# San Leandro Unified School District
# Information Technology

To: Board of Education

From: Larry Simon, Chief Technology Officer

Date: April 22, 2020

Re: Chromebook Refresh

Background: We are approaching the replacement deadline for some of our older chromebooks that were initially deployed several years ago. The refresh process was started prior year and this is a continuation of those efforts. Additionally we are anticipating a higher device need as a result of the Chromebooks to home required for emergency distance learning. The purpose of this request is to obtain Board approval for the purchase of 3,800 additional chromebooks and replacements for some of our oldest and failing carts.

Staff have obtained pricing - see attached documents.

The Technology Department is requesting the following amounts:

| | |
|---|---|
| Chromebooks, carts and services | $1,003,809.63 |
| **Total Amount Requested** | **$1,003,809.63** |

**Funding Source: Measure J1 Technology**

| | | | |
|---|---|---|---|
| Company Address | 130-A W. Cochran St.<br>Simi Valley, CA 93065<br>US | Created Date | 4/15/2020 12:51 PM |
| | | Expiration Date | 5/15/2020 |
| | | Quote Number | Q-06482 |
| Prepared By | Aaron Toczynski | Account Name | San Leandro Unified School District |
| Email | aaron.toczynski@stseducation-us.com | Contact Name | Larry Simon |
| Fax | (888) 801-3381 | Phone | (510) 667-6207 |
| | | Email | lsimon@slusd.us |
| Bill To Name | San Leandro Unified School District | Ship To Name | San Leandro Unified School District |
| Bill To | 13701 Bancroft Ave. | Ship To | 13701 Bancroft Ave. |
| | San Leandro, CA 94578 | | San Leandro, CA 94578 |

| Quantity | Product Name | Product Description | Sales Price | Calculated Total Price |
|---|---|---|---|---|
| 3,800 | HP Chromebook 11A G8 | HP Chromebook 11A G8 - AMD A4, 4GB, 32SSD 16W64UT | $194.00 | $737,200.00 |
| 3,800 | Google Chrome License | Google Chrome Management Console, Education Perpetual License | $24.00 | $91,200.00 |
| 3,800 | 1yr Mail In MFR Wnty | 1yr Mail-In Manufacturer Warranty | $0.00 | $0.00 |
| 3,800 | White Glove - Chromebook | White Glove Service for Chromebook; Connect to Domain, Load Console | $5.00 | $19,000.00 |
| 3,800 | CA Environ Fee 4"-14" Collected | CA Environmental Electronic Waste Fee - Collected 4" to 14" - $4 per unit | $4.00 | $15,200.00 |
| 50 | Anywhere Cart AC-Plus | Anywhere AC-PLUS Cart 1V2326 | $899.00 | $44,950.00 |
| 100 | Cable Management | White Glove Service for Cable Management for Carts Onsite. Qty 12 Sites | $200.00 | $20,000.00 |
| 1 | LTL Shipping | LTL Shipping Charge | $0.00 | $0.00 |
| 1 | Special Instructions - SO | NASPO Contract Number MNNVP-133 | $0.00 | $0.00 |

| | |
|---|---|
| Total Price | $927,550.00 |
| Tax | $76,259.63 |
| Grand Total | $1,003,809.63 |

**All sales are subject to applicable sales tax at the time of shipment.**

Financing options available on Approved Credit.

STS stands behind the products and services we provide. For more information on our complete suite of warranties and guarantees, click here.

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