets at all school sites. Staff recommends awarding the project to **AMS.net** based on the scoring criteria in the attached sheet.

See attached documents for details and pricing.

The Technology Department is requesting the following amounts. Amount may be paid in full and then applied for reimbursement at the district's choice.

Project cost	$372,040.63
E-Rate discount	$274,084.25
Total Amount Requested	**$97,956.38**

Funding Source: Measure J1 Technology

E-Rate Bid Evaluation Matrix

Funding Year 2020

District Name	San Leandro USD
Bid # (if applicable)	RFQ NO SLUSD-ERATE-YR23-4
Form 470#	200024065
Bid Due Date and Time	3/13/2020 at 3:00 pm
Allowable Contract Date	3/13/2020

Project or Service

Description

Please refer to E-rate Category 2 Equipment RFQ. All Service Providers/vendors responding to the posted Form 470 are to be listed as California Multiple Awards Schedule (CMAS) and/or NASPO VALUEPOINT Service Providers. Service Provider shall provide one (1) original signed RFQ Responses via email and one (1) complete copy of their valid CMAS and/or NASPO VALUEPOINT Contract or valid web-address to all contract pages; via email to Lawrence Simon at lsimon@slusd.us by 3:00 PM PST on March 13, 2020.
Any questions regarding this RFQ shall be submitted in writing to the contact contained herein. Email inquiries are required. The District will not respond to phone call inquiries.
E-mail inquiries must include the RFQ number in their subject line and are to be sent by February 28, 2020 2:00PM PST to the following:
Lawrence Simon at lsimon@slusd.us

Please note that while the District is seeking a one-time capital investment in infrastructure, if a service provider's solution contains some elements of the service types "Basic Maintenance of Internal Connections" (BMIC) and/or "Managed Internal Broadband Services" (MIBS) as defined by the manufacturer and the 2018 Eligible Services list, the District will evaluate these proposals as long as they meet the RFP requirements. The District is not soliciting separate bids for BMIC or MIBS as stand-alone solutions.

Directions:

- Enter your Service Provider Name and E-rate eligible cost in order from lowest to highest.
- Each criteria has a Criteria Weight. Vendors are assigned points on how well they meet each factor, but cannot be assigned raw scores higher than the total number of responders.
- The entries for all factors are then totaled for each vendor. The winning bidder is the one with the highest score.
- The cost of E-Rate eligible services must be weighted most heavily to be in compliance with FCC rules.
- If NO bids are received, then indicate NO bids received under Winning Bidder and sign and date matrix.
- Keep this evaluation and all bids (winning and losing) in your permanent E-rate records.

	AAA Network Solut	Decotech	AMS.net	SP#4	SP#5
Service Provider Name:					
E-rate Eligible Cost:	$302,456.32	$319,401.49	$342,605.31		
E-rate Ineligible Cost:	$26,660.55	$25,687.36	$29,435.32		
Total Cost:	$329,116.87	$345,088.85	$372,040.63	$0.00	$0.00
	Lowest	→			Highest

Selection Criteria	Criteria Weight*	Score	Score	Score	Score	Score
Cost of E-Rate Eligible Services	45	45	42.61262025	39.72657166	#DIV/0!	#DIV/0!
Cost of E-rate Ineligible Services	5	4.817485011	5	4.204081075		
Scope of Work and Specification Compliance - Proposal meets or exceeds all technical requirements - Compatibility with existing systems - Ease of interoperability with existing systems	30	30	30	30		
Bidders Capabilities - Ability to deliver services	20	10	13	20		
	100					

Overall Score	
Service Provider	**Score**
AAA Network Solutions	89.82
Decotech	90.61
AMS.net	93.93
SP#4	#DIV/0!
SP#5	#DIV/0!

Vendor Selected: AMS.net

Approved By:

Signature

0

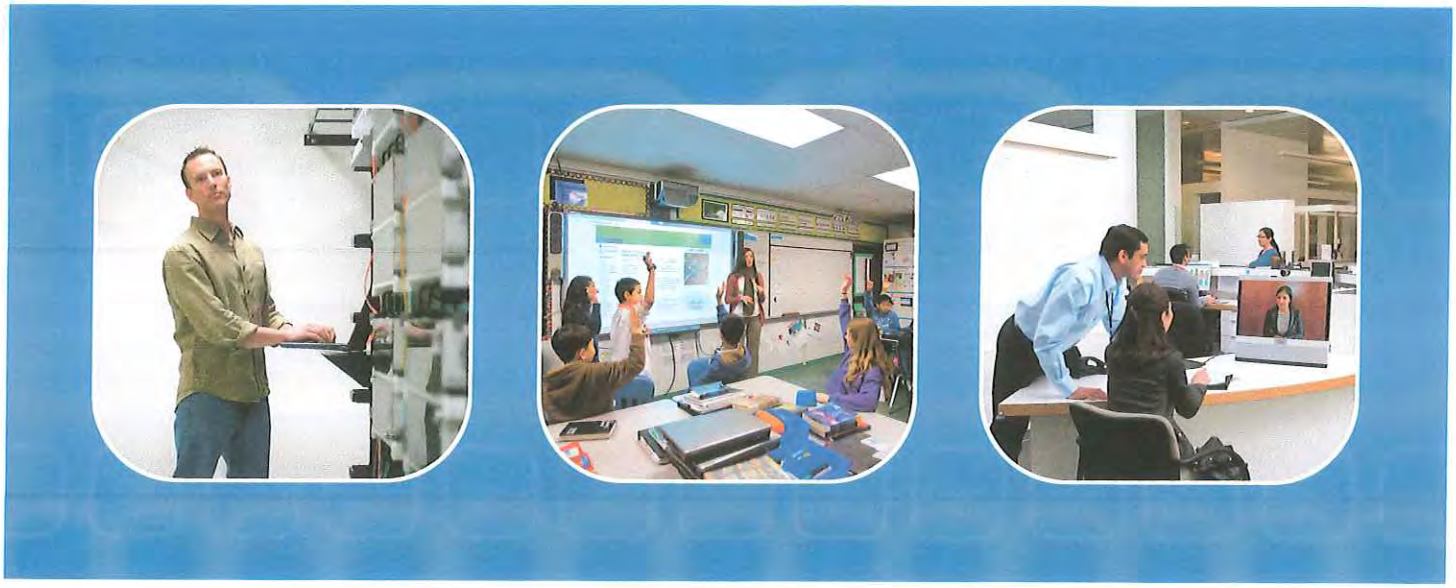
Print Name

Title

Date:

Comments:

Gigakom submitted a proposal at 9:00 P.M. on Friday March 13 after the deadline of 3:00 P.M.
Omicron submitted a generic spreadsheet that did not respond to any of the equipment requested in the proposal.
AAA proposal did not have details on how the project would be designed, implemented, documented and supported but included references. No breakdown of types of labor (prevailing wage, network, project management, etc).
Decotech proposal had details on types of labor (prevailing wage, network, project management, etc) but no references or details on how the project would be designed, implemented, documented and supported.
AMS.net proposal well detailed on how the project would be designed, implemented, documented and supported. Included references.



AMS.NET
Technology Solution Provider

PROPOSAL FOR:

San Leandro Unified School District 90955
E-rate Category 2 Equipment
RFQ NO: SLUSD-ERATE-YR23-4

Original

PREPARED BY: David Zieker, Senior Account Manager, AMS.NET

AMS.NET
Technology Solution Provider

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AMS.NET
Technology Solution Provider

Section 1

AMS.NET
Technology Solution Provider

EXECUTIVE SUMMARY

San Leandro Unified School District
RFP # SLUSD-ERATE-YR23-4 Project

AMS.NET is proposing exactly what is specified in RFP # SLUSD-ERATE-YR23-4 Project

Dear Larry,

AMS.NET is an established certified Brocade, TrippLite and C7 Low voltage partner specializing in K12 in California, and has been dedicated to providing flexible, scalable and cost-effective solutions for our K-12 Education partners for over three decades. We take pride in the holistic approach that we bring to an implementation, and our focus is to offer solutions that solve key business objectives and foster ROI, which varies for each partner. Our goal is to become an extension of the District IT department and to be the one to call in a time of need. AMS has been fortunate to work with education partners all throughout California, each presenting their own unique set of challenges from an infrastructure and budgetary standpoint. Our goal is to deliver the same level of success to each partner, in every deployment, regardless of the challenges.

AMS.NET has read, understands and will comply with all the terms set forth in the RFP as well as the rules and regulations set forth by USAC and the FCC. AMS.NET holds an FCC Green Light status and our response is submitted to address all aspects of the abovementioned RFP.

The relevant staff for this project will be:

Dave Zieker
Sr. Account Manager
dzieker@ams.net

Tom Vasconi
VP of Sales
tvasconi@ams.net

Joe Moomau
VP of Operations
jmoomau@ams.net

We trust San Leandro Unified School District will find our response clear, concise and that we meet all the requirements set forth in the RFP. We welcome any questions or concerns and greatly look forward to the opportunity to provide San Leandro Unified School District with the products and services to enable a more efficient and effective 21st Century learning environment.

Sincerely,

Dave Zieker
Sr. Account Manager
E-Rate SPIN #143005880
dzieker@ams.net
(925) 245-6160

AMS.NET
Technology Solution Provider

Section 2

SAN LEANDRO UNIFIED SCHOOL DISTRICT
TECHNOLOGY DEPARTMENT
1193 Aladdin ave
San Leandro, CA 94560
PHONE: (510) 667-6207

RFQ: **E-rate Category 2 Equipment**
RFQ NO: **SLUSD-ERATE-YR23-4**
Posting Date: **February 14, 2020**

PLEASE RESPOND ON THE FOLLOWING FORM(S), BY ENTERING YOUR PRICES FOR THE ITEMS LISTED. WHERE APPLICABLE, INDICATE ALTERNATE BRAND, MODEL, ETC. DISTRICT RESERVES THE RIGHT TO AWARD BY LOT OR ITEM. PLEASE DIRECT QUESTIONS TO THE DISTRICT REPRESENTATIVE CONTACT LISTED BELOW. DELIVERY IS SAN LEANDRO UNIFIED SCHOOL DISTRICT, 1193 ALADDIN AVE, SAN LEANDRO, CA 94577. PAYMENT TERMS NET 30 DAYS.

RESPONSE REQUIRED BY 3:00 PM PST ON DUE DATE TO THE EMAIL ADDRESS LISTED BELOW. EMAILS MUST INCLUDE THE RFQ NUMBER IN THEIR SUBJECT LINE. SEE ADDITIONAL SUBMISSION REQUIREMENTS ON PAGE 6.

DUE DATE: **March 13, 2020 3:00 PM PST**
RFQ NO: **01 (2020/2021)**

CONTACT: Lawrence Simon
PHONE: (510) 667-6207
EMAIL: lsimon@slusd.us

IMPORTANT NOTE: PLEASE INCLUDE SUB-TOTAL, APPLICABLE DISCOUNTS, SHIPPING & HANDLING, SALES TAX AND TOTAL COST ON YOUR QUOTATION.

QUOTATIONS MUST BE AS SPECIFIED OR EQUAL. ALL EQUIVALENT OR ALTERNATE ITEMS MUST INCLUDE SPECIFICATIONS DEMONSTRATING EQUIVALENCY. THE DISTRICT RESERVES THE RIGHT TO REQUIRE SAMPLES OR WORKING DEMO EQUIPMENT ON-SITE FOR TESTING, PRIOR TO AWARD AND FINAL SELECTION OF BRAND AND/OR MODEL, BASED ON REQUIREMENTS AND INFORMATION SUPPLIED BY VENDOR. THE DISTRICT IS UNDER NO OBLIGATION TO PROCURE ANY ITEMS OR SERVICES, OR TO PROCURE ANY ITEMS OR SERVICES FROM ANY PARTICULAR SOURCE OR UPON ANY PARTICULAR BASIS. ALL SAMPLES OR DEMO UNITS WILL BE RETURNED AFTER TESTING IS COMPLETE.

RFQ CMAS/NASPO Requirements

For the purposes of this RFQ, the term "Service Provider" and "Vendor" may be used interchangeably and have the same meaning, whether stated or not.

All Service Providers/vendors responding to the posted Form 470 are to be listed as California Multiple Awards Schedule (CMAS) and/or NASPO VALUEPOINT Service Providers. Public Contract Code (PCC) Sections 10290 et seq. and 12101.5 include approval for local government agencies to use CMAS for acquisition of information technology and non-information technology products and services.

A local government agency is any city, county, city and county, district, or other local governmental body or corporation, including the California State Universities (CSU) and University of California (UC) systems, K-12 schools and community colleges empowered to expend public funds.

FOR CMAS: In addition to the requirements outlined in this RFQ, service providers may be subject to additional requirements as outlined in the CMAS Program:

https://www.dgs.ca.gov/PD/About/Page-Content/PD-Branch-Intro-Accordion-List/Acquisitions/California-Multiple-Award-Schedules

For NASPO VALUEPOINT: All proposals must be submitted by NASPO VALUEPOINT Authorized Resellers that have been approved by the State Contract Administrator.

Public Contract Code sections 10298-10299 allow the Department of General Services, Procurement Division (DGS-PD) to enter into cooperative purchasing agreements with other states. Cooperative agreements are available to all State of California governmental entities (State departments, agencies, cities, counties, school districts, universities, etc.) that expend public funds for the acquisition of both goods and services.

The DGS-PD has elected to participate in the following multi-state cooperative agreements established by other states participating in the NASPO ValuePoint Cooperative Program and other cooperative programs as specified in the link below.

https://www.dgs.ca.gov/PD/Services/Page-Content/Procurement-Division-Services-List-Folder/Find-Leveraged-Procurement-Agreements

It is the responsibility for service providers to familiarize themselves with CMAS and/or NASPO VALUEPOINT requirements.

E-rate Supplemental Terms and Conditions

The Telecommunications Act of 1996 established a fund by which Schools and Libraries across the Country could access discounts on eligible telecommunications products and services. The program is commonly known as the E-rate Program. The eligibility for discounts on internet access, telecommunications products and services, internal connection products, services and maintenance is determined by the Federal Communications Commission (FCC). Funding is made available upon application approval by the Schools and Libraries Division (SLD) of the Universal Service Administrative Company (USAC), which was established by the Act. The amount of discount is based on the numbers of students receiving free and reduced price meals.

1) E-RATE CONTINGENCY

The project herein may be contingent upon the approval of funding from the Universal Service Fund's Schools and Libraries Program, otherwise known as E-rate. Even after award of contract(s) and/or E-rate funding approval is obtained, the District may or may not proceed with the project, in whole or in part. Execution of the project, in whole or in part, is solely at the discretion of the District.

2) SERVICE PROVIDER REQUIREMENTS

The District expects Service Providers to make themselves thoroughly familiar with any rules or regulations regarding the E-rate program.

a. Service Providers are required to be in full compliance with all current requirements and future requirements issued by the SLD throughout the contractual period of any contract entered into as a result of this RFQ.

b. Service Providers are responsible for providing a valid SPIN (Service Provider Identification Number). More information about obtaining a SPIN may be found at this website: http://www.usac.org/sl/service-providers/step01/default.aspx

c. Service Providers are responsible for providing a valid Federal Communications Commission (FCC) Registration Number (FRN) at the time the bid is submitted. More information about obtaining an FRN may be found at this website: https://fjallfoss.fcc.gov/coresWeb/publicHome.do

d. Service Providers are responsible for providing evidence of FCC Green Light Status at the time the bid is submitted. Any potential bidder found to be in Red Light Status will be disqualified from participation in the bidding process and will be considered non-responsive. More information about FCC Red and Green Light Status may be found at this website: http://www.fcc.gov/debt_collection/welcome.html

e. Products and services must be delivered before billing can commence. At no time may the Service Provider invoice before July 1, 2020.

f. Prices must be held firm for the duration of the associated E-rate Funding Year(s) or until all work associated with the project is complete (including any contract and USAC approved extensions).

g. Goods and services provided shall be clearly designated as "E-rate Eligible". Non-eligible goods and services shall be clearly called out as 100% non-eligible or shall be "cost allocated" to show the percentage of eligible costs per SLD guidelines.

h. Within one (1) week of award, the awarded Service Provider must provide the District a bill of materials using a completed USAC "Item 21 Template". Subsequent schedules of values and invoices for each site must match Item 21 Attachment or subsequent service substitutions. A summary sheet must also be provided to provide the cumulative amount for all sites.

i. In the event of questions during an E-rate pre-commitment review, post-commitment review and/or audit inquiry, the awarded Service Provider is expected to reply within three (3) days to questions associated with its proposal.

j. The awarded Service Provider is required to send copies of all forms and invoices to the District prior to invoicing USAC for pre-approval. Failure to comply with this requirement may result in the District placing the vendor on an "Invoice Check" with the USAC http://www.usac.org/sl/applicants/step07/invoice-check.aspx

k. Services providers must comply with the FCC rules for Lowest Corresponding Price ("LCP"). Further details on LCP may be obtained at USAC's website: http://www.usac.org/sl/service-providers/step02/lowest-corresponding-price.aspx

3) SERVICE PROVIDER ACKNOWLEDGEMENTS

a. The Service Provider acknowledges that no change in the products and/or services specified in this document will be allowed without prior written approval from the district and a USAC service substitution approval with the exception of a Global Service Substitutions.

b. The Service Provider acknowledges that all pricing and technology infrastructure information in its bid shall be considered as public and non-confidential pursuant to §54.504 (2)(i)(ii).

c. The Service Provider acknowledges that its offer is considered to be the lowest corresponding price pursuant to § 54.511(b). Should it not be the lowest corresponding price, the service provider must disclose the conditions leading to the applicant being charged in excess of lowest corresponding price.

d. This offer is in full compliance with USAC's Free Services Advisory http://www.usac.org/sl/applicants/step02/free-services-advisory.aspx. There are no free services offered that would predicate an artificial discount and preclude the applicant from paying its proportionate non-discounted share of costs. The service provider agrees to provide substantiating documentation to support this assertion should the applicant, USAC, or the FCC request it.

4) STARTING SERVICES/ADVANCE INSTALLATION

The annual E-rate Funding Year begins on July 1 and expires on June 30 of each calendar year. Regardless of the contract "effective date", E-rate eligible goods and/or services requested in this RFQ shall be delivered no earlier than the start of the 2020 funding year (July 1, 2020). If Category 1 services (Telecommunication Services and Internet access) will begin on or shortly after July 1 of a funding year, the service provider, in some cases, may need to undertake some construction and installation work prior to the beginning of that funding year. Within the limitations indicated below, the infrastructure costs of a service provider can be deemed to be delivered at the same time that the associated Category 1 services begin. That is, if services begin on July 1, then the delivery of service provider infrastructure necessary for those services can be considered as also delivered on July 1.

EARLY FUNDING CONDITIONS

Category 1

There are four conditions that must be met in order for USAC to provide support in a funding year for Category 1 infrastructure costs incurred prior to that funding year.

- *Initiation of installation cannot take place before selection of the service provider pursuant to a posted Form 470 and in any event no earlier than six (6) months prior to July 1 of the funding year.*
- *The Category 1 service must depend on the installation of the infrastructure.*
- *The underlying Category 1 service cannot have a service start date prior to July 1 of the funding year.*
- *No invoices can be submitted to USAC for reimbursement prior to July 1 of the funding year.*

For more information, please refer to the FCC Order involving the Nassau County Board of Cooperative Educational Services (DA 02-3365 , released December 6, 2002). This FCC decision only applies to Priority 1 services (telecommunications services and Internet access).

The complete text can be found at the following URL:
http://www.usac.org/sl/applicants/step05/installation.aspx

Category 2

There is one condition that allows USAC to provide support in a funding year for Category 2 installation costs incurred prior to that funding year.

- *We also amend our rules for category two non-recurring services to permit applicants to seek support for category two eligible services purchased on or after April 1, three months prior to the start of funding year on July 1. This will provide schools with the flexibility to purchase equipment in preparation for the summer recess and provide the maximum amount of time during the summer to install these critical networks.*

For more information, please refer to the FCC Report and Order and Further Notice of Proposed Rulemaking (FCC 14-99 , released July 23, 2014). This FCC decision only applies to Category 2 services (Internal Connections).

5) INVOICING

a. The Service Provider agrees to bill and receive a portion of the payment for the provisions of goods and services described herein directly from USAC via the Form 474 Service Provider Invoice (SPI). The District will only be responsible for paying its non-discounted share of costs and does not intend to use the BEAR process (Form 472). The maximum percentage the District will be liable for is the pre-discount amount minus the funded amount as shown on the FCC Form 471 Block 5 and any identified ineligible costs. Upon the successful receipt or posting of a Funding Commitment Decision Letter from the SLD and submission and certification of Form 486, the District shall pay only the discounted amount beginning with the billing cycle immediately following said approval. Alternatively, should the District decide that it is in the best interest of the District to file a Form 472, the District will inform the Service Provider of its intent.

b. All Service Provider invoicing to USAC must be completed within 120 days from the last day of service. Should the Service Provider fail to invoice USAC in a timely manner, the District will only be responsible for paying its non-discounted share.

6) FCC/SLD AUDITABILITY

The E-rate program requires that all records be retained for at least ten (10) years from the last date of service provided on a particular funding request. Respondent hereby agrees to retain all books, records, and other documents relative to any Agreement resulting from this RFQ for ten (10) years after final payment. The District, its authorized agents, and/or auditors reserves the right to perform or have performed an audit of the records of the Respondent and therefore shall have full access to and the right to examine any of said materials within a reasonable period of time during said period.

7) PROCUREMENT OF ADDITIONAL GOODS AND/OR SERVICES/COTERMINOUS EXPIRATION

During the term of any Agreement resulting from this RFQ, the District may elect to procure additional or like goods and/or services offered by the Respondent. Such services shall be negotiated and obtained via an official amendment to this Agreement and approval by the District's Governing Board. All terms, conditions, warranties, obligations, maintenance and support of said goods or services shall have a coterminous expiration date with the original date of this Agreement. The District shall not enter into a separate Agreement for said goods or services. Respondents must state in their proposal that they acknowledge, accept and are in agreement with coterminous expiration conditions.

Right to Reject Any and All Quotes

The Applicant reserves the right to reject any or all quotation submittals and to waive any informalities or regularities. The Service Provider's quotation submission is recognition of this right.

In addition, the Applicant reserves the right to fund, (proceed with project or purchase) or not to fund, regardless of E-Rate approval.

Trade Names and Alternatives

For convenience in designation on the plans or in the specifications, certain articles or materials to be incorporated in the work may be designated under a trade name or in the name of a manufacturer. Whenever in specifications any materials, process, or article is indicated or specified by grade, patent, or proprietary name or by name of manufacturer, such specification shall be deemed to be used for the purpose of facilitating description of material, process or article desired and shall be deemed to be followed by the words "or equal," and service provider may, unless otherwise stated, offer any material, process or article which shall be substantially equal or better in every respect to that so indicated or specified. If material, process or article offered by service provider is not, in opinion of the District, substantially equal or better in every respect to that specified, then service provider shall furnish material, process or article specified. Burden of proof as to equality of any material, process or article shall rest with service provider. Without such documentation, the District cannot accept the argument on functionality equivalent or better based on cost alone. Products must be compatible with existing systems. Service Provider shall submit request together with substantiating data for substitution of any "or equal" item within the sealed bid packet at the closing of bids. Provision authorizing submission of "or equal" justification data shall not in any way authorize an extension of time for performance of this contract.

Evaluation Criteria

The selection process for each section will include the following evaluation and point assignment/rating criteria for vendors:

Category	**Points**
Cost of E-rate Eligible Services	45
Cost of E-rate Ineligible Services	5
Scope of Work and Specification Compliance - Proposal meets or exceeds all technical requirements - Compatibility with existing systems - Ease of interoperability with existing systems	30
Bidders Capabilities - Ability to deliver services	20
Total Possible Points	100

Submission Instructions

Service Provider shall provide **one (1)** original signed RFQ Responses via email and **one (1)** complete copy of their valid CMAS and/or NASPO VALUEPOINT Contract or valid web-address to all contract pages; via email to Lawrence Simon at lsimon@slusd.us by the due date and time specified on page 1.

Any questions regarding this RFQ shall be submitted in writing to the contact contained herein. Email inquiries are required. The District will not respond to phone call inquiries.

E-mail inquiries must include the RFQ number in their subject line and are to be sent by February 28, 2020 2:00PM PST to the following:

Lawrence Simon at lsimon@slusd.us

Pricing Instructions

Service Providers may provide pricing for all or any individual sections outlined below.

Order Information

District reserves the right to order quantities in any size lot or lots of quantities. Pricing must remain firm for the period of April 1, 2020 thru September 30, 2021. The District reserves the right to extend the intent to purchase for an additional annual term through September 30, 2022. Vendor must continue to have a valid CMAS contract and/or continue to be a NASPO approved reseller during the term of the purchase agreement.

PROJECT SPECIFICATIONS

Section 1: Rack Enclosures

The District is seeking to purchase new rack enclosures per specifications below.

The proposed solution price must include a complete bill of materials, applicable sales tax, applicable shipping, and professional services.

Summary of Rack Enclosure items requested

Item	Description of Requirements
Full enclosed network rack (min 45U)	Sound deadened fully enclosed full height rack cabinet. Racks should include a quiet rack fan system. 45 minimum required rack units (U) and specified models are in the detailed specifications below. This may be broken into multiple line items for associated hardware as necessary.
Hanging wall rack (min 12U)	Sound deadened fully enclosed hanging wall rack cabinet. Racks should include a quiet rack fan system. 12 minimum required rack units (U) and specified models are in the detailed specifications below. This may be broken into multiple line items for associated hardware as necessary.
Hanging wall rack (min 18U)	Sound deadened fully enclosed hanging wall rack cabinet. Racks should include a quiet rack fan system. 18 minimum required rack units (U) and specified models are in the detailed specifications below. This may be broken into multiple line items for associated hardware as necessary.
Hanging wall rack (min 26U)	Sound deadened fully enclosed hanging wall rack cabinet. Racks should include a quiet rack fan system. 26 minimum required rack units (U) and specified models are in the detailed specifications below. This may be broken into multiple line items for associated hardware as necessary.
Open 2 post network rack (min 45U)	Open 2 post rack system. 45 minimum rack units (U) and specified models are in the detailed specifications below. This may be broken into multiple line items for associated hardware as necessary.
Labor	Labor necessary to wall mount and install above items at school sites and move existing equipment and cabling in racks into new racks. This may be broken into multiple line items as necessary.

Detailed Rack Enclosure specifications by school

Bancroft				
Item	**Specified Manufacturer**	**Specified Model**	**Quantity**	**Additional Requirements**
Hanging wall rack (min 18U)			1	
Hanging wall rack	Damac	DAMAC 36"x22"x30" RIGHT HAND HINGE GLAND HD	1	Minimum 18 Rack Units (U)
Rack mount rails	Damac	Damac Rails 36" Enclosure Pair	1	
Mounting hardware		Mounting hardware to install rack	1	
Sound control foam	Sound Away	3/4" Sound Away Mat PSA, Closed Cell Foam 3'x4'	3	
Ventilation fan	Acinfinity	CloudPlate T7 Quite Rack fan System	1	
Mounting board	Arrow Wire & Cable	FIRE RATED PLYWOOD 3/4" X 4' X 8	1	
Shipping		Shipping/freight costs		
Labor		Labor to install and move existing cabling and equipment into new rack		
Hanging wall rack (min 26U)			2	
Hanging wall rack	Damac	DAMAC 48"x22x30 RIGHT HAND HINGE GLAND HD	2	Minimum 26 Rack Units (U)
Rack mount rails	Damac	Damac Rails 48" Enclosure Pair	2	
Mounting hardware		Mounting hardware to install rack	2	
Sound control foam	Sound Away	3/4" Sound Away Mat PSA, Closed Cell Foam 3'x4'	6	
Ventilation fan	Acinfinity	CloudPlate T7 Quite Rack fan System	2	
Mounting board	Arrow Wire & Cable	FIRE RATED PLYWOOD 3/4" X 4' X 8	2	
Shipping		Shipping/freight costs		
Labor		Labor to install and move existing cabling and equipment into new rack		
Full enclosed network rack (min 45U)			1	
Network rack	Damac	DAMAC CABINET AXIS PLUS,84x24x42 45RU	1	Minimum 45 Rack Units (U)
Ladder Rack	Damac	Damac 12" Lader Rack 10'	1	
Wall Angle Support	Damac	Damac Wall Angle Support 12" Black	1	

Junction Plate	Damac	DAMAC JUNCTION PLATE	1	
Ladder Rack End Caps	Damac	Damac Black ladder Rack End Caps	1	
Mounting hardware		Mounting hardware to install rack	1	
Sound control foam	Sound Away	3/4" Sound Away Mat PSA, Closed Cell Foam 3'x4'	6	
Ventilation fan	Acinfinity	CloudPlate T7 Quite Rack fan System	1	
Mounting board	Arrow Wire & Cable	FIRE RATED PLYWOOD 3/4" X 4' X 8	1	
Shipping		Shipping/freight costs		
Labor		Labor to install and move existing cabling and equipment into new rack		

Garfield

Item	Specified Manufacturer	Specified Model	Quantity	Additional Requirements
Hanging wall rack (min 26U)			1	
Hanging wall rack	Damac	DAMAC 48"x22x30 RIGHT HAND HINGE GLAND HD	1	Minimum 26 Rack Units (U)
Rack mount rails	Damac	Damac Rails 48" Enclosure Pair	1	
Mounting hardware		Mounting hardware to install rack	1	
Sound control foam	Sound Away	3/4" Sound Away Mat PSA, Closed Cell Foam 3'x4'	3	
Ventilation fan	Acinfinity	CloudPlate T7 Quite Rack fan System	1	
Mounting board	Arrow Wire & Cable	FIRE RATED PLYWOOD 3/4" X 4' X 8	1	
Shipping		Shipping/freight costs		
Labor		Labor to install and move existing cabling and equipment into new rack		

Jefferson

Item	Specified Manufacturer	Specified Model	Quantity	Additional Requirements
Hanging wall rack (min 26U)			2	
Hanging wall rack	Damac	DAMAC 48"x22x30 RIGHT HAND HINGE GLAND HD	2	Minimum 26 Rack Units (U)
Rack mount rails	Damac	Damac Rails 48" Enclosure Pair	2	
Mounting hardware		Mounting hardware to install rack	2	
Sound control foam	Sound Away	3/4" Sound Away Mat PSA, Closed Cell Foam 3'x4'	6	

Ventilation fan	Acinfinity	CloudPlate T7 Quite Rack fan System	2	
Mounting board	Arrow Wire & Cable	FIRE RATED PLYWOOD 3/4" X 4' X 8	2	
Shipping		Shipping/freight costs		
Labor		Labor to install and move existing cabling and equipment into new rack		

Lincoln

Item	Specified Manufacturer	Specified Model	Quantity	Additional Requirements
Hanging wall rack (min 18U)			1	
Hanging wall rack	Damac	DAMAC 36"x22"x30" RIGHT HAND HINGE GLAND HD	1	Minimum 18 Rack Units (U)
Rack mount rails	Damac	Damac Rails 36" Enclosure Pair	1	
Mounting hardware		Mounting hardware to install rack	1	
Sound control foam	Sound Away	3/4" Sound Away Mat PSA, Closed Cell Foam 3'x4'	3	Type text here
Ventilation fan	Acinfinity	CloudPlate T7 Quite Rack fan System	1	
Mounting board	Arrow Wire & Cable	FIRE RATED PLYWOOD 3/4" X 4' X 8	1	
Shipping		Shipping/freight costs		
Labor		Labor to install and move existing cabling and equipment into new rack		
Hanging wall rack (min 26U)			3	
Hanging wall rack	Damac	DAMAC 48"x22x30 RIGHT HAND HINGE GLAND HD	3	Minimum 26 Rack Units (U)
Rack mount rails	Damac	Damac Rails 48" Enclosure Pair	3	
Mounting hardware		Mounting hardware to install rack	3	
Sound control foam	Sound Away	3/4" Sound Away Mat PSA, Closed Cell Foam 3'x4'	9	
Ventilation fan	Acinfinity	CloudPlate T7 Quite Rack fan System	3	
Mounting board	Arrow Wire & Cable	FIRE RATED PLYWOOD 3/4" X 4' X 8	3	
Shipping		Shipping/freight costs		
Labor		Labor to install and move existing cabling and equipment into new rack		

McKinley

Item	Specified Manufacturer	Specified Model	Quantity	Additional Requirements

Hanging wall rack (min 12U)			2	
Hanging wall rack	Damac	DAMAC 24"x22"x30" RIGHT HAND HINGE GLAND HD	2	Minimum 18 Rack Units (U)
Rack mount rails	Damac	Damac Rails 24" Enclosure Pair	2	
Mounting hardware		Mounting hardware to install rack	2	
Sound control foam	Sound Away	3/4" Sound Away Mat PSA, Closed Cell Foam 3'x4'	6	
Ventilation fan	Acinfinity	CloudPlate T7 Quite Rack fan System	2	
Mounting board	Arrow Wire & Cable	FIRE RATED PLYWOOD 3/4" X 4' X 8	2	
Shipping		Shipping/freight costs		
Labor		Labor to install and move existing cabling and equipment into new rack		
Open 2 post network rack (min 45U)			1	
Network rack	Damac	Damac 19" ALUMINUM RELAY RACK Black	1	Minimum 45 Rack Units (U)
Ladder Rack	Damac	Damac 12" Lader Rack 10'	1	
Wall Angle Support	Damac	Damac Wall Angle Support 12" Black	1	
Junction Plate	Damac	DAMAC JUNCTION PLATE	1	
Ladder Rack End Caps	Damac	Damac Black ladder Rack End Caps	1	
Mounting hardware		Mounting hardware to install rack	1	
Mounting board	Arrow Wire & Cable	FIRE RATED PLYWOOD 3/4" X 4' X 8	1	
Shipping		Shipping/freight costs		
Labor		Labor to install and move existing cabling and equipment into new rack		

Monroe

Item	Specified Manufacturer	Specified Model	Quantity	Additional Requirements
Hanging wall rack (min 26U)			1	
Hanging wall rack	Damac	DAMAC 48"x22x30 RIGHT HAND HINGE GLAND HD	1	Minimum 26 Rack Units (U)
Rack mount rails	Damac	Damac Rails 48" Enclosure Pair	1	
Mounting hardware		Mounting hardware to install rack	1	
Sound control foam	Sound Away	3/4" Sound Away Mat PSA, Closed Cell Foam 3'x4'	3	

Ventilation fan	Acinfinity	CloudPlate T7 Quite Rack fan System	1	
Mounting board	Arrow Wire & Cable	FIRE RATED PLYWOOD 3/4" X 4' X 8	1	
Shipping		Shipping/freight costs		
Labor		Labor to install and move existing cabling and equipment into new rack		

Muir

Item	Specified Manufacturer	Specified Model	Quantity	Additional Requirements
Full enclosed network rack (min 45U)			1	
Network rack	Damac	DAMAC CABINET AXIS PLUS,84x24x42 45RU	1	Minimum 45 Rack Units (U)
Ladder Rack	Damac	Damac 12" Lader Rack 10'	1	
Wall Angle Support	Damac	Damac Wall Angle Support 12" Black		
Junction Plate	Damac	DAMAC JUNCTION PLATE		
Ladder Rack End Caps	Damac	Damac Black ladder Rack End Caps		
Mounting hardware		Mounting hardware to install rack	1	
Sound control foam	Sound Away	3/4" Sound Away Mat PSA, Closed Cell Foam 3'x4'	6	
Ventilation fan	Acinfinity	CloudPlate T7 Quite Rack fan System	1	
Mounting board	Arrow Wire & Cable	FIRE RATED PLYWOOD 3/4" X 4' X 8	1	
Shipping		Shipping/freight costs		
Labor		Labor to install and move existing cabling and equipment into new rack		
Hanging wall rack (min 26U)			2	
Hanging wall rack	Damac	DAMAC 48"x22x30 RIGHT HAND HINGE GLAND HD	2	Minimum 26 Rack Units (U)
Rack mount rails	Damac	Damac Rails 48" Enclosure Pair	2	
Mounting hardware		Mounting hardware to install rack	2	
Sound control foam	Sound Away	3/4" Sound Away Mat PSA, Closed Cell Foam 3'x4'	6	
Ventilation fan	Acinfinity	CloudPlate T7 Quite Rack fan System	2	
Mounting board	Arrow Wire & Cable	FIRE RATED PLYWOOD 3/4" X 4' X 8	2	
Shipping		Shipping/freight costs		
Labor		Labor to install and move existing cabling and equipment into new rack		

Roosevelt

Item	Specified Manufacturer	Specified Model	Quantity	Additional Requirements
Hanging wall rack (min 26U)			1	
Hanging wall rack	Damac	DAMAC 48"x22x30 RIGHT HAND HINGE GLAND HD	1	Minimum 26 Rack Units (U)
Rack mount rails	Damac	Damac Rails 48" Enclosure Pair	1	
Mounting hardware		Mounting hardware to install rack	1	
Sound control foam	Sound Away	3/4" Sound Away Mat PSA, Closed Cell Foam 3'x4'	3	
Ventilation fan	Acinfinity	CloudPlate T7 Quite Rack fan System	1	
Mounting board	Arrow Wire & Cable	FIRE RATED PLYWOOD 3/4" X 4' X 8	1	
Shipping		Shipping/freight costs		
Labor		Labor to install and move existing cabling and equipment into new rack		

SLHS

Item	Specified Manufacturer	Specified Model	Quantity	Additional Requirements
Hanging wall rack (min 12U)			1	
Hanging wall rack	Damac	DAMAC 24"x22"x30" RIGHT HAND HINGE GLAND HD	1	Minimum 18 Rack Units (U)
Rack mount rails	Damac	Damac Rails 24" Enclosure Pair	1	
Mounting hardware		Mounting hardware to install rack	1	
Sound control foam	Sound Away	3/4" Sound Away Mat PSA, Closed Cell Foam 3'x4'	3	
Ventilation fan	Acinfinity	CloudPlate T7 Quite Rack fan System	1	
Mounting board	Arrow Wire & Cable	FIRE RATED PLYWOOD 3/4" X 4' X 8	1	
Shipping		Shipping/freight costs		
Labor		Labor to install and move existing cabling and equipment into new rack		
Hanging wall rack (min 26U)			4	
Hanging wall rack	Damac	DAMAC 48"x22x30 RIGHT HAND HINGE GLAND HD	4	Minimum 26 Rack Units (U)
Rack mount rails	Damac	Damac Rails 48" Enclosure Pair	4	
Mounting hardware		Mounting hardware to install rack	4	

Sound control foam	Sound Away	3/4" Sound Away Mat PSA, Closed Cell Foam 3'x4'	12	
Ventilation fan	Acinfinity	CloudPlate T7 Quite Rack fan System	4	
Mounting board	Arrow Wire & Cable	FIRE RATED PLYWOOD 3/4" X 4' X 8	4	
Shipping		Shipping/freight costs		
Labor		Labor to install and move existing cabling and equipment into new rack		

Washington

Item	Specified Manufacturer	Specified Model	Quantity	Additional Requirements
Hanging wall rack (min 26U)			2	
Hanging wall rack	Damac	DAMAC 48"x22x30 RIGHT HAND HINGE GLAND HD	2	Minimum 26 Rack Units (U)
Rack mount rails	Damac	Damac Rails 48" Enclosure Pair	2	
Mounting hardware		Mounting hardware to install rack	2	
Sound control foam	Sound Away	3/4" Sound Away Mat PSA, Closed Cell Foam 3'x4'	6	
Ventilation fan	Acinfinity	CloudPlate T7 Quite Rack fan System	2	
Mounting board	Arrow Wire & Cable	FIRE RATED PLYWOOD 3/4" X 4' X 8	2	
Shipping		Shipping/freight costs		
Labor		Labor to install and move existing cabling and equipment into new rack		

Wilson

Item	Specified Manufacturer	Specified Model	Quantity	Additional Requirements
Hanging wall rack (min 26U)			1	
Hanging wall rack	Damac	DAMAC 48"x22x30 RIGHT HAND HINGE GLAND HD	1	Minimum 26 Rack Units (U)
Rack mount rails	Damac	Damac Rails 48" Enclosure Pair	1	
Mounting hardware		Mounting hardware to install rack	1	
Sound control foam	Sound Away	3/4" Sound Away Mat PSA, Closed Cell Foam 3'x4'	3	
Ventilation fan	Acinfinity	CloudPlate T7 Quite Rack fan System	1	
Mounting board	Arrow Wire & Cable	FIRE RATED PLYWOOD 3/4" X 4' X 8	1	
Shipping		Shipping/freight costs		
Labor		Labor to install and move existing cabling and equipment into new rack		

Section 2: Uninterruptible Power Supply (UPS)

The District is seeking to purchase new Uninterruptible Power Supply (UPS) per specifications below.

The proposed solution price must include a complete bill of materials, applicable sales tax, applicable shipping, and professional services.

Summary of UPS items requested

Item	Description of Requirements
Rack UPS 1500VA	1500VA 2U Rackmount UPS. All plugs should be NEMA5-20R. Maximum required rack depth 26". Include any hardware necessary to mount unit. This may be broken into multiple line items as necessary.
Rack UPS 2200VA	2200VA 2U Rackmount UPS. All plugs should be NEMA5-20R. Maximum required rack depth 26". Include any hardware necessary to mount unit. This may be broken into multiple line items as necessary.
UPS External Battery Pack	2U External battery pack compatible with above UPS models. Maximum required rack depth 26". Include any hardware necessary to mount unit. This may be broken into multiple line items as necessary.
UPS Labor	Labor necessary to install above UPS hardware. This may be broken into multiple line items as necessary.
UPS remote management card	Card to add to above UPS units to manage remotely. IMPORTANT: This item is not E-Rate eligible and should be denoted as such and broken out separately from UPS.
UPS remote management card labor	Labor to install above management card. IMPORTANT: This item is not E-Rate eligible and should be denoted as such and broken out separately from UPS.
UPS Environmental monitor	Environmental sensor compatible with above UPS models. IMPORTANT: This item is not E-Rate eligible and should be denoted as such and broken out separately from UPS.

Detailed UPS specifications by school

Each section represents a separate school and each line contains quantity breakdowns for equipment listed in the column headers. Break out your proposal by the sections below to match district site breakdown requirements.

Bancroft

Item	Specified Manufacturer	Specified Model	Quantity	Additional Requirements
1500VA UPS			10	
1500VA UPS	Tripp Lite	SU1500RTXLCD2U	10	Max required depth 26"
External Battery Pack	Tripp Lite	BP48V27-2US	10	Max required depth 26"
Shipping		Shipping/freight costs		
Labor		Labor to install UPS and external battery pack units		

Garfield

Item	Specified Manufacturer	Specified Model	Quantity	Additional Requirements
1500VA UPS			4	
1500VA UPS	Tripp Lite	SU1500RTXLCD2U	4	Max required depth 26"
External Battery Pack	Tripp Lite	BP48V27-2US	4	Max required depth 26"
Shipping		Shipping/freight costs		
Labor		Labor to install UPS and external battery pack units		
2200VA UPS			1	
2200VA UPS	Tripp Lite	SU2200RTXLCD2U	1	Max required depth 26"
External Battery Pack	Tripp Lite	BP48V27-2US	1	Max required depth 26"
Shipping		Shipping/freight costs		
Labor		Labor to install UPS and external battery pack units		

Jefferson

Item	Specified Manufacturer	Specified Model	Quantity	Additional Requirements
1500VA UPS			2	
1500VA UPS	Tripp Lite	SU1500RTXLCD2U	2	Max required depth 26"
External Battery Pack	Tripp Lite	BP48V27-2US	2	Max required depth 26"
Shipping		Shipping/freight costs		
Labor		Labor to install UPS and external battery pack units		
2200VA UPS			1	
2200VA UPS	Tripp Lite	SU2200RTXLCD2U	1	Max required depth 26"
External Battery Pack	Tripp Lite	BP48V27-2US	1	Max required depth 26"
Shipping		Shipping/freight costs		
Labor		Labor to install UPS and external battery pack units		

Lincoln

Item	Specified Manufacturer	Specified Model	Quantity	Additional Requirements
1500VA UPS			4	
1500VA UPS	Tripp Lite	SU1500RTXLCD2U	4	Max required depth 26"
External Battery Pack	Tripp Lite	BP48V27-2US	4	Max required depth 26"
Shipping		Shipping/freight costs		
Labor		Labor to install UPS and external battery pack units		

Madison

Item	Specified Manufacturer	Specified Model	Quantity	Additional Requirements
1500VA UPS			3	
1500VA UPS	Tripp Lite	SU1500RTXLCD2U	3	Max required depth 26"
External Battery Pack	Tripp Lite	BP48V27-2US	3	Max required depth 26"
Shipping		Shipping/freight costs		

Labor		Labor to install UPS and external battery pack units		

McKinley

Item	Specified Manufacturer	Specified Model	Quantity	Additional Requirements
1500VA UPS			2	
1500VA UPS	Tripp Lite	SU1500RTXLCD2U	2	Max required depth 26"
External Battery Pack	Tripp Lite	BP48V27-2US	2	Max required depth 26"
Shipping		Shipping/freight costs		
Labor		Labor to install UPS and external battery pack units		
2200VA UPS			3	
2200VA UPS	Tripp Lite	SU2200RTXLCD2U	3	Max required depth 26"
External Battery Pack	Tripp Lite	BP48V27-2US	3	Max required depth 26"
Shipping		Shipping/freight costs		
Labor		Labor to install UPS and external battery pack units		

Monroe

Item	Specified Manufacturer	Specified Model	Quantity	Additional Requirements
1500VA UPS			2	
1500VA UPS	Tripp Lite	SU1500RTXLCD2U	2	Max required depth 26"
External Battery Pack	Tripp Lite	BP48V27-2US	2	Max required depth 26"
Shipping		Shipping/freight costs		
Labor		Labor to install UPS and external battery pack units		
2200VA UPS			2	
2200VA UPS	Tripp Lite	SU2200RTXLCD2U	2	Max required depth 26"
External Battery Pack	Tripp Lite	BP48V27-2US	3	Max required depth 26"

Shipping		Shipping/freight costs		
Labor		Labor to install UPS and external battery pack units		

Muir

Item	Specified Manufacturer	Specified Model	Quantity	Additional Requirements
1500VA UPS			10	
1500VA UPS	Tripp Lite	SU1500RTXLCD2U	10	Max required depth 26"
External Battery Pack	Tripp Lite	BP48V27-2US	10	Max required depth 26"
Shipping		Shipping/freight costs		
Labor		Labor to install UPS and external battery pack units		
2200VA UPS			1	
2200VA UPS	Tripp Lite	SU2200RTXLCD2U	1	Max required depth 26"
External Battery Pack	Tripp Lite	BP48V27-2US	1	Max required depth 26"
Shipping		Shipping/freight costs		
Labor		Labor to install UPS and external battery pack units		

Roosevelt

Item	Specified Manufacturer	Specified Model	Quantity	Additional Requirements
1500VA UPS			5	
1500VA UPS	Tripp Lite	SU1500RTXLCD2U	5	Max required depth 26"
External Battery Pack	Tripp Lite	BP48V27-2US	5	Max required depth 26"
Shipping		Shipping/freight costs		
Labor		Labor to install UPS and external battery pack units		
2200VA UPS			1	
2200VA UPS	Tripp Lite	SU2200RTXLCD2U	1	Max required depth 26"

External Battery Pack	Tripp Lite	BP48V27-2US	1	Max required depth 26"
Shipping		Shipping/freight costs		
Labor		Labor to install UPS and external battery pack units		

SLHS

Item	Specified Manufacturer	Specified Model	Quantity	Additional Requirements
1500VA UPS			12	
1500VA UPS	Tripp Lite	SU1500RTXLCD2U	12	Max required depth 26"
External Battery Pack	Tripp Lite	BP48V27-2US	12	Max required depth 26"
Shipping		Shipping/freight costs		
Labor		Labor to install UPS and external battery pack units		
2200VA UPS			11	
2200VA UPS	Tripp Lite	SU2200RTXLCD2U	11	Max required depth 26"
External Battery Pack	Tripp Lite	BP48V27-2US	16	Max required depth 26"
Shipping		Shipping/freight costs		
Labor		Labor to install UPS and external battery pack units		

FTK (SLHS Annex)

Item	Specified Manufacturer	Specified Model	Quantity	Additional Requirements
1500VA UPS			2	
1500VA UPS	Tripp Lite	SU1500RTXLCD2U	2	Max required depth 26"
External Battery Pack	Tripp Lite	BP48V27-2US	2	Max required depth 26"
Shipping		Shipping/freight costs		
Labor		Labor to install UPS and external battery pack units		
2200VA UPS			2	

2200VA UPS	Tripp Lite	SU2200RTXLCD2U	2	Max required depth 26"
External Battery Pack	Tripp Lite	BP48V27-2US	4	Max required depth 26"
Shipping		Shipping/freight costs		
Labor		Labor to install UPS and external battery pack units		

Washington

Item	Specified Manufacturer	Specified Model	Quantity	Additional Requirements
1500VA UPS			2	
1500VA UPS	Tripp Lite	SU1500RTXLCD2U	2	Max required depth 26"
External Battery Pack	Tripp Lite	BP48V27-2US	2	Max required depth 26"
Shipping		Shipping/freight costs		
Labor		Labor to install UPS and external battery pack units		
2200VA UPS			1	
2200VA UPS	Tripp Lite	SU2200RTXLCD2U	1	Max required depth 26"
External Battery Pack	Tripp Lite	BP48V27-2US	1	Max required depth 26"
Shipping		Shipping/freight costs		
Labor		Labor to install UPS and external battery pack units		

Wilson

Item	Specified Manufacturer	Specified Model	Quantity	Additional Requirements
1500VA UPS			1	
1500VA UPS	Tripp Lite	SU1500RTXLCD2U	1	Max required depth 26"
External Battery Pack	Tripp Lite	BP48V27-2US	1	Max required depth 26"
Shipping		Shipping/freight costs		
Labor		Labor to install UPS and external battery pack units		

2200VA UPS			5	
2200VA UPS	Tripp Lite	SU2200RTXLCD2U	5	Max required depth 26"
External Battery Pack	Tripp Lite	BP48V27-2US	5	Max required depth 26"
Shipping		Shipping/freight costs		
Labor		Labor to install UPS and external battery pack units		

Ineligible items (all sites)

This item is ineligible for E-Rate funding and should be broken out separately. Include line item labor to install modules here as well (again, an ineligible cost).

Item	Specified Manufacturer	Specified Model	Quantity	Additional Requirements
Management card			87	
Management card	Tripp Lite	WEBCARDLX UPS WEB MANAGEMENT SNMP CARD ACCESSORY REMOTE MONITORING HTML5	87	
Environment Sensor			13	
Environment Sensor	Tripp Lite	E2MTHDI ENVIRONMENTAL SENSOR MODULE TEMPERATURE HUMIDITY	13	

Section 3: Switch hardware

The District is seeking to purchase new school site core switching solutions per specifications below.

The proposed solution price must include a complete bill of materials, applicable sales tax, applicable shipping, and professional services.

Summary of Switch items requested

Item	Description of Requirements
26 port 40GbE Switch	Switch with minimum 26 40GbE QSFP+ ports. If not specifying Brocade switch include 26 40GbE QFP+ optics as well. Include all necessary fan hardware and minimum 500W power supply. Include 1 40GbE QSFP DAC 0.5m copper cable to connect to existing switches. This may be broken into multiple line items as necessary.
Labor	Labor necessary to install above switch. This may be broken into multiple line items as necessary.

Detailed Switch specifications by school

Each section represents a separate school and each line contains quantity breakdowns for equipment listed in the column headers. Break out your proposal by the sections below to match district site breakdown requirements.

Bancroft				
Item	**Specified Manufacturer**	**Specified Model**	**Quantity**	**Additional Requirements**
26 port 40GbE Switch			1	
26 port 40GbE Switch	Brocadee	ICX7750-26Q Brocade ICX 7750 with 26 40GbE QSFP+ ports, and one modular slot. Base layer 3 software feature set. Requires ICX7750-L3-COE to use advanced L3 features. Power supplies, fans, optional interface modules and optics ordered separately, not included.	1	
Fan	Brocade	ICX7750-FAN-E Kit of 4 ICX7750 Fan assemblies port side air intake	1	

Power Supply	Brocade	RPS9E 500W AC power supply with exhaust airflow	2	
Power Cord	Brocade	PCUSA Power Cord for RPS2/3/5/9, USA version, 9'10" (~ 10')	2	
DAC cable	Brocade	40G-QSFP-C-00501 40GE QSFP Direct Attached Copper Cable, 0.5m, 1-pack, passive	1	
Labor		Labor to install new core switch		

Muir

Item	Specified Manufacturer	Specified Model	Quantity	Additional Requirements
26 port 40GbE Switch			1	
26 port 40GbE Switch	Brocadee	ICX7750-26Q Brocade ICX 7750 with 26 40GbE QSFP+ ports, and one modular slot. Base layer 3 software feature set. Requires ICX7750-L3-COE to use advanced L3 features. Power supplies, fans, optional interface modules and optics ordered separately, not included.	1	
Fan	Brocade	ICX7750-FAN-E Kit of 4 ICX7750 Fan assemblies port side air intake	1	
Power Supply	Brocade	RPS9E 500W AC power supply with exhaust airflow	2	
Power Cord	Brocade	PCUSA Power Cord for RPS2/3/5/9, USA version, 9'10" (~ 10')	2	
DAC cable	Brocade	40G-QSFP-C-00501 40GE QSFP Direct Attached Copper Cable, 0.5m, 1-pack, passive	1	
Labor		Labor to install new core switch		

SLHS

Item	Specified Manufacturer	Specified Model	Quantity	Additional Requirements
26 port 40GbE Switch			1	

26 port 40GbE Switch	Brocadee	ICX7750-26Q Brocade ICX 7750 with 26 40GbE QSFP+ ports, and one modular slot. Base layer 3 software feature set. Requires ICX7750-L3-COE to use advanced L3 features. Power supplies, fans, optional interface modules and optics ordered separately, not included.	1	
Fan	Brocade	ICX7750-FAN-E Kit of 4 ICX7750 Fan assemblies port side air intake	1	
Power Supply	Brocade	RPS9E 500W AC power supply with exhaust airflow	2	
Power Cord	Brocade	PCUSA Power Cord for RPS2/3/5/9, USA version, 9'10" (~ 10')	2	
DAC cable	Brocade	40G-QSFP-C-00501 40GE QSFP Direct Attached Copper Cable, 0.5m, 1-pack, passive	1	
Labor		Labor to install new core switch		

SCHOOL LOCATIONS AND FURTHER INFORMATION

Parent entity is SAN LEANDRO UNIF SCHOOL DIST, entity number 144221.

School Name	Entity #	Address	City	State	Zip
BANCROFT MIDDLE SCHOOL	109069	1150 BANCROFT AVE	SAN LEANDRO	CA	94577
GARFIELD ELEMENTARY SCHOOL	109068	13050 AURORA DR	SAN LEANDRO	CA	94577
JAMES MADISON ELEMENTARY	222684	14751 JUNIPER STREET	SAN LEANDRO	CA	94579
JAMES MONROE ELEMENTARY	109085	3750 MONTEREY BLVD	SAN LEANDRO	CA	94578
JEFFERSON ELEMENTARY	109080	14300 Bancroft Avenue	SAN LEANDRO	CA	94578
JOHN MUIR MIDDLE SCHOOL	109065	1444 WILLIAMS ST	SAN LEANDRO	CA	94577
LINCOLN HIGH SCHOOL	109071	2600 TEAGARDEN ST	SAN LEANDRO	CA	94577
MCKINLEY ELEMENTARY	109072	2150 E 14TH ST	SAN LEANDRO	CA	94577
ROOSEVELT ELEMENTARY	109063	951 DOWLING BLVD	SAN LEANDRO	CA	94577
SAN LEANDRO HIGH SCHOOL	109074	2200 BANCROFT AVE	SAN LEANDRO	CA	94577
WASHINGTON ELEMENTARY	109067	250 DUTTON AVE	SAN LEANDRO	CA	94577
WOODROW WILSON ELEMENTARY	109064	1300 WILLIAMS ST	SAN LEANDRO	CA	94577

These addresses do not designate addresses for shipment of materials.

SAN LEANDRO UNIFIED SCHOOL DISTRICT RFQ NO: SLUSD-ERATE-YR23-4 DUE DATE: March 13, 2020 3:00 PM PST

PRICING FOR SECTION: AMS.NET, Inc.

DISTRICT CONTACT: Lawrence Simon EMAIL: lsimon@slusd.us

Please provide pricing in the following format by individual section and site.

QTY	UNIT	DESCRIPTION	MODEL	MANUFACTURER	UNIT COST	EXTENDED COST	E-RATE ELIGIBILITY %	TOTAL E-RATE ELIGIBLE COST	TOTAL E-RATE INELIGIBLE COST
Per Addendum #1 - AMS has elected to provide a detailed cost summary and detailed quotes by site per RFP specs.									
Describe Standard Manufacturer Warranty Description and any associated costs:									
					SUB-TOTAL				
					9.75% SALES TAX				
					SHIP/ HANDLING				
					TOTAL COST				

DELIVERY TIME: 3:00 PM PAYMENT TERMS: Net 30 DATE: March 13, 2020 E-RATE SPIN #: 143005880

COMPANY NAME: AMS.NET, Inc. REPRESENTATIVE NAME: Dave Zieker

ADDRESS: 502 Commerce Way Livermore, Ca. 94551 PHONE NO.: 925-245-6100

EMAIL: dzieker@ams.net

San Leandro USD

RFQ: E-rate Category 2 Equipment

RFP No: SLUSD-ERATE-YR23-4

February 18, 2020

Question 1: Must we use the pricing form on Page 29, or can we provide quotes by site?

Answer: Vendors may submit quotes instead of the pricing form on page 29 of the RFQ, however all of information requested on the pricing form must be provided and broken out by site in the quotes.

SPURR
Buying Together. Buying Better.
1850 Gateway Boulevard, Suite 235, Concord, Ca 94520 | 925.743.1292 | spurr.org

AMENDMENT TO SPURR MASTER CONTACT -- SMC-ER-024

This Amendment to SPURR Master Contract (this "Amendment"), is made effective as of January 21, 2020 (the "Effective Date") by and between the School Project for Utility Rate Reduction ("SPURR"), and AMS.NET, Inc. ("Vendor").

BACKGROUND

A. SPURR is a Joint Powers Authority formed by public school districts, county offices of education, and community college districts pursuant to the California Joint Exercise of Powers Act. SPURR aggregates purchasing power and expertise for member and non-member agencies. SPURR has established statewide contracts for telecommunications and networking services through Requests for Proposal ("RFPs").

B. Vendor received an award under a SPURR RFP process. SPURR Master Contract SMC-ER-024 (the "SMC") was executed to confirm that award, for the following products or services ("Services"):

a. Brocade Communications and Ruckus Wireless equip
b. HP and Aruba Networks wireless equip
c. Cisco Systems and Meraki wireless equip
d. Aerohive wireless equip
e. Network Wiring and Basic Maint of Internal Connections, which may include installation, software, and basic tech support svcs, related to above named equip

C. Capitalized terms used in this Amendment shall have the meanings assigned to them in the SMC, except as expressly revised in this Amendment.

For good and valuable consideration, the parties wish to amend the SMC as set forth below.

AGREEMENT

1. REVISIONS TO SECTION 1, GRANT AND ACCEPTANCE OF AWARD

The Order Deadline set forth in SMC Section 1 is revised to read: "6/30/2022".

2. REVISIONS TO SECTION 15, TERM

The date set forth in SMC section 15 is revised to read: "6/30/2022".

3. EFFECT OF AMENDMENT; COUNTERPARTS

Except as expressly set forth in this Amendment, in a prior Amendment effective on our about February 14, 2019, and in periodic pricing list updates, the SMC has not been revised.

IN WITNESS WHEROF, the parties have executed this Amendment as of the Effective Date.

SCHOOL PROJECT FOR UTILITY RATE REDUCTION, a California joint powers authority

By: _____
Michael Rochman
Managing Director

VENDOR: AMS.NET, Inc.

By: _____
Print Name: Diana Monaghan
Print Title: Vice President

AMS.NET
Technology Solution Provider

Section 3

Project Cost Summary - San Leandro Unified School District

Project Information

San Leandro Unified School District - E-RATE 23 - RFP # SLUSD-ERATE-YR23-4 Project - 9095
Project # 90955
March 4, 2020

Account Manager

Dave Zieker
dzieker@ams.net
(925) 245-6160

AMS Quote #	Description	Products	Labor	Est. Taxes	Total
Q-00040810	Enclosure Installation MONROE v2	$2,121.91	$1,650.00	$202.52	$3,974.43
Q-00040821	Enclosure Installation BANCROFT v2	$8,636.29	$5,600.00	$831.89	$15,068.18
Q-00040822	Enclosure Installation JOHN MUIR v2	$7,220.13	$4,450.00	$694.83	$12,364.96
Q-00040824	Enclosure Installation WASHINGTON v2	$3,996.16	$2,650.00	$384.88	$7,031.04
Q-00040827	Enclosure Installation LINCOLN v2	$7,928.84	$6,100.00	$760.06	$14,788.90
Q-00040828	Enclosure Installation JEFFERSON v2	$4,076.16	$2,800.00	$389.24	$7,265.40
Q-00040830	Enclosure Installation SAN LEANDRO HS v2	$9,888.27	$6,750.00	$947.90	$17,586.17
Q-00040832	Enclosure Installation WILSON v2	$2,038.08	$1,400.00	$194.62	$3,632.70
Q-00041226	Enclosure Installation - Garfield v2	$1,787.93	$1,150.00	$172.39	$3,110.32
Q-00041231	Enclosure Installation - McKinley v2	$3,691.96	$4,950.00	$349.68	$8,991.64

Q-00041233	Enclosure Installation - Roosevelt v2	$1,787.93	$1,150.00	$172.39	$3,110.32
Q-00040635	Bancroft Elementary Tripp Lite UPS	$16,468.80	$4,000.00	$1,605.70	$22,074.50
Q-00040637	FTK (SLHS Annex) Tripp Lite UPS	$8,870.34	$1,400.00	$864.85	$11,135.19
Q-00040638	Garfield Elementary Tripp Lite UPS	$8,645.97	$1,750.00	$842.98	$11,238.95
Q-00040639	Jefferson Elementary Tripp Lite UPS	$5,352.21	$1,200.00	$521.84	$7,074.05
Q-00040640	Lincoln HS Tripp Lite UPS	$6,587.52	$1,600.00	$642.28	$8,829.80
Q-00040641	Madison Elementary Tripp Lite UPS	$4,940.64	$1,200.00	$481.72	$6,622.36
Q-00040642	McKinley Elementary Tripp Lite UPS	$9,469.11	$2,000.00	$923.24	$12,392.35
Q-00040646	Monroe Elementary Tripp Lite UPS	$8,140.50	$1,750.00	$793.69	$10,684.19
Q-00040647	John Muir MS Tripp Lite UPS	$18,527.25	$4,400.00	$1,806.40	$24,733.65
Q-00040648	Roosevelt Elementary Tripp Lite UPS	$10,292.85	$2,400.00	$1,003.54	$13,696.39
Q-00040649	San Leandro HS Tripp Lite UPS	$46,054.71	$9,950.00	$4,490.32	$60,495.03
Q-00040650	Washington Elementary Tripp Lite UPS	$5,352.21	$1,200.00	$521.84	$7,074.05
Q-00040651	Wilson Elementary Tripp Lite UPS	$11,939.13	$2,400.00	$1,164.06	$15,503.19
Q-00040652	Tripp Lite UPS **INELIGIBLE**	$20,875.00	$6,525.00	$2,035.32	$29,435.32

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COST SUMMARY

Q-00040939	E-Rate 23 Brocade Switch San Leandro High School	$8,907.35	$1,600.00	$868.50	$11,375.85
Q-00041049	E-Rate 23 Brocade Switch Bancroft Elementary	$8,907.35	$1,600.00	$868.50	$11,375.85
Q-00041050	E-Rate 23 Brocade Switch John Muir MS	$8,907.35	$1,600.00	$868.50	$11,375.85
	Totals	$261,411.95	$85,225.00	$25,403.68	$372,040.63

Vendor: AMS.NET
Address: 502 Commerce Way, Livermore, CA 94551
Phone: 925-245-6100
SPIN: 143005880

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COST SUMMARY

Project Cost Summary - San Leandro Unified School District

Project Information

San Leandro Unified School District - E-RATE 23 - RFP # SLUSD-ERATE-YR23-4 Project - 90955
Project # 90955
March 4, 2020

Account Manager

Dave Zieker
dzieker@ams.net
(925) 245-6160

AMS Quote #	Description	Products	Labor	Est. Taxes	Total
Q-00040821	E-Rate 23 Enclosure Installation BANCROFT v2	$8,636.29	$5,600.00	$831.89	$15,068.18
Q-00041226	E-Rate 23 SLUSD UPS - Enclosure Installation - Garfield v2	$1,787.93	$1,150.00	$172.39	$3,110.32
Q-00040828	E-Rate 23 Enclosure Installation JEFFERSON v2	$4,076.16	$2,800.00	$389.24	$7,265.40
Q-00040827	E-Rate 23 Enclosure Installation LINCOLN v2	$7,928.84	$6,100.00	$760.06	$14,788.90
Q-00041231	E-Rate 23 SLUSD UPS - Enclosure Installation - McKinley v2	$3,691.96	$4,950.00	$349.68	$8,991.64
Q-00040810	E-Rate 23 Enclosure Installation MONROE v2	$2,121.91	$1,650.00	$202.52	$3,974.43
Q-00040822	E-Rate 23 Enclosure Installation JOHN MUIR v2	$7,220.13	$4,450.00	$694.83	$12,364.96
Q-00041233	E-Rate 23 SLUSD UPS - Enclosure Installation - Roosevelt v2	$1,787.93	$1,150.00	$172.39	$3,110.32
Q-00040830	E-Rate 23 Enclosure Installation SAN LEANDRO HS v2	$9,888.27	$6,750.00	$947.90	$17,586.17
Q-00040824	E-Rate 23 Enclosure Installation WASHINGTON v2	$3,996.16	$2,650.00	$384.88	$7,031.04
Q-00040832	E-Rate 23 Enclosure Installation WILSON v2	$2,038.08	$1,400.00	$194.62	$3,632.70
	Totals	$53,173.66	$38,650.00	$5,100.40	$96,924.06

Vendor: AMS.NET
Address: 502 Commerce Way, Livermore, CA 94551
Phone: 925-245-6100
SPIN: 143005880

AMS.NET, Inc.
502 Commerce Way, Livermore, CA 94551
925-245-6100 • 925-245-6150 Fax
www.ams.net

Customer Price Quote

Customer

San Leandro Unified School District
1145 Aladdin Avenue
San Leandro CA, 94577 United States
ATTN: Larry Simon

Ship To

San Leandro Unified School District
14735 Juniper St
San Leandro, CA 94579-1222
ATTN: Larry Simon

Quote Description

E-Rate 23 Enclosure Installation BANCROFT v2

Quote #	**#Q-00040821**
Project #	90955
Modified	3/4/2020
Account Mgr.	Dave Zieker
AM Phone	(925) 245-6160
AM Email	dzieker@ams.net
Inside Account Mgr.	Dave Gilland
IAM Phone	(925) 245-6125
IAM Email	dgilland@ams.net
Quote Exp.	4/12/2020

Line	Item Description	Manufacturer	Qty	Unit Price	Extended Price
1	**WS48Z22677-3** DAMAC 48"x22x30 LEFT HAND HINGE GLAND HD BLACK	Damac	2.00	$928.57	$1,857.14
2	**WS36Z22337-3** Damac 36"x22"x30" RIGHT HAND HINGE GLAND HD BLACK Damac Enclosures Enclosures/Racks	Damac	1.00	$807.95	$807.95
3	**ATFK2** Damac fan Kit enclosure	Damac	3.00	$155.87	$467.61
4	**ARW48A** Damac Rails 48" Enclosure Pair Damac Angle Bracket Enclosures/Racks	Damac	2.00	$97.24	$194.48
5	**ARW36A** Damac Rails 36" Enclosure Pair Damac Enclosures Enclosures/Racks	Damac	1.00	$94.38	$94.38
6	**15013** 3/4" Sound Away Mat PSA, Closed Cell Foam 3'x4'	SoundAway	15.00	$118.00	$1,770.00
7	**AI-CP2L** CloudPlate T7 Quite Rack fan System	Acinfinity	1.00	$138.00	$138.00
8	**FRPW3448** FIRE RATED PLYWOOD 3/4" X 4' X 8	Arrow Wire & Cable	3.00	$114.40	$343.20

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9	**CCP84Z24083-3** DAMAC CABINET AXIS PLUS,84x24x42 45RU 19IN CAGENUT,F/DOOR MESH W/LOCK,R/DOOR MESH FLO TRAC FANS,SOLID SIDES,TOP SOLID LUDES:2 RECESSED PDU/CABLING BRACKETS IN REAR LEFT & RIGHT,CASTER/LEVELER KIT) BLK	Damac	1.00	$1,987.70	$1,987.70
10	**PLAEC-3** Damac Black ladder Rack End Caps Damac end caps black Enclosures/Racks	Damac	1.00	$5.72	$5.72
11	**PLBWA12-3** Damac Wall Angle Support 12" Black Damac Ladder Rack Enclosures/Racks	Damac	1.00	$21.45	$21.45
12	**PLR1210-3** Damac 12" Lader Rack 10' Damac Ladder Rack Enclosures/Racks	Damac	1.00	$88.66	$88.66
13	**AMS-CP-CONSUMABLES** Cabling Consumables:	Cabling	4.00	$50.00	$200.00
14	**AMS-CP-HARDWARE** Cabling: Mounting Hardware	Cabling	4.00	$100.00	$400.00

Shipping

15	**AMS-FREIGHT** Freight and Handling	None	1.00	$260.00	$260.00

Labor

16	**AMS-CI-CT-PW** AMS.NET will install a new enclosure at the identified location as per customer request. AMS.NET will remove the existing enclosure and return to the customer as per customer request. AMS.NET will migrate the existing cabling into the new enclosure, no cabling terminations or testing is required. Any re terminations or testing will be an additional cost to the customer. AMS.NET will not be responsible if the existing cabling does not reach the new location and or any electrical requirements,	AMS.NET	40.00	$125.00	$5,000.00
17	**AMS-CI-PM-FOC** Labor: Project Manager - Cabling	AMS.NET	4.00	$150.00	$600.00

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925-245-6100 • 925-245-6150 Fax
www.ams.net

Order Summary

Subtotal	$14,236.29
Adjustment	$0.00
Estimated Taxes	$831.89
Total	**$15,068.18**

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Terms and Conditions

1. AMS.NET will require a Purchase Order referencing this Quote # or if a Purchase order is not provided, an authorized representative must sign this quote.

2. Payment terms are Net 30. An interest charge of 1.5% per month will be applied to all accounts past due, plus all costs of collection and reasonable attorneys fees. AMS.NET accepts all major credit cards. A convenience fee of 3.5% will be assessed. Customer agrees to accept multiple invoices for projects that cover multiple sales. In the event that a site's readiness is delayed by the customer, customer agrees to accept and pay invoices that reflect equipment and services already received.

3. Items sold by AMS.NET, Inc. and shipped to destinations in California are subject to sales tax. If an item is subject to sales tax in the state to which the order is shipped, tax is generally calculated on the total selling price of each individual item. In accordance with state tax laws, the total selling price of an order will generally include shipping and handling charges and item-level discounts. The amount of tax charged on your order will depend upon many factors including, but not limited to, the type of item(s) purchased, and the source and destination of the shipment. Factors can change between the time you place an order and the time an invoice is sent, which could affect the calculation of sales taxes. The amount appearing on your proposal as 'Estimated Sales Tax' may differ from the sales taxes ultimately charged. Shipping charges and sales tax will be added to this order when invoiced and the customer agrees to pay these charges.

4. All companies with tax exemption must present a valid Tax Exempt form. If Customer is tax exempt or if tax exempt form is not provided then customer agrees to pay all applicable taxes.

5. All shipments are FOB Origin or Pre-paid and shipped to Dock. Any Special shipping requirements must be clearly stated on all PO's (i.e. inside delivery). If inside Delivery or Lift-gate is required it must be specified and additional fees will incur. Shipping charges that appear on this quote are an estimate, AMS.NET will invoice and the customer will pay the actual shipping charge when identified.

6. Upon delivery of equipment, customer agrees to open all shipments and visually inspect equipment for physical damages. All damages must be reported to AMS.NET within 24 hours of delivery.

7. Returns will be accepted at AMS.NET discretion and are subject to manufacturer returns policies as well. For returns to be approved all merchandise must be in an unopened box and the customer agrees to pay a restocking fee of 15% of the purchase price. Returns must be made within 15 Days of receipt. All shipments must have a valid RMA number from AMS.NET before returning. For RMA requests please contact our Customer Service Department at (800) 893-3660 Ext. 6111. Email RMA requests should be directed to service@ams.net A copy of AMS.NET's full RMA policy is available for review online at www.ams.net/services/procurement-and-financing/

8. The laws of the State of California will apply to this sale.

9. The term "installation date" means the first business day on which installation of the system is complete. Minor omissions or variances in performance of the System that do not materially or adversely affect the operation of the system, shall not be deemed to have postponed the Installation Date. Seller shall use its best efforts to make timely delivery and installation. However, all stated delivery and installation dates are approximate and except as expressly provided in this agreement, Seller shall, under no circumstance, be deemed to be in default hereunder or be liable for consequential, incidental or special damages or commercial loss resulting from delays in delivery or installation.

10. Warranties. AMS warrants to Customer that it has good title to the equipment being sold to Customer under this Agreement, and the right to sell such equipment to Customer free of liens or encumbrances. AMS further warrants to Customer that the equipment being sold to Customer hereunder shall be free from defects in workmanship for a warranty period of thirty (30) days commencing on the later date the equipment is delivered to Customer or the date upon which AMS completes performance of the services to be performed under this agreement (this warranty being hereinafter referred to as an "Installation Warranty"). Except as expressly set forth in this paragraph, AMS does not make, and hereby disclaims, any and all representations or warranties, express or implied, with respect to the equipment or services being provided under this agreement, including but not limited to any implied warranties of merchantability, fitness for a particular purpose, satisfactory quality, against infringement, or arising from a course of dealing, usage or trade practice. AMS shall reasonably cooperate and assist Customer in enforcing any manufacturer warranties with respect to the equipment being sold to Customer under this Agreement. AMS hereby advises Customer, and Customer acknowledges that in the event Customer desires to procure from AMS any warranty protection beyond the warranty of title and the Installation Warranty provided under this Paragraph, Customer may do so by entering into a separate Service Agreement with AMS.

Manufacturer's warranty that is guaranteed is whatever is published by the manufacturer at the time of purchase.

11. Cisco Cloud services purchased from AMS.NET requires customer to accept Cisco's Universal Cloud agreement located on Cisco Systems' Website. This Universal Cloud Agreement describes the rights and responsibilities related to the Cloud Service(s) you purchase from Cisco or an Approved Source and is between you and Cisco. The Universal Cloud Agreement includes the applicable Offer Description(s) located at www.cisco.com/go/cloudterms (collectively "Agreement"). By clicking 'accept,' or using the Cloud Service, you agree to the terms of this Agreement. If you do not have authority to enter into this Agreement, or if you do not agree with its terms, do not click 'accept' and do not use the Cloud Service. If you determine that you cannot comply with the terms of this Agreement after you have paid for the Cloud Service, you may terminate your

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502 Commerce Way, Livermore, CA 94551
925-245-6100 • 925-245-6150 Fax
www.ams.net

access to the Cloud Service for a full refund provided you do so within thirty (30) days of your purchase.

AMS.NET Tax ID: 94-3291626

C7 License: 763508

Please fax signed Quotation or Purchase Order to your AMS.NET account manager or to 925.245.6150. Full terms and conditions can be viewed on our website at www.ams.net/services/procurement-and-financing/

Authorized Signature: _____ Date: _____

Print Name: _____ Print Title: _____

AMS.NET, Inc.
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925-245-6100 • 925-245-6150 Fax
www.ams.net

Customer Price Quote

Customer

San Leandro Unified School District
1145 Aladdin Avenue
San Leandro CA, 94577 United States
ATTN: Larry Simon

Ship To

Technology Department
13701 Bancroft Ave.

San Leandro, CA 94578
ATTN: Larry Simon

Quote Description

E-Rate 23 SLUSD UPS - Enclosure Installation - Garfield v2

Quote #	**#Q-00041226**
Project #	90955
Modified	3/4/2020
Account Mgr.	Dave Zieker
AM Phone	(925) 245-6160
AM Email	dzieker@ams.net
Inside Account Mgr.	Dave Gilland
IAM Phone	(925) 245-6125
IAM Email	dgilland@ams.net
Quote Exp.	4/21/2020

Line	Item Description	Manufacturer	Qty	Unit Price	Extended Price
1	**15013** 3/4" Sound Away Mat PSA, Closed Cell Foam 3'x4'	SoundAway	3.00	$118.00	$354.00
2	**AI-CP2L** CloudPlate T7 Quite Rack fan System	Acinfinity	1.00	$138.00	$138.00
3	**FRPW3448** FIRE RATED PLYWOOD 3/4" X 4' X 8	Arrow Wire & Cable	1.00	$114.40	$114.40
4	**ARW48A** Damac Rails 48" Enclosure Pair Damac Angle Bracket Enclosures/Racks	Damac	1.00	$102.96	$102.96
5	**WS48Z22677-3** DAMAC 48"x22x30 LEFT HAND HINGE GLAND HD BLACK	Damac	1.00	$928.57	$928.57
6	**AMS-CP-HARDWARE** Cabling: Mounting Hardware	Cabling	1.00	$100.00	$100.00
Shipping					
7	**AMS-FREIGHT** Freight and Handling	None	1.00	$50.00	$50.00

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Labor

8	**AMS-CI-CT-PW** Labor: Wall Mount Enclosure Installation MDF Supply Room	AMS.NET	8.00	$125.00	$1,000.00
9	**AMS-CI-PM-FOC** Labor: Project Manager - Cabling	AMS.NET	1.00	$150.00	$150.00

Order Summary

Subtotal	$2,937.93
Adjustment	$0.00
Estimated Taxes	$172.39
Total	**$3,110.32**

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Terms and Conditions

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2. Payment terms are Net 30. An interest charge of 1.5% per month will be applied to all accounts past due, plus all costs of collection and reasonable attorneys fees. AMS.NET accepts all major credit cards. A convenience fee of 3.5% will be assessed. Customer agrees to accept multiple invoices for projects that cover multiple sales. In the event that a site's readiness is delayed by the customer, customer agrees to accept and pay invoices that reflect equipment and services already received.

3. Items sold by AMS.NET, Inc. and shipped to destinations in California are subject to sales tax. If an item is subject to sales tax in the state to which the order is shipped, tax is generally calculated on the total selling price of each individual item. In accordance with state tax laws, the total selling price of an order will generally include shipping and handling charges and item-level discounts. The amount of tax charged on your order will depend upon many factors including, but not limited to, the type of item(s) purchased, and the source and destination of the shipment. Factors can change between the time you place an order and the time an invoice is sent, which could affect the calculation of sales taxes. The amount appearing on your proposal as 'Estimated Sales Tax' may differ from the sales taxes ultimately charged. Shipping charges and sales tax will be added to this order when invoiced and the customer agrees to pay these charges.

4. All companies with tax exemption must present a valid Tax Exempt form. If Customer is tax exempt or if tax exempt form is not provided then customer agrees to pay all applicable taxes.

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6. Upon delivery of equipment, customer agrees to open all shipments and visually inspect equipment for physical damages. All damages must be reported to AMS.NET within 24 hours of delivery.

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8. The laws of the State of California will apply to this sale.

9. The term "installation date" means the first business day on which installation of the system is complete. Minor omissions or variances in performance of the System that do not materially or adversely affect the operation of the system, shall not be deemed to have postponed the Installation Date. Seller shall use its best efforts to make timely delivery and installation. However, all stated delivery and installation dates are approximate and except as expressly provided in this agreement, Seller shall, under no circumstance, be deemed to be in default hereunder or be liable for consequential, incidental or special damages or commercial loss resulting from delays in delivery or installation.

10. Warranties. AMS warrants to Customer that it has good title to the equipment being sold to Customer under this Agreement, and the right to sell such equipment to Customer free of liens or encumbrances. AMS further warrants to Customer that the equipment being sold to Customer hereunder shall be free from defects in workmanship for a warranty period of thirty (30) days commencing on the later date the equipment is delivered to Customer or the date upon which AMS completes performance of the services to be performed under this agreement (this warranty being hereinafter referred to as an "Installation Warranty"). Except as expressly set forth in this paragraph, AMS does not make, and hereby disclaims, any and all representations or warranties, express or implied, with respect to the equipment or services being provided under this agreement, including but not limited to any implied warranties of merchantability, fitness for a particular purpose, satisfactory quality, against infringement, or arising from a course of dealing, usage or trade practice. AMS shall reasonably cooperate and assist Customer in enforcing any manufacturer warranties with respect to the equipment being sold to Customer under this Agreement. AMS hereby advises Customer, and Customer acknowledges that in the event Customer desires to procure from AMS any warranty protection beyond the warranty of title and the Installation Warranty provided under this Paragraph, Customer may do so by entering into a separate Service Agreement with AMS.

Manufacturer's warranty that is guaranteed is whatever is published by the manufacturer at the time of purchase.

11. Cisco Cloud services purchased from AMS.NET requires customer to accept Cisco's Universal Cloud agreement located on Cisco Systems' Website. This Universal Cloud Agreement describes the rights and responsibilities related to the Cloud Service(s) you purchase from Cisco or an Approved Source and is between you and Cisco. The Universal Cloud Agreement includes the applicable Offer Description(s) located at www.cisco.com/go/cloudterms (collectively "Agreement"). By clicking 'accept,' or using the Cloud Service, you agree to the terms of this Agreement. If you do not have authority to enter into this Agreement, or if you do not agree with its terms, do not click 'accept' and do not use the Cloud Service. If you determine that you cannot comply with the terms of this Agreement after you have paid for the Cloud Service, you may terminate your

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access to the Cloud Service for a full refund provided you do so within thirty (30) days of your purchase.

AMS.NET Tax ID: 94-3291626

C7 License: 763508

Please fax signed Quotation or Purchase Order to your AMS.NET account manager or to 925.245.6150. Full terms and conditions can be viewed on our website at www.ams.net/services/procurement-and-financing/

Authorized Signature: _____ Date: _____

Print Name: _____ Print Title: _____

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www.ams.net

Customer Price Quote

Customer

San Leandro Unified School District
1145 Aladdin Avenue
San Leandro CA, 94577 United States
ATTN: Manuel Ruiz

Ship To

San Leandro Unified School District
14735 Juniper St
San Leandro, CA 94579-1222
ATTN: Manuel Ruiz

Quote Description

E-Rate 23 Enclosure Installation JEFFERSON v2

Quote #	**#Q-00040828**
Project #	90955
Modified	3/4/2020
Account Mgr.	Dave Zieker
AM Phone	(925) 245-6160
AM Email	dzieker@ams.net
Inside Account Mgr.	Dave Gilland
IAM Phone	(925) 245-6125
IAM Email	dgilland@ams.net
Quote Exp.	4/12/2020

Line	Item Description	Manufacturer	Qty	Unit Price	Extended Price
1	**WS48Z22677-3** DAMAC 48"x22x30 LEFT HAND HINGE GLAND HD BLACK	Damac	2.00	$928.57	$1,857.14
2	**ARW48A** Damac Rails 48" Enclosure Pair Damac Angle Bracket Enclosures/Racks	Damac	2.00	$97.24	$194.48
3	**ATFK2** Damac fan Kit enclosure	Damac	2.00	$155.87	$311.74
4	**15013** 3/4" Sound Away Mat PSA, Closed Cell Foam 3'x4'	SoundAway	6.00	$118.00	$708.00
5	**AI-CP2L** CloudPlate T7 Quite Rack fan System	Acinfinity	2.00	$138.00	$276.00
6	**AMS-CP-HARDWARE** Cabling: Mounting Hardware	Cabling	2.00	$100.00	$200.00
7	**FRPW3448** FIRE RATED PLYWOOD 3/4" X 4' X 8	Arrow Wire & Cable	2.00	$114.40	$228.80
8	**AMS-CP-CONSUMABLES** Cabling Consumables:	Cabling	2.00	$50.00	$100.00

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Technology Solution Provider

AMS.NET, Inc.
502 Commerce Way, Livermore, CA 94551
925-245-6100 • 925-245-6150 Fax
www.ams.net

Shipping

9	**AMS-FREIGHT** Freight and Handling	None	1.00	$200.00	$200.00

Labor

10	**AMS-CI-CT-PW** AMS.NET will install a new enclosure at the identified location as per customer request. AMS.NET will remove the existing enclosure and return to the customer as per customer request. AMS.NET will migrate the existing cabling into the new enclosure, no cabling terminations or testing is required. Any re terminations or testing will be an additional cost to the customer. AMS.NET will not be responsible if the existing cabling does not reach the new location and or any electrical requirements,	AMS.NET	20.00	$125.00	$2,500.00
11	**AMS-CI-PM-FOC** Labor: Project Manager - Cabling	AMS.NET	2.00	$150.00	$300.00

Order Summary

Subtotal	$6,876.16
Adjustment	$0.00
Estimated Taxes	$389.24
Total	**$7,265.40**

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Terms and Conditions

1. AMS.NET will require a Purchase Order referencing this Quote # or if a Purchase order is not provided, an authorized representative must sign this quote.

2. Payment terms are Net 30. An interest charge of 1.5% per month will be applied to all accounts past due, plus all costs of collection and reasonable attorneys fees. AMS.NET accepts all major credit cards. A convenience fee of 3.5% will be assessed. Customer agrees to accept multiple invoices for projects that cover multiple sales. In the event that a site's readiness is delayed by the customer, customer agrees to accept and pay invoices that reflect equipment and services already received.

3. Items sold by AMS.NET, Inc. and shipped to destinations in California are subject to sales tax. If an item is subject to sales tax in the state to which the order is shipped, tax is generally calculated on the total selling price of each individual item. In accordance with state tax laws, the total selling price of an order will generally include shipping and handling charges and item-level discounts. The amount of tax charged on your order will depend upon many factors including, but not limited to, the type of item(s) purchased, and the source and destination of the shipment. Factors can change between the time you place an order and the time an invoice is sent, which could affect the calculation of sales taxes. The amount appearing on your proposal as 'Estimated Sales Tax' may differ from the sales taxes ultimately charged. Shipping charges and sales tax will be added to this order when invoiced and the customer agrees to pay these charges.

4. All companies with tax exemption must present a valid Tax Exempt form. If Customer is tax exempt or if tax exempt form is not provided then customer agrees to pay all applicable taxes.

5. All shipments are FOB Origin or Pre-paid and shipped to Dock. Any Special shipping requirements must be clearly stated on all PO's (i.e. inside delivery). If inside Delivery or Lift-gate is required it must be specified and additional fees will incur. Shipping charges that appear on this quote are an estimate, AMS.NET will invoice and the customer will pay the actual shipping charge when identified.

6. Upon delivery of equipment, customer agrees to open all shipments and visually inspect equipment for physical damages. All damages must be reported to AMS.NET within 24 hours of delivery.

7. Returns will be accepted at AMS.NET discretion and are subject to manufacturer returns policies as well. For returns to be approved all merchandise must be in an unopened box and the customer agrees to pay a restocking fee of 15% of the purchase price. Returns must be made within 15 Days of receipt. All shipments must have a valid RMA number from AMS.NET before returning. For RMA requests please contact our Customer Service Department at (800) 893-3660 Ext. 6111. Email RMA requests should be directed to service@ams.net A copy of AMS.NET's full RMA policy is available for review online at www.ams.net/services/procurement-and-financing/

8. The laws of the State of California will apply to this sale.

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10. Warranties. AMS warrants to Customer that it has good title to the equipment being sold to Customer under this Agreement, and the right to sell such equipment to Customer free of liens or encumbrances. AMS further warrants to Customer that the equipment being sold to Customer hereunder shall be free from defects in workmanship for a warranty period of thirty (30) days commencing on the later date the equipment is delivered to Customer or the date upon which AMS completes performance of the services to be performed under this agreement (this warranty being hereinafter referred to as an "Installation Warranty"). Except as expressly set forth in this paragraph, AMS does not make, and hereby disclaims, any and all representations or warranties, express or implied, with respect to the equipment or services being provided under this agreement, including but not limited to any implied warranties of merchantability, fitness for a particular purpose, satisfactory quality, against infringement, or arising from a course of dealing, usage or trade practice. AMS shall reasonably cooperate and assist Customer in enforcing any manufacturer warranties with respect to the equipment being sold to Customer under this Agreement. AMS hereby advises Customer, and Customer acknowledges that in the event Customer desires to procure from AMS any warranty protection beyond the warranty of title and the Installation Warranty provided under this Paragraph, Customer may do so by entering into a separate Service Agreement with AMS.

Manufacturer's warranty that is guaranteed is whatever is published by the manufacturer at the time of purchase.

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access to the Cloud Service for a full refund provided you do so within thirty (30) days of your purchase.

AMS.NET Tax ID: 94-3291626

C7 License: 763508

Please fax signed Quotation or Purchase Order to your AMS.NET account manager or to 925.245.6150. Full terms and conditions can be viewed on our website at www.ams.net/services/procurement-and-financing/

Authorized Signature: _____ Date: _____

Print Name: _____ Print Title: _____

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Customer Price Quote

Customer

San Leandro Unified School District
1145 Aladdin Avenue
San Leandro CA, 94577 United States
ATTN: Manuel Ruiz

Ship To

San Leandro Unified School District
14735 Juniper St
San Leandro, CA 94579-1222
ATTN: Manuel Ruiz

Quote Description

E-Rate 23 Enclosure Installation LINCOLN v2

Quote #	#Q-00040827
Project #	90955
Modified	3/4/2020
Account Mgr.	Dave Zieker
AM Phone	(925) 245-6160
AM Email	dzieker@ams.net
Inside Account Mgr.	Dave Gilland
IAM Phone	(925) 245-6125
IAM Email	dgilland@ams.net
Quote Exp.	4/12/2020

Line	Item Description	Manufacturer	Qty	Unit Price	Extended Price
1	**WS48Z22677-3** DAMAC 48"x22x30 LEFT HAND HINGE GLAND HD BLACK	Damac	3.00	$928.57	$2,785.71
2	**WS36Z22337-3** Damac 36"x22"x30" RIGHT HAND HINGE GLAND HD BLACK Damac Enclosures Enclosures/Racks	Damac	1.00	$807.95	$807.95
3	**ATFK2** Damac fan Kit enclosure	Damac	4.00	$155.87	$623.48
4	**ARW48A** Damac Rails 48" Enclosure Pair Damac Angle Bracket Enclosures/Racks	Damac	3.00	$97.24	$291.72
5	**ARW36A** Damac Rails 36" Enclosure Pair Damac Enclosures Enclosures/Racks	Damac	1.00	$94.38	$94.38
6	**15013** 3/4" Sound Away Mat PSA, Closed Cell Foam 3'x4'	SoundAway	12.00	$118.00	$1,416.00
7	**AI-CP2L** CloudPlate T7 Quite Rack fan System	Acinfinity	4.00	$138.00	$552.00
8	**FRPW3448** FIRE RATED PLYWOOD 3/4" X 4' X 8	Arrow Wire & Cable	4.00	$114.40	$457.60

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9	**AMS-CP-CONSUMABLES** Cabling Consumables:	Cabling	4.00	$50.00	$200.00
10	**AMS-CP-HARDWARE** Cabling: Mounting Hardware	Cabling	4.00	$100.00	$400.00

Shipping

11	**AMS-FREIGHT** Freight and Handling	None	1.00	$300.00	$300.00

Labor

12	**AMS-CI-CT-PW** AMS.NET will install a new enclosure at the identified location as per customer request. AMS.NET will remove the existing enclosure and return to the customer as per customer request. AMS.NET will migrate the existing cabling into the new enclosure, no cabling terminations or testing is required. Any re terminations or testing will be an additional cost to the customer. AMS.NET will not be responsible if the existing cabling does not reach the new location and or any electrical requirements,	AMS.NET	44.00	$125.00	$5,500.00
13	**AMS-CI-PM-FOC** Labor: Project Manager - Cabling	AMS.NET	4.00	$150.00	$600.00

Order Summary

Subtotal	$14,028.84
Adjustment	$0.00
Estimated Taxes	$760.06
Total	**$14,788.90**

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C7 License: 763508

Please fax signed Quotation or Purchase Order to your AMS.NET account manager or to 925.245.6150. Full terms and conditions can be viewed on our website at www.ams.net/services/procurement-and-financing/

Authorized Signature: _____ Date: _____

Print Name: _____ Print Title: _____

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www.ams.net

Customer Price Quote

Customer

San Leandro Unified School District
1145 Aladdin Avenue
San Leandro CA, 94577 United States
ATTN: Larry Simon

Ship To

Technology Department
13701 Bancroft Ave.

San Leandro, CA 94578
ATTN: Larry Simon

Quote Description

E-Rate 23 SLUSD UPS - Enclosure Installation - McKinley v2

Quote #	**#Q-00041231**
Project #	90955
Modified	3/4/2020
Account Mgr.	Dave Zieker
AM Phone	(925) 245-6160
AM Email	dzieker@ams.net
Inside Account Mgr.	Dave Gilland
IAM Phone	(925) 245-6125
IAM Email	dgilland@ams.net
Quote Exp.	4/21/2020

Line	Item Description	Manufacturer	Qty	Unit Price	Extended Price
1	**FRPW3448** FIRE RATED PLYWOOD 3/4" X 4' X 8	Arrow Wire & Cable	3.00	$114.40	$343.20
2	**PLBWA12-3** Damac Wall Angle Support 12" Black Damac Ladder Rack Enclosures/Racks	Damac	1.00	$20.74	$20.74
3	**RRA19084-3MU** Damac 19" ALUMINUM RELAY RACK Black Damac Rack Enclosures/Racks	Damac	1.00	$151.58	$151.58
4	**PLR1210-3** Damac 12" Lader Rack 10' Damac Ladder Rack Enclosures/Racks	Damac	1.00	$82.94	$82.94
5	**PLB12RS-3** DAMAC JUNCTION PLATE Damac Ladder Rack Enclosures/Racks	Damac	1.00	$30.03	$30.03
6	**PLAEC-3** Damac Black ladder Rack End Caps Damac end caps black Enclosures/Racks	Damac	1.00	$5.01	$5.01
7	**AMS-CP-HARDWARE** Cabling: Mounting Hardware	Cabling	3.00	$100.00	$300.00

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8	**WS24Z22336-3** DAMAC 24"x22"x30" RIGHT HAND HINGE GLAND HD BLACK Enclosures	Damac	2.00	$714.29	$1,428.58
9	**ARW24A** Damac Rails 24" Enclosure Pair Damac Angle Bracket Enclosures/Racks	Damac	2.00	$82.94	$165.88
10	**15013** 3/4" Sound Away Mat PSA, Closed Cell Foam 3'x4'	SoundAway	6.00	$118.00	$708.00
11	**AI-CP2L** CloudPlate T7 Quite Rack fan System	Acinfinity	2.00	$138.00	$276.00

Shipping

12	**AMS-FREIGHT** Freight and Handling	None	1.00	$180.00	$180.00

Labor

13	**AMS-CI-CT-PW** Labor: Floor Mount Rack Installation MDF in Office Labor: Wall Mount Enclosure Installation IDF1	AMS.NET	36.00	$125.00	$4,500.00
14	**AMS-CI-PM-FOC** Labor: Project Manager - Cabling	AMS.NET	3.00	$150.00	$450.00

Order Summary

Subtotal	$8,641.96
Adjustment	$0.00
Estimated Taxes	$349.68
Total	**$8,991.64**

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Authorized Signature: _____ Date: _____

Print Name: _____ Print Title: _____

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Customer Price Quote

Customer

San Leandro Unified School District
1145 Aladdin Avenue
San Leandro CA, 94577 United States
ATTN: Larry Simon

Ship To

San Leandro Unified School District
14735 Juniper St
San Leandro, CA 94579-1222
ATTN: Larry Simon

Quote Description

E-Rate 23 Enclosure Installation MONROE v2

Quote #	#Q-00040810
Project #	90955
Modified	3/4/2020
Account Mgr.	Dave Zieker
AM Phone	(925) 245-6160
AM Email	dzieker@ams.net
Inside Account Mgr.	Dave Gilland
IAM Phone	(925) 245-6125
IAM Email	dgilland@ams.net
Quote Exp.	4/12/2020

Line	Item Description	Manufacturer	Qty	Unit Price	Extended Price
1	**FRPW3448** FIRE RATED PLYWOOD 3/4" X 4' X 8	Arrow Wire & Cable	1.00	$114.40	$114.40
2	**WS48Z22677-3** DAMAC 48"x22x30 LEFT HAND HINGE GLAND HD BLACK Damac ENCLOSURE Enclosures/Racks	Damac	1.00	$965.25	$965.25
3	**ATFK2** Damac fan Kit enclosure Damac FAN Enclosures/Racks	Damac	1.00	$163.02	$163.02
4	**ARW48A** Damac Rails 48" Enclosure Pair Damac Angle Bracket Enclosures/Racks	Damac	1.00	$97.24	$97.24
5	**15013** 3/4" Sound Away Mat PSA, Closed Cell Foam 3'x4'	SoundAway	1.00	$118.00	$118.00
6	**AI-CP2L** CloudPlate T7 Quite Rack fan System	Acinfinity	3.00	$138.00	$414.00
7	**AMS-CP-CONSUMABLES** Cabling Consumables:	Cabling	1.00	$50.00	$50.00
8	**AMS-CP-HARDWARE** Cabling: Mounting Hardware	Cabling	1.00	$100.00	$100.00

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Shipping					
9	**AMS-FREIGHT** Freight and Handling	None	1.00	$100.00	$100.00

Labor					
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11	**AMS-CI-PM-FOC** Labor: Project Manager - Cabling	AMS.NET	1.00	$150.00	$150.00

Order Summary

Subtotal	$3,771.91
Adjustment	$0.00
Estimated Taxes	$202.52
Total	**$3,974.43**

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3. Items sold by AMS.NET, Inc. and shipped to destinations in California are subject to sales tax. If an item is subject to sales tax in the state to which the order is shipped, tax is generally calculated on the total selling price of each individual item. In accordance with state tax laws, the total selling price of an order will generally include shipping and handling charges and item-level discounts. The amount of tax charged on your order will depend upon many factors including, but not limited to, the type of item(s) purchased, and the source and destination of the shipment. Factors can change between the time you place an order and the time an invoice is sent, which could affect the calculation of sales taxes. The amount appearing on your proposal as 'Estimated Sales Tax' may differ from the sales taxes ultimately charged. Shipping charges and sales tax will be added to this order when invoiced and the customer agrees to pay these charges.

4. All companies with tax exemption must present a valid Tax Exempt form. If Customer is tax exempt or if tax exempt form is not provided then customer agrees to pay all applicable taxes.

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6. Upon delivery of equipment, customer agrees to open all shipments and visually inspect equipment for physical damages. All damages must be reported to AMS.NET within 24 hours of delivery.

7. Returns will be accepted at AMS.NET discretion and are subject to manufacturer returns policies as well. For returns to be approved all merchandise must be in an unopened box and the customer agrees to pay a restocking fee of 15% of the purchase price. Returns must be made within 15 Days of receipt. All shipments must have a valid RMA number from AMS.NET before returning. For RMA requests please contact our Customer Service Department at (800) 893-3660 Ext. 6111. Email RMA requests should be directed to service@ams.net A copy of AMS.NET's full RMA policy is available for review online at www.ams.net/services/procurement-and-financing/

8. The laws of the State of California will apply to this sale.

9. The term "installation date" means the first business day on which installation of the system is complete. Minor omissions or variances in performance of the System that do not materially or adversely affect the operation of the system, shall not be deemed to have postponed the Installation Date. Seller shall use its best efforts to make timely delivery and installation. However, all stated delivery and installation dates are approximate and except as expressly provided in this agreement, Seller shall, under no circumstance, be deemed to be in default hereunder or be liable for consequential, incidental or special damages or commercial loss resulting from delays in delivery or installation.

10. Warranties. AMS warrants to Customer that it has good title to the equipment being sold to Customer under this Agreement, and the right to sell such equipment to Customer free of liens or encumbrances. AMS further warrants to Customer that the equipment being sold to Customer hereunder shall be free from defects in workmanship for a warranty period of thirty (30) days commencing on the later date the equipment is delivered to Customer or the date upon which AMS completes performance of the services to be performed under this agreement (this warranty being hereinafter referred to as an "Installation Warranty"). Except as expressly set forth in this paragraph, AMS does not make, and hereby disclaims, any and all representations or warranties, express or implied, with respect to the equipment or services being provided under this agreement, including but not limited to any implied warranties of merchantability, fitness for a particular purpose, satisfactory quality, against infringement, or arising from a course of dealing, usage or trade practice. AMS shall reasonably cooperate and assist Customer in enforcing any manufacturer warranties with respect to the equipment being sold to Customer under this Agreement. AMS hereby advises Customer, and Customer acknowledges that in the event Customer desires to procure from AMS any warranty protection beyond the warranty of title and the Installation Warranty provided under this Paragraph, Customer may do so by entering into a separate Service Agreement with AMS.

Manufacturer's warranty that is guaranteed is whatever is published by the manufacturer at the time of purchase.

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access to the Cloud Service for a full refund provided you do so within thirty (30) days of your purchase.

AMS.NET Tax ID: 94-3291626

C7 License: 763508

Please fax signed Quotation or Purchase Order to your AMS.NET account manager or to 925.245.6150. Full terms and conditions can be viewed on our website at www.ams.net/services/procurement-and-financing/

Authorized Signature: _____ Date: _____

Print Name: _____ Print Title: _____

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www.ams.net

Customer Price Quote

Customer

San Leandro Unified School District
1145 Aladdin Avenue
San Leandro CA, 94577 United States
ATTN: Larry Simon

Ship To

San Leandro Unified School District
14735 Juniper St
San Leandro, CA 94579-1222
ATTN: Larry Simon

Quote Description

E-Rate 23 Enclosure Installation JOHN MUIR v2

Quote #	**#Q-00040822**
Project #	90955
Modified	3/4/2020
Account Mgr.	Dave Zieker
AM Phone	(925) 245-6160
AM Email	dzieker@ams.net
Inside Account Mgr.	Dave Gilland
IAM Phone	(925) 245-6125
IAM Email	dgilland@ams.net
Quote Exp.	4/12/2020

Line	Item Description	Manufacturer	Qty	Unit Price	Extended Price
1	**WS48Z22677-3** DAMAC 48"x22x30 LEFT HAND HINGE GLAND HD BLACK	Damac	2.00	$928.57	$1,857.14
2	**ATFK2** Damac fan Kit enclosure	Damac	2.00	$155.87	$311.74
3	**ARW48A** Damac Rails 48" Enclosure Pair Damac Angle Bracket Enclosures/Racks	Damac	2.00	$97.24	$194.48
4	**15013** 3/4" Sound Away Mat PSA, Closed Cell Foam 3'x4'	SoundAway	12.00	$118.00	$1,416.00
5	**AI-CP2L** CloudPlate T7 Quite Rack fan System	Acinfinity	3.00	$138.00	$414.00
6	**FRPW3448** FIRE RATED PLYWOOD 3/4" X 4' X 8	Arrow Wire & Cable	3.00	$114.40	$343.20
7	**CCP84Z24083-3** DAMAC CABINET AXIS PLUS,84x24x42 45RU 19IN CAGENUT,F/DOOR MESH W/LOCK,R/DOOR MESH FLO TRAC FANS,SOLID SIDES,TOP SOLID LUDES:2 RECESSED PDU/CABLING BRACKETS IN REAR LEFT & RIGHT,CASTER/LEVELER KIT) BLK	Damac	1.00	$1,987.70	$1,987.70
8	**AHPFM6-30** Cage nut Screw	Damac	1.00	$8.58	$8.58

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9	**PLR1210-3** Damac 12" Lader Rack 10'	Damac	1.00	$88.66	$88.66
10	**PLBWA12-3** Damac Wall Angle Support 12" Black	Damac	1.00	$21.45	$21.45
11	**PLB12RS-3** DAMAC JUNCTION PLATE	Damac	1.00	$31.46	$31.46
12	**AMS-CP-CONSUMABLES** Cabling Consumables:	Cabling	2.00	$50.00	$100.00
13	**PLAEC-3** Damac Black ladder Rack End Caps	Damac	1.00	$5.72	$5.72
14	**AMS-CP-HARDWARE** Cabling: Mounting Hardware	Cabling	2.00	$100.00	$200.00

Shipping

15	**AMS-FREIGHT** Freight and Handling	None	1.00	$240.00	$240.00

Labor

16	**AMS-CI-CT-PW** AMS.NET will install a new enclosure at the identified location as per customer request. AMS.NET will remove the existing enclosure and return to the customer as per customer request. AMS.NET will migrate the existing cabling into the new enclosure, no cabling terminations or testing is required. Any re terminations or testing will be an additional cost to the customer. AMS.NET will not be responsible if the existing cabling does not reach the new location and or any electrical requirements,	AMS.NET	32.00	$125.00	$4,000.00
17	**AMS-CI-PM-FOC** Labor: Project Manager - Cabling	AMS.NET	3.00	$150.00	$450.00

Order Summary

Subtotal	$11,670.13
Adjustment	$0.00
Estimated Taxes	$694.83
Total	**$12,364.96**

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Authorized Signature: _____ Date: _____

Print Name: _____ Print Title: _____

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Customer Price Quote

Customer

San Leandro Unified School District
1145 Aladdin Avenue
San Leandro CA, 94577 United States
ATTN: Larry Simon

Ship To

Technology Department
13701 Bancroft Ave.

San Leandro, CA 94578
ATTN: Larry Simon

Quote Description

E-Rate 23 SLUSD UPS - Enclosure Installation - Roosevelt v2

Quote #	**#Q-00041233**
Project #	90955
Modified	3/4/2020
Account Mgr.	Dave Zieker
AM Phone	(925) 245-6160
AM Email	dzieker@ams.net
Inside Account Mgr.	Dave Gilland
IAM Phone	(925) 245-6125
IAM Email	dgilland@ams.net
Quote Exp.	4/21/2020

Line	Item Description	Manufacturer	Qty	Unit Price	Extended Price
1	**WS48Z22338-3** DAMAC 48"x22x30 RIGHT HAND HINGE GLAND HD BLACK	Damac	1.00	$928.57	$928.57
2	**ARW48A** Damac Rails 48" Enclosure Pair Damac Angle Bracket Enclosures/Racks	Damac	1.00	$102.96	$102.96
3	**AMS-CP-HARDWARE** Cabling: Mounting Hardware	Cabling	1.00	$100.00	$100.00
4	**15013** 3/4" Sound Away Mat PSA, Closed Cell Foam 3'x4'	SoundAway	3.00	$118.00	$354.00
5	**AI-CP2L** CloudPlate T7 Quite Rack fan System	Acinfinity	1.00	$138.00	$138.00
6	**FRPW3448** FIRE RATED PLYWOOD 3/4" X 4' X 8	Arrow Wire & Cable	1.00	$114.40	$114.40
Shipping					
7	**AMS-FREIGHT** Freight and Handling	None	1.00	$50.00	$50.00

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Labor					
8	**AMS-CI-CT-PW** Labor: Cabling - Prevailing Wage	AMS.NET	8.00	$125.00	$1,000.00
9	**AMS-CI-PM-FOC** Labor: Project Manager - Cabling	AMS.NET	1.00	$150.00	$150.00

Order Summary

Subtotal	$2,937.93
Adjustment	$0.00
Estimated Taxes	$172.39
Total	**$3,110.32**

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Authorized Signature: _____ Date: _____

Print Name: _____ Print Title: _____

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Customer Price Quote

Customer

San Leandro Unified School District
1145 Aladdin Avenue
San Leandro CA, 94577 United States
ATTN: Larry Simon

Ship To

San Leandro Unified School District
14735 Juniper St
San Leandro, CA 94579-1222
ATTN: Larry Simon

Quote Description

E-Rate 23 Enclosure Installation SAN LEANDRO HS v2

Quote #	**#Q-00040830**
Project #	90955
Modified	3/4/2020
Account Mgr.	Dave Zieker
AM Phone	(925) 245-6160
AM Email	dzieker@ams.net
Inside Account Mgr.	Dave Gilland
IAM Phone	(925) 245-6125
IAM Email	dgilland@ams.net
Quote Exp.	4/12/2020

Line	Item Description	Manufacturer	Qty	Unit Price	Extended Price
1	**WS48Z22677-3** DAMAC 48"x22x30 LEFT HAND HINGE GLAND HD BLACK	Damac	4.00	$928.57	$3,714.28
2	**WS24Z22688-3** DAMAC 24"X22X30 LEFT HAND HINGE GLAND HD BLACK Damac ENCLOSURE Enclosures/Racks	Damac	1.00	$736.45	$736.45
3	**ATFK2** Damac fan Kit enclosure	Damac	5.00	$155.87	$779.35
4	**ARW48A** Damac Rails 48" Enclosure Pair Damac Angle Bracket Enclosures/Racks	Damac	4.00	$97.24	$388.96
5	**ARW24A** Damac Rails 24" Enclosure Pair Damac Angle Bracket Enclosures/Racks	Damac	1.00	$87.23	$87.23
6	**15013** 3/4" Sound Away Mat PSA, Closed Cell Foam 3'x4'	SoundAway	15.00	$118.00	$1,770.00
7	**AI-CP2L** CloudPlate T7 Quite Rack fan System	Acinfinity	5.00	$138.00	$690.00
8	**FRPW3448** FIRE RATED PLYWOOD 3/4" X 4' X 8	Arrow Wire & Cable	5.00	$114.40	$572.00

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9	**AMS-CP-CONSUMABLES** Cabling Consumables:	Cabling	5.00	$50.00	$250.00
10	**AMS-CP-HARDWARE** Cabling: Mounting Hardware	Cabling	5.00	$100.00	$500.00

Shipping

11	**AMS-FREIGHT** Freight and Handling	None	1.00	$400.00	$400.00

Labor

12	**AMS-CI-CT-PW** AMS.NET will install a new enclosure at the identified location as per customer request. AMS.NET will remove the existing enclosure and return to the customer as per customer request. AMS.NET will migrate the existing cabling into the new enclosure, no cabling terminations or testing is required. Any re terminations or testing will be an additional cost to the customer. AMS.NET will not be responsible if the existing cabling does not reach the new location and or any electrical requirements,	AMS.NET	48.00	$125.00	$6,000.00
13	**AMS-CI-PM-FOC** Labor: Project Manager - Cabling	AMS.NET	5.00	$150.00	$750.00

Order Summary

Subtotal	$16,638.27
Adjustment	$0.00
Estimated Taxes	$947.90
Total	**$17,586.17**

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8. The laws of the State of California will apply to this sale.

9. The term "installation date" means the first business day on which installation of the system is complete. Minor omissions or variances in performance of the System that do not materially or adversely affect the operation of the system, shall not be deemed to have postponed the Installation Date. Seller shall use its best efforts to make timely delivery and installation. However, all stated delivery and installation dates are approximate and except as expressly provided in this agreement, Seller shall, under no circumstance, be deemed to be in default hereunder or be liable for consequential, incidental or special damages or commercial loss resulting from delays in delivery or installation.

10. Warranties. AMS warrants to Customer that it has good title to the equipment being sold to Customer under this Agreement, and the right to sell such equipment to Customer free of liens or encumbrances. AMS further warrants to Customer that the equipment being sold to Customer hereunder shall be free from defects in workmanship for a warranty period of thirty (30) days commencing on the later date the equipment is delivered to Customer or the date upon which AMS completes performance of the services to be performed under this agreement (this warranty being hereinafter referred to as an "Installation Warranty"). Except as expressly set forth in this paragraph, AMS does not make, and hereby disclaims, any and all representations or warranties, express or implied, with respect to the equipment or services being provided under this agreement, including but not limited to any implied warranties of merchantability, fitness for a particular purpose, satisfactory quality, against infringement, or arising from a course of dealing, usage or trade practice. AMS shall reasonably cooperate and assist Customer in enforcing any manufacturer warranties with respect to the equipment being sold to Customer under this Agreement. AMS hereby advises Customer, and Customer acknowledges that in the event Customer desires to procure from AMS any warranty protection beyond the warranty of title and the Installation Warranty provided under this Paragraph, Customer may do so by entering into a separate Service Agreement with AMS.

Manufacturer's warranty that is guaranteed is whatever is published by the manufacturer at the time of purchase.

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502 Commerce Way, Livermore, CA 94551
925-245-6100 • 925-245-6150 Fax
www.ams.net

access to the Cloud Service for a full refund provided you do so within thirty (30) days of your purchase.

AMS.NET Tax ID: 94-3291626

C7 License: 763508

Please fax signed Quotation or Purchase Order to your AMS.NET account manager or to 925.245.6150. Full terms and conditions can be viewed on our website at www.ams.net/services/procurement-and-financing/

Authorized Signature: _____ Date: _____

Print Name: _____ Print Title: _____

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925-245-6100 • 925-245-6150 Fax
www.ams.net

Customer Price Quote

Customer

San Leandro Unified School District
1145 Aladdin Avenue
San Leandro CA, 94577 United States
ATTN: Larry Simon

Ship To

San Leandro Unified School District
14735 Juniper St
San Leandro, CA 94579-1222
ATTN: Larry Simon

Quote Description

E-Rate 23 Enclosure Installation WASHINGTON v2

Quote #	**#Q-00040824**
Project #	90955
Modified	3/4/2020
Account Mgr.	Dave Zieker
AM Phone	(925) 245-6160
AM Email	dzieker@ams.net
Inside Account Mgr.	Dave Gilland
IAM Phone	(925) 245-6125
IAM Email	dgilland@ams.net
Quote Exp.	4/12/2020

Line	Item Description	Manufacturer	Qty	Unit Price	Extended Price
1	**WS48Z22677-3** DAMAC 48"x22x30 LEFT HAND HINGE GLAND HD BLACK	Damac	2.00	$928.57	$1,857.14
2	**ATFK2** Damac fan Kit enclosure	Damac	2.00	$155.87	$311.74
3	**ARW48A** Damac Rails 48" Enclosure Pair Damac Angle Bracket Enclosures/Racks	Damac	2.00	$97.24	$194.48
4	**15013** 3/4" Sound Away Mat PSA, Closed Cell Foam 3'x4'	SoundAway	6.00	$118.00	$708.00
5	**AI-CP2L** CloudPlate T7 Quite Rack fan System	Acinfinity	2.00	$138.00	$276.00
6	**FRPW3448** FIRE RATED PLYWOOD 3/4" X 4' X 8	Arrow Wire & Cable	2.00	$114.40	$228.80
7	**AMS-CP-CONSUMABLES** Cabling Consumables:	Cabling	2.00	$50.00	$100.00
8	**AMS-CP-HARDWARE** Cabling: Mounting Hardware	Cabling	2.00	$100.00	$200.00

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Shipping					
9	**AMS-FREIGHT** Freight and Handling	None	1.00	$120.00	$120.00

Labor					
10	**AMS-CI-CT-PW** AMS.NET will install a new enclosure at the identified location as per customer request. AMS.NET will remove the existing enclosure and return to the customer as per customer request. AMS.NET will migrate the existing cabling into the new enclosure, no cabling terminations or testing is required. Any re terminations or testing will be an additional cost to the customer. AMS.NET will not be responsible if the existing cabling does not reach the new location and or any electrical requirements,	AMS.NET	20.00	$125.00	$2,500.00
11	**AMS-CI-PM-FOC** Labor: Project Manager - Cabling	AMS.NET	1.00	$150.00	$150.00

Order Summary

Subtotal	$6,646.16
Adjustment	$0.00
Estimated Taxes	$384.88
Total	**$7,031.04**

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Terms and Conditions

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2. Payment terms are Net 30. An interest charge of 1.5% per month will be applied to all accounts past due, plus all costs of collection and reasonable attorneys fees. AMS.NET accepts all major credit cards. A convenience fee of 3.5% will be assessed. Customer agrees to accept multiple invoices for projects that cover multiple sales. In the event that a site's readiness is delayed by the customer, customer agrees to accept and pay invoices that reflect equipment and services already received.

3. Items sold by AMS.NET, Inc. and shipped to destinations in California are subject to sales tax. If an item is subject to sales tax in the state to which the order is shipped, tax is generally calculated on the total selling price of each individual item. In accordance with state tax laws, the total selling price of an order will generally include shipping and handling charges and item-level discounts. The amount of tax charged on your order will depend upon many factors including, but not limited to, the type of item(s) purchased, and the source and destination of the shipment. Factors can change between the time you place an order and the time an invoice is sent, which could affect the calculation of sales taxes. The amount appearing on your proposal as 'Estimated Sales Tax' may differ from the sales taxes ultimately charged. Shipping charges and sales tax will be added to this order when invoiced and the customer agrees to pay these charges.

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Authorized Signature: _____ Date: _____

Print Name: _____ Print Title: _____

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Customer Price Quote

Customer

San Leandro Unified School District
1145 Aladdin Avenue
San Leandro CA, 94577 United States
ATTN: Larry Simon

Ship To

San Leandro Unified School District
14735 Juniper St
San Leandro, CA 94579-1222
ATTN: Larry Simon

Quote Description

E-Rate 23 Enclosure Installation WILSON v2

Quote #	**#Q-00040832**
Project #	90955
Modified	3/4/2020
Account Mgr.	Dave Zieker
AM Phone	(925) 245-6160
AM Email	dzieker@ams.net
Inside Account Mgr.	Dave Gilland
IAM Phone	(925) 245-6125
IAM Email	dgilland@ams.net
Quote Exp.	4/12/2020

Line	Item Description	Manufacturer	Qty	Unit Price	Extended Price
1	**WS48Z22677-3** DAMAC 48"x22x30 LEFT HAND HINGE GLAND HD BLACK	Damac	1.00	$928.57	$928.57
2	**ATFK2** Damac fan Kit enclosure	Damac	1.00	$155.87	$155.87
3	**ARW48A** Damac Rails 48" Enclosure Pair Damac Angle Bracket Enclosures/Racks	Damac	1.00	$97.24	$97.24
4	**AMS-CP-HARDWARE** Cabling: Mounting Hardware	Cabling	1.00	$100.00	$100.00
5	**AMS-CP-CONSUMABLES** Cabling Consumables:	Cabling	1.00	$50.00	$50.00
6	**15013** 3/4" Sound Away Mat PSA, Closed Cell Foam 3'x4'	SoundAway	3.00	$118.00	$354.00
7	**AI-CP2L** CloudPlate T7 Quite Rack fan System	Acinfinity	1.00	$138.00	$138.00
8	**FRPW3448** FIRE RATED PLYWOOD 3/4" X 4' X 8	Arrow Wire & Cable	1.00	$114.40	$114.40

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Shipping					
9	**AMS-FREIGHT** Freight and Handling	None	1.00	$100.00	$100.00

Labor					
10	**AMS-CI-CT-PW** AMS.NET will install a new enclosure at the identified location as per customer request. AMS.NET will remove the existing enclosure and return to the customer as per customer request. AMS.NET will migrate the existing cabling into the new enclosure, no cabling terminations or testing is required. Any re terminations or testing will be an additional cost to the customer. AMS.NET will not be responsible if the existing cabling does not reach the new location and or any electrical requirements,	AMS.NET	10.00	$125.00	$1,250.00
11	**AMS-CI-PM-FOC** Labor: Project Manager - Cabling	AMS.NET	1.00	$150.00	$150.00

Order Summary

Subtotal	$3,438.08
Adjustment	$0.00
Estimated Taxes	$194.62
Total	**$3,632.70**

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Authorized Signature: _____ Date: _____

Print Name: _____ Print Title: _____

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COST SUMMARY

Project Cost Summary - San Leandro Unified School District

Project Information

San Leandro Unified School District - E-RATE 23 - RFP # SLUSD-ERATE-YR23-4 Project - 90955
Project # 90955
March 4, 2020

Account Manager

Dave Zieker
dzieker@ams.net
(925) 245-6160

AMS Quote #	Description	Products	Labor	Est. Taxes	Total
Q-00040635	Bancroft Elementary Tripp Lite UPS	$16,468.80	$4,000.00	$1,605.70	$22,074.50
Q-00040637	FTK (SLHS Annex) Tripp Lite UPS	$8,870.34	$1,400.00	$864.85	$11,135.19
Q-00040638	Garfield Elementary Tripp Lite UPS	$8,645.97	$1,750.00	$842.98	$11,238.95
Q-00040639	Jefferson Elementary Tripp Lite UPS	$5,352.21	$1,200.00	$521.84	$7,074.05
Q-00040640	Lincoln HS Tripp Lite UPS	$6,587.52	$1,600.00	$642.28	$8,829.80
Q-00040641	Madison Elementary Tripp Lite UPS	$4,940.64	$1,200.00	$481.72	$6,622.36
Q-00040642	McKinley Elementary Tripp Lite UPS	$9,469.11	$2,000.00	$923.24	$12,392.35
Q-00040646	Monroe Elementary Tripp Lite UPS	$8,140.50	$1,750.00	$793.69	$10,684.19
Q-00040647	John Muir MS Tripp Lite UPS	$18,527.25	$4,400.00	$1,806.40	$24,733.65
Q-00040648	Roosevelt Elementary Tripp Lite UPS	$10,292.85	$2,400.00	$1,003.54	$13,696.39
Q-00040649	San Leandro HS Tripp Lite UPS	$46,054.71	$9,950.00	$4,490.32	$60,495.03
Q-00040650	Washington Elementary Tripp Lite UPS	$5,352.21	$1,200.00	$521.84	$7,074.05
Q-00040651	Wilson Elementary Tripp Lite UPS	$11,939.13	$2,400.00	$1,164.06	$15,503.19
Q-00040652	TrippLite UPS INELIGIBLE	$20,875.00	$6,525.00	$2,035.32	$29,435.32
	Totals	$181,516.24	$41,775.00	$17,697.78	$240,989.02

Vendor: AMS.NET
Address: 502 Commerce Way, Livermore, CA 94551
Phone: 925-245-6100
SPIN: 143005880

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Customer Price Quote

Quote #	#Q-00040635
Project #	90955
Modified	3/4/2020
Account Mgr.	Dave Zieker
AM Phone	(925) 245-6160
AM Email	dzieker@ams.net
Inside Account Mgr.	Chris Gosset
IAM Phone	(925) 245-6159
IAM Email	cgosset@ams.net
Quote Exp.	4/6/2020

Customer

San Leandro Unified School District
1145 Aladdin Avenue
San Leandro CA, 94577 United States
ATTN: Larry Simon

Ship To

San Leandro Unified School District
14735 Juniper St
San Leandro, CA 94579-1222
ATTN: Larry Simon

Quote Description

E-Rate 23 Bancroft Elementary Tripp Lite UPS

Line	Item Description	Manufacturer	Qty	Unit Price	Extended Price
Tripp Lite 1500VA UPS					
1	**SU1500RTXLCD2U** 1500VA 1350W UPS Smart Online Rackmount LCD 100V-120V USB 2URM	Tripp Lite	10.00	$917.04	$9,170.40
2	**BP48V27-2US** 48VDC External Battery Pack Select AVR Online UPS Rack Tower 2U	Tripp Lite	10.00	$729.84	$7,298.40
Labor					
3	**AMS-NI-UPS-MOUNT** Networking Labor: UPS Rack Mounting (1kVA-3kVA Units)	AMS.NET	10.00	$250.00	$2,500.00
4	**AMS-NI-UPS-BATTERY-MOUNT** Networking Labor: UPS Battery Pack Rack Mounting and Installation	AMS.NET	10.00	$150.00	$1,500.00
Shipping					
5	**AMS-FREIGHT** Freight and Handling	None	1.00	$0.00	$0.00

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502 Commerce Way, Livermore, CA 94551
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Order Summary

Subtotal	$20,468.80
Adjustment	$0.00
Estimated Taxes	$1,605.70
Total	**$22,074.50**

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8. The laws of the State of California will apply to this sale.

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10. Warranties. AMS warrants to Customer that it has good title to the equipment being sold to Customer under this Agreement, and the right to sell such equipment to Customer free of liens or encumbrances. AMS further warrants to Customer that the equipment being sold to Customer hereunder shall be free from defects in workmanship for a warranty period of thirty (30) days commencing on the later date the equipment is delivered to Customer or the date upon which AMS completes performance of the services to be performed under this agreement (this warranty being hereinafter referred to as an "Installation Warranty"). Except as expressly set forth in this paragraph, AMS does not make, and hereby disclaims, any and all representations or warranties, express or implied, with respect to the equipment or services being provided under this agreement, including but not limited to any implied warranties of merchantability, fitness for a particular purpose, satisfactory quality, against infringement, or arising from a course of dealing, usage or trade practice. AMS shall reasonably cooperate and assist Customer in enforcing any manufacturer warranties with respect to the equipment being sold to Customer under this Agreement. AMS hereby advises Customer, and Customer acknowledges that in the event Customer desires to procure from AMS any warranty protection beyond the warranty of title and the Installation Warranty provided under this Paragraph, Customer may do so by entering into a separate Service Agreement with AMS.

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C7 License: 763508

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Authorized Signature: _____ Date: _____

Print Name: _____ Print Title: _____

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Customer Price Quote

Customer

San Leandro Unified School District
1145 Aladdin Avenue
San Leandro CA, 94577 United States
ATTN: Larry Simon

Ship To

San Leandro Unified School District
14735 Juniper St
San Leandro, CA 94579-1222
ATTN: Larry Simon

Quote Description

E-Rate 23 FTK (SLHS Annex) Tripp Lite UPS

Quote #	#Q-00040637
Project #	90955
Modified	3/4/2020
Account Mgr.	Dave Zieker
AM Phone	(925) 245-6160
AM Email	dzieker@ams.net
Inside Account Mgr.	Chris Gosset
IAM Phone	(925) 245-6159
IAM Email	cgosset@ams.net
Quote Exp.	4/6/2020

Line	Item Description	Manufacturer	Qty	Unit Price	Extended Price
Tripp Lite 1500VA UPS					
1	**SU1500RTXLCD2U** 1500VA 1350W UPS Smart Online Rackmount LCD 100V-120V USB 2URM	Tripp Lite	2.00	$917.04	$1,834.08
2	**BP48V27-2US** 48VDC External Battery Pack Select AVR Online UPS Rack Tower 2U	Tripp Lite	2.00	$729.84	$1,459.68
Tripp Lite 2200VA UPS					
3	**SU2200RTXLCD2U** 2200VA 1800W UPS Smart Online Rackmount LCD 100V-120V USB 2URM	Tripp Lite	2.00	$1,328.61	$2,657.22
4	**BP48V27-2US** 48VDC External Battery Pack Select AVR Online UPS Rack Tower 2U	Tripp Lite	4.00	$729.84	$2,919.36
Labor					
5	**AMS-NI-UPS-MOUNT** Networking Labor: UPS Rack Mounting (1kVA-3kVA Units)	AMS.NET	2.00	$250.00	$500.00
6	**AMS-NI-UPS-BATTERY-MOUNT** Networking Labor: UPS Battery Pack Rack Mounting and Installation	AMS.NET	6.00	$150.00	$900.00

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Shipping					
7	**AMS-FREIGHT** Freight and Handling	None	1.00	$0.00	$0.00

Order Summary

Subtotal	$10,270.34
Adjustment	$0.00
Estimated Taxes	$864.85
Total	**$11,135.19**

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Authorized Signature: _____ Date: _____

Print Name: _____ Print Title: _____

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Customer Price Quote

Customer

San Leandro Unified School District
1145 Aladdin Avenue
San Leandro CA, 94577 United States
ATTN: Larry Simon

Ship To

San Leandro Unified School District
14735 Juniper St
San Leandro, CA 94579-1222
ATTN: Larry Simon

Quote Description

E-Rate 23 Garfield Elementary Tripp Lite UPS

Quote #	**#Q-00040638**
Project #	90955
Modified	3/4/2020
Account Mgr.	Dave Zieker
AM Phone	(925) 245-6160
AM Email	dzieker@ams.net
Inside Account Mgr.	Chris Gosset
IAM Phone	(925) 245-6159
IAM Email	cgosset@ams.net
Quote Exp.	4/6/2020

Line	Item Description	Manufacturer	Qty	Unit Price	Extended Price
Tripp Lite 1500VA UPS					
1	**SU1500RTXLCD2U** 1500VA 1350W UPS Smart Online Rackmount LCD 100V-120V USB 2URM	Tripp Lite	4.00	$917.04	$3,668.16
2	**BP48V27-2US** 48VDC External Battery Pack Select AVR Online UPS Rack Tower 2U	Tripp Lite	4.00	$729.84	$2,919.36
Tripp Lite 2200VA UPS					
3	**SU2200RTXLCD2U** 2200VA 1800W UPS Smart Online Rackmount LCD 100V-120V USB 2URM	Tripp Lite	1.00	$1,328.61	$1,328.61
4	**BP48V27-2US** 48VDC External Battery Pack Select AVR Online UPS Rack Tower 2U	Tripp Lite	1.00	$729.84	$729.84
Labor					
5	**AMS-NI-UPS-MOUNT** Networking Labor: UPS Rack Mounting (1kVA-3kVA Units)	AMS.NET	4.00	$250.00	$1,000.00
6	**AMS-NI-UPS-BATTERY-MOUNT** Networking Labor: UPS Battery Pack Rack Mounting and Installation	AMS.NET	5.00	$150.00	$750.00

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Shipping					
7	**AMS-FREIGHT** Freight and Handling	None	1.00	$0.00	$0.00

Order Summary

Subtotal	$10,395.97
Adjustment	$0.00
Estimated Taxes	$842.98
Total	**$11,238.95**

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Print Name: _____ Print Title: _____

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Customer

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1145 Aladdin Avenue
San Leandro CA, 94577 United States
ATTN: Larry Simon

Ship To

San Leandro Unified School District
14735 Juniper St
San Leandro, CA 94579-1222
ATTN: Larry Simon

Quote Description

E-Rate 23 Jefferson Elementary Tripp Lite UPS

Quote #	**#Q-00040639**
Project #	90955
Modified	3/4/2020
Account Mgr.	Dave Zieker
AM Phone	(925) 245-6160
AM Email	dzieker@ams.net
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Tripp Lite 2200VA UPS					
3	**SU2200RTXLCD2U** 2200VA 1800W UPS Smart Online Rackmount LCD 100V-120V USB 2URM	Tripp Lite	1.00	$1,328.61	$1,328.61
4	**BP48V27-2US** 48VDC External Battery Pack Select AVR Online UPS Rack Tower 2U	Tripp Lite	1.00	$729.84	$729.84
Labor					
5	**AMS-NI-UPS-MOUNT** Networking Labor: UPS Rack Mounting (1kVA-3kVA Units)	AMS.NET	3.00	$250.00	$750.00
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Shipping					
7	**AMS-FREIGHT** Freight and Handling	None	1.00	$0.00	$0.00

Order Summary

Subtotal	$6,552.21
Adjustment	$0.00
Estimated Taxes	$521.84
Total	**$7,074.05**

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Authorized Signature: _____ Date: _____

Print Name: _____ Print Title: _____

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Customer

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San Leandro CA, 94577 United States
ATTN: Larry Simon

Ship To

San Leandro Unified School District
14735 Juniper St
San Leandro, CA 94579-1222
ATTN: Larry Simon

Quote Description

E-Rate 23 Lincoln HS Tripp Lite UPS

Quote #	#Q-00040640
Project #	90955
Modified	3/4/2020
Account Mgr.	Dave Zieker
AM Phone	(925) 245-6160
AM Email	dzieker@ams.net
Inside Account Mgr.	Chris Gosset
IAM Phone	(925) 245-6159
IAM Email	cgosset@ams.net
Quote Exp.	4/6/2020

Line	Item Description	Manufacturer	Qty	Unit Price	Extended Price
Tripp Lite 1500VA UPS					
1	**SU1500RTXLCD2U** 1500VA 1350W UPS Smart Online Rackmount LCD 100V-120V USB 2URM	Tripp Lite	4.00	$917.04	$3,668.16
2	**BP48V27-2US** 48VDC External Battery Pack Select AVR Online UPS Rack Tower 2U	Tripp Lite	4.00	$729.84	$2,919.36
Labor					
3	**AMS-NI-UPS-MOUNT** Networking Labor: UPS Rack Mounting (1kVA-3kVA Units)	AMS.NET	4.00	$250.00	$1,000.00
4	**AMS-NI-UPS-BATTERY-MOUNT** Networking Labor: UPS Battery Pack Rack Mounting and Installation	AMS.NET	4.00	$150.00	$600.00
Shipping					
5	**AMS-FREIGHT** Freight and Handling	None	1.00	$0.00	$0.00

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502 Commerce Way, Livermore, CA 94551
925-245-6100 • 925-245-6150 Fax
www.ams.net

Order Summary

Subtotal	$8,187.52
Adjustment	$0.00
Estimated Taxes	$642.28
Total	**$8,829.80**

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Terms and Conditions

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2. Payment terms are Net 30. An interest charge of 1.5% per month will be applied to all accounts past due, plus all costs of collection and reasonable attorneys fees. AMS.NET accepts all major credit cards. A convenience fee of 3.5% will be assessed. Customer agrees to accept multiple invoices for projects that cover multiple sales. In the event that a site's readiness is delayed by the customer, customer agrees to accept and pay invoices that reflect equipment and services already received.

3. Items sold by AMS.NET, Inc. and shipped to destinations in California are subject to sales tax. If an item is subject to sales tax in the state to which the order is shipped, tax is generally calculated on the total selling price of each individual item. In accordance with state tax laws, the total selling price of an order will generally include shipping and handling charges and item-level discounts. The amount of tax charged on your order will depend upon many factors including, but not limited to, the type of item(s) purchased, and the source and destination of the shipment. Factors can change between the time you place an order and the time an invoice is sent, which could affect the calculation of sales taxes. The amount appearing on your proposal as 'Estimated Sales Tax' may differ from the sales taxes ultimately charged. Shipping charges and sales tax will be added to this order when invoiced and the customer agrees to pay these charges.

4. All companies with tax exemption must present a valid Tax Exempt form. If Customer is tax exempt or if tax exempt form is not provided then customer agrees to pay all applicable taxes.

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6. Upon delivery of equipment, customer agrees to open all shipments and visually inspect equipment for physical damages. All damages must be reported to AMS.NET within 24 hours of delivery.

7. Returns will be accepted at AMS.NET discretion and are subject to manufacturer returns policies as well. For returns to be approved all merchandise must be in an unopened box and the customer agrees to pay a restocking fee of 15% of the purchase price. Returns must be made within 15 Days of receipt. All shipments must have a valid RMA number from AMS.NET before returning. For RMA requests please contact our Customer Service Department at (800) 893-3660 Ext. 6111. Email RMA requests should be directed to service@ams.net A copy of AMS.NET's full RMA policy is available for review online at www.ams.net/services/procurement-and-financing/

8. The laws of the State of California will apply to this sale.

9. The term "installation date" means the first business day on which installation of the system is complete. Minor omissions or variances in performance of the System that do not materially or adversely affect the operation of the system, shall not be deemed to have postponed the Installation Date. Seller shall use its best efforts to make timely delivery and installation. However, all stated delivery and installation dates are approximate and except as expressly provided in this agreement, Seller shall, under no circumstance, be deemed to be in default hereunder or be liable for consequential, incidental or special damages or commercial loss resulting from delays in delivery or installation.

10. Warranties. AMS warrants to Customer that it has good title to the equipment being sold to Customer under this Agreement, and the right to sell such equipment to Customer free of liens or encumbrances. AMS further warrants to Customer that the equipment being sold to Customer hereunder shall be free from defects in workmanship for a warranty period of thirty (30) days commencing on the later date the equipment is delivered to Customer or the date upon which AMS completes performance of the services to be performed under this agreement (this warranty being hereinafter referred to as an "Installation Warranty"). Except as expressly set forth in this paragraph, AMS does not make, and hereby disclaims, any and all representations or warranties, express or implied, with respect to the equipment or services being provided under this agreement, including but not limited to any implied warranties of merchantability, fitness for a particular purpose, satisfactory quality, against infringement, or arising from a course of dealing, usage or trade practice. AMS shall reasonably cooperate and assist Customer in enforcing any manufacturer warranties with respect to the equipment being sold to Customer under this Agreement. AMS hereby advises Customer, and Customer acknowledges that in the event Customer desires to procure from AMS any warranty protection beyond the warranty of title and the Installation Warranty provided under this Paragraph, Customer may do so by entering into a separate Service Agreement with AMS.

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access to the Cloud Service for a full refund provided you do so within thirty (30) days of your purchase.

AMS.NET Tax ID: 94-3291626

C7 License: 763508

Please fax signed Quotation or Purchase Order to your AMS.NET account manager or to 925.245.6150. Full terms and conditions can be viewed on our website at www.ams.net/services/procurement-and-financing/

Authorized Signature: _____ Date: _____

Print Name: _____ Print Title: _____

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www.ams.net

Customer Price Quote

Customer

San Leandro Unified School District
1145 Aladdin Avenue
San Leandro CA, 94577 United States
ATTN: Larry Simon

Ship To

San Leandro Unified School District
14735 Juniper St
San Leandro, CA 94579-1222
ATTN: Larry Simon

Quote #	#Q-00040641
Project #	90955
Modified	3/4/2020
Account Mgr.	Dave Zieker
AM Phone	(925) 245-6160
AM Email	dzieker@ams.net
Inside Account Mgr.	Chris Gosset
IAM Phone	(925) 245-6159
IAM Email	cgosset@ams.net
Quote Exp.	4/6/2020

Quote Description

E-Rate 23 Madison Elementary Tripp Lite UPS

Line	Item Description	Manufacturer	Qty	Unit Price	Extended Price
Tripp Lite 1500VA UPS					
1	**SU1500RTXLCD2U** 1500VA 1350W UPS Smart Online Rackmount LCD 100V-120V USB 2URM	Tripp Lite	3.00	$917.04	$2,751.12
2	**BP48V27-2US** 48VDC External Battery Pack Select AVR Online UPS Rack Tower 2U	Tripp Lite	3.00	$729.84	$2,189.52
Labor					
3	**AMS-NI-UPS-MOUNT** Networking Labor: UPS Rack Mounting (1kVA-3kVA Units)	AMS.NET	3.00	$250.00	$750.00
4	**AMS-NI-UPS-BATTERY-MOUNT** Networking Labor: UPS Battery Pack Rack Mounting and Installation	AMS.NET	3.00	$150.00	$450.00
Shipping					
5	**AMS-FREIGHT** Freight and Handling	None	1.00	$0.00	$0.00

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www.ams.net

Order Summary

Subtotal	$6,140.64
Adjustment	$0.00
Estimated Taxes	$481.72
Total	**$6,622.36**

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access to the Cloud Service for a full refund provided you do so within thirty (30) days of your purchase.

AMS.NET Tax ID: 94-3291626

C7 License: 763508

Please fax signed Quotation or Purchase Order to your AMS.NET account manager or to 925.245.6150. Full terms and conditions can be viewed on our website at www.ams.net/services/procurement-and-financing/

Authorized Signature: _____ Date: _____

Print Name: _____ Print Title: _____

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www.ams.net

Customer Price Quote

Customer

San Leandro Unified School District
1145 Aladdin Avenue
San Leandro CA, 94577 United States
ATTN: Larry Simon

Ship To

San Leandro Unified School District
14735 Juniper St
San Leandro, CA 94579-1222
ATTN: Larry Simon

Quote Description

E-Rate 23 McKinley Elementary Tripp Lite UPS

Quote #	#Q-00040642
Project #	90955
Modified	3/4/2020
Account Mgr.	Dave Zieker
AM Phone	(925) 245-6160
AM Email	dzieker@ams.net
Inside Account Mgr.	Chris Gosset
IAM Phone	(925) 245-6159
IAM Email	cgosset@ams.net
Quote Exp.	4/6/2020

Line	Item Description	Manufacturer	Qty	Unit Price	Extended Price
Tripp Lite 1500VA UPS					
1	**SU1500RTXLCD2U** 1500VA 1350W UPS Smart Online Rackmount LCD 100V-120V USB 2URM	Tripp Lite	2.00	$917.04	$1,834.08
2	**BP48V27-2US** 48VDC External Battery Pack Select AVR Online UPS Rack Tower 2U	Tripp Lite	2.00	$729.84	$1,459.68
Tripp Lite 2200VA UPS					
3	**SU2200RTXLCD2U** 2200VA 1800W UPS Smart Online Rackmount LCD 100V-120V USB 2URM	Tripp Lite	3.00	$1,328.61	$3,985.83
4	**BP48V27-2US** 48VDC External Battery Pack Select AVR Online UPS Rack Tower 2U	Tripp Lite	3.00	$729.84	$2,189.52
Labor					
5	**AMS-NI-UPS-MOUNT** Networking Labor: UPS Rack Mounting (1kVA-3kVA Units)	AMS.NET	5.00	$250.00	$1,250.00
6	**AMS-NI-UPS-BATTERY-MOUNT** Networking Labor: UPS Battery Pack Rack Mounting and Installation	AMS.NET	5.00	$150.00	$750.00

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Shipping					
7	**AMS-FREIGHT** Freight and Handling	None	1.00	$0.00	$0.00

Order Summary

Subtotal	$11,469.11
Adjustment	$0.00
Estimated Taxes	$923.24
Total	**$12,392.35**

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AMS.NET Tax ID: 94-3291626

C7 License: 763508

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Authorized Signature: _____ Date: _____

Print Name: _____ Print Title: _____

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www.ams.net

Customer Price Quote

Customer

San Leandro Unified School District
1145 Aladdin Avenue
San Leandro CA, 94577 United States
ATTN: Larry Simon

Ship To

San Leandro Unified School District
14735 Juniper St
San Leandro, CA 94579-1222
ATTN: Larry Simon

Quote Description

E-Rate 23 Monroe Elementary Tripp Lite UPS

Quote #	#Q-00040646
Project #	90955
Modified	3/4/2020
Account Mgr.	Dave Zieker
AM Phone	(925) 245-6160
AM Email	dzieker@ams.net
Inside Account Mgr.	Chris Gosset
IAM Phone	(925) 245-6159
IAM Email	cgosset@ams.net
Quote Exp.	4/6/2020

Line	Item Description	Manufacturer	Qty	Unit Price	Extended Price
Tripp Lite 1500VA UPS					
1	**SU1500RTXLCD2U** 1500VA 1350W UPS Smart Online Rackmount LCD 100V-120V USB 2URM	Tripp Lite	2.00	$917.04	$1,834.08
2	**BP48V27-2US** 48VDC External Battery Pack Select AVR Online UPS Rack Tower 2U	Tripp Lite	2.00	$729.84	$1,459.68
Tripp Lite 2200VA UPS					
3	**SU2200RTXLCD2U** 2200VA 1800W UPS Smart Online Rackmount LCD 100V-120V USB 2URM	Tripp Lite	2.00	$1,328.61	$2,657.22
4	**BP48V27-2US** 48VDC External Battery Pack Select AVR Online UPS Rack Tower 2U	Tripp Lite	3.00	$729.84	$2,189.52
Labor					
5	**AMS-NI-UPS-MOUNT** Networking Labor: UPS Rack Mounting (1kVA-3kVA Units)	AMS.NET	4.00	$250.00	$1,000.00
6	**AMS-NI-UPS-BATTERY-MOUNT** Networking Labor: UPS Battery Pack Rack Mounting and Installation	AMS.NET	5.00	$150.00	$750.00

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www.ams.net

Shipping					
7	**AMS-FREIGHT** Freight and Handling	None	1.00	$0.00	$0.00

Order Summary

Subtotal	$9,890.50
Adjustment	$0.00
Estimated Taxes	$793.69
Total	**$10,684.19**

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10. Warranties. AMS warrants to Customer that it has good title to the equipment being sold to Customer under this Agreement, and the right to sell such equipment to Customer free of liens or encumbrances. AMS further warrants to Customer that the equipment being sold to Customer hereunder shall be free from defects in workmanship for a warranty period of thirty (30) days commencing on the later date the equipment is delivered to Customer or the date upon which AMS completes performance of the services to be performed under this agreement (this warranty being hereinafter referred to as an "Installation Warranty"). Except as expressly set forth in this paragraph, AMS does not make, and hereby disclaims, any and all representations or warranties, express or implied, with respect to the equipment or services being provided under this agreement, including but not limited to any implied warranties of merchantability, fitness for a particular purpose, satisfactory quality, against infringement, or arising from a course of dealing, usage or trade practice. AMS shall reasonably cooperate and assist Customer in enforcing any manufacturer warranties with respect to the equipment being sold to Customer under this Agreement. AMS hereby advises Customer, and Customer acknowledges that in the event Customer desires to procure from AMS any warranty protection beyond the warranty of title and the Installation Warranty provided under this Paragraph, Customer may do so by entering into a separate Service Agreement with AMS.

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Authorized Signature: _____ Date: _____

Print Name: _____ Print Title: _____

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Customer Price Quote

Customer

San Leandro Unified School District
1145 Aladdin Avenue
San Leandro CA, 94577 United States
ATTN: Larry Simon

Ship To

San Leandro Unified School District
14735 Juniper St
San Leandro, CA 94579-1222
ATTN: Larry Simon

Quote Description

E-Rate 23 John Muir MS Tripp Lite UPS

Quote #	**#Q-00040647**
Project #	90955
Modified	3/4/2020
Account Mgr.	Dave Zieker
AM Phone	(925) 245-6160
AM Email	dzieker@ams.net
Inside Account Mgr.	Chris Gosset
IAM Phone	(925) 245-6159
IAM Email	cgosset@ams.net
Quote Exp.	4/6/2020

Line	Item Description	Manufacturer	Qty	Unit Price	Extended Price
Tripp Lite 1500VA UPS					
1	**SU1500RTXLCD2U** 1500VA 1350W UPS Smart Online Rackmount LCD 100V-120V USB 2URM	Tripp Lite	10.00	$917.04	$9,170.40
2	**BP48V27-2US** 48VDC External Battery Pack Select AVR Online UPS Rack Tower 2U	Tripp Lite	10.00	$729.84	$7,298.40
Tripp Lite 2200VA UPS					
3	**SU2200RTXLCD2U** 2200VA 1800W UPS Smart Online Rackmount LCD 100V-120V USB 2URM	Tripp Lite	1.00	$1,328.61	$1,328.61
4	**BP48V27-2US** 48VDC External Battery Pack Select AVR Online UPS Rack Tower 2U	Tripp Lite	1.00	$729.84	$729.84
Labor					
5	**AMS-NI-UPS-MOUNT** Networking Labor: UPS Rack Mounting (1kVA-3kVA Units)	AMS.NET	11.00	$250.00	$2,750.00
6	**AMS-NI-UPS-BATTERY-MOUNT** Networking Labor: UPS Battery Pack Rack Mounting and Installation	AMS.NET	11.00	$150.00	$1,650.00

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Shipping					
7	**AMS-FREIGHT** Freight and Handling	None	1.00	$0.00	$0.00

Order Summary

Subtotal	$22,927.25
Adjustment	$0.00
Estimated Taxes	$1,806.40
Total	**$24,733.65**

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Print Name: _____ Print Title: _____

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Customer Price Quote

Customer

San Leandro Unified School District
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San Leandro CA, 94577 United States
ATTN: Larry Simon

Ship To

San Leandro Unified School District
14735 Juniper St
San Leandro, CA 94579-1222
ATTN: Larry Simon

Quote Description

E-Rate 23 Roosevelt Elementary Tripp Lite UPS

Quote #	**#Q-00040648**
Project #	90955
Modified	3/4/2020
Account Mgr.	Dave Zieker
AM Phone	(925) 245-6160
AM Email	dzieker@ams.net
Inside Account Mgr.	Chris Gosset
IAM Phone	(925) 245-6159
IAM Email	cgosset@ams.net
Quote Exp.	4/6/2020

Line	Item Description	Manufacturer	Qty	Unit Price	Extended Price
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1	**SU1500RTXLCD2U** 1500VA 1350W UPS Smart Online Rackmount LCD 100V-120V USB 2URM	Tripp Lite	5.00	$917.04	$4,585.20
2	**BP48V27-2US** 48VDC External Battery Pack Select AVR Online UPS Rack Tower 2U	Tripp Lite	5.00	$729.84	$3,649.20
Tripp Lite 2200VA UPS					
3	**SU2200RTXLCD2U** 2200VA 1800W UPS Smart Online Rackmount LCD 100V-120V USB 2URM	Tripp Lite	1.00	$1,328.61	$1,328.61
4	**BP48V27-2US** 48VDC External Battery Pack Select AVR Online UPS Rack Tower 2U	Tripp Lite	1.00	$729.84	$729.84
Labor					
5	**AMS-NI-UPS-MOUNT** Networking Labor: UPS Rack Mounting (1kVA-3kVA Units)	AMS.NET	6.00	$250.00	$1,500.00
6	**AMS-NI-UPS-BATTERY-MOUNT** Networking Labor: UPS Battery Pack Rack Mounting and Installation	AMS.NET	6.00	$150.00	$900.00

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Shipping					
7	**AMS-FREIGHT** Freight and Handling	None	1.00	$0.00	$0.00

Order Summary

Subtotal	$12,692.85
Adjustment	$0.00
Estimated Taxes	$1,003.54
Total	**$13,696.39**

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Print Name: _____ Print Title: _____

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Customer

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San Leandro CA, 94577 United States
ATTN: Larry Simon

Ship To

San Leandro Unified School District
14735 Juniper St
San Leandro, CA 94579-1222
ATTN: Larry Simon

Quote Description

E-Rate 23 San Leandro HS Tripp Lite UPS

Quote #	**#Q-00040649**
Project #	90955
Modified	3/4/2020
Account Mgr.	Dave Zieker
AM Phone	(925) 245-6160
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Quote Exp.	4/6/2020

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Tripp Lite 2200VA UPS					
3	**SU2200RTXLCD2U** 2200VA 1800W UPS Smart Online Rackmount LCD 100V-120V USB 2URM	Tripp Lite	11.00	$1,328.61	$14,614.71
4	**BP48V27-2US** 48VDC External Battery Pack Select AVR Online UPS Rack Tower 2U	Tripp Lite	16.00	$729.84	$11,677.44
Labor					
5	**AMS-NI-UPS-MOUNT** Networking Labor: UPS Rack Mounting (1kVA-3kVA Units)	AMS.NET	23.00	$250.00	$5,750.00
6	**AMS-NI-UPS-BATTERY-MOUNT** Networking Labor: UPS Battery Pack Rack Mounting and Installation	AMS.NET	28.00	$150.00	$4,200.00

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Shipping					
7	**AMS-FREIGHT** Freight and Handling	None	1.00	$0.00	$0.00

Order Summary

Subtotal	$56,004.71
Adjustment	$0.00
Estimated Taxes	$4,490.32
Total	**$60,495.03**

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Print Name: _____ Print Title: _____

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Customer Price Quote

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Ship To

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Quote Description

E-Rate 23 Washington Elementary Tripp Lite UPS

Quote #	**#Q-00040650**
Project #	90955
Modified	3/4/2020
Account Mgr.	Dave Zieker
AM Phone	(925) 245-6160
AM Email	dzieker@ams.net
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2	**BP48V27-2US** 48VDC External Battery Pack Select AVR Online UPS Rack Tower 2U	Tripp Lite	2.00	$729.84	$1,459.68
Tripp Lite 2200VA UPS					
3	**SU2200RTXLCD2U** 2200VA 1800W UPS Smart Online Rackmount LCD 100V-120V USB 2URM	Tripp Lite	1.00	$1,328.61	$1,328.61
4	**BP48V27-2US** 48VDC External Battery Pack Select AVR Online UPS Rack Tower 2U	Tripp Lite	1.00	$729.84	$729.84
Labor					
5	**AMS-NI-UPS-MOUNT** Networking Labor: UPS Rack Mounting (1kVA-3kVA Units)	AMS.NET	3.00	$250.00	$750.00
6	**AMS-NI-UPS-BATTERY-MOUNT** Networking Labor: UPS Battery Pack Rack Mounting and Installation	AMS.NET	3.00	$150.00	$450.00

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502 Commerce Way, Livermore, CA 94551
925-245-6100 • 925-245-6150 Fax
www.ams.net

Shipping					
7	**AMS-FREIGHT** Freight and Handling	None	1.00	$0.00	$0.00

Order Summary

Subtotal	$6,552.21
Adjustment	$0.00
Estimated Taxes	$521.84
Total	**$7,074.05**

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4. All companies with tax exemption must present a valid Tax Exempt form. If Customer is tax exempt or if tax exempt form is not provided then customer agrees to pay all applicable taxes.

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8. The laws of the State of California will apply to this sale.

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10. Warranties. AMS warrants to Customer that it has good title to the equipment being sold to Customer under this Agreement, and the right to sell such equipment to Customer free of liens or encumbrances. AMS further warrants to Customer that the equipment being sold to Customer hereunder shall be free from defects in workmanship for a warranty period of thirty (30) days commencing on the later date the equipment is delivered to Customer or the date upon which AMS completes performance of the services to be performed under this agreement (this warranty being hereinafter referred to as an "Installation Warranty"). Except as expressly set forth in this paragraph, AMS does not make, and hereby disclaims, any and all representations or warranties, express or implied, with respect to the equipment or services being provided under this agreement, including but not limited to any implied warranties of merchantability, fitness for a particular purpose, satisfactory quality, against infringement, or arising from a course of dealing, usage or trade practice. AMS shall reasonably cooperate and assist Customer in enforcing any manufacturer warranties with respect to the equipment being sold to Customer under this Agreement. AMS hereby advises Customer, and Customer acknowledges that in the event Customer desires to procure from AMS any warranty protection beyond the warranty of title and the Installation Warranty provided under this Paragraph, Customer may do so by entering into a separate Service Agreement with AMS.

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access to the Cloud Service for a full refund provided you do so within thirty (30) days of your purchase.

AMS.NET Tax ID: 94-3291626

C7 License: 763508

Please fax signed Quotation or Purchase Order to your AMS.NET account manager or to 925.245.6150. Full terms and conditions can be viewed on our website at www.ams.net/services/procurement-and-financing/

Authorized Signature: _____ Date: _____

Print Name: _____ Print Title: _____

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www.ams.net

Customer Price Quote

Customer

San Leandro Unified School District
1145 Aladdin Avenue
San Leandro CA, 94577 United States
ATTN: Larry Simon

Ship To

San Leandro Unified School District
14735 Juniper St
San Leandro, CA 94579-1222
ATTN: Larry Simon

Quote Description

E-Rate 23 Wilson Elementary Tripp Lite UPS

Quote #	#Q-00040651
Project #	90955
Modified	3/4/2020
Account Mgr.	Dave Zieker
AM Phone	(925) 245-6160
AM Email	dzieker@ams.net
Inside Account Mgr.	Chris Gosset
IAM Phone	(925) 245-6159
IAM Email	cgosset@ams.net
Quote Exp.	4/6/2020

Line	Item Description	Manufacturer	Qty	Unit Price	Extended Price
Tripp Lite 1500VA UPS					
1	**SU1500RTXLCD2U** 1500VA 1350W UPS Smart Online Rackmount LCD 100V-120V USB 2URM	Tripp Lite	1.00	$917.04	$917.04
2	**BP48V27-2US** 48VDC External Battery Pack Select AVR Online UPS Rack Tower 2U	Tripp Lite	1.00	$729.84	$729.84
Tripp Lite 2200VA UPS					
3	**SU2200RTXLCD2U** 2200VA 1800W UPS Smart Online Rackmount LCD 100V-120V USB 2URM	Tripp Lite	5.00	$1,328.61	$6,643.05
4	**BP48V27-2US** 48VDC External Battery Pack Select AVR Online UPS Rack Tower 2U	Tripp Lite	5.00	$729.84	$3,649.20
Labor					
5	**AMS-NI-UPS-MOUNT** Networking Labor: UPS Rack Mounting (1kVA-3kVA Units)	AMS.NET	6.00	$250.00	$1,500.00
6	**AMS-NI-UPS-BATTERY-MOUNT** Networking Labor: UPS Battery Pack Rack Mounting and Installation	AMS.NET	6.00	$150.00	$900.00

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Shipping					
7	**AMS-FREIGHT** Freight and Handling	None	1.00	$0.00	$0.00

Order Summary

Subtotal	$14,339.13
Adjustment	$0.00
Estimated Taxes	$1,164.06
Total	**$15,503.19**

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AMS.NET Tax ID: 94-3291626

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Authorized Signature: _____ Date: _____

Print Name: _____ Print Title: _____

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Customer Price Quote

Customer

San Leandro Unified School District
1145 Aladdin Avenue
San Leandro CA, 94577 United States
ATTN: Larry Simon

Ship To

San Leandro Unified School District
14735 Juniper St
San Leandro, CA 94579-1222
ATTN: Larry Simon

Quote Description

E-Rate 23 Tripp Lite UPS INELIGIBLE

Quote #	#Q-00040652
Project #	90955
Modified	3/4/2020
Account Mgr.	Dave Zieker
AM Phone	(925) 245-6160
AM Email	dzieker@ams.net
Inside Account Mgr.	Chris Gosset
IAM Phone	(925) 245-6159
IAM Email	cgosset@ams.net
Quote Exp.	4/6/2020

Line	Item Description	Manufacturer	Qty	Unit Price	Extended Price
Tripp Lite UPS WEB MANAGEMENT Ineligible					
1	**WEBCARDLX** UPS WEB MANAGEMENT SNMP CARD ACCESSORY REMOTE MONITORING HTML5	Tripp Lite	87.00	$225.00	$19,575.00
Tripp Lite ENVIRONMENTAL SENSOR MODULE					
2	**E2MTHDI** ENVIRONMENTAL SENSOR MODULE TEMPERATURE HUMIDITY	Tripp Lite	13.00	$100.00	$1,300.00
Labor					
3	**AMS-NI-LAN-UPS-EDGE-MGT** Labor: UPS Management Module Installation	AMS.NET	87.00	$75.00	$6,525.00
Shipping					
4	**AMS-FREIGHT** Freight and Handling	None	1.00	$0.00	$0.00

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Order Summary

Subtotal	$27,400.00
Adjustment	$0.00
Estimated Taxes	$2,035.32
Total	**$29,435.32**

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C7 License: 763508

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Authorized Signature: _____ Date: _____

Print Name: _____ Print Title: _____

Project Cost Summary - San Leandro Unified School District

Project Information

San Leandro Unified School District - E-RATE 23 - RFP # SLUSD-ERATE-YR23-4 Project - 9095
Project # 90955
March 4, 2020

Account Manager

Dave Zieker
dzieker@ams.net
(925) 245-6160

AMS Quote #	Description	Products	Labor	Est. Taxes	Total
Q-00040939	Brocade Switch **San Leandro High School**	$8,907.35	$1,600.00	$868.50	$11,375.85
Q-00041049	Brocade Switch **Bancroft Elementary**	$8,907.35	$1,600.00	$868.50	$11,375.85
Q-00041050	Brocade Switch **John Muir MS**	$8,907.35	$1,600.00	$868.50	$11,375.85
	Totals	$26,722.05	$4,800.00	$2,605.50	$34,127.55

Vendor: AMS.NET
Address: 502 Commerce Way, Livermore, CA 94551
Phone: 925-245-6100
SPIN: 143005880

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Customer Price Quote

Customer

San Leandro Unified School District
1145 Aladdin Avenue
San Leandro CA, 94577 United States
ATTN: Larry Simon

Ship To

San Leandro Unified School District
14735 Juniper St
San Leandro, CA 94579-1222
ATTN: Larry Simon

Quote #	**#Q-00040939**
Project #	90955
Modified	3/4/2020
Account Mgr.	Dave Zieker
AM Phone	(925) 245-6160
AM Email	dzieker@ams.net
Inside Account Mgr.	Chris Gosset
IAM Phone	(925) 245-6159
IAM Email	cgosset@ams.net
Quote Exp.	4/14/2020

Quote Description

E-Rate 23 Brocade Switch San Leandro High School

SPURR Master Contract ID SMC-ER-024

Line	Item Description	Manufacturer	Qty	Unit Price	Extended Price
Brocade ICX 7750 with 26 40GbE QSFP+ ports Switch					
1	**ICX7750-26Q** Brocade ICX 7750 with 26 40GbE QSFP+ ports, and one modular slot. Base layer 3 software feature set. Requires ICX7750-L3-COE to use advanced L3 features. Power supplies, fans, optional interface modules and optics ordered separately, not included.	Brocade	1.00	$7,258.50	$7,258.50
2	**ICX7750-FAN-E** Kit of 4 ICX7750 Fan assemblies port side air intake	Brocade	1.00	$672.75	$672.75
3	**RPS9E** 500W AC power supply with exhaust airflo	Brocade	2.00	$447.75	$895.50
4	**PCUSA** Power Cord for RPS2/3/5/9, USA version, 9'10" (~ 10')	Brocade	2.00	$8.80	$17.60
5	**40G-QSFP-C-00501** 40GE QSFP Direct Attached Copper Cable, 0.5m, 1-pack, passive	Ruckus Wireless	1.00	$63.00	$63.00
Labor					
	AMS-NI-LAN-BROCADE-CORE-STACK Labor: Brocade Core Switch Installation - Stackable	AMS.NET	1.00	$1,600.00	$1,600.00

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Shipping

7	**AMS-FREIGHT** Freight and Handling	None	1.00	$0.00	$0.00

Order Summary

Subtotal	$10,507.35
Adjustment	$0.00
Estimated Taxes	$868.50
Total	**$11,375.85**

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8. The laws of the State of California will apply to this sale.

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10. Warranties. AMS warrants to Customer that it has good title to the equipment being sold to Customer under this Agreement, and the right to sell such equipment to Customer free of liens or encumbrances. AMS further warrants to Customer that the equipment being sold to Customer hereunder shall be free from defects in workmanship for a warranty period of thirty (30) days commencing on the later date the equipment is delivered to Customer or the date upon which AMS completes performance of the services to be performed under this agreement (this warranty being hereinafter referred to as an "Installation Warranty"). Except as expressly set forth in this paragraph, AMS does not make, and hereby disclaims, any and all representations or warranties, express or implied, with respect to the equipment or services being provided under this agreement, including but not limited to any implied warranties of merchantability, fitness for a particular purpose, satisfactory quality, against infringement, or arising from a course of dealing, usage or trade practice. AMS shall reasonably cooperate and assist Customer in enforcing any manufacturer warranties with respect to the equipment being sold to Customer under this Agreement. AMS hereby advises Customer, and Customer acknowledges that in the event Customer desires to procure from AMS any warranty protection beyond the warranty of title and the Installation Warranty provided under this Paragraph, Customer may do so by entering into a separate Service Agreement with AMS.

Manufacturer's warranty that is guaranteed is whatever is published by the manufacturer at the time of purchase.

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access to the Cloud Service for a full refund provided you do so within thirty (30) days of your purchase.

AMS.NET Tax ID: 94-3291626

C7 License: 763508

Please fax signed Quotation or Purchase Order to your AMS.NET account manager or to 925.245.6150. Full terms and conditions can be viewed on our website at www.ams.net/services/procurement-and-financing/

Authorized Signature: _____ Date: _____

Print Name: _____ Print Title: _____

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Customer Price Quote

Customer

San Leandro Unified School District
1145 Aladdin Avenue
San Leandro CA, 94577 United States
ATTN: Larry Simon

Ship To

San Leandro Unified School District
14735 Juniper St
San Leandro, CA 94579-1222
ATTN: Larry Simon

Quote #	**#Q-00041049**
Project #	90955
Modified	3/4/2020
Account Mgr.	Dave Zieker
AM Phone	(925) 245-6160
AM Email	dzieker@ams.net
Inside Account Mgr.	Chris Gosset
IAM Phone	(925) 245-6159
IAM Email	cgosset@ams.net
Quote Exp.	4/19/2020

Quote Description

E-Rate 23 Brocade Switch Bancroft Elementary

SPURR Master Contract ID SMC-ER-024

Line	Item Description	Manufacturer	Qty	Unit Price	Extended Price
Brocade ICX 7750 with 26 40GbE QSFP+ ports Switch					
1	**ICX7750-26Q** Brocade ICX 7750 with 26 40GbE QSFP+ ports, and one modular slot. Base layer 3 software feature set. Requires ICX7750-L3-COE to use advanced L3 features. Power supplies, fans, optional interface modules and optics ordered separately, not included.	Brocade	1.00	$7,258.50	$7,258.50
2	**ICX7750-FAN-E** Kit of 4 ICX7750 Fan assemblies port side air intake	Brocade	1.00	$672.75	$672.75
3	**RPS9E** 500W AC power supply with exhaust airflo	Brocade	2.00	$447.75	$895.50
4	**PCUSA** Power Cord for RPS2/3/5/9, USA version, 9'10" (~ 10')	Brocade	2.00	$8.80	$17.60
5	**40G-QSFP-C-00501** 40GE QSFP Direct Attached Copper Cable, 0.5m, 1-pack, passive	Ruckus Wireless	1.00	$63.00	$63.00
Labor					
	AMS-NI-LAN-BROCADE-CORE-STACK Labor: Brocade Core Switch Installation - Stackable	AMS.NET	1.00	$1,600.00	$1,600.00

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Shipping

7	**AMS-FREIGHT** Freight and Handling	None	1.00	$0.00	$0.00

Order Summary

Subtotal	$10,507.35
Adjustment	$0.00
Estimated Taxes	$868.50
Total	**$11,375.85**

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Terms and Conditions

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2. Payment terms are Net 30. An interest charge of 1.5% per month will be applied to all accounts past due, plus all costs of collection and reasonable attorneys fees. AMS.NET accepts all major credit cards. A convenience fee of 3.5% will be assessed. Customer agrees to accept multiple invoices for projects that cover multiple sales. In the event that a site's readiness is delayed by the customer, customer agrees to accept and pay invoices that reflect equipment and services already received.

3. Items sold by AMS.NET, Inc. and shipped to destinations in California are subject to sales tax. If an item is subject to sales tax in the state to which the order is shipped, tax is generally calculated on the total selling price of each individual item. In accordance with state tax laws, the total selling price of an order will generally include shipping and handling charges and item-level discounts. The amount of tax charged on your order will depend upon many factors including, but not limited to, the type of item(s) purchased, and the source and destination of the shipment. Factors can change between the time you place an order and the time an invoice is sent, which could affect the calculation of sales taxes. The amount appearing on your proposal as 'Estimated Sales Tax' may differ from the sales taxes ultimately charged. Shipping charges and sales tax will be added to this order when invoiced and the customer agrees to pay these charges.

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Authorized Signature: _____ Date: _____

Print Name: _____ Print Title: _____

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Customer Price Quote

Customer

San Leandro Unified School District
1145 Aladdin Avenue
San Leandro CA, 94577 United States
ATTN: Larry Simon

Ship To

San Leandro Unified School District
14735 Juniper St
San Leandro, CA 94579-1222
ATTN: Larry Simon

Quote #	#Q-00041050
Project #	90955
Modified	3/4/2020
Account Mgr.	Dave Zieker
AM Phone	(925) 245-6160
AM Email	dzieker@ams.net
Inside Account Mgr.	Chris Gosset
IAM Phone	(925) 245-6159
IAM Email	cgosset@ams.net
Quote Exp.	4/19/2020

Quote Description

E-Rate 23 Brocade Switch John Muir MS

SPURR Master Contract ID SMC-ER-024

Line	Item Description	Manufacturer	Qty	Unit Price	Extended Price
Brocade ICX 7750 with 26 40GbE QSFP+ ports Switch					
1	**ICX7750-26Q** Brocade ICX 7750 with 26 40GbE QSFP+ ports, and one modular slot. Base layer 3 software feature set. Requires ICX7750-L3-COE to use advanced L3 features. Power supplies, fans, optional interface modules and optics ordered separately, not included.	Brocade	1.00	$7,258.50	$7,258.50
2	**ICX7750-FAN-E** Kit of 4 ICX7750 Fan assemblies port side air intake	Brocade	1.00	$672.75	$672.75
3	**RPS9E** 500W AC power supply with exhaust airflo	Brocade	2.00	$447.75	$895.50
4	**PCUSA** Power Cord for RPS2/3/5/9, USA version, 9'10" (~ 10')	Brocade	2.00	$8.80	$17.60
5	**40G-QSFP-C-00501** 40GE QSFP Direct Attached Copper Cable, 0.5m, 1-pack, passive	Ruckus Wireless	1.00	$63.00	$63.00
Labor					
	AMS-NI-LAN-BROCADE-CORE-STACK Labor: Brocade Core Switch Installation - Stackable	AMS.NET	1.00	$1,600.00	$1,600.00

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Shipping

7	**AMS-FREIGHT** Freight and Handling	None	1.00	$0.00	$0.00

Order Summary

Subtotal	$10,507.35
Adjustment	$0.00
Estimated Taxes	$868.50
Total	**$11,375.85**

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Please fax signed Quotation or Purchase Order to your AMS.NET account manager or to 925.245.6150. Full terms and conditions can be viewed on our website at www.ams.net/services/procurement-and-financing/

Authorized Signature: _____ Date: _____

Print Name: _____ Print Title: _____

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Section 4

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Project Summaries

Name of District: Antioch Unified School District
Address and Phone: 510 G Street, Antioch, CA 94509, (925) 779-7500
Contact Person: Joe Gengler

Original contract amount: $4,600,000.00
Contract start date: January 2014
Final completion date: January 2015
13 sites
Parity Project

Project Summary

a. Wireless - Wireless deployment with Cisco Wireless Technology. This was needed to streamline the district on one single platform and keep up with the new testing standards and BYOD Indicatives.
b. Cabling - Cabling across the sites to increase and update the districts cabling infrastructure. MDF / IDF Rack and Cabinet Replacement to accommodate the new equipment and UPS's being installed via this project.
c. Routing/ Switching - Data Network Upgrade and expansion with Cisco Switching to accommodate the demand for Power over Ethernet (PoE) to support end devices such as IP Phones, IP Speakers, IP Cameras and Access Points.
d. UPS - Battery Backup in every IDF/MDF.
e. Labor - Full Turnkey deployment from pre configuration scopes to custom wireless and VoIP configuration sets.
f. Projectors - New calypso projector set ups to accommodate expanded and alternate learning and teaching styles.
g. VoIP - District wide Cisco Unified Communications solution to replace an old outdated non IP system.
h. Singlewire - 3rd party application to layer onto the Cisco VoIP Platform for mass notification and security announcements.
Speaker/ Clock – new speaker clock equipment to replace old outdated old nonfunctioning equipment.

Name of District: Ceres Unified School District
Address and Phone: 2503 Lawrence St., Ceres, CA 95307 (209) 538-0141
Contact Person: Chris Higle

Original contract amount: $630,000.00
Contract start date: January 2014
Final completion date: October 2014

Project Summaries *Continued*

Project Amount was 630,000 and included all schools sites as well as the District office. The project was for of structured cabling upgrades district wide to support Wireless Locations.
The project consisted of the following:

a. Installed data locations in classrooms for WAP's and Data Projectors, Outdoor WAP's and terminated outdoor data drops in weather proof exterior boxes.
b. Consolidated fiber LIU's from existing LC, SC, ST Trays to one LIU distribution to support LC and SC connectors. Provided new LIU panels and bulk heads and converters.
c. Installed new 12-strand hybrid fiber cable at all school sites with pull string from MDF's to IDF's and indicated by District. Terminated existing LIU at MDF locations and migrated existing fiber terminations and new termination into one modular LIU that supported (12) modules.
d. Installed necessary conduit, raceway for over 150 data location using Panduit surface mount raceway for interior locations and 1" EMT/flex for exterior and exposed locations as indicated by District.
e. Provided cable management as specified and adhered to district standards as well as included all labor and material costs for complete project including project management and testing and certification of all cabling.

Name of District: Manteca Unified School District
Address and Phone: P.O. Box 32, Manteca, CA 95336 (Mailing Address) 2271 W. Louise Ave., Manteca, CA 95337, (209) 858-0922
Contact Person: Ungel Mamon

Original contract amount: $12,300,000.00
Contract start date: February 2014
Final completion date: December 2014

The "Going Digital" Project Amount was $12,300,000.00 and encompassed 34 school sites and District Office. The Going Digital project successfully allowed the District to deploy 23,000 Panasonic MS tough books to every student. The project began in February 2014 and was completed by December 2014.

The project consisted of Wan and Core Refresh, ASR WAN Routers, ASA Firewall, Nexus Datacenter Switches, ISE, MSE, Prime, MDF/IDF Refresh and Wireless Access Points. Cisco UC Voice upgrades to complete a districtwide voice infrastructure with Call Manager, Unity and Emergency Responder to all sites. Cabling infrastructure included CAT6A drops to all 1600 access points, 10G Single-Mode Fiber to all IDF's and IDF enclosures:

Project Summaries *Continued*

a. Data Center Core Refresh with Cisco Nexus 9508 because of its infrastructure scalability. Cisco Nexus 7000 Series switches can be segmented into virtual devices based on business need and its Operational Continuity. This allows Lossless non-disruptive upgrades for zero-service downtime through no single point of failure in the system hardware and a modular operating system.
b. Cisco ASA 5585 Adaptive Security Appliance for Cisco VRF/Internet Firewalls. MUSD elected to deploy Four (4) ASA 5585 chassis creating an extremely redundant environment for the District.
c. Services Layer Core Switch leveraged the existing VS-C6509E-SUP2T[2] use existing SFP and 10G blades from current switches
d. Created a 40G architecture between the Nexus 9508 to the Nexus 9396
e. Created a 40G architecture between the Nexus 9508 and the Catalyst 6509
f. Deployed Cisco Prime Infrastructure 2.0 with Lifecycle Insurance
g. Deployed Cisco Identity Services Engine with ISE Virtual Machine Licensing
h. Remote site network upgrades included ME-3600X Switch, Nexus 9300, IDF Access Layer Catalyst 2960-X and a APC Smart-UPS
i. Wireless infrastructure upgrades included Cisco WiSM Service Modules in the 6500 Core, total 1600 of the Cisco 3702 Wireless Access Points deployed
j. Cisco Unified Communications Licensing for upgrades to complete a districtwide voice infrastructure with Call Manager, Unity and Emergency Responder to all sites. Cisco UC phone models used were 8961, 6945, 8945 and 9971 IP phones.

Name of District: Petaluma City Schools
Address and Phone: 200 Douglas Street, Petaluma, California, 94952 (707) 778-4702
Contact Person: Lori Deen

Original contract amount: $800,000.00
Contract start date: April 2014
Final completion date: September 2014

Petaluma City Schools is comprised of six elementary schools in the Petaluma City (Elementary) School District and there are two charter schools operating under the Petaluma City Schools umbrella. In the Petaluma Joint Union High School District there are two junior high schools, a community day school serving Grades 7-9, two high schools, two small alternative/continuation high schools (one at each comprehensive high school site), and a continuation high school.

Wireless project amount was $800,000.00 and consisted of a Phase A & B approach to deploy Cisco network upgrades along with Meraki wireless upgrades across all sites in the district. The Cisco network upgrades included Cisco 4500X Core fiber switches for a 10G architecture from the core to the edge IDF with Cisco Catalyst 2960X

Project Summaries *Continued*

Switches for IDF access layer. The Meraki upgrades included adding additional Meraki MR-16 and MR-34 access points to the network to achieve an every other room wireless architecture design. Phase B of the project was to add Meraki MR34 Wireless Access Points to the two Middle schools as they prepared for a 8th Grade 1:1 program.

Name of District: Placerville Union School District
Address and Phone: 1032 Thompson Way, Placerville, CA 95667, *(530) 662-6244*
Contact Person: Judi Whittington

Original contract amount: $661,961.00
Contract start date: May 25, 2016
Final completion date: January 20, 2017

In November of 2015, Placerville voters passed a multi-million dollar technology bond measure to modernize the way Placerville USD students, teachers, staff, and parent use technology. Written in to the bond was significant investment in upgrading PUSD's legacy network infrastructure. ASM.NET proposed an end-to-end Cisco solution allowing for the greatest performance and future stability. AMS.NET identified unused E-Rate dollars to supplement the bond and procurement was made using both AMS.NET's CMAS and SPURR contracts. Unlike many school districts in metro areas, the semi-rural setting of PUSD limited their access to fast bandwidth from ISPs. AMS.NET utilizing Cisco's IWAN technologies delivered a software-defined WAN solution that resulted in to 60-70% offload of WAN and Internet traffic. AMS.NET also deployed one of the first multi-Gigabit wireless infrastructure in K12 by utilizing Cisco's 3850 Switching line and 3802 Wireless Access Points. In addition, AMS.NET helped fully virtualize the data center using a Cisco UCS Mini server chaises with an existing Nimble SAN, so now PUSD's has multi-Gigabit from the Cloud and from the Data Center to end-user. AMS.NET also upgraded the existing fiber plant to single-mode fiber and deployed almost 100 CAT6A ceiling drops to support an access point in classroom. Today Placerville USD is one of the most advanced digital architectures in K12, with plenty of room for growth, and all managed through Cisco's Prime network management. Placerville USD proved to their community that a strong technology partnership with AMS.NET, the best investment in your digital architectures is possible no matter what size district you are.

Project Summaries *Continued*

Name of District: Sacramento City Unified School District
Address and Phone: 5735 47th Avenue, Sacramento, CA 95824, (916) 643-9278
Contact Person: Elliot Lopez

Original contract amount: $1,900,000.00
Contract start date: January 2012
Final completion date: March 2013

Project Amount was 1,900,000.00 and encompassed 3 - School Sites and the District Office. The project consisted of Data Center Core Refresh, ASA, UCS, MDF Refresh, Cisco Wireless Controller with Cisco Access points, Video and Video Management (VCS/TCS), Cisco Show & Share, Server Virtualization, Data Center Fiber Channel Storage Networking and Centralized Storage Virtualization.
The project consisted of the following:

a. Data Center Core Refresh with Cisco Catalyst 6500 L2/L3 Network Core Switch. This solution allows scaling efficiency, virtualization, and centralized management in a high-performance, feature rich platform suitable for starting out small and growing as big as the district needs dictate.
b. Server Virtualization utilizing Cisco's UCS Chassis base system allowing multiple software applications to run on a single server. This solution dramatically reduces the number of servers needed and in turn reduces the overall energy requirements of the data center saving the district money from a power and cooling perspective.
c. Cisco Unified Communication including 375 Cisco IP Phones while leveraging Cisco's CUWL licensing model to implement all their advanced voice applications

    1. Cisco Unified Communications Manager
    2. Cisco Unified Messaging
    3. Cisco Emergency Responder
    4. Auto Attendant
    5. Cisco MeetingPlace Enterprise Web/Video/Audio Conferencing for Collaboration
    6. Cisco Presence

d. Wireless solution consisting of redundant Cisco 5500 Series wireless controllers as well as Cisco's 3502 CleanAir Wireless Access Points giving the district a complete wireless solution that is not only scalable across the entire district, but has been specifically designed for security and reliability when multiple wireless devices are connecting at any given time.
e. Cisco redundant ASA 5585-X Firewall updating the districts network security and will be the protective barrier keeping destructive elements out of their network and computers.

Project Summaries *Continued*

f. Cisco TelePresence Solution giving the district best-of-breed high-definition video teleconferencing capabilities. Telepresecnce along with Cisco's Digital Media Suite and Show & Share give the district the ability to stream and store video content throughout the district allowing video collaboration, the districts own internal video content and give the ability to connect teachers, staff and parents inside and outside of the district.
g. AMS.NET Professional Services for Implementation, Administrative and End User Training.

Name of District: Salinas City ESD
Address and Phone: 840 S. Main St, Salinas CA, 93901 (831) 753-5600
Contact Person: Roberto Ocampo

Original contract amount: $2,000,000.00
Contract start date: December 2013
Final completion date: July 2014
(Broken up into 2 Phases)
District Wide Networking upgrade

Project Summary

a. Wireless - Meraki wireless to back new testing standards and BYOD Demands
b. Cabling - New cabling to replace aged cabling and to accommodate new demands on the cabling for Wireless AP locations and growth.
c. Routing/ Switching - Cisco Network Equipment (Core Switching and Edge switching)
d. UPS - Battery backups in all IDF and MDF Locations on Phase two sites. Phase one didn't have UPS due to budget restraints.

Name of District: San Rafael City Schools
Address and Phone: 310 Nova Albion Way, San Rafael, CA 94903, (415) 485-2321
Contact Person: Noel Matthias

Original contract amount: $850,000.00
Contract start date: June 2018
Final completion date: October 2018

SRCS has two primary Data Centers. Each Data Center serves as an internet egress and houses on-premise resources. The current setup lacked WAN and ISP redundancy, lacked storage resources, and did not have an active backup solution. AMS.NET designed a redundant active-active Core solution using Cisco 6800 that support full redundancy for the WAN and ISP. To upgrade their internet throughput, AMS.NET upgraded SRCS's firewalls to

Project Summaries *Continued*

Cisco Meraki MX450s and replaced their content filtering with Cisco Umbrella. We also consolidated their Cisco UCS and VMware resources to one Data Center location and equipped the other Data Center location for backup using Cisco UCS and Veeam. AMS.NET also upgraded SRCS's storage to all-flash using Pure Storage. This worked required one of AMS.NET CCIE Engineers for the Core and Security and our Data Center Team for the data center consolidation and backup solution deployment. All of this was accomplished during the summer break window.

Name of District: Tracy Unified School District
Address and Phone: 1875 W. Lowell Avenue, Tracy, CA 95376, (209) 830-3282 ext. 1940
Contact Person: Thomas Quiambao

Original contract amount: $1,100,000.00
Contract start date: August 2013
Final completion date: April 2014

Tracy Unified School District is comprised of three comprehensive high schools, two alternative education high schools, one community school, two middle schools, four K-8 schools and nine K-5 elementary schools and they currently serve over 17,000 students across 19 sites. Project amount was $1,100,000.00 and consisted of Cisco WLAN Network upgrades for controllers and 560 each Cisco 3702 802.11ac access points for all sites. Next we deployed WAN switches for traffic shaping and management. Internet and Firewall upgrades were also completed. The project began in August 2013 and was completed by April 2014.

a. The project consisted of Cisco 5508 Series Wireless Controllers deployed to manage 560 AP's located across 19 sites
b. Combination of internal and external Cisco 3702 access points were deployed to upgrade existing legacy 802.11 a,b,g,n AP's
c. AMS cabling services provided AP Installation of new WAP at new and existing AP locations
d. AMS Professional services provided to configure, and test lightweight access points
e. Cisco ME3600X Ethernet Access Switches deployed for WAN traffic shaping and security management
f. Redundant Cisco ASA 5585-X Firewalls deployed with an AnyConnect Essentials VPN License, Application Visibility Control and a Cisco ME3600X Metro Switch

Name of Organization: CENIC
Address and Phone: 16700 Valley View, La Mirada, CA 90638, *(714) 220-3458*
Contact Person: Sana Bellamine

Original contract amount: $3,000,000.00+
Contract start date: July 2016
Final completion date: July 2018

Project Summaries *Continued*

CENIC, whom empowers nearly all K12, community colleges, public libraries, UCs & CSUs released an open specification E-Rate Category 1 bid 100GB optical solution to upgrade their K12 High Speed Network (K12HSN) backbone. AMS.NET partnered with Cisco to design a 100GB solution using Cisco's NCS2K solution. This design after significant review with CENIC engineers was awarded to AMS.NET and Cisco. The project officially kicked off in July 2016 and is ongoing and all of the CENIC nodes on the K12HSN are upgraded. CENIC continues to be an international model for how the public sector and education can create a network that unlocks the world of possibilities thanks to AMS.NET.

Name of Organization: K12HSN (Imperial County Office of Education)
Address and Phone: 1398 Sperber Rd., El Centro, CA 92243, *(760) 312-6464*
Contact Person: Robert Simon

Original contract amount: $2,500,000.00+
Contract start date: August 2016
Final completion date: Ongoing

The K12 High Speed Network (K12HSN) enabled by CENIC, is hosted by the Imperial County Office of Education. The State of California Legislator approved the Broadband Improvement Initiative Grants (BIIG) to help rural and bandwidth under-severed K12 districts connect to K12HSN. AMS.NET was selected by K12HSN as the exclusive vendor for the BIIG 2 project. With over 400+ school sites, AMS.NET has assisted K12HSN and their partners in enabling high-speed WAN and Internet connections all over the state. With the shear amount of sites needing connections, the many K12HSN partners, and tight timetables, AMS.NET stepped up to the plate without unique approach to project management. While the project is ongoing, AMS.NET has create a robust communications and project management system to ensure that circuits and hardware are seamless in their delivery. For this project, AMS.NET has worked primarily with Cisco and TrippLite and complimented with partnerships with HPE and Palo Alto Networks.

AMS.NET
Technology Solution Provider

EDUCATION REFERENCES

Detailed Reference

Alameda Unified School District
Rob van Herk
(510) 337-7140
rvanherk@alameda.k12.ca.us
2200 Central Ave., #100E
Alameda, CA 94501
IP Telephony, Safety & Security Emergency Solutions

Antioch Unified School District
Joe Gengler
(925) 779-7500 x 56097
josephgengler@antioch.k12.ca.us
510 G St.
Antioch, CA 94509
Network Infrastructure, Wireless, Data Center, IP Telephony, Cabling

Brentwood Union School District
Robert Remley
(925) 513-6341
rremley@brentwood.k12.ca.us
255 Guthrie Lane
Brentwood, CA 94513
Network Infrastructure, IP Telephony, Cabling

Chabot-Las Positas Community College District
Ken Agustin
(925)424-1723
kagustin@clpccd.org
5020 Franklin Drive
Pleasanton, CA 94588
Network Infrastructure

Desert Sands Unified School District
Charles King
(760)771-8579
charles.king@dsusd.us
47950 Dune Palms Rd
La Quinta, CA 92253
Network Infrastructure, Wireless

Foothill-De Anza Community College
Sharon Luciw
(650) 949-6161
luciwsharon@fhda.edu
12345 S El Monte Rd.
Los Altos, CA 94022
Network Infrastructure, IP Telephony, Cabling

Fremont Unified School District
Michael Murray
(510) 657-2350
mmurray@fremont.k12.ca.us
4210 Technology Dr.
Fremont, CA 94538
Network Infrastructure, Wireless, Cabling

Glendale Unified School District
Frank Schlueter
(818) 241-3111 x577
fschlueter@gusd.net
223 N. Jackson St.
Glendale, CA 91206
Network Infrastructure, Wireless

Hesperia Unified School District
Mike Tepner
(760) 244-4411
michael.tepner@hesperiausd.org
15576 Main Street
Hesperia, CA 92345
Network Infrastructure, Network Security Wireless, Cabling

Lennox School District
Susana Gargia
(310) 695-4097
susana_gargia@lennox.k12.ca.us
10319 Firmona Avenue
Inglewood, CA 90304
Network Infrastructure, Maintenance

AMS.NET
Technology Solution Provider

Detailed References *(Continued)*

Livermore Valley Joint Unified School District
Geoff Warner
(925) 606-5228
gwarner@lvjusd.k12.ca.us
1401 Almond Ave.
Livermore, CA 94550
Network Infrastructure, Wireless, Data Center, IP Telephony, Safety & Security Emergency Solutions, Cabling

Livingston Union School District
Victor Hernandez
(209) 394-5441
victor@lusd.k12.ca.us
922 B Street
Livingston, CA 95334
Network Infrastructure, IP Telephony, Wireless

Madera Unified School District
Joe Halford
(559) 664-8003
josephhalford@maderausd.org
1902 Howard Road
Madera, CA 93637
Network Infrastructure, Data Center

Manteca Unified School District
Ungel Mamon
(209) 858-0922
umamon@musd.net
2901 E Louise Ave., PO Box 32
Manteca, CA 95336
Network Infrastructure, Wireless, Cabling, IP Telephony

Merced City School District
Greg Blount
(209) 385-6708
GBlount@mcsd.k12.ca.us
444 West 23rd Street
Merced, CA 95340
Network Infrastructure, IP Telephony

Napa Valley College
Daniel Vega
(707) 256-7552
dvega@napavalley.edu
2277 Napa Vallejo Hwy
Napa, CA 94558
Network Infrastructure, Wireless, Data Center, IP Telephony, Video Surveillance, Cabling

Oakley Union School District
Renee Stewart
(925) 625-5083
rstewart@ouesd.k12.ca.us
91 Mercedes Ln
Oakley, CA 94561
Network Infrastructure, Wireless, Data Center, Cabling

Orange Unified School District
Tam Nguyen
(714) 628-4550
tam.nguyen@orangeusd.org
1404 N Handy St
Orange, CA 92867
Network Infrastructure, Data Center

Placerville Union School District
Judi Whittington
(530) 662-6244
jwhittington@pusdk8.us
1032 Thompson Way
Placerville, CA 95667
Network Infrastructure, Wireless, Cabling

AMS.NET
Technology Solution Provider

Detailed References *(Continued)*

Reef-Sunset Unified School District
Jared Johnson
(559) 904-0085
jjhonson@rsusd.net
205 North Park Avenue
Avenal, CA 93204
Network Infrastructure, Wireless, Cabling

Salinas City Elementary School District
Roberto Ocampo
(831)753-5600 x1263
rcampo@salinascity.k12.ca.us
840 Main St
Salinas, CA 93901
Network Infrastructure, Wireless, Cabling

San Rafael City Schools
Noel Matthias
(415) 485-2321
nmatthaias@srcs.org
310 Nova Albion Way
San Rafael, CA 94903
Network Infrastructure, Wireless, Data Center

Shasta Union High School District
Elijah Van Slyke
(530) 245-2679
evanslyke@suhsd.net
2200 Eureka Way
Redding, CA 96001
Network Infrastructure, Wireless, Data Center, IP Telephony

Sierra County Office of Education/
Sierra Plumas Joint Unified School District
Blaine Donnelly
(530) 993-1660, bdonnelly@spjusd.org
305 Lincoln St.
Sierraville, CA 96126
Network Infrastructure, Data Center

Solano County Office of Education
Steve Ramos
(707) 339-4450
sramos@dixonusd.org
5100 Business Center Drive
Fairfield, CA 94534
Network Infrastructure

Tracy Unified School District
Tom Quiambao
(209) 830-3282 ext. 1940
tquiambao@tusd.net
315 East 11th Street
Tracy, CA 95376
Network Infrastructure, Wireless, IP Telephony Video Surveillance, Video Collaboration

West Hills Community College District
Jack Ramsey
(559) 934-2237
jramsey@westhillscollege.com
9800 Cody Street
Coalinga, CA 93210
Network Infrastructure, Wireless, Cabling, IP Telephony, Video Surveillance, Telepresence

Yuba City Unified School District
Devin Smith
(916) 258-2020
dsmith@ycusd.org
750 Palora Ave.
Yuba City, CA 95991
Network Infrastructure

AMS.NET
Technology Solution Provider

Additional References

Alameda County Office of Education
IP Telephony

Aromas San Juan Unified School District
Network Infrastructure

Cabrillo College
Network Infrastructure, Wireless, IP Telephony

Chartwell School
IP Telephony

Chatom Union School District
IP Telephony

Delhi Unified School District
IP Telephony

Dinuba Unified School District
IP Telephony

Dixon Unified School District
IP Telephony

Dos Palos Oro Loma Joint Unified School District
IP Telephony

Empire Union School District
IP Telephony

Glenn County Office of Education
IP Telephony

Gold Trail Union School District
IP Telephony

Gustine Unified School District
IP Telephony

Hanford Elementary School District
IP Telephony

Jefferson Elementary School District
Network Infrastructure, Wireless

Kings County Office of Education
IP Telephony

Lammersville Elementary School District
IP Telephony

Los Banos Unified School District
IP Telephony

Los Gatos – Saratoga High School District
IP Telephony

Los Gatos Union School District
IP Telephony

Merced County Office of Education
IP Telephony

Mill Valley Elementary School District
IP Telephony

Monterey Peninsula Unified School District
IP Telephony

Pajaro Valley Unified School District
Network Infrastructure, Wireless, Cabling
IP Telephony, Video Surveillance

Palo Verde Union Elementary School District
IP Telephony

Ravenswood City School District
IP Telephony

Sacramento City Unified School District
Network Infrastructure, Wireless, Data Center,
IP Telephony, Telepresence

Santa Clara County Office of Education
IP Telephony

Santa Cruz County Office of Education
IP Telephony

Saratoga Union School District
IP Telephony

State Center Community College District
IP Telephony

AMS.NET
Technology Solution Provider

Structured Wiring References

Detailed References

Oakley Union School District
Renee Stewart
(925) 625-5083
rstewart@ouesd.k12.ca.us
91 Mercedes Ln
Oakley, CA 94561
Structured Wiring

San Leandro Unified School District
Larry Simon
(510) 667-6207
lsimon@slusd.us
14735 Juniper St
San Leandro, CA 94579
Structured Wiring

Sonoma Valley Unified School District
Tracy Dennis
(707) 933-4080
tdennis@sonomaschools.org
17850 Railroad Ave
Sonoma, CA 95476
Structured Wiring

Stockton Unified School District
Robert Torres
(209) 933-7090
rtorres@stockton.k12.ca.us
701 N. Madison Street.
Stockton, CA 95202
Structured Wiring

Tracy Unified School District
Tom Quiambao
(209) 830-3282 ext. 1940
tquiambao@tusd.net
315 East 11th Street
Tracy, CA 95376
Structured Wiring

City of Vacaville
Ryan Stewart
(707) 449-5489
ryan.stewart@cityofvacaville.com
650 Merchant Street
Vacaville, CA 95688-6908
Structured Wiring

West Hills Community College
Jack Ramsey
(559) 934-2000 x2240
jramsey@westhillscollege.com
Coalinga Campus
9800 Cody Street
Coalinga, CA 93210
Structured Wiring

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Technology Solution Provider

Structured Wiring References

Additional References

Manteca Unified School District
Structured Wiring

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Section 5

AMS.NET
Technology Solution Provider

About Us

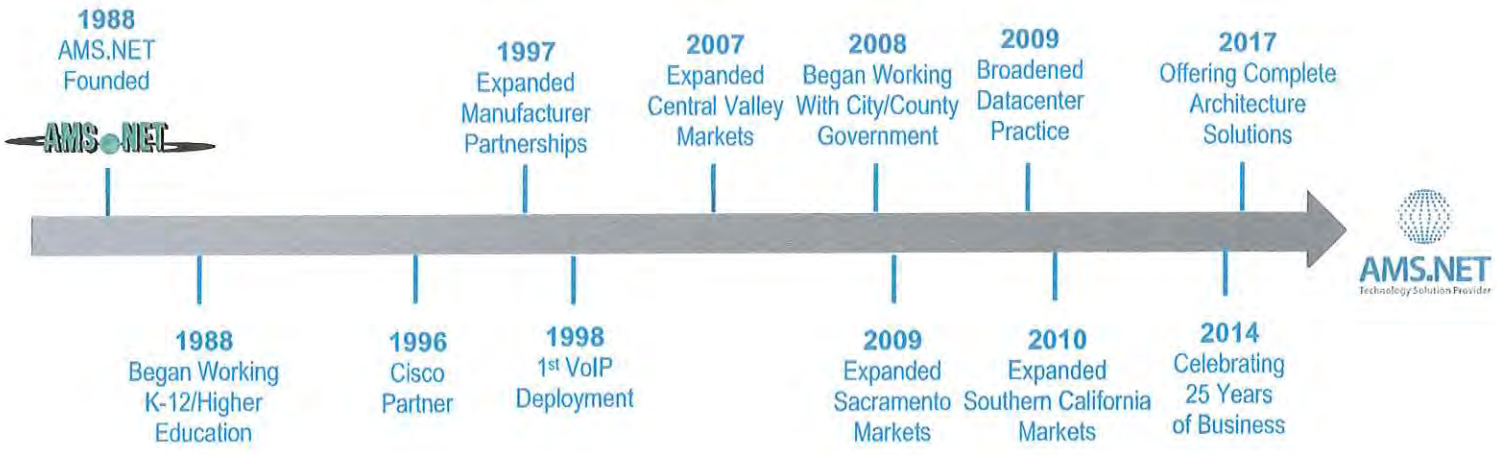
AMS.NET is an innovative technology solution provider delivering business outcomes to organizations for more than 30 years. The company was established more than two decades ago to provide technical support to local school districts in California. Today, AMS.NET provides education, local government and businesses a comprehensive technology solution including design, implementation and support services.

With a consultative approach, consideration is taken to understanding technology requirements, existing equipment, industry, growth plan and budget. Leveraging proven and emerging technologies through leading manufacturers, AMS.NET's certified engineers' architect a solution that supports your initiatives and allows for future growth.

Prior to implementation, we can provide complete structured wiring services and post deployment, a host of managed services and maintenance plans to ensure your network and equipment are running at optimum performance.

Many financing options are available. With experience in the public sector around procurement vehicles, E-rate expertise and leasing options, we can make recommendations specific to your industry and technology solution.

ur extensive reference list is a tribute to our ability to successfully design, manage and implement technology solutions that support your initiatives. With more than 30 years of successfully providing technology solutions, you can be assured that we have the capability, experience and stability to be your trusted partner. And we'll be here for future needs!



Celebrating More Than 30 Years

AMS.NET
Technology Solution Provider

Unique Customer Experience

AMS.NET is an innovative technology solution provider delivering business outcomes to organizations for more than 30 years. Our industry expertise, technology vision and people create a unique customer experience.

- Close customer engagement in the presales process with design, site walk, white boarding session and more
- Proven installation process including project management, skilled and experienced engineers and post installation support
- Established, trusted and proven with more than 30 years' experience, extensive reference list and specialization in your vertical
- Elite partnerships with leading manufacturer partners to obtain and provide exceptional pricing for your solutions
- Multivendor expertise with certifications and technical knowledge to support your entire technology landscape
- Long term technology partner with a consultative approach regardless of the organization size or project scope.



TURNKEY IMPLEMENTATION

AMS.NET
Technology Solution Provider

Our Approach

With a focus on delivering business outcomes, we have a four-pronged pre-sales approach to keeping your business goals top of mind.

1. First is determining the business drivers for your organization. Are you needing to meet government mandates? Are you looking to add new programs such as BYOD or video instruction? Has there been a security breach or another event that is being addressed? A clear insight to your business drivers sets the road map for your technology solution.
2. Identifying considerations or possible concerns at the start of a project allows for planning to minimize the effects and costs of those possible barriers. Cabling, infrastructure, IT resources and budget constraints should all be identified.
3. During the planning process, specific deadlines, funding schedules, internal resources and other projects need to be considered.
4. Following the technology implementation support may be necessary. Identifying current expertise gaps or need for managed services should be evaluated.



SOLUTION APPROACH

AMS.NET
Technology Solution Provider

Project Cycle

AMS.NET provides complete project management services to ensure the success of your technology implementation. We follow a 5-step project cycle that is tailored to meet the needs of your project. Each project is managed by a project manager and staffed with AMS.NET team members that are experienced in the proposed technology solution.



PROJECT CYCLE

Throughout your engagement you will receive status updates, thorough project plans and have a project team dedicated to understanding and addressing your business needs. We provide collaborative planning and consistent updates throughout the project through communication and effective documentation. At the end of the project, you'll be provided design documentation and the ability to engage the AMS.NET technical support team for ongoing support. Your project will be structured based on the following phases and activities will be performed as required by your unique project:

- Complete Project Management Support
- Experienced, Certified and Dedicated Project Manager Assignment
- Tailored to Meet Your Project and Requirements
- Established and Proven 5-Step Project Cycle
- Complete Support Through Project Sign Off

Discovery & Preparation

- Internal Hand Off and Kick Off Meeting
- Site Surveys and Network Discovery
- Identification of Project Goals, Outcomes and Objective Completion Criteria
- Internal Technical Reviews

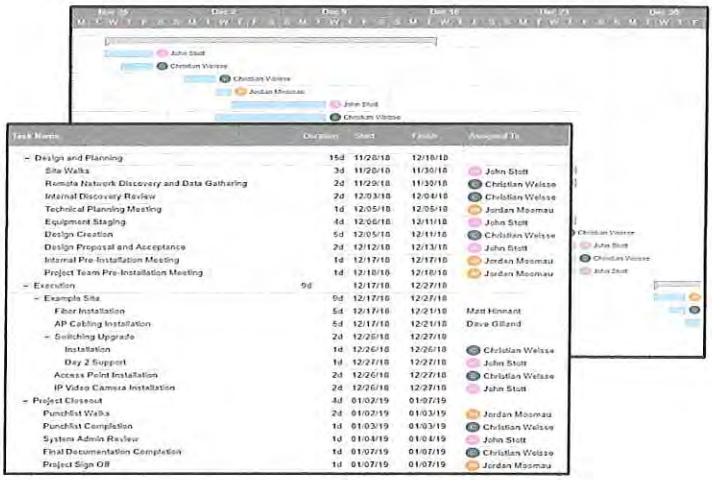
Design & Planning

- Technical Planning Meetings- Existing Practices, Design Goals, Best Practices
- Design Proposal and Acceptance
- Tailored Project and Implementation Plan Creation
- Equipment Staging and Configuration
- Logistics Coordination and Pre-Installation Meeting

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Implementation/Execution

- Execution as Defined in Project Plan
- Post-Installation Acceptance Testing
- Day 2 Support
- System Administrator Training *(if purchased)*
- End-User Training *(if purchased)*



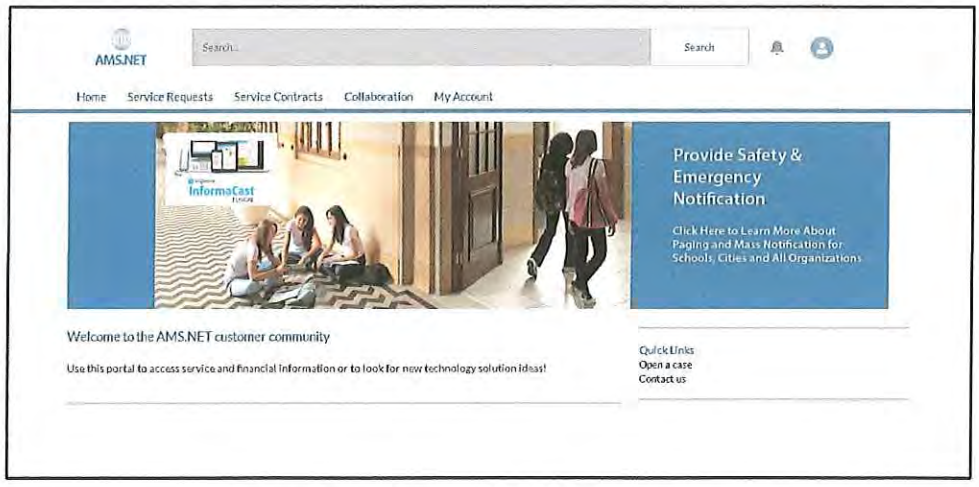
PROJECT PLAN

Project Closeout

- Virtual Site Walk and/or Physical Site Walk
- Punch List Completion
- Final Documentation Submission
- Project Closure and Sign Off

Support & Maintenance Phase

- 30 Day Workmanship Warranty
- Premium Flex Time Contracts *(if purchased)*
- Managed Services Agreements for Voice, Wi-Fi, WAN, Security, Video Surveillance and More *(if purchased)*
- Support Customers Have Access to Their Customer Community- Review Current Service Requests, View Upcoming Appointments, Open New Requests and More



CUSTOMER COMMUNITY

AMS.NET

Technology Solution Provider

Manufacturer Partners

















































































Celebrating More Than 30 Years

www.ams.net
800-893-3660

AMS.NET
Technology Solution Provider

AMS.NET versus the Competition

- Established proven partner in your vertical
- 120+ employees throughout the state of California
- Multi-vendor network support
- Complete architecture solutions
- Elite manufacturer partnerships– Cisco Gold Partner since 2007
- Skilled and Certified Engineers- CCIE's in networking, security, voice
- Advanced manufacturer technology specializations
- Structured cabling- C-7 Contractor and RCCD Certified
- Certified project management – PMP Certification
- Executive management accessibility regardless of the customer size



ARCHITECTURE SOLUTIONS

AMS.NET, Inc.
502 Commerce Way, Livermore, CA 94551
925-245-6100 • 925-245-6150 Fax
www.ams.net

Extensive Reference List

Education

Glendale Unified School District
AUSD Antioch Unified School District
Merced City School District
Foothill-De Anza Community College District
Excellence Reef-Sunset Unified School District
Manteca Unified School District
West Hills Community College District
Salinas City Elementary School District
Tracy Unified School District
Livermore School District
Hesperia Unified School District
Shasta Union High School District
Alameda Unified School District
Excellence & Equity For All Students
Lennox School District
Sierra-Plumas Joint Unified School District
Chabot Las Positas Community College District
LUSD Livingston Union School District
Reaching for Excellence in Education
Orange Unified School District
Orange, California
Desert Sands Unified School District
SR San Rafael City Schools
Yuba City Unified School District
Madera 19 66 Unified School District
Shasta Union High School District
Oakley Union Elementary School District
Placerville Union School District
Napa Valley College
Spencerville Union School District
Making a Difference
solano county office of education
Fremont Unified School District
Inspire • Educate • Challenge
Pajaro Valley Unified School District

AMS.NET

Technology Solution Provider

City/County Government

Livermore Police

City Of Atwater
Community Pride City Wide

City of Fresno

Millbrae

City of Monterey
California

Pittsburg
California

City of Los Altos · California
Incorporated December 1-1952

Napa County
California

Judicial Council of California
1926

Judicial Council
of California

califa

City of Hercules
California

City of Healdsburg
California
Since 1867

Moreno Valley
Where Dreams Soar

City of Union City
California
Incorporated January 1959

City of Berkeley

Petaluma
1858

Concord

County of Lake
State of California

East Bay
Regional Park District

Other Verticals

Ampla Health
Care to Improve your life.

Win-River
Resort & Casino

DAHLIN group

CBRE
Property Management

California Family Fitness

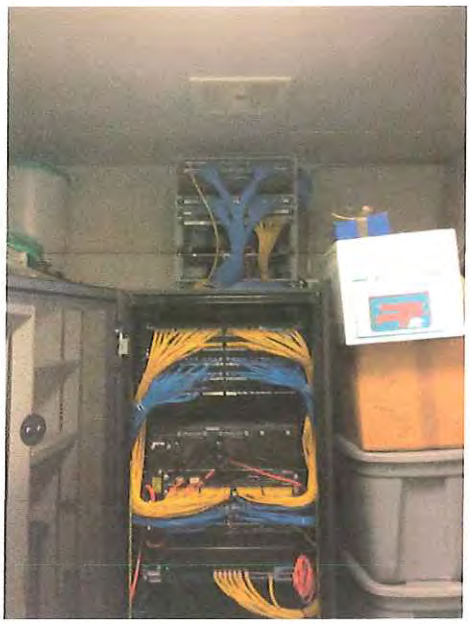
the Y
For Youth Development
For Healthy Living
For Social Responsibility

YMCA of Silicon Valley

AMS.NET
Technology Solution Provider

Before and After

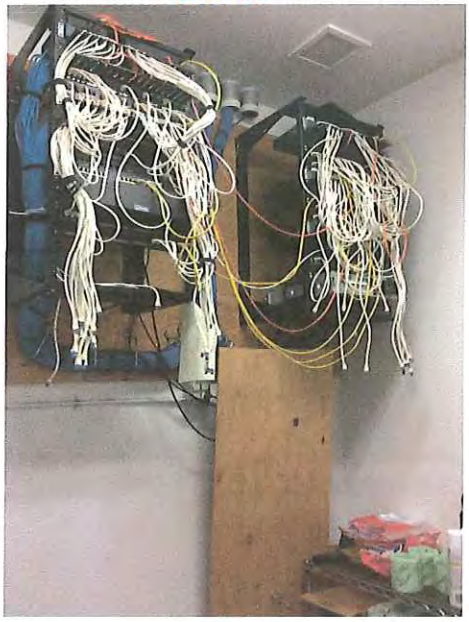
Our professional certified engineering and cabling teams have the expertise for your project- large or small. Structured wiring, racks and equipment are professionally installed and labeled for ease of maintenance after deployment.



Before



After



Before



After

AMS.NET
Technology Solution Provider

Company Facts

Legal Name: AMS.NET Inc.

Type: Delaware Corporation

Principal Owner: Robert Tocci
Years in Business: 32 Years

Number of Employees: 115
Website: www.ams.net

Email: sales@ams.net
Phone: 800-893-3660/925-245-6100
Fax: 925-245-6150

Locations:

Headquarters: 502 Commerce Way, Livermore, CA 94551-7812

Sacramento Regional Office: 1200 Creekside Drive
Folsom, CA 95630 Phone 800-893-3660

Central Valley Regional Office: 1155 East North Avenue, Suite 106
Fresno, CA 93725, Phone 559-733-1641, Fax 559-713-6692

Southern California Regional Offices: 12130 Mora Drive., Suite 1,
Santa Fe Springs, CA 90670, Phone 800-893-3660

CMAS, NASPO & E-Rate SPIN Numbers

Tax ID: 94-3291626
Contractor License C-7: 763508 *Expires 4/30/20*
DUNS#: 556116234
DIR#: 1000001046, **FCC RN:** 0012300554
E-Rate SPIN: 143005880
Microsoft MCSE's: 1673446, 2056976
Merced County FOCUS Contract: #2015109
SPURR Master Contract
PEPPM Contract
Synnex CMAS: 3-20-70-0291AG, *Expires 9/26/24*
Cisco CMAS: 3-11-70-0291U, *Expires 9/4/2023*
HP CMAS: 3-15-70-0291AB, *Expires 7/2/23*
Rubrik CMAS: 3-18-70-0291AD, *Expires 5/3/21*

EMC, Nimble CMAS *3-15-70-0291AA, Expires 3/31/2022*
Pure Storage CMAS: 3-18-70-3113D, *Expires 4/11/2021*
Aerohive Networks CMAS: *3-13-70-0291X, Expires 12/31/2020*
Citrix, Brocade, Barracuda CMAS: 3-11-70-0291V, *Expires 6/26/22*
Cabling CMAS: 3-18-70-0291AE, *Expires 7/26/2022*
Cabling CMAS: 3-20-70-0291AH, *Expires 9/15/2024*
Bosch CMAS: 3-17-84-0065A, *Expires 11/30/2020*
Arecont Vision CMAS: 3-18-84-0065C, *Expires 5/19/2023*
Extron Electronics: 3-16-70-2382B, *Expires 5/31/2021*
Cisco NASPO: 7-14-70-04 (Utah AR-233), *Expires 5/31/2020*
HP/Nimble NASPO: 7-14-70-06 (AR-1464-N), *Expires 5/31/2020*
Ruckus (Arris) NASPO: 7-14-70-01 (AR-214), *Expires 5/31/2020*
EMC NASPO: 7-14-70-14 (California AR-620), *Expires 5/31/2019*
Pure Storage NASPO: 7-15-70-34-019, *Expires 3/31/2020*
Palo Alto Networks NASPO: 7-14-70-11, *Expires 5/30/2020*

Certifications and Specializations

Cisco Gold Certified Partner/
Cisco Meraki Partner
- Advanced Data Center Architecture
- Advanced Collaboration Architecture
- Advanced Security Architecture
- Advanced Enterprise Network Architecture
- Collaboration SaaS Authorization
- Customer Satisfaction Excellence

Aruba HPE Platinum Partner, HPE Silver Partner, Ruckus Elite Partner, Palo Alto Networks, Fortinet, Barracuda, Aerohive, Pure Storage, Nimble Storage, Cohesity, DDN, Rubrik, Veeam Silver Pro Partner, Datrium, VMware Partner, Singlewire, FrontRow, Class Connection, AtlasIED, Extron, Advanced Network Devices, Avigilon, Verkada, OnSSI, Milestone, Arecont Vision, Hikvision, exacqVision, Tripplite, APC, Panduit, General Cable, Damac, Leviton, Berk-Tek, Ortronics, Hoffman, Cooper B-Line, Chatsworth & Superior Essex

AMS.NET
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Executive	Brief Biography
Robert Tocci Founder, Owner, President	The visionary and founder of AMS.NET, Robert Tocci established AMS.NET in 1988 and remains at the helm today. Robert has more than 30 years of technology and business management experience. Although his role has somewhat changed throughout the years, Robert remains the President of AMS.NET performing R&D, setting business strategy and technical direction, managing financial resources and overseeing the overall operations. Robert has completed extensive coursework in Computer Science and has earned advanced certifications with Cisco, HP and Novell. Throughout his career he has held up to 40 Cisco certifications in varied technologies and today draws on that technical knowledge and his years of experience as he continues to discover and architect technical solutions. As an entrepreneur and futurist, Robert is a leader in virtual computing and was at the forefront of the IP Convergence revolution. He has established a core team made up of information-age experts as well as seasoned telecommunications professionals. Robert continually invests and increases resources to offer proven and emerging technologies that support a physical and virtual infrastructure along with business enhancing applications.
Diana Monaghan Vice President of Administration	Diana brings more than 31 years of experience in the telecommunication field in the areas of Administration, Human Resources and IT Management making her the perfect blend of technology and administration for her role at AMS.NET. She began her career at AMS.NET more than 18 years ago and today holds the title of Vice President of Administration managing finance, facilities, corporate administration, human resources and marketing. One of Diana's roles at AMS.NET is t provide the highest level of professionalism in the areas of human resources and corporate administration. A major function therein is to identify legal requirements and government reporting regulations and to maintain corporate compliance in those areas. Diana is also responsible for overseeing finance and marketing including training and events. Diana continually takes human resources and management courses and maintains her membership in the Society for Human Resources Management.

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EXECUTIVE BIOS

Executive	Brief Biography
Joe Moomau Vice President of Operations	Moomau brings a diverse skill set to the AMS.NET team from business management and customer service to technical. Prior to joining AMS.NET in 1995, Moomau worked for RMC Lonestar as a Senior Quality Control Engineer. Joe began his career with AMS.NET more than 23 years ago as Customer Service Manager and since then has been promoted to Operations Manager, Director of Operations and most recently to Vice President of Operations. Moomau has completed college coursework in Business Management and has earned and maintains several Cisco certifications including the Cisco Certified Project Manager, Cisco IP Telephony, Cisco Product Solutions and Cisco Sales Expert. He implements and oversees AMS.NET processes and procedures and manages the daily affairs in Operations and Project Management.
John Stott Vice President of Engineering	John has more than 26 years of technology and network experience in both network design and implementation. He holds a Bachelor of Science degree in Computer Information Systems from California State University Hayward. John continually expands his technical and engineering resources with continuing education and has achieved numerous Cisco certifications including his CNMA, and most notably, his CCIE. As AMS.NET's first Network Engineer, John should be commended for his efforts in building the skilled technical team we have today.
Tom Vasconi Vice President of Sales	Tom brings more than 20 years of sales and management industry experience to the AMS.NET team. He holds a Bachelor's of Science Degree from California State East Bay along with manufacturer sales certifications. Tom began his career with AMS.NET in 2002 as an Account Manager and through hard work and complete dedication to his customers; he was promoted to Senior Account Manager, Public Sector Sales Manager, and Director of Sales and most recently to Vice President of Sales. Customer testimonials attest to Tom's total commitment to AMS.NET and most importantly to the success of AMS.NET's customers. Tom's sales approach involves first a thorough discovery process to uncover the customer issues and requirements followed by a solution to address those issues. Tom also brings a partnership approach to our manufacturers. AMS.NET relies on our manufacturer partners for the latest cutting-edge technology and our partners depend on AMS.NET to provide strong implementation and support services for those technology solutions.

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PROJECT TEAM MEMBERS

Team Member	Brief Biography	Recent Projects
Jordan Moomau PMO Manager	Jordan has been with AMS.NET is various technical, sales and project management roles since 2007. In 2011 Jordan joined the project management team and has since earned some of the industry's most valued certifications such as PMP, BISCI RTPM and ITIL Foundation. His experience as well as continued education made him the right candidate for our PMO Manager position that he holds today. Jordan is responsible for the PMO team along with the development of project management best practices and deliverables. He oversees the implementations of projects large and small to ensure that they meet customer expectations.	1. Tahoe Truckee Unified School District 2. County of Los Angeles Public Library 3. San Luis Coastal Unified School District
David Stoutenburg Senior Project Manager	David has more than 34 years of experience in the information technology field in networking, construction and project management. David's expertise managing IT projects at a large software company, construction contractor and elsewhere allow him to apply his knowledge to AMS.NET technology implementations large or small. He understands technology, the requirement of the customer and how to guide a project through the milestones until completion. David holds a professional designation as Registered Communications Distribution Designer (RCDD). He is also a certified Extron AV Associate (EAVA).	1. Manteca Unified School District 2. Sacramento City Unified School District 3. Chabot-Las Positas Community College District
Jocelyn Ambrose Project Manager	Jocelyn brings more than 12 years of experience in IT project management, encompassing infrastructure, networking, and development across many industries. Her experience working in private and public sectors with their unique requirements and regulations has given her the tools to navigate roadblocks, streamline processes, strategically manage risk, while driving productivity to deliver quality results. She understands how to effectively guide a project through the milestones until completion. To further her skill set and bring added value to our customers, Jocelyn is in the process of obtaining her PMP certification.	1. California Health Sciences University 2. Hanford Elementary School District 3. Madera Unified School District 4. Shasta College

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PROJECT TEAM MEMBERS

Team Member	Brief Biography	Recent Projects
Joseph Costa Project Manager	Joseph brings more than 17 years of project management and operations experience to AMS.NET. His background includes extensive experience in operations at an education facility along with college coursework. With roles at AMS.NET as a Project Assistant, Project Coordinator and Project Manager, Joseph has the understanding of our proven project management process and has applied this methodology to several large-scale projects of varied industries. Joseph continues to expand his education with project management training and classes.	1. Oakley Elementary School District 2. Alameda Unified School District 3. Livermore Valley Joint Unified School District
Overlin Zamora Engineering Operations Manager	Overlin has more than 21 years' experience in the information technology and network industry. He began his career with AMS.NET 17 years ago as a Systems Engineer and since then has been promoted to Operations Manager. His remarkable portfolio of certifications includes the CCNP, CCNA, CCDA, Cisco Utility Design Specialist, Certified Associate in Project Management (CAPM) and VMware Certified Professional (VCP).	1. Almeda Unified School District 2. San Luis Coastal Unified School District 3. County of Kern- Department of Child Support Services
John Stott Vice President of Engineering	John has more than 26 years of technology and network experience in both network design and implementation. He holds a Bachelor of Science degree in Computer Information Systems from California State University Hayward. John continually expands his technical and engineering resources with continuing education and has achieved numerous Cisco certifications including his CNMA, and most notably, his CCIE. As AMS.NET's first Network Engineer, John should be commended for his efforts in building the skilled technical team we have today.	1. West Hills Community Community College District 2. San Leandro Unified School District 3. County of Napa

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PROJECT TEAM MEMBERS

Team Member	Brief Biography	Recent Projects
Christian Weisse Senior System Engineer	Christian Weisse has more than 18 years' experience in technology with network design and implementation. Christian's career with AMS.NET began 16 years ago as a Systems Engineer and as a result of his impeccable work and additional certifications, Christian is now a Senior System Engineer. He holds numerous Cisco certifications including his CCNA, CCNP and remarkably his double CCIE (Switching/Routing & Security).	1. Oakley Union School District 2. Cabrillo College 3. City of Oakland
Derek Ramirez Technical Support Manager	Derek Ramirez has more than 16 years' experience in network design and implementation. He began his AMS.NET career as a technical assistant and has since been promoted to System Engineer, Manager of Unified Communications & Applications, Senior System Engineer, Data Center Practice Manager and Technical Support Manager. His career path at AMS.NET is a testament to his high level of skills and work ethic. Derek holds several certifications including the Cisco CCDA, Microsoft MCP, MCSA 2000, MCSE 2000, MCSE 2003, MCSA 2003, MCSA 2008, MCITP 2008, VMware VCP, EMCIE RecoveryPoint, EMCIE-VNX, EMCIE Clariion, EMCIE Celerra and Western Digital/Tegile TCIE.	1. Oakley Union Elementary School District 2. San Rafael City Schools 3. John Swett Unified Unified School District 4. Antioch Unified School District
Anthony Bastian Safety and Security Product Sales Specialist	Anthony has more than 27 years of technology and network experience in network implementation and 16 years of surveillance experience in design and implementation. Anthony continually expands his technical and engineering resources through continuing education and has achieved numerous certifications from Verint, Bosch, Vbrick and Microsoft. He has worked for AMS.NET for 25 years and has been a valuable asset to our team.	1. Kings County Office of Education 2. City of Merced 3. State Center Community College District

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PROJECT TEAM MEMBERS

Team Member	Brief Biography	Recent Projects
Ray Valine Cabling Operations Manager	Ray Valine brings to every project more than 27 years' experience in the cabling industry, 17 of those with AMS.NET. Ray joined AMS.NET in 2002 as a technician and has since been promoted to a senior technician and cabling operations manager in 2008. Ray is responsible for the overall operation and management of the cabling department including the procurement of cabling materials and the day-to-day management and supervision of 24 or more field cabling employees. He holds certifications with leading cabling manufacturers including Panduit, Leviton, Berk-Tek Oasis, Siemon, Valcom and others. He also maintains safety certifications such as the Click Safety C2 Leads Hazards Certificate, Asbestos Level III Operations and Maintenance Certification, RGA Environmental Fit Test Certificate, Renovator Toxic Substances Lead Based Paint Certificate and CPR and First Aide Training.	1. Manteca Unified School District 2. Sacramento Unified School District 3. City of Sunnyvale
Mike Malone Purchasing Manager	Mike joined AMS.NET in 2003 as the Superintendent responsible for managing 18 or more cable technicians. Since then he has been promoted to Inside Cabling Operations Manager, Cabling Logistics Manager and most recently to Purchasing Manager. In his current role, Mike handles the purchasing of all technology equipment along with managing supplier relationships. Mikes 25 years of industry network and cabling experience and his strong management skills give him the tools to successfully procure technology at fair prices for our customers.	

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Cisco

CCIE (4)- Certified Internetwork Expert
CCNP (6)- Certified Networking Professional
CCDA (3)- Certified Design Associate
CCNA (12)- Certified Network Associate
CCENT- Certified Entry Networking Technician
Cisco AMP Endpoint Associate
Cisco IronPort WSA

Microsoft

MCP- Certified Professional
MCSA Certified Solutions Associate- 2000, 2003, 2008, Windows Server 2012, Office 365
MCSE Certified Solutions Expert - 2000 + Messaging, Private Cloud, Cloud Platform & Infrastructure, 2003
MCSA Certified Solutions Associate- Office 365
MCITP Certified IT Professional Certification- 2008

Ruckus Wireless

ICX Implementer (2)
CWNA – Certified Wireless Network
SmartZone SE
Cloudpath SE
WiSE

Palo Alto Networks

PCNSE (3)- Certified Network Security Engineer
ACE (2)- Accredited Configuration Engineer
SE Traps Professional

Multi-Vendor Expertise

HP/Aruba Wireless Expertise

ACMP (3)- Certified Mobility Professional
ACSP (3)- Certified Switching Professional
ACCP (2)- Certified Clearpass Professional
ATP FlexNetwork Solutions Certification
ATP Hybrid IT Solutions Solutions Certification

VMware

VCP (4)- Certified Professional
VTSP (Many)- Technical Sales Professional

Western Digital/Tegile

TCIE- Certified Implementation Engineer

Dell/EMC

EMCIE- Implementation Engineer
- Clariion
- VNX (2)
- Celerra
- RecoverPoint (2)

Veeam

VMCE (2)- Certified Engineer

Others

Various other sales and engineering certifications

TRIPP·LITE
POWER PROTECTION

1111 W. 35th Street • Chicago, IL 60609
Tel: 773.869.1111 • www.tripplite.com

Thursday, April 10, 2014

RE: ***Trippe Manufacturing Company ("TrippLite") Reseller Program***

Dear Sir or Madam:

This is to confirm that AMS.net is an authorized Tripp Lite Reseller and is authorized to install and pass all applicable manufacturers' warranties through to the its customers.

Tripp Lite products include uninterruptible power supplies, surge suppressors, other power protection products, connectivity devices, notebook accessories and other computer peripherals.

Should you have any questions, or require further information, please to not hesitate to contact me via the information provided below.

Regards,

TRIPPE MANUFACTURING COMPANY

Michael Turley
Western Regional Sales Manager
Phone: 773-869-1094
Michael_Turley@tripplite.com

RUCKUS™
an ARRIS company

RUCKUS READY PARTNER PROGRAM

Ruckus Networks is proud to welcome

AMS.NET, Inc

as an authorized Elite partner in the Ruckus Ready Partner Program

February 2019

RUCKUS READY ELITE

Ian Whiting, President, Ruckus Networks

Raelyn Krizter, Ruckus Channel Chief

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CONTRACTORS C-7 INFORMATION

C-7 Contractors License



STATE OF CALIFORNIA
dca
DEPARTMENT OF CONSUMER AFFAIRS

CONTRACTORS
STATE LICENSE BOARD
ACTIVE LICENSE

License Number 763508
Entity CORP
Business Name AMS.NET INC
Classification(s) C-7
Expiration Date 04/30/2020
www.cslb.ca.gov

C-7 Responsible Managing Officer

BOND OF QUALIFYING INDIVIDUAL

1. The Responsible Managing Officer (RMO) TOCCI ROBERT MICHAEL certified that he/she owns 10 percent or more of the voting stock/equity of the corporation. A bond of qualifying individual is **not** required.

   Effective Date: 04/12/2000

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CONTRACTORS C-7 INFORMATION

C-7 Contractors Bond - *Continued*

Business Information

AMS.NET INC
502 COMMERCE WAY
LIVERMORE, CA 94550
Business Phone Number:(925) 245-6100

Entity Corporation
Issue Date 05/24/1999
Reissue Date 04/12/2000
Expire Date **04/30/2020**

License Status

This license is current and active.

All information below should be reviewed.

Classifications

C-7 - LOW VOLTAGE SYSTEMS

Bonding Information

Contractor's Bond

This license filed a Contractor's Bond with HANOVER INSURANCE COMPANY.

Bond Number: 1031231

Bond Amount: $15,000

Effective Date: 01/01/2016

Contractor's Bond History

Bond of Qualifying Individual

The qualifying individual ROBERT MICHAEL TOCCI certified that he/she owns 10 percent or more of the voting stock/membership interest of this company; therefore, the Bond of Qualifying Individual is not required.

Effective Date: 04/12/2000

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FCC RED LIGHT DISPLAY SYSTEM

AMS.NET's FCC Red Light Display System Status

The Red Light Rule was adopted as part of the Federal Communication Commission's ongoing effort to implement the Debt Collection Improvement Act, which provides that the Commission checks to determine whether entities or individuals seeking licenses or other benefits from the FCC are delinquent in debt owed to the Commission. The Red Light Display System displays the current Green status of AMS.NET (FRN #0012300554).

Red Light Display System View

FCC | Fees | Red Light Display System < FCC Site Map

Logged in as FRN: AMS.NET, Inc. (0012300554) [Log Out] Back | Print | Help

1/31/2020 4:57 PM **Current Status of FRN 0012300554**

STATUS: Green

You have no delinquent bills which would restrict you from doing business with the FCC.

The Red Light Display System checks all FRNs associated with the same Taxpayer Identification Number (TIN). A green light means that there are no outstanding delinquent non-tax debts restricting business with the Commission by any FRN associated with requestor's TIN. The Red Light Display System was last updated on 01/31/2020 at 6:32 AM; it is updated once each business day at about 7 a.m., ET.

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EVIDENCE OF COVERAGE

Client#: 443449 AMSNEINC

ACORD. CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY): 2/07/2020

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer any rights to the certificate holder in lieu of such endorsement(s).

PRODUCER	CONTACT NAME: Felicia McAroy	
Marsh & McLennan Agency LLC Marsh & McLennan Ins Agency LLC 1340 Treat Blvd #250 Walnut Creek, CA 94597	PHONE (A/C, No, Ext): 925 482-9300	FAX (A/C, No): 925 482-9390
	E-MAIL ADDRESS: Felicia.McAroy@MarshMMA.com	
	INSURER(S) AFFORDING COVERAGE	NAIC #
	INSURER A : Atlantic Specialty Insurance Company	27154
INSURED AMS.NET, INC 502 Commerce Way Livermore, CA 94551-7812	INSURER B : Republic Indemnity Company of America	22179
	INSURER C :	
	INSURER D :	
	INSURER E :	
	INSURER F :	

COVERAGES CERTIFICATE NUMBER: REVISION NUMBER:

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE	ADDL INSR	SUBR WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS	
A	X COMMERCIAL GENERAL LIABILITY			7110086830014	08/24/2019	08/24/2020	EACH OCCURRENCE	$1,000,000
	CLAIMS-MADE X OCCUR						DAMAGE TO RENTED PREMISES (Ea occurrence)	$1,000,000
							MED EXP (Any one person)	$10,000
							PERSONAL & ADV INJURY	$1,000,000
	GEN'L AGGREGATE LIMIT APPLIES PER:						GENERAL AGGREGATE	$2,000,000
	POLICY X PRO-JECT LOC						PRODUCTS - COMP/OP AGG	$2,000,000
	OTHER:							$
A	AUTOMOBILE LIABILITY			7110086830014	08/24/2019	08/24/2020	COMBINED SINGLE LIMIT (Ea accident)	$1,000,000
	X ANY AUTO						BODILY INJURY (Per person)	$
	OWNED AUTOS ONLY / SCHEDULED AUTOS						BODILY INJURY (Per accident)	$
	X HIRED AUTOS ONLY / X NON-OWNED AUTOS ONLY						PROPERTY DAMAGE (Per accident)	$
	X Comp/Coll : $1,000 Ded.							$
A	X UMBRELLA LIAB X OCCUR			7110086830014	08/24/2019	08/24/2020	EACH OCCURRENCE	$5,000,000
	EXCESS LIAB CLAIMS-MADE						AGGREGATE	$5,000,000
	DED RETENTION $							$
B	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY Y/N			16099216	02/01/2020	02/01/2021	X PER STATUTE OTH-ER	
	ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? Y	N/A					E.L. EACH ACCIDENT	$1,000,000
	(Mandatory in NH)						E.L. DISEASE - EA EMPLOYEE	$1,000,000
	If yes, describe under DESCRIPTION OF OPERATIONS below						E.L. DISEASE - POLICY LIMIT	$1,000,000
A	Property of Others			7110086830014	08/24/2019	08/24/2020	$100,000 Limit	

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)

RE: Evidence of Insurance.

CERTIFICATE HOLDER	CANCELLATION
Evidence of Coverage	SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.
	AUTHORIZED REPRESENTATIVE

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WSCZS

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800-893-3660

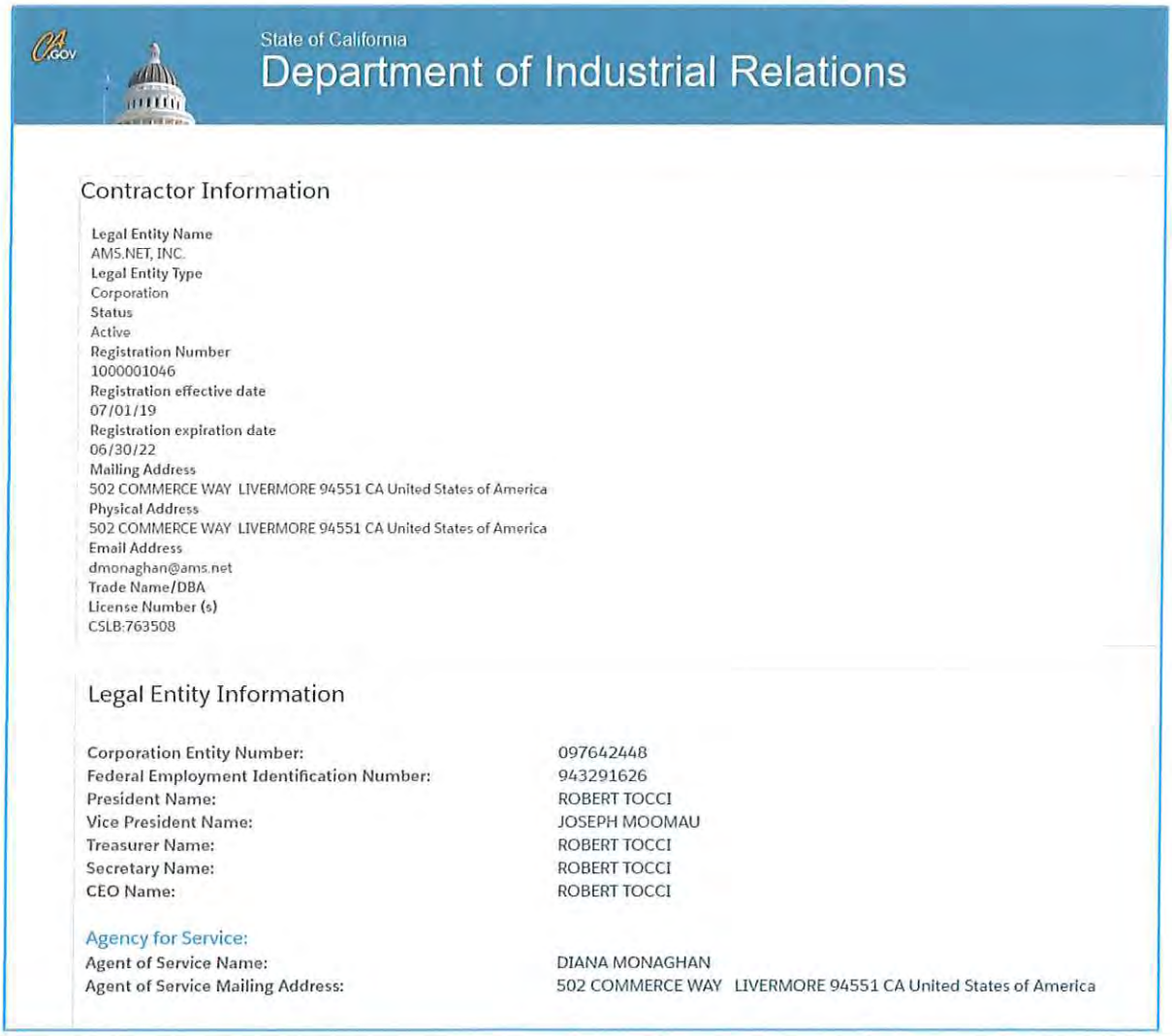
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DEPARTMENT OF INDUSTRIAL RELATIONS

AMS.NET's Department of Industrial Relations

SB 854, a budget trailer bill that was signed into law on June 20, 2014, and became effective immediately, made several significant changes to laws pertaining to the administration and enforcement of prevailing wage requirements by the Department of Industrial Relations (DIR). Among other things, SB 854 established a new public works contractor registration program to replace prior Compliance Monitoring Unit (CMU) and Labor Compliance Program (LCP) requirements for bond-funded and other specified public works projects. AMS.NET is a DIR registered contractor (DIR #1000001046).

Department of Industrial Relations System View



State of California
Department of Industrial Relations

Contractor Information

Legal Entity Name
AMS.NET, INC.
Legal Entity Type
Corporation
Status
Active
Registration Number
1000001046
Registration effective date
07/01/19
Registration expiration date
06/30/22
Mailing Address
502 COMMERCE WAY LIVERMORE 94551 CA United States of America
Physical Address
502 COMMERCE WAY LIVERMORE 94551 CA United States of America
Email Address
dmonaghan@ams.net
Trade Name/DBA
License Number (s)
CSLB:763508

Legal Entity Information

Corporation Entity Number:	097642448
Federal Employment Identification Number:	943291626
President Name:	ROBERT TOCCI
Vice President Name:	JOSEPH MOOMAU
Treasurer Name:	ROBERT TOCCI
Secretary Name:	ROBERT TOCCI
CEO Name:	ROBERT TOCCI

Agency for Service:

Agent of Service Name:	DIANA MONAGHAN
Agent of Service Mailing Address:	502 COMMERCE WAY LIVERMORE 94551 CA United States of America

AMS.NET
Technology Solution Provider

AMS.NET & Cisco Green Initiatives

Cisco and AMS.NET have green initiatives in place to conserve energy and reduce greenhouse gas emissions. From internal 'green' business practices to power conserving products and innovative technology that reduces travel and changes the way you do business, both Cisco and AMS.NET are helping customers go green.

Cisco offers EnergyWise which is an innovative power saving solution that is added to existing Cisco Catalyst switches to measure the power consumption of network infrastructure and manage that power consumption with specific policies. Along with Cisco EnergyWise, Cisco and AMS.NET offer innovative products that enable organizations to conduct business anywhere on the globe thus eliminating travel and paper intensive business processes. Cisco's products include WebEx, MeetingPlace, VPN technologies, IP phones, IP soft phones, Cisco Presence and video solutions. Cisco has also built an extensive collaborative website, Cisco's Connection Online, which provides an online solution for employees, partners and customers to conduct business.

AMS.NET is furthering this green initiative within our own business practices. AMS.NET uses WebEx and MeetingPlace for customer communications. Using the WebEx hosted solution, AMS.NET delivers informational webinars that update customers on new technology and products. MeetingPlace on-premise solution is used for its video, voice, white boarding and presentation features to hold online meetings with customers and limit travel and drive time thereby reducing carbon emissions. Our Technical Assistance Center provides support using VPN and web-based tools for monitoring and break fix, unless onsite support is needed. Remote workers also take advantage of these tools to eliminate travel time to the corporate offices. AMS.NET also has a recycling program to reuse the shipping cardboard and paper used to conduct business. All of these processes and technologies are helping not only AMS.NET go green but also its customers.

AMS.NET
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AMS.NET E-RATE BILLING PROCESS

AMS.NET, Inc. (also to be referenced as the Service Provider) has developed processes to bill E-Rate projects that best suits their customer needs. We are set up to accommodate both SPI and BEAR billings.

SPI billings will occur on a regular basis and AMS.NET, Inc. will invoice the SLD their portion of committed amount and the customer their portion.

AMS.NET, Inc. agrees to bill and receive a portion of the payment for the provisions of goods and services described herein directly from the USAC via the Form 474 Service Provider (SPI). The customer will only be responsible for paying its non-discounted share of the costs and does not intend to use the BEAR process (Form 472). The maximum percentage the customer will be liable for is the pre-discount amount minus the funded amount as shown on the FCC Form 471 Block 5 and any identified ineligible costs. Upon the successful receipt or posting of a funding commitment decision letter from the SLD and submission and certification of Form 486, the customer shall pay only the discounted amount beginning with the billing cycle immediately following said approval. Alternatively, should the company decide that it is in the best interests of the company to file a Form 472, the customer will inform AMS.NET, Inc. of its intent.

All Service Provider invoicing to USAC must be completed within 120 days from the last day of service. Should the Service Provider fail to invoice USAC in a timely manner, the customer will only be responsible for paying its non-discounted share.

AMS.NET, Inc. will bill your company directly for a BEAR billing. Companies will pay the full amount of the invoice until all steps of the discount process below have taken place:

A. **You must have received your FCDL (Funding Commitment Decision Letter) from the SLD / E-Rate people.**

B. **You must file your Form 486.** [The form 486 lets the E-Rate people know that the services have begun and that they may begin paying the invoices. The SLD cannot process a payment related to a Funding Request Number (FRN) unless a properly completed Form 486 has been submitted by the Library and approved by the SLD for that FRN]

C. **The form 486 must be approved by the SLD before AMS.NET, Inc. can apply the discount and credit your bill.** When AMS.NET, Inc. is notified by the SLD that your form 486 has been approved, AMS.NET, Inc. will credit your bill with your approved funding. It takes two billing periods for the discount to appear on your bill. Depending on timing of your 486 approval, it could be the next month or two months later that you see your discount on your AMS.NET, Inc. bill.

AMS.NET, Inc. bills the total monthly charges and the E-Rate discount which does net to the discounted amount, but we do not bill just the discounted amount. It takes two billing periods for the discounts to appear so depending on timing, it could be the next month or two months later.

A Note regarding BEAR Forms: Companies who prefer to pay their invoices and file BEAR forms for reimbursement – can continue to do so; however, a company cannot both file a BEAR form and request a billing discount on the same FRN in the same funding year. That is, you will either file BEAR forms for reimbursement – or – request a billing discount; but not both.

AMS.NET
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TAC Contact Information

By Phone:

(925) 245-6111
(800) 893-3660 Option 2,2
(925) 245-6100 Option 2,2

E-Mail:

tac@ams.net

Website:

http://www.ams.net

Click on Customer Portal
To View realted items, a login is required. Logging in will give visibility to:

- Review current service request including site, contact, status, ect.
- View upcoming appointments
- Open a new services request
- Contact support

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Professional Services

Supplement Your Internal Technical Resources

To protect your investment and ensure your network and equipment are running at optimum levels, AMS.NET offers a host of support and maintenance plans. Whether you need full 24x7 support or your in-house IT staff need assistance with a particular technology, AMS.NET has a plan to meet your requirements.

Managed Services

If you need to supplement IT resources or are looking for the support of a hosted model, AMS.NET managed services agreements can provide that support and free up IT resources for more strategic projects. Voice, Wireless, WAN, and Video Surveillance Managed Services services are available. Agreements provide troubleshooting and repair, system updates and upgrades, configuration changes and backup, monitoring, monthly reporting and configuration of failed equipment covered under contract.

Guaranteed Response Plan

When you need to have backup technical assistance available on a limited basis, our Guaranteed Response Plans can provide you with certified experienced technical experts. These plans offer guaranteed response time during normal business hours. Pre-scheduled after-business hour technical support is available at a higher rate. Available in blocks of up to 10, 20, 30 or 40 hours.

Technical Support Packs (TSPs)

Technical Support Packs provide technical expertise for your non-emergency projects. Several TSPs are available in blocks from $500 to $8,000 to accommodate the amount of support needed. Commit to larger support packs for discounted rates and save up to 20%.

Flex Time Plans

AMS.NET Flex Time Plans provide flexible support for both urgent and scheduled support requests. Flex Time plans response times are based on the support request and urgency. Local certified and experienced technical experts will provide remote, on-site or telephone support in up to a 4 hour response time.



Professional Services Highlights

- Support and Maintenance of Your Technology Investments
- Emergency Support
- Planned Project Support
- Hosted-Type Technical Support
- Technology Specific Managed Services-Voice, Wireless, WAN, Video Surveillance
- Technical Support and Troubleshooting
- Management and Monitoring
- Host of Various Plans Available

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MAINTENANCE COMPARISON



Choose the Right Technical Service Plan

Supplement IT staff, protect your investment and ensure your network and equipment are running at optimum levels with AMS.NET's support and maintenance places. AMS.NET offers a host of plans from our Managed Services for comprehensive coverage, Guaranteed Response Plan for limited emergency support, Technical Support Packs for non-emergency, scheduled support and Flex Time plans that cover both urgent and scheduled support.

Service/Features	Cisco Warranty	Cisco SMARTnet	AMS.NET Flex Time	AMS.NET Technical Support Pack	AMS.NET Guaranteed Response Plan	AMS.NET Managed Services
Priority Support	NO	YES	YES	NO	YES	YES
Cisco Technical Support	NO	YES	NO	NO	NO	YES
AMS.NET Technical Support	NO	NO	YES	YES	YES	YES
Unlimited Technical Support	NO	YES	NO	NO	NO	YES
On-Site Coverage	NO	YES (Add-On)	YES	YES	YES	YES
System Monitoring	NO	NO	NO	NO	NO	YES
Guaranteed Response Time	NO	YES	YES	NO	YES	YES
Hardware Replacement	YES	YES	NO	NO	NO	YES
Hardware Replacement Configuration and Installation	NO	NO	NO	NO	NO	YES
Installation/Configuration Warranty	NO	NO	NO	NO	NO	YES
Loaner Hardware	NO	NO	NO	NO	NO	NO
New Equipment Coverage	NO	NO	NO	NO	NO	YES (Add-On)
Version Updates and Upgrades	NO	NO	YES*	YES*	YES*	YES
Moves, Adds, and Changes	NO	NO	YES*	YES*	YES*	YES
Weekly and Monthly Reporting	NO	NO	NO	NO	NO	YES
Billable Rate Per Hour	N/A	N/A	Disc. Rate	Up to 20% Off	Priority Rate	N/A
Shipping Costs	Not Included	Included	N/A	N/A	N/A	N/A
Next Business Day	YES (ELLW)	YES	NO	NO	NO	YES

**Support or service will be deducted from labor block balance.*

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ESCALATION GUIDELINES

Service Prioritization and Escalation Guidelines

To ensure that all maintenance problems are reported in a timely manner, AMS.NET, Inc. has established the following problem priority definitions.

SERVICE PRIORITY DEFINITONS:

Priority 1: An existing network is down, or there is a critical impact to the End User's business operation. AMS.NET, Inc. will commit full-time resources to resolve the situation. Call back to client within 2 hours. Same day service is provided.

Priority 2: Operation of an existing network is experiencing unacceptable network performance. AMS.NET, Inc. will commit full-time resources during standard business hours to resolve the situation. Technician is on-site within 24-hours.

Priority 3: Operational performance of the network is impaired while most business operations remain functional. AMS.NET, Inc. commits to resources for solutions during standard business hours to restore service to satisfactory levels within 24 hours.

Priority 4: Problem indicates no impact to end users normal business operation. AMS.NET, Inc. will provide resources/solutions during standard business hours to provide assistance as needed within 48-72 hours.

Service Requests:

Service requests via email or voicemail are returned within our standard two-hour response time (Unless specified otherwise on customer's Maintenance Agreement). Customer Service Department will log a ticket in our database, determine priority and send to our internal TAC department for remote troubleshooting, scheduling and on-site visit if necessary. If trouble requires an on-site engineer our TAC manager will follow escalation guideline and/or customer maintenance agreement and schedule accordingly.

Cisco TAC Call Procedure:

- CCIE's will call Cisco TAC. When field engineers require assistance from Cisco. They will escalate the call to one of our CCIE's for assistance.
- If CCIE is unable to resolve network trouble they will initiate call to Cisco TAC.
- If CCIE is unable to assist due to busy field schedule, then a CCNP or CCNA will contact Cisco TAC.
- Field Engineer will call Customer Service Department prior to Cisco TAC call during installation or maintenance to log into our internal database for tracking purposes. All Cisco TAC calls will be entered into our internal database.

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ESCALATION GUIDELINES

Escalation Prioritization Guideline

Elapse Time	Priority 1	Priority 2	Priority 3	Priority 4
1 Hour	Technical Support Manager			
	Director of Technical Services - CCIE (If CCIE determines the problem can't be solved, then he initiates a call to Cisco TAC and follows up until the problem is resolved.)	Technical Support Manager		
24 Hours	Vice President Operations.	Director of Technical Services CCIE (If CCIE determines the problem can't be solved, then he initiates a call to Cisco TAC and follows up until the problem is resolved.)		
48 Hours	President (CEO)	Vice President Operations.		
72 Hours			Technical Support Manager	
96 Hours		President (CEO)	Director of Technical Services CCIE (If CCIE determines the problem can't be solved, then he initiates a call to Cisco TAC and follows up until the problem is resolved.)	Technical Support Manager

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WARRANTY & SERVICE REPLACEMENT

Warranty & Service Replacement Policy

AMS.NET warranties all work for a period of 30 days after installation unless otherwise specified. AMS.NET handles all these issues in-house and will provide technical resources to solve any problems which may arise. AMS.NET will work to obtain replacement equipment if said equipment is found to be faulty or in need of repair.

All warranty issues after the initial 30 days will be handled through direct manufacturer's warranty unless otherwise specified.

In the case of Public Bids and Contracts, all required warranty specifications will be followed and executed by AMS.NET in accordance with contractual law.

AMS.NET keeps a rotating reserve in-house of loaner/spares equipment for both our Service Contract Customers and warranty issues. If a newly placed piece of equipment fails, we can, in most cases get the customer's connectivity back in order while waiting for the replacement part to arrive from the manufacturer.

It is the policy of AMS.NET to keep on hand enough equipment to cover our core installation models. In addition, we have existing inventory from jobs in progress that serve as spares as well. In doing this, we can keep our customer's up time while dealing with getting permanent replacement parts through the manufacturer.

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CISCO WARRANTIES FOR K-12

Cisco offers a range of comprehensive warranties that can help you protect your technology investment. Use the table below to understand how Cisco Warranties work with Cisco's K-12 offerings.

	U.S. K-12 Bundled Warranty	EDU SKUs	Basic Maintenance	Cisco Smart Net Total Care Service
SKU name	Services entitled with CON-SW service SKUs* and K-12 Bundled Warranty incentive	SKUs with the EDU prefix or suffix EDU-XXX or XXX-EDU	CON-SW (also known as Smart Net, no RMA)	CON-SNT or CON-SNTC
Products covered/ included	E-rate eligible products	38 switching SKUs	All hardware	All hardware and operating systems
Services duration	1 year	3 years	1 year	Renewable 1-, 3-, or 5-year contracts, depending on product families
Hardware replacement	3 years advanced hardware replacement included in bundle- up to 10-business-day RMA**	Lifetime next-business-day (NBD) hardware replacement included with SKU	No	NBD hardware replacement
Technical passistance (TAC)	1 year included in bundle Renewable in years 2 and 3 at standard education discount	3 years included with SKU (phone-only TAC access)	Yes	Yes
Software updates	1 year included in bundle Renewable in years 2 and 3 at standard education discount	3 years included on switching SKUs only	Yes	Yes
Cisco.com access	1 year included in bundle Renewable in years 2 and 3 at standard education discount	3 years included with SKU	Yes	Yes
E-rate eligibility***	100 percent	100 percent	100 percent	Partially eligible-cost allocation is required (use cost allocation worksheet here: www.ciscoerate.com)

*Basic maintenance service SKUs may be CON-ECMU in some cases.

**Requires renewal of CON-SW in years 2 and 3.

***Note that a service's E-rate eligibility depends on the eligibility of the product it covers. For example, a CON-SW SKU mapping to a 100 percent E-rate eligible product is 100 percent E-rate eligible; a CON-SW SKU mapping to a 90 percent E-rate eligible product is 90 percent E-rate eligible.

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Fingerprinted Employees

All employees listed below have been DOJ cleared, as of February 10, 2020

Adrian Martinez Adrian Pardo Alessaundra Packard Alex Gomez Anthony Anaya Anthony Minjarez Anthony Bastian Antonio Nuno Arturo Obregon Blair Stotler Blake Jaskolski Chad Neves Chanpreet Gill Chris Hill Christian Weisse Christo Michaelides Clint Southwick Colton Wristen Daniel Barron Daniel Arroyo David Stoutenburg Dean Anaya-Guttierrez	Derek Ramirez Doug Tate Dylan Embrich Felix Pardo Francisco Servin Graham Johnson Guy McMillan Harold Alvarez Jacinto Cruz Jacob Ambrocio Jason Schweizer Jesse Arroyo Jocelyn Ward Joe Costa Joe Ignacio John Stott John Vincent Jordan Moomau Jose Fernandez Katie Kerwin Kevin Stott Martin Meza Matt Bradshaw Matt Graham Matt Simeone Matt Thompson	Michael Vincent Mike Hansen Mike Skelton Mitch Brooks Muhammad Jafri Nathan Fischer Nelson Vega Nick Heryford Overlin Zamora Patrick Stevens Paul Estrada Paul Payumo Perry Nelson Raffi Bedrosian Richard Nazzaro Ray Valine Robert Ho Robert (Bobby) Simmonds Rodger Mosqueda Stephen Cupps Victor Trao Vincent Ngo Troy Hunt
Diana Monaghan Vice President of Administration		



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800-893-3660 · www.ams.net

Corporate Headquarters - 502 Commerce Way, Livermore, CA 94551
Livermore Regional Office- 5914 Las Positas Road, Livermore, CA 94551
Central Valley Regional Office- 1155 East North Ave., Suite 106, Fresno CA 93725
Sacramento Regional Office- 1200 Creekside Drive, Folsom, CA 95630
Santa Fe Springs Regional Office- 12130 Mora Drive, Suite 1, Santa Fe Springs, CA 90670
Temecula Regional Office- 41690 Enterprise Circle North, Suite 230, Temecula, CA 92590