DR. JOSÉ MEDINA: EDUCATIONAL SOLUTIONS, LLC
5005 Cedar Croft Drive
Bethesda, MD 20814-3952
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February 10, 2021

Client

Joanne Clark, Senior Director of Educational Services
San Leandro Unified School District
835 E. 14th Street, Suite 200
San Leandro, CA 94577
(510) 667-3552 or (510) 693-5394
joanneclark@slusd.us

Dear Ms. Clark,

Thank you for reaching out to Dr. José Medina: Educational Solutions. We are excited to submit this proposal for your review. The requested professional development services are described below.

Project Title

Serving the Needs of Emergent Bilingual Students in Dual Language Programs (Remote Learning)

Scope of Services

Serving Dual Language Programs Through an Anti-Bias and Anti-Racist Lens (6 hours)
Dual language programs must be grounded in the work of equity and social justice. So often, the focus is on bilingualism, biliteracy, and grade level academic achievement. But, eduactors must also embrace and model a culturally sustaining ideology that overtly chips away at educational systems that have historically oppressed certain student communities. Session participants will be critically self-reflective about the systems that guide their DL program, to include next steps.

Job-Embedded Coaching: The 4 days (6.0 hours per day) of support will focus on job-embedded coaching for teachers. During each of the days of service, part of the time will be used by Dr. Medina to observe 30 minute teaching videos recorded by each of the teachers to be coached. He will also complete the C6 Biliteracy Framework: 3 Ws Protocol that will be used to guide the non-evaluative coaching session with each teacher. Our team will provide a Zoom link that will be used for teachers to log on for the live coaching session.

Dates

- May 5 - 6, 2021; 1:00 pm – 4:00 pm PST; Serving DL Programs Through ABAR Lens



"Lo que se dice, se hace."

- September 20, 2021 – Coaching 6 Teachers (includes prep and direct services)
- September 21, 2021 – Coaching 5 Teachers and Debrief (includes prep and direct services)
- November 18, 2021 – Coaching 6 Teachers (includes prep and direct services)
- November 19, 2021 – Coaching 5 Teachers and Debrief (includes prep and direct services)

Enrollment

For remote professional development sessions, the maximum number of participants will be 40. For job-embedded coaching, the maximum number of teachers per day is 6.

Location

The workshops/job embedded coaching will be facilitated in remote fashion and via the Zoom platform.

Fee

The fee for all services is $22,500. This includes costs for all preparation and delivery of professional development services.

Payment

Dr. José Medina: Educational Solutions will invoice the client on:

- May 6, 2021 $4,500
- September 21, 2021 $9,000
- November 19, 2021 $9,000

Invoices are payable within 30 days of receipt of an invoice from Dr. José Medina: Educational Solutions. Please send payment to:

Dr. José Medina: Educational Solutions
5005 Cedar Croft Drive
Bethesda, MD 20814-3952

This contract will be in effect from the date when the contract is signed until January 19, 2022.

Session Handouts and Zoom Login

The PDF of handouts created for the professional development workshop(s) will be emailed to the client one week prior to the first day of service. There are no handouts for job-embedded coaching. Zoom login information for each session will also be included in the email.



"Lo que se dice, se hace."

Cancellation Policy

In the case of a cancellation or date change by the client, the client will be responsible for reimbursement to Dr. José Medina: Educational Solutions for all unrecoverable expenses (such as travel costs and planning time) incurred for the specific training engagement.

Notice of cancellation or date changes on the part of the client for keynote address/live webinar, training/workshops, technical assistance sessions, or coaching days must be received in writing by email NLT 30 days before the event.

Copyright

Dr. José Medina: Educational Solutions is the owner and copyright holder of all materials developed by our staff and consultants for use in delivery of services under this Agreement. ***The client agrees that the session(s) will not be recorded to protect intellectual property.***

Entire Agreement

This Agreement constitutes the entire understanding between the client and Dr. José Medina: Educational Solutions.
If you agree with the above terms and conditions, please email the signed contract to us. As soon as the signed contract is received, planning for the professional development services can begin and the dates for services can be locked in.

Thank you so much for allowing us to serve your stakeholders. Know that we are humbled by the opportunity.



"Lo que se dice, se hace."

APPROVED

Dr. José Medina: Educational Solutions

Signature Dr. José Medina

Print Name Dr. José Medina

Title Chief Educational Advocate/CEO

Date February 10, 2021

ACCEPTED

San Leandro Unified School District

San Leandro Unified School District warrants that the person who is signing this Agreement on behalf of San Leandro Unified School District is authorized to do so and to execute all other documents necessary to carry out the terms of this Agreement.

Signature _____

Print Name _____

Title _____

Date _____