SAN LEANDRO UNIFIED SCHOOL DISTRICT
Maintenance & Operations Department

To: Facilities and Technology
Today's Date: 12/16/2020
From: Maintenance Department
F&T Meeting Date: 1/6/2021

Project Description: Purchase two vehicles for the Maintenance Department.

Rationale: Replace aged vehicles. Vehicles are unsafe to operate.

Fiscal Impact: $81,753.37

Contractor: Serramonte Ford
Phone: 408-317-4686
Full name of signer for contract: Mike Stewart
Email to send contract through DocuSign: MStewart04@vtaig.com

License #: N/A
Contractor Trade: N/A

Do we have W9 on file? Yes

Proposed start date: Upon approval

Proposed Completion Date: ASAP

Prepared for: 12/7/2020

San Leandro Unified School District

San Leandro, CA 94579



VEHICLE PUCHASE INFORMATION		TRADE INFORMATION
Vehicle:	2021 F-350 XL Regular Cab Gas DRW Chassis	
Stock #:	Order	
VIN:		
Mileage:		
MSRP	$40,625.00	
Customer Savings	-$8,003.00	
Selling Price	$32,622.00	
Rebates*		
9' Aluminum Dump Body	$17,977.00	
Cash Price	$50,599.00	
Sales Tax (Estimate)	$4,941.69	
Total Fees	$952.25	
Total Cash Price (Estimate)	$56,492.94	
Payoff Balance of Trades		
Total Charges	**$56,492.94**	

Finance Options

Out of Pocket	60 Months	72 Months
Signing		

* Rebates unknow at this time.

Dump Body Specifications:
- 9' Aluminum dump bed with 21/4 cab shield painted black
- Class VI receiver with 7-prong connector
- Back-up alarm
- Rear camera

Customer Approval

Management Approval

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 CNGP530                  VEHICLE ORDER CONFIRMATION          12/07/20 20:37:44
 ==> _________ ___________________________________________          Dealer: F72024
                          2021 F-SERIES SD                          Page: 1 of 2
 Order No: 9999    Priority: C2  Ord FIN: KR661  Order Type: 5B Price Level: 115
 Ord PEP:  640A Cust/Flt Name: SAN LEANDRO         PO Number:
                       RETAIL                                      RETAIL
 F3G  F350 4X2 CHAS/C $36330                  14000# GVWR PKG
      145" WHEELBASE                     425  50 STATE EMISS        NC
 Z1   OXFORD WHITE                            JOB #1 BUILD
 A    VNYL 40/20/40                      52B  BRAKE CONTROLLR      270
 S    MEDIUM EARTH GR                    525  CRUISE CONTROL       235
640A  PREF EQUIP PKG                          TELE TT MIR-PWR
      .XL TRIM                           62R  TRANS PTO PROV      280
 572  .AIR CONDITIONER     NC            65Z  AFT AXLE TANK         NC
      .AMFM/MP3/CLK
 996  6.2L EFI V8 ENG      NC       TOTAL BASE AND OPTIONS 40625
 44G  10-SPD AUTOMATC      NC       TOTAL                  40625
 TD8  .LT245 BSW AS 17     NC       *THIS IS NOT AN INVOICE*
 X4L  4.30 LTD SLIP       350
 90L  PWR EQUIP GROUP     865       * MORE ORDER INFO NEXT PAGE *
      FRT LICENSE BKT      NC                        F8=Next
 F1=Help               F2=Return to Order          F3/F12=Veh Ord Menu
 F4=Submit    F5=Add to Library
S006 - MORE DATA IS AVAILABLE.                                    QC05727
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 CNGP530                  VEHICLE ORDER CONFIRMATION          12/07/20 20:37:53
 ==> _________ ___________________________________________          Dealer: F72024
                          2021 F-SERIES SD                          Page: 2 of 2
 Order No: 9999    Priority: C2  Ord FIN: KR661  Order Type: 5B Price Level: 115
 Ord PEP:  640A Cust/Flt Name: SAN LEANDRO         PO Number:
                       RETAIL                                      RETAIL
 76C  EX BACKUP ALARM   $140
 872  RR CAM & PREP K    415
 942  DAY RUNNING LTS     45
      SP FLT ACCT CR
      FUEL CHARGE
      DEST AND DELIV    1695

TOTAL BASE AND OPTIONS 40625
TOTAL                  40625
*THIS IS NOT AN INVOICE*




                                                        F7=Prev
 F1=Help               F2=Return to Order          F3/F12=Veh Ord Menu
 F4=Submit    F5=Add to Library
S099 - PRESS F4 TO SUBMIT                                         QC05727
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Prepared for: 12/7/2020

San Leandro Unified School District

San Leandro, CA 94579

VEHICLE PUCHASE INFORMATION		TRADE INFORMATION
Vehicle:	2020 Transit Connect XL SWB Cargo Van	
Stock #:	K0634	
VIN:		
Mileage:		
MSRP	$25,635.00	
Customer Savings	-$938.00	
Selling Price	$24,697.00	
Rebates	($3,250.00)	
Partition	$769.42	
Cash Price	$22,216.42	
Sales Tax (Estimate)	$2,491.26	
Total Fees	$552.75	
Total Cash Price (Estimate)	$25,260.43	
Payoff Balance of Trades		
Total Charges	**$25,260.43**	

Finance Options

Out of Pocket	60 Months	72 Months
Signing		

Customer Approval

Management Approval

Go Further
ford.com

VEHICLE DESCRIPTION

TRANSIT CONNECT

L1 465324

2020 XL CARGO VAN SWB
105" WHEELBASE
2.0L GDI I4 ENGINE
8 SPD AUTO TRANSAXLE

EXTERIOR
FROZEN WHITE METALLIC
INTERIOR
EBONY VINYL SEATS

STANDARD EQUIPMENT INCLUDED AT NO EXTRA CHARGE

EXTERIOR
- BODY SIDE MOLDINGS - BLACK
- BUMPERS - BLACK
- DOOR HANDLES - BLACK
- DOORS - DUAL SLIDING SIDE, 180-DEGREE SWING-OUT REAR
- GRILLE - 3-BAR, BLACK
- HEADLAMPS - AUTOLAMP (ON/OFF)
- WIPERS - RAIN-SENSING

INTERIOR
- 6-WAY MANUAL DRIVER/4-WAY MANUAL PASSENGER SEATS
- AIR COND, MANUAL FRONT
- BLACK VINYL FLOOR COVERING
- CARGO TIE-DOWN HOOK(S)
- FLOOR CNSLE W/ CUPHOLDERS
- OVERHEAD STOWAGE SHELF
- POWERPOINTS - 12V (2)
- SMART CHARGING USB PORT(1)
- STEERING - TILT/TELESCOPIC

FUNCTIONAL
- BRAKES, 4-WHEEL DISC/ABS
- FORDPASS™ CONNECT 4GWI-FI HOTSPOT TELEMATICS MODEM
- FRONT WHEEL DRIVE
- FUEL TANK - -15.8 GAL
- HILL START ASSIST
- LIGHT, REAR CARGO
- POWER STEERING W/EPAS
- POWER WINDOWS & LOCKS
- PRE-COLLISION ASSIST W/AEB
- REAR VIEW CAMERA
- REMOTE KEYLESS ENTRY

SAFETY/SECURITY
- ADVANCETRAC WITH RSC
- AIRBAGS - DUAL STAGE FRONT
- AIRBAGS - FRONT SEAT MOUNTED SIDE IMPACT
- AIRBAGS - SIDE AIR CURTAINS
- EMERGENCY BRAKE ASSIST
- SECURILOCK PASS ANTI THEFT
- TIRE PRESSURE MONITOR SYS

WARRANTY
- 3YR/36,000 BUMPER / BUMPER
- 5YR/60,000 POWERTRAIN
- 5YR/60,000 ROADSIDE ASSIST

INCLUDED ON THIS VEHICLE	(MSRP)
ORDER CODE 100A	
OPTIONAL EQUIPMENT/OTHER	
50 STATE EMISSIONS	NO CHARGE
HEAVY DUTY BATTERY	NO CHARGE
KEY FOBS - 2 ADDITIONAL	65.00

PRICE INFORMATION	(MSRP)
BASE PRICE	$24,275.00
TOTAL OPTIONS/OTHER	65.00
TOTAL VEHICLE & OPTIONS/OTHER	24,340.00
DESTINATION & DELIVERY	1,295.00

	RAMP ONE: CA76		**TOTAL MSRP $25,635.00**
	RAMP TWO:	CONVOY ITEM #: 72-6311 O/T 2	FORD CREDIT Whether you decide to lease or finance your vehicle, you'll find the choices that are right for you. See your dealer for details or visit www.ford.com/finance.
	This label is affixed pursuant to the Federal Automobile Information Disclosure Act. Gasoline, License, and Title Fees, State and Local taxes are not included. Dealer installed options or accessories are not included unless listed above.		LB043 N RB32X 035 000983 02 04 20

EPA DOT Fuel Economy and Environment

Gasoline Vehicle

Fuel Economy

25 MPG combined city/hwy

24 city

27 highway

Spec. Purpose Vehicles range from 15 to 26 MPG. The best vehicle rates 136 MPGe.

4.0 gallons per 100 miles

You **spend $500** more in fuel costs over 5 years compared to the average new vehicle.

Annual fuel **cost $1,600**

Fuel Economy & Greenhouse Gas Rating (tailpipe only): 5 (1 – 10 Best)

Smog Rating (tailpipe only): 6 (1 – 10 Best)

This vehicle emits 353 grams CO_2 per mile. The best emits 0 grams per mile (tailpipe only). Producing and distributing fuel also create emissions; learn more at fueleconomy.gov.

Actual results will vary for many reasons, including driving conditions and how you drive and maintain your vehicle. The average new vehicle gets 27 MPG and costs $7,500 to fuel over 5 years. Cost estimates are based on 15,000 miles per year at $2.70 per gallon. MPGe is miles per gasoline gallon equivalent. Vehicle emissions are a significant cause of climate change and smog.

fueleconomy.gov
Calculate personalized estimates and compare vehicles

Smartphone QR Code™

GOVERNMENT 5-STAR SAFETY RATINGS

Overall Vehicle Score **Not Rated**
Based on the combined ratings of frontal, side and rollover.
Should ONLY be compared to other vehicles of similar size and weight.

Frontal Crash	Driver	**Not Rated**
	Passenger	**Not Rated**

Based on the risk of injury in a frontal impact.
Should ONLY be compared to other vehicles of similar size and weight.

Side Crash	Front seat	**Not Rated**
	Rear seat	**Not Rated**

Based on the risk of injury in a side impact.

Rollover **Not Rated**
Based on the risk of rollover in a single-vehicle crash.

Star ratings range from 1 to 5 stars (★★★★★), with 5 being the highest.
Source: National Highway Traffic Safety Administration (NHTSA).
www.safercar.gov or 1-888-327-4236

NM0LS6E23L1465324

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