San Leandro Unified School District
Information Technology

To: Facilities and Technology Committee

From: Larry Simon, Chief Technology Officer

Date: January 20, 2021

Re: Chromebook Refresh 21-22

We are approaching the replacement deadline for some of our older chromebooks that were initially deployed several years ago. The purpose of this request is to obtain Board approval for the purchase of 2,500 chromebooks to replace a subset of these older devices. Purchase will be made via a piggyback to the CalSave contract from the Monterey County Office of Education (MCOE).

Staff has obtained pricing - see attached.

The Technology Department is requesting the following amounts:

Chromebooks, licenses and services	$689,412.50
Total Amount Requested	**$689,412.50**

Funding Source: Measure J1 Technology or Learning Loss Mitigation Funding

QUOTE CONFIRMATION

DEAR LARRY SIMON,

Thank you for considering CDW•G for your computing needs. The details of your quote are below. Click here to convert your quote to an order.

QUOTE #	QUOTE DATE	QUOTE REFERENCE	CUSTOMER #	GRAND TOTAL
LWFN730	1/19/2021	HP G9	1226089	$689,412.50

IMPORTANT - PLEASE READ
Fees applied to item(s): 6356359

QUOTE DETAILS

ITEM	QTY	CDW#	UNIT PRICE	EXT. PRICE
HP SB 11MK G9 MT8183 32/4 CHROME Mfg. Part#: 349Y8UT#ABA Contract: CALSAVE-CHR-20 Calsave Technology Contract 530067 (530067)	2500	6356359	$214.00	$535,000.00
Google Chrome Management Console License - Education Mfg. Part#: CROSSWDISEDU UNSPSC: 43232804 Electronic distribution - NO MEDIA Contract: CALSAVE Technology Contract 530067 (530067)	2500	3577022	$26.00	$65,000.00
INSTALL-NEW SITE Mfg. Part#: INSTALL REQUESTED EKC Chromebook Deployment Services: - White Glove Service Enroll Chromebook to top level domain OS Updates - Apply customer provided tags to Chromebooks. - Inventory and send customer spreadsheet of serial, mac, asset tag, site - Delivery to district **Formal Statement of Work to be executed upon receipt of PO. Contract: MARKET	2500	3573044	$10.90	$27,250.00

RECYCLING FEE DETAILS

ITEM	QTY	CDW#	UNIT PRICE	EXT. PRICE
RECYCLING FEE 4" TO LESS THAN 15" Fee Applied to Item: 6356359	2500	654809	$4.00	$10,000.00

PURCHASER BILLING INFO		
Billing Address: SAN LEANDRO UNIFIED SCHOOL DIST. ACCOUNTS PAYABLE 1145 ALADDIN AVE SAN LEANDRO, CA 94577-4380 **Phone:** (510) 667-3500 **Payment Terms:** NET 30 Days-Govt/Ed	**SUBTOTAL**	$627,250.00
	SHIPPING	$0.00
	RECYCLING FEE	$10,000.00
	SALES TAX	$52,162.50
	GRAND TOTAL	**$689,412.50**
DELIVER TO	**Please remit payments to:**	

Shipping Address: SAN LEANDRO UNIFIED SCHOOL DIST. INSTRUCTIONAL MATERIALS CENTER 1193 ALADDIN AVE SAN LEANDRO, CA 94577 **Shipping Method:**	CDW Government 75 Remittance Drive Suite 1515 Chicago, IL 60675-1515

Need Assistance? CDW•G SALES CONTACT INFORMATION				
	Justin Davenport	|	(866) 246-8136	|	justdav@cdwg.com

LEASE OPTIONS			
FMV TOTAL	**FMV LEASE OPTION**	**BO TOTAL**	**BO LEASE OPTION**
$637,250.00	**$16,912.62/Month**	**$637,250.00**	**$19,582.69/Month**

Monthly payment based on 36 month lease. Other terms and options are available. Contact your Account Manager for details. Payment quoted is subject to change.

Why finance?

• Lower Upfront Costs. Get the products you need without impacting cash flow. Preserve your working capital and existing credit line.

• Flexible Payment Terms. 100% financing with no money down, payment deferrals and payment schedules that match your company's business cycles.

• Predictable, Low Monthly Payments. Pay over time. Lease payments are fixed and can be tailored to your budget levels or revenue streams.

• Technology Refresh. Keep current technology with minimal financial impact or risk. Add-on or upgrade during the lease term and choose to return or purchase the equipment at end of lease.

• Bundle Costs. You can combine hardware, software, and services into a single transaction and pay for your software licenses over time! We know your challenges and understand the need for flexibility.

General Terms and Conditions:

This quote is not legally binding and is for discussion purposes only. The rates are estimate only and are based on a collection of industry data from numerous sources. All rates and financial quotes are subject to final review, approval, and documentation by our leasing partners. Payments above exclude all applicable taxes. Financing is subject to credit approval and review of final equipment and services configuration. Fair Market Value leases are structured with the assumption that the equipment has a residual value at the end of the lease term.

This quote is subject to CDW's Terms and Conditions of Sales and Service Projects at
http://www.cdwg.com/content/terms-conditions/product-sales.aspx
For more information, contact a CDW account manager

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