San Leandro Unified School District
Information Technology

To: Board of Education

From: Larry Simon, Chief Technology Officer

Date: July 27, 2020

Re: Chromebook Purchase Change Order

Background: This change order will adjust 1400 Chromebooks from being standard non touch devices to fold flat touchscreen Chromebooks. These devices will be a better fit for the demands facing our younger students in distance learning. This will not affect the timeline around the district's ability to provide devices to students for distance learning.

Staff have obtained pricing - see attached documents.

The Technology Department is requesting the following amounts:

Change order for new model	$115,237.50
Total Amount Requested	**$115,237.50**

Funding Source: Learning Loss Mitigation Funding

New Quote

Company Address	130-A W. Cochran St. Simi Valley, CA 93065 US	Created Date	4/15/2020 12:51 PM
		Expiration Date	8/7/2020
		Quote Number	Q-06482
Prepared By	Aaron Toczynski	Account Name	San Leandro Unified School District
Email	aaron.toczynski@stseducation-us.com	Contact Name	Larry Simon
Fax	(888) 801-3381	Phone	(510) 667-6207
		Email	lsimon@slusd.us
Bill To Name	San Leandro Unified School District	Ship To Name	San Leandro Unified School District
Bill To	13701 Bancroft Ave. San Leandro, CA 94578	Ship To	1193 Aladdin Ave San Leandro, CA 94577

Quantity	Product Name	Product Description	Sales Price	Calculated Total Price
1,400	HP Chromebook X360 11 G3	HP Chromebook x360 11 G3 EE 11.6" Touch Display, Celeron Processor N4020, 4GB, 32GB, AC +BT/ 2C Batt/ Chrome OS, 1 Year Mail in Warranty - P/N: 1A767UT	$269.00	$376,600.00
1,400	Google Chrome License	Google Chrome Management Console, Education Perpetual License	$24.00	$33,600.00
1,400	White Glove - Chromebook	White Glove Service for Chromebook; Connect to Domain, Load Console	$5.00	$7,000.00
1,400	1yr Mail In MFR Wnty	1yr Mail-In Manufacturer Warranty	$0.00	$0.00
1,400	CA Environ Fee 4"-14" Collected	CA Environmental Electronic Waste Fee - Collected 4" to 14" - $4 per unit	$4.00	$5,600.00
2,400	HP Chromebook 11 AG8 - 32GB	HP Chromebook 11A G8 - AMD A4, 4GB, 32SSD 16W64UT#ABA	$194.00	$465,600.00
2,400	Google Chrome License	Google Chrome Management Console, Education Perpetual License	$24.00	$57,600.00
2,400	1yr Mail In MFR Wnty	1yr Mail-In Manufacturer Warranty	$0.00	$0.00
2,400	White Glove - Chromebook	White Glove Service for Chromebook; Connect to Domain, Load Console	$5.00	$12,000.00
2,400	CA Environ Fee 4"-14" Collected	CA Environmental Electronic Waste Fee - Collected 4" to 14" - $4 per unit	$4.00	$9,600.00
50	Anywhere Cart AC-Plus	Anywhere AC-PLUS Cart 1V2326	$899.00	$44,950.00
100	Cable Management	White Glove Service for Cable Management for Carts Onsite. Qty 12 Sites	$200.00	$20,000.00
1	LTL Shipping	LTL Shipping Charge	$0.00	$0.00
1	Special Instructions - SO	NASPO Contract Number MNNVP-133	$0.00	$0.00

Total Price	$1,032,550.00
Tax	$86,497.13
Grand Total	$1,119,047.13

All sales are subject to applicable sales tax at the time of shipment.

Financing options available on Approved Credit.

STS stands behind the products and services we provide. For more information on our complete suite of warranties and guarantees, click here.

https://www.stseducation-us.com/

Old Quote

Company Address	130-A W. Cochran St. Simi Valley, CA 93065 US	Created Date	4/15/2020 12:51 PM
		Expiration Date	5/15/2020
		Quote Number	Q-06482
Prepared By	Aaron Toczynski	Account Name	San Leandro Unified School District
Email	aaron.toczynski@stseducation-us.com	Contact Name	Larry Simon
Fax	(888) 801-3381	Phone	(510) 667-6207
		Email	lsimon@slusd.us
Bill To Name	San Leandro Unified School District	Ship To Name	San Leandro Unified School District
Bill To	13701 Bancroft Ave.	Ship To	13701 Bancroft Ave.
	San Leandro, CA 94578		San Leandro, CA 94578

Quantity	Product Name	Product Description	Sales Price	Calculated Total Price
3,800	HP Chromebook 11A G8	HP Chromebook 11A G8 - AMD A4, 4GB, 32SSD 16W64UT	$194.00	$737,200.00
3,800	Google Chrome License	Google Chrome Management Console, Education Perpetual License	$24.00	$91,200.00
3,800	1yr Mail In MFR Wnty	1yr Mail-In Manufacturer Warranty	$0.00	$0.00
3,800	White Glove - Chromebook	White Glove Service for Chromebook; Connect to Domain, Load Console	$5.00	$19,000.00
3,800	CA Environ Fee 4"-14" Collected	CA Environmental Electronic Waste Fee - Collected 4" to 14" - $4 per unit	$4.00	$15,200.00
50	Anywhere Cart AC-Plus	Anywhere AC-PLUS Cart 1V2326	$899.00	$44,950.00
100	Cable Management	White Glove Service for Cable Management for Carts Onsite. Qty 12 Sites	$200.00	$20,000.00
1	LTL Shipping	LTL Shipping Charge	$0.00	$0.00
1	Special Instructions - SO	NASPO Contract Number MNNVP-133	$0.00	$0.00

Total Price	$927,550.00
Tax	$76,259.63
Grand Total	$1,003,809.63

All sales are subject to applicable sales tax at the time of shipment.

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