VISTA
HIGHER LEARNING

COST PROPOSAL

Quote Prepared On October 20, 2020
Quote Valid Through December 31, 2020
Quote No. 201053108
Version No. 2

Prepared For	Prepared By
Sally Barry 14735 Juniper St. San Leandro, CA 94579	Laurie Johnston ljohnston@vistahigherlearning.com (530) 295-0661 Vista Higher Learning 500 Boylston St, Suite 620 Boston, MA 02116-3736

Senderos 2018

Qty	Item Number	Description	Unit Price	Total Value	Total Cost
350	978-1-68005-265-7	Senderos Level 1 Student Edition + Supersite Plus(vText (Online)) + WebSAM(6 year license) Print book and online activities and online workbook for 6 yrs	$165.95	$58,082.50	$58,082.50
12	978-1-68005-272-5	Senderos Level 1 National Teacher Resource Box	$788.95	$9,467.40	$0.00
6	978-1-68005-881-9	Senderos Level 1A/Level 1B National Teacher Resource Box	$917.95	$5,507.70	$0.00
100	978-1-68005-874-1	Senderos Level 1A Student Edition + Supersite Plus + WebSAM(6 year license) Print book and online activities and online workbook for 6 yrs	$131.95	$13,195.00	$13,195.00
100	978-1-68005-903-8	Senderos Level 1B Student Edition + Supersite Plus + WebSAM(6 year license) Print book and online activities and online workbook for 6 yrs	$131.95	$13,195.00	$13,195.00
280	978-1-68005-299-2	Senderos Level 2 Student Edition + Supersite Plus(vText (Online)) + WebSAM(6 year license) Print book and online activities and online workbook for 6 yrs	$165.95	$46,466.00	$46,466.00
3	978-1-68005-306-7	Senderos Level 2 National Teacher Resource Box	$788.95	$2,366.85	$0.00
3	978-1-68005-340-1	Senderos Level 3 National Teacher Resource Box	$788.95	$2,366.85	$0.00
140	978-1-68005-333-3	Senderos Level 3 Student Edition + Supersite Plus(vText (Online)) + WebSAM(6 year license) Print book and online activities and online workbook for 6 yrs	$165.95	$23,233.00	$23,233.00

Service

Qty	Item Number	Description	Unit Price	Total Value	Total Cost
2	WBNR002	Professional Development Workshop – Webinar Training	$500.00	$1,000.00	$0.00

VISTA
HIGHER LEARNING

COST PROPOSAL

Quote Prepared On October 20, 2020
Quote Valid Through December 31, 2020
Quote No. 201053108
Version No. 2

Temas 2e					
Qty	**Item Number**	**Description**	**Unit Price**	**Total Value**	**Total Cost**
105	978-1-54330-629-3	Temas 2e Student Edition + Supersite Plus (6 year license) Print book and online activities for 6 yrs	$125.95	$13,224.75	$13,224.75
3	978-1-54331-074-0	Temas 2e National Teacher Resource Box	$313.95	$941.85	$0.00

Total Value	$189,046.90
Total Gratis	$21,650.65
Total Cost	$167,396.25
Est. Shipping (5%)	$9,452.35
Est. Grand Total Cost	**$176,848.60**

Special Instructions

- Please include a copy of your signed and dated tax exemption certificate when sending in your purchase order.
- Shipping rates shown here are only estimates and may be different than the actual charges invoiced for your shipment.

To Order Contact Customer Support

Phone (800) 269-6311 ext. 1 | **Fax** (617) 426-5215
Email customerservice@vistahigherlearning.com
Vista Higher Learning
500 Boylston St. Suite 620 Boston, MA 02116

Terms of Use

All sales of our books, materials and online content are expressly made subject to Vista Higher Learning Terms and Conditions, https://vistahigherlearning.com/terms-of-use, and Return Policy, https://vistahigherlearning.com/return-policy. Please read the Terms and Conditions and Return Policy carefully BEFORE accepting a quote, initiating a purchase order to us, or ordering online content.

By accepting and signing a quote, initiating a purchase order to us, entering into a contract with us, or ordering online content you agree to be bound by the Vista Higher Learning Terms and Conditions and Return Policy. THE VISTA HIGHER LEARNING TERMS AND CONDITIONS SHALL GOVERN ALL SALES OF VISTA HIGHER LEARNING BOOKS, MATERIALS AND ONLINE CONTENT and shall supersede any and all terms and conditions attached to your purchase orders and/or cost proposals or any other document that you present to Vista Higher Learning.

Thank you for your business!

Allons au-dela!
2012

San Leandro

Allons au-dela!

ISBN-13	Title	Pricing	Quantity Charged	Quantity Free		Total
9780328954896	*Student Edition with Digital Courseware 7-year License*	$82.97	10		$0.00	$829.70
Items available for individual purchase						
9780328955053	*AP Test Prep Workbook with Digital Course 1-year License*	$50.97			$0.00	$0.00
9781418271855	*AP Test Prep Workbook with Digital Course 3-year License*	$92.47			$0.00	$0.00
ISBN-13	Title	Pricing	Quantity Charged	Quantity Free		Total
	Activation	$1,900			$0.00	$0.00
	Product Implementation Essentials	$2,800			$0.00	$0.00
	Job Embedded Services	$3,150			$0.00	$0.00
	*Science PD Express 5 Days**	$15,750			$0.00	$0.00

TOTAL VALUE OF NO CHARGE ITEMS $0.00

Total Instructional Materials			$829.70
Total Services			$0.00
Shipping & Handling			$66.38
Estimated Tax (Insert local sales tax in decimal format in blue box to the right. Ex.: .08	**0.0975**		$87.37
Proposal Total			$983.44

All discounts and gratis materials listed are given first year of adoption only unless otherwise noted.
Savvas reserves the right to correct errors.

The prices above are valid to September 30, 2021 and are subject to change

FOR ADDITIONAL INFORMATION, PLEASE CONTACT:

Chance Calterton
Account General Manager
415.660.0013
chance.calterton@savvas.com

Savvas Learning Company
Curriculum Customer Service
P.O. Box 6820
Chandler, AZ 85246

For questions regarding your order please call Customer Service: 1-800-848-9500 or Fax 1-877-260-2530
Monday-Friday, 8am - 5pm EST; 8am - 6pm DST
support.savvas.com

SAVVAS LEARNING COMPANY

Wayside
PUBLISHING
2 Stonewood Drive
Freeport, ME 04032

Phone: (888) 302-2519
Fax: (888) 302-2519
info@waysidepublishing.com
www.waysidepublishing.com
TIN: 27-1825295

Quote

Quote #: Q-76882
Date: 10/7/2020

Quote To:

San Leandro USD
Attn: Accounts Payable
835 E. 14th St, Ste 200
San Leandro, CA 94577
US

Ship To:

San Leandro USD
Attn: Sally Barry
835 E. 14th St, Ste 200
San Leandro, CA 94577
US

EntreCulturas 1A/1B- Six Year Digital plus Hardcover Books Teacher materials Gratis

QTY	ISBN	DESCRIPTION	SUBSCRIPTION LENGTH (Years)	UNIT PRICE	EXTENDED PRICE
70	9781641590174	EntreCulturas - Spanish 1A, Multi-Year Hardcover Print and Digital (FlexText + Explorer) (ISBN:9781641590174)	6	$151.29	$10,590.30
2	9781641590211	EntreCulturas - Spanish 1A, Multi-Year Teacher Print and Digital Package (SC TE + Teacher FlexText + Student FlexText + Explorer) (ISBN:9781641590211)	6	$0.00	$0.00
70	9781641590235	EntreCulturas - Spanish 1B, Multi-Year Hardcover Print and Digital (FlexText + Explorer) (ISBN:9781641590235)	6	$151.29	$10,590.30
2	9781641590273	EntreCulturas - Spanish 1B, Multi-Year Teacher Print and Digital Package (SC TE + Teacher FlexText + Student FlexText + Explorer) (ISBN:9781641590273)	6	$0.00	$0.00
		EntreCulturas 1A/1B- Six Year Digital plus Hardcover Books TOTAL:			$21,180.60

EntreCulturas 1- Six Year Digital Plus Hardcover Books Teacher Materials Gratis

QTY	ISBN	DESCRIPTION	SUBSCRIPTION LENGTH (Years)	UNIT PRICE	EXTENDED PRICE
140	9781942400523	EntreCulturas - Spanish 1, Multi-Year Hardcover Print and Digital (FlexText + Explorer) (ISBN:9781942400523)	6	$200.76	$28,106.40

QTY	ISBN	DESCRIPTION	SUBSCRIPTION LENGTH (Years)	UNIT PRICE	EXTENDED PRICE
3	9781944876487	EntreCulturas - Spanish 1, Multi-Year Teacher Print and Digital Package (SC TE + Teacher FlexText + Student FlexText + Explorer) (ISBN:9781944876487)	6	$0.00	$0.00
				EntreCulturas 1- Six Year Digital Plus Hardcover Books TOTAL:	$28,106.40

EntreCulturas 2- Six Year Digital Plus Hardcover Books Teacher Materials Gratis

QTY	ISBN	DESCRIPTION	SUBSCRIPTION LENGTH (Years)	UNIT PRICE	EXTENDED PRICE
140	9781942400615	EntreCulturas - Spanish 2, Multi-Year Hardcover Print and Digital (FlexText + Explorer) (ISBN:9781942400615)	6	$200.76	$28,106.40
3	9781944876494	EntreCulturas - Spanish 2, Multi-Year Teacher Print and Digital Package (SC TE + Teacher FlexText + Student FlexText + Explorer) (ISBN:9781944876494)	6	$0.00	$0.00
				EntreCulturas 2- Six Year Digital Plus Hardcover Books TOTAL:	$28,106.40

EntreCulturas 3- Six Year Digital Plus Hardcover Books Teacher Materials Gratis

QTY	ISBN	DESCRIPTION	SUBSCRIPTION LENGTH (Years)	UNIT PRICE	EXTENDED PRICE
10	9781942400707	EntreCulturas - Spanish 3, Multi-Year Hardcover Print and Digital (FlexText + Explorer) (ISBN:9781942400707)	6	$200.76	$2,007.60
1	9781944876500	EntreCulturas - Spanish 3, Multi-Year Teacher Print and Digital Package (SC TE + Teacher FlexText + Student FlexText + Explorer) (ISBN:9781944876500)	6	$0.00	$0.00
				EntreCulturas 3- Six Year Digital Plus Hardcover Books TOTAL:	$2,007.60

Shipping

QTY	ISBN	DESCRIPTION	SUBSCRIPTION LENGTH (Years)	UNIT PRICE	EXTENDED PRICE
1		Shipping and handling		$911.12	$911.12
				Shipping TOTAL:	$911.12

TOTAL: $80,312.12

Notes

Guerra Publishing, Inc.

P.O. Box 1128
Spring Branch, TX 78070

210-364-7123
Phone: [redacted]
Fax: [redacted]3098
www.guerrapublishing.com
info@guerrapublishing.com

Quote

Date	Quote #
8/6/2020	116

Lee Rosenberg

Item	Description	Qty	Cost	Total
GP0003	Gramatica Basica		39.95	39.95
GP0003e	Gramatica Basica, eBook		39.95	39.95
GP0005	Sustantivos y Articulos		12.95	12.95
GP0005e	Sustantivos y Articulos, eBook		12.95	12.95
GP0006	Los Adjetivos		12.95	12.95
GP0006e	Los Adjetivos, eBook		12.95	12.95
GP0008	El Acento Escrito		15.95	15.95
GP0008e	El Acento Escrito, eBook		15.95	15.95
GP0012	El Presente del Indicativo		14.95	14.95
GP0012e	El Presente del Indicativo, eBook		14.95	14.95
GP0013	Los Sinonimos		15.95	15.95
GP0013e	Los Sinonimos, eBook		15.95	15.95
GP0014	Los Antonimos		15.95	15.95
GP0014e	Los Antonimos, eBook		15.95	15.95
GP0018	La Puntuacion en el Espanol		18.95	18.95
GP0018e	La Puntuacion en el Espanol, eBook		18.95	18.95
GP0030	El Subjuntivo		25.95	25.95
GP0030e	El Subjuntivo, eBook		25.95	25.95
GP7000	Nuestras Raices		48.00	48.00
GP7000e	Nuestras Raices, eBook		48.00	48.00
GP51001	Shipping & Handling		22.15	22.15
	This is a quote for grammar books for one teacher and his/her classroom.			

This is the quote you requested. Thank you.

Total $465.25

CHENG & TSUI COMPANY INC.

25 WEST STREET
BOSTON, MA 02111-1213

Tele#: (617)988-2400 Fax#: 617-426-3669

Quote # 15659
Quote Date: 8-Oct-20
Expires: 08-Nov-20
Shipping WHSE: PSSC
Taken by: OMURPHY

Quoted To: Client account number: SAN00186

SAN LEANDRO UNIFIED SCHOOL DISTRICT
ATTN: ACCOUNTS PAYABLE
14735 JUNIPER ST
SAN LEANDRO, CA 94577
US

Tel: (510)667-3515 Fax: (510)667-6234

Shipping Location: MAIN

SAN LEANDRO
SAN LEANDRO USD
835 E 14TH ST
SAN LEANDRO, CA 94577
US

Tel: Fax:

Ship by Date	Customer Department	Customer PO Number	Customer Release#	Terms of Sale	Inside Salesrep	Outside Salesrep
10/12/2020		100820QUOTE		Net 30 days	4	

Ordered By	Currency	Exchange Rate	Carrier	Service Code	Frt Method
	US	1	UPS Ground		A

Special Instructions:

Seq#	L	Item	Description	Qty Ordered	Pick Qty	List Price	Unit Price	Amt UM	Extended Price
2	S	9781622915606	WEBAPP GO FAR WITH CHINESE 2 BNDL ESSTL 5YR	35	0	174.99	174.99	EA	$6,124.65
			Extended Description THIS IS A BUNDLE CONSISTING OF THE FOLLOWING: GO FAR WITH CHINESE VOL 2 HARDCOVER TEXTBOOK 5 YEAR SUBSCRIPTION TO THE ESSENTIAL WEB APP						
3	S	9781622915620	WEBAPP GO FAR WITH CHINESE 3 BNDL ESSTL 5YR	20	0	179.99	179.99	EA	$3,599.80
			Extended Description THIS IS A BUNDLE CONSISTING OF THE FOLLOWING: GO FAR WITH CHINESE VOL 3 HARDCOVER TEXTBOOK 5 YEAR SUBSCRIPTION TO THE ESSENTIAL WEB APP						
6	S	9781622915613	WEBAPP GO FAR WITH CHINESE 2 BNDL EDUC 5YR	1	0	249.99	0.00	EA	$.00
			Extended Description THIS IS A BUNDLE CONSISTING OF THE FOLLOWING: GO FAR WITH CHINESE VOL 2 HARDCOVER TEXTBOOK 5 YEAR SUBSCRIPTION TO THE EDUCATOR WEB APP						
7	S	9781622915439	GO FAR WITH CHINESE 2 TEXTBOOK	1	0	79.99	0.00	EA	$.00
8	S	9781622915637	WEBAPP GO FAR WITH CHINESE 3 BNDL EDUC 5YR	1	0	254.99	0.00	EA	$.00
			Extended Description THIS IS A BUNDLE CONSISTING OF THE FOLLOWING: GO FAR WITH CHINESE VOL 3 HARDCOVER TEXTBOOK 5 YEAR SUBSCRIPTION TO THE EDUCATOR WEB APP						
11	R	COMMENT	PURCHASE ORDER REQUIRED TO CONVERT QUOTE TO ORDER						
12	R	COMMENT	ALL DIGITAL PRODUCTS ARE NON-RETURNABLE						
13	R	COMMENT	AVAILABILITY IS SUBJECT TO						

CHENG & TSUI COMPANY INC.

25 WEST STREET
BOSTON, MA 02111-1213

Tele#: (617)988-2400 Fax#: 617-426-3669

Quote # 15659
Quote Date: 8-Oct-20
Expires: 08-Nov-20
Shipping WHSE: PSSC
Taken by: OMURPHY

Quoted To: Client account number: SAN00186

SAN LEANDRO UNIFIED SCHOOL DISTRICT
ATTN: ACCOUNTS PAYABLE
14735 JUNIPER ST
SAN LEANDRO, CA 94577
US

Tel: (510)667-3515 Fax: (510)667-6234

Shipping Location: MAIN

SAN LEANDRO
SAN LEANDRO USD
835 E 14TH ST
SAN LEANDRO, CA 94577
US

Tel: Fax:

Ship by Date	Customer Department	Customer PO Number	Customer Release#	Terms of Sale	Inside Salesrep	Outside Salesrep
10/12/2020		100820QUOTE		Net 30 days	4	

Ordered By	Currency	Exchange Rate	Carrier	Service Code	Frt Method
	US	1	UPS Ground		A

Seq#	L	Item	Description	Qty Ordered	Pick Qty	List Price	Unit Price	Amt UM	Extended Price
			CHANGE						
14	R	COMMENT	PRICES ARE VALID FOR 30 DAYS						
15	R	COMMENT	PLEASE READ CAREFULLY:						
16	R	COMMENT	GO FAR WITH CHINESE VOL 2 & 3 PRINT BOOKS HAVE NOT						
17	R	COMMENT	YET BEEN RELEASED						
18	R	COMMENT	VOL 2 PRINT EXPECTED RELEASE DATE: APRIL 2021						
19	R	COMMENT	VOL 3 PRINT EXPECTED RELEASE DATE:AUG 2021						
20	R	COMMENT	GO FAR WITH CHINESE 1, 2, & 3 WEB APP EDITIONS						
21	R	COMMENT	& TEACHER RESOURCES FILE PACKS						
22	R	COMMENT	HAVE NOT BEEN RELEASED YET						
23	R	COMMENT	VOL 1 WEB APP & TEACHER RESOURCES FILE PACK						
24	R	COMMENT	EXPECTED RELEASED DATE: JAN 2021						
25	R	COMMENT	GO FAR WITH CHINESE VOL 2 & 3 WEB APPS AND						
26	R	COMMENT	TEACHER RESOURCES FILE PACKS						
27	R	COMMENT	EXPECTED RELEASE DATES: TBD						
28	S	9781622915514	WEBAPP GO FAR WITH CHINESE 1A BNDL ESSTL 5YR	70	0	109.99	109.99	EA	$7,699.30

Extended Description

THIS IS A BUNDLE CONSISTING OF THE FOLLOWING:
GO FAR WITH CHINESE VOL 1A HARDCOVER TEXTBOOK 9781622914760
5 YEAR SUBSCRIPTION TO THE ESSENTIAL WEB APP

29	S	9781622915521	WEBAPP GO FAR WITH CHINESE 1A BNDL EDUC 5YR	2	0	149.99	0.00	EA	$.00

Extended Description

THIS IS A BUNDLE CONSISTING OF THE FOLLOWING:
GO FAR WITH CHINESE VOL 1A HARDCOVER TEXTBOOK 9781622914760
5 YEAR SUBSCRIPTION TO THE EDUCATOR WEB APP

CHENG & TSUI COMPANY INC.

25 WEST STREET
BOSTON, MA 02111-1213

Tel#: (617)988-2400 Fax#: 617-426-3669

Quote # 15659
Quote Date: 8-Oct-20
Expires: 08-Nov-20
Shipping WHSE: PSSC
Taken by: OMURPHY

Quoted To: Client account number: SAN00186

SAN LEANDRO UNIFIED SCHOOL DISTRICT
ATTN: ACCOUNTS PAYABLE
14735 JUNIPER ST
SAN LEANDRO, CA 94577
US

Tel: (510)667-3515 Fax: (510)667-6234

Shipping Location: MAIN

SAN LEANDRO
SAN LEANDRO USD
835 E 14TH ST
SAN LEANDRO, CA 94577
US

Tel: Fax:

Ship by Date	Customer Department	Customer PO Number	Customer Release#	Terms of Sale	Inside Salesrep	Outside Salesrep
10/12/2020		100820QUOTE		Net 30 days	4	

Ordered By	Currency	Exchange Rate	Carrier	Service Code	Frt Method
	US	1	UPS Ground		A

Seq#	L	Item	Description	Qty Ordered	Pick Qty	List Price	Unit Price	Amt UM	Extended Price
30	S	9781622914760	GO FAR WITH CHINESE 1A TEXTBOOK	3	0	44.99	0.00	EA	$.00
31	S	9781622915729	WEBAPP GO FAR WITH CHINESE 1B BNDL ESSTL 5YR	105	0	114.99	114.99	EA	$12,073.95
			Extended Description THIS IS A BUNDLE CONSISTING OF THE FOLLOWING: GO FAR WITH CHINESE VOL 1B HARDCOVER TEXTBOOK 9781622910649 5 YEAR SUBSCRIPTION TO THE ESSENTIAL WEB APP						
32	S	9781622915739	WEBAPP GO FAR WITH CHINESE 1B BNDL EDUC 5YR	3	0	149.99	0.00	EA	$.00
			Extended Description THIS IS A BUNDLE CONSISTING OF THE FOLLOWING: GO FAR WITH CHINESE VOL 1B HARDCOVER TEXTBOOK 9781622910649 SUBSCRIPTION TO THE EDUCATOR WEB APP						
33	S	9781622910649	GO FAR WITH CHINESE 1B TEXTBOOK	5	0	49.99	0.00	EA	$.00

Subtotal:	$29,497.70
Freight	$515.91
Sales Tax	$2,876.02
Total:	$32,889.63