San Leandro Unified School District
Information Technology

To: Facilities and Technology Committee

From: Larry Simon, Chief Technology Officer

Date: May 20, 2020

Re: Staff laptop replacement

Background: Teacher Macbooks are roughly 6 to 8 years old and end of life for software updates. This proposal is to upgrade all teacher laptops to the newly released Macbook Air which will provide a high quality device to support instruction in the classrooms that is expected to have a long life into the future.

Staff has obtained pricing - see attached.

The Technology Department is requesting the following amounts:

Macbook Air 2020	$811,300.00
Adapters to connect to Promethean and USB devices	$48,300.00
Management licenses for devices	$21,000.00
Management licenses support	$4,200.00
Applecase support preferred	$47,988.00
State recycling fee	$2,800.00
Tax	$83,811.00
Total Amount Requested	**$1,019,808.50**

Funding Source: Measure J1 Technology

Apple Inc. Education Price Quote

Customer:
Larry Simon
SAN LEANDRO UNIFIED SCHOOL DISTRICT STE 200
Phone: 5108184198
email: lsimon@slusd.us

Apple Inc:
Tiffany Fenner
One Apple Park Way
Cupertino, CA 95014
email: tfenner@apple.com

Apple Quote: 2206231012

Quote Date: Tuesday, June 02, 2020

Quote Valid Until: Friday, July 31, 2020

Quote Comments:
Please reference Apple Quote number on your Purchase Order.

The AppleCare extended coverage plan is not included on the current proposal. Apple highly recommends AppleCare solutions to it's customers in order to provide the highest level of institutional support.

Row #	Details & Comments	Qty	Unit List Price	Extended List Price
1	**13-inch MacBook Air - Space Gray (5-Pack)** Part Number: Z0YM **Configuration:** • 065-C7TY 1.1GHz quad-core 10th-generation Intel Core i5 processor, Turbo Boost up to 3.5GHz • 065-C7VM Intel Iris Plus Graphics • 065-C7V2 16GB 3733MHz LPDDR4X memory • 065-C7V3 256GB SSD storage • 065-C7VN Force Touch trackpad • 065-C7VP Two Thunderbolt 3 ports • 065-C7VQ Touch ID • 065-C7VT Retina display with True Tone • 065-C7WN Backlit Magic Keyboard - US English • 065-C8M4 Accessory Kit	700	$1,159.00	$811,300.00
2	**USB-C Digital AV Multiport Adapter** Part Number: MUF82AM/A	700	$69.00	$48,300.00
3	**Jamf School for macOS, iOS and tvOS lifetime license (per unique device)** Part Number: HL2M2LL/A	1,200	$17.50	$21,000.00
4	**APPLECARE OS SUPPORT - PREFERRED 3YR** Part Number: D5692ZM/A	1	$47,988.00	$47,988.00
5	**Jamf School Enhanced Support for macOS, iOS and tvOS annual license (per device, per year)**	1,200	$3.50	$4,200.00

Part Number: HN0E2LL/A

Edu List Price Total	**$932,788.00**
– eWaste Fee / Recycling Fee	$2,800.00
– Additional Tax	$0.00
– Estimated Tax	$84,220.50
– Total Tax	$84,220.50
Extended Total Price*	**$1,019,808.50**

*In most cases Extended Total Price does not include Sales Tax
*If applicable, eWaste/Recycling Fees are included.
Standard shipping is complimentary

Complete your order by one of the following:

- This document has been created for you as Apple Quote ID 2206231012. Please contact your institution's Authorized Purchaser to submit the above quote online. For account access or new account registration, go to https://ecommerce.apple.com. Simply go to the Quote area of your Apple Education Online Store, click on it and convert to an order.
    - For registration assistance, call 1.800.800.2775

- If you are unable to submit your order online, please send a copy of this Quote with your Purchase Order via email to institutionorders@apple.com. Be sure to reference the Apple Quote number on the PO to ensure expedited processing of your order.
    - For more information, go to provision C below, for details.

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B. ALL SALES ARE FINAL. PLEASE REVIEW RETURN POLICY BELOW IF YOU HAVE ANY QUESTIONS. IF YOU USE YOUR INSTITUTION'S PURCHASE ORDER FORM TO PLACE AN ORDER IN RESPONSE TO THIS QUOTE, APPLE REJECTS ANY TERMS SET OUT ON THE PURCHASE ORDER THAT ARE INCONSISTENT WITH OR IN ADDITION TO THE TERMS OF YOUR AGREEMENT WITH APPLE.

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    - PHYSICAL SHIP-TO NAME AND ADDRESS (NO PO BOXES)
    - PURCHASE ORDER NUMBER
    - VALID SIGNATURE OF AN AUTHORIZED PURCHASER
    - APPLE PART NUMBER AND/OR DESCRIPTION OF PRODUCT AND QUANTITY
    - TOTAL DOLLAR AMOUNT AUTHORIZED OR UNIT PRICE AND EXTENDED PRICE ON ALL LINE ITEMS
    - CONTACT INFORMATION: NAME, PHONE NUMBER AND EMAIL

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    - APPLE MAY MODIFY OR CANCEL ANY PROVISION OF THIS QUOTE, OR CANCEL ANY ORDER YOU PLACE PURSUANT TO THIS QUOTE, IF IT CONTAINS A TYPOGRAPHIC OR OTHER ERROR.

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F. UNLESS SPECIFIED ABOVE, APPLE'S STANDARD SHIPPING IS INCLUDED IN THE TOTAL PRICE.

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