San Leandro Unified School District
Information Technology

To: Facilities and Technology Committee

From: Larry Simon, Chief Technology Officer

Date: August 2, 2021

Re: E-Rate Year 20-21 Category 2 Sales Tax Increase

Background: SLUSD approved wireless and battery upgrade projects in February and April of 2020 primarily funded via E-Rate. Federal approval did not come through until May of 2021. Since project approval the local sales tax rate has increased by 1%. This request is to approve the additional amounts and move forward with the project.

See attached documents for details.

The Technology Department is requesting the following amounts. Amount may be paid in full and then applied for reimbursement at the district's choice.

Wireless upgrade project sales tax increase	$3,531.61
Rack/UPS project sales tax increase	$2,614.11
Total Additional Amount Requested	**$6,145.72**

Funding Source: Measure J1 Technology

AMS.NET
Technology Solution Provider

COST SUMMARY

Project Cost Summary - San Leandro Unified School District

Project Information

San Leandro Unified School District - E-Rate 23 - RFP SLUSD FY 2020 Wireless LAN E-rate Project - 91020
Project #91020
May 21, 2021

Account Manager

Dave Zieker
dzieker@ams.net
(925) 245-6160

AMS Quote #	Description	Products	Labor	Est. Taxes	**Total**	E-Rate Funding %	Customer Amount	SLD Amount
Q-00040613	E-Rate 23 Garfield Elementary Meraki Access Points	$19,187.20	$2,080.00	$1,870.75	$23,137.95	80.00%	$16,363.25	$6,774.70
Q-00040614	E-Rate 23 Jefferson Elementary Meraki Access Points	$22,784.80	$2,470.00	$2,221.52	$27,476.32	80.00%	$5,495.26	$21,981.06
Q-00040615	E-Rate 23 Lincoln HS Meraki Access Points	$7,195.20	$780.00	$701.53	$8,676.73	80.00%	$3,193.07	$5,483.66
Q-00040616	E-Rate 23 Madison Elementary Meraki Access Points	$27,581.60	$2,990.00	$2,689.21	$33,260.81	80.00%	$6,652.16	$26,608.65
Q-00040617	E-Rate 23 McKinley Elementary Meraki Access Points	$17,988.00	$1,950.00	$1,753.83	$21,691.83	80.00%	$7,115.01	$14,576.82
Q-00040618	E-Rate 23 Monroe Elementary Meraki Access Points	$20,986.00	$2,275.00	$2,046.14	$25,307.14	80.00%	$5,061.43	$20,245.71
Q-00040619	E-Rate 23 Roosevelt Elementary Meraki Access Points	$21,585.60	$2,340.00	$2,104.60	$26,030.20	80.00%	$5,206.04	$20,824.16
Q-00040620	E-Rate 23 Washington Elementary Meraki Access Points	$17,988.00	$1,950.00	$1,753.83	$21,691.83	80.00%	$4,338.37	$17,353.46
Q-00040621	E-Rate 23 Wilson Elementary Meraki Access Points	$29,380.40	$3,185.00	$2,864.58	$35,429.98	80.00%	$7,086.00	$28,343.98

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COST SUMMARY

Q-00040622	E-Rate 23 Bancroft MS Meraki Access Points	$32,978.00	$3,575.00	$3,215.36	$39,768.36	80.00%	$7,953.67	$31,814.69
Q-00040623	E-Rate 23 John Muir MS Meraki Access Points	$39,573.60	$4,290.00	$3,858.43	$47,722.03	80.00%	$12,445.93	$35,276.10
Q-00040624	E-Rate 23 San Leandro HS Meraki Access Points	$72,551.60	$7,865.00	$7,073.79	$87,490.39	80.00%	$18,407.03	$69,083.36
Q-00040625	E-Rate 23 FTK (SLHS Annex) Meraki Access Points	$23,384.40	$2,535.00	$2,279.97	$28,199.37	80.00%	$5,932.84	$22,266.53
	Totals	**$353,164.40**	**$38,285.00**	**$34,433.54**	**$425,882.94**		**$105,250.06**	**$320,632.88**

Tax Increase	$3,531.64

Vendor: AMS.NET
Address 502 Commerce Way, Livermore, CA 94551
Phone: 925-245-6100
SPIN: 143005880

New Estimated Total	$108,781.70
PO B22-00002	-$105,250.09
PO Shortage	**$3,531.61**

Project Cost Summary -

Project Information

San Leandro Unified School District - E-RATE 23 - RFP # SLUSD-ERATE-YR23-4 Project - 90955

Project #
May 27, 2021

Account Manager

Dave Zieker
dzieker@ams.net
(925) 245-6160

AMS Quote #	Description	Products	Labor	Est. Taxes	**Total**	E-Rate Funding %	Customer Amount	SLD Amount
Q-00040635	E-Rate 23 Bancroft Elementary Tripp Lite UPS	$16,468.80	$4,000.00	$1,605.70	$22,074.50	80.00%	$4,414.90	$17,659.60
Q-00040821	E-Rate 23 Enclosure Installation BANCROFT v2	$8,636.29	$5,600.00	$842.04	$15,078.33	80.00%	$3,023.79	$12,054.54
Q-00041049	E-Rate 23 Brocade Switch Bancroft Elementary	$8,907.35	$1,600.00	$868.50	$11,375.85	80.00%	$2,275.17	$9,100.68
Q-00040638	E-Rate 23 Garfield Elementary Tripp Lite UPS	$8,645.97	$1,750.00	$842.98	$11,238.95	80.00%	$7,948.18	$3,290.77
Q-00041226	E-Rate 23 SLUSD UPS - Enclosure Installation - Garfield v2	$1,787.93	$1,150.00	$174.33	$3,112.26	80.00%	$2,201.56	$910.70
Q-00040646	E-Rate 23 Monroe Elementary Tripp Lite UPS	$8,140.50	$1,750.00	$793.69	$10,684.19	80.00%	$2,136.84	$8,547.35
Q-00040810	E-Rate 23 Enclosure Installation MONROE v2	$2,121.91	$1,650.00	$206.90	$3,978.81	80.00%	$799.27	$3,179.54

Q-00040639	E-Rate 23 Jefferson Elementary Tripp Lite UPS	$5,352.21	$1,200.00	$521.84	$7,074.05	80.00%	$1,414.81	$5,659.24
Q-00040828	E-Rate 23 Enclosure Installation JEFFERSON v2	$4,076.16	$2,800.00	$397.42	$7,273.58	80.00%	$1,461.26	$5,812.32
Q-00040647	E-Rate 23 John Muir MS Tripp Lite UPS	$18,527.25	$4,400.00	$1,806.40	$24,733.65	80.00%	$6,450.59	$18,283.06
Q-00040822	E-Rate 23 Enclosure Installation JOHN MUIR v2	$7,220.13	$4,450.00	$703.94	$12,374.07	80.00%	$3,233.91	$9,140.16
Q-00041050	E-Rate 23 Brocade Switch John Muir MS	$8,907.35	$1,600.00	$868.50	$11,375.85	80.00%	$2,966.83	$8,409.02
Q-00040640	E-Rate 23 Lincoln HS Tripp Lite UPS	$6,587.52	$1,600.00	$642.28	$8,829.80	80.00%	$3,249.38	$5,580.42
Q-00040827	E-Rate 23 Enclosure Installation LINCOLN v2	$7,928.84	$6,100.00	$773.06	$14,801.90	80.00%	$5,455.29	$9,346.61
Q-00040642	E-Rate 23 McKinley Elementary Tripp Lite UPS	$9,469.11	$2,000.00	$923.24	$12,392.35	80.00%	$4,064.69	$8,327.66
Q-00041231	E-Rate 23 SLUSD UPS - Enclosure Installation - McKinley v2	$3,691.96	$4,950.00	$359.95	$9,001.91	80.00%	$2,959.52	$6,042.39
Q-00040648	E-Rate 23 Roosevelt Elementary Tripp Lite UPS	$10,292.85	$2,400.00	$1,003.54	$13,696.39	80.00%	$2,739.28	$10,957.11
Q-00041233	E-Rate 23 SLUSD UPS - Enclosure Installation - Roosevelt v2	$1,787.93	$1,150.00	$174.33	$3,112.26	80.00%	$624.00	$2,488.26
Q-00040649	E-Rate 23 San Leandro HS Tripp Lite UPS	$46,054.71	$9,950.00	$4,490.32	$60,495.03	80.00%	$12,099.01	$48,396.02
Q-00040830	E-Rate 23 Enclosure Installation SAN LEANDRO HS v2	$9,888.27	$6,750.00	$964.12	$17,602.39	80.00%	$3,533.45	$14,068.94
Q-00040939	E-Rate 23 Brocade Switch San Leandro High School	$8,907.35	$1,600.00	$868.50	$11,375.85	80.00%	$2,275.17	$9,100.68

Q-00040650	E-Rate 23 Washington Elementary Tripp Lite UPS	$5,352.21	$1,200.00	$521.84	$7,074.05	80.00%	$1,414.81	$5,659.24
Q-00040824	E-Rate 23 Enclosure Installation WASHINGTON v2	$3,996.16	$2,650.00	$389.62	$7,035.78	80.00%	$1,410.95	$5,624.83
Q-00040651	E-Rate 23 Wilson Elementary Tripp Lite UPS	$11,939.13	$2,400.00	$1,164.06	$15,503.19	80.00%	$3,100.64	$12,402.55
Q-00040832	E-Rate 23 Enclosure Installation WILSON v2	$2,038.08	$1,400.00	$198.71	$3,636.79	80.00%	$730.63	$2,906.16
Q-00040641	E-Rate 23 Madison Elementary Tripp Lite UPS	$4,940.64	$1,200.00	$481.72	$6,622.36	80.00%	$1,324.47	$5,297.89
Q-00040637	E-Rate 23 FTK (SLHS Annex) Tripp Lite UPS	$8,870.34	$1,400.00	$864.85	$11,135.19	80.00%	$2,227.04	$8,908.15
Q-00040652	E-Rate 23 Tripp Lite UPS INELIGIBLE	$20,875.00	$6,525.00	$2,035.32	$29,435.32	0.00%	$29,435.32	$0.00
		$261,411.95	**$85,225.00**	**$25,487.70**	**$372,124.65**		**$114,970.75**	**$257,153.90**

Tax Increase	$2,614.12
New Estimated Total	$117,584.87
PO - B22-00003	-$114,970.76
PO Shortage	**$2,614.11**

Vendor:
Address:
Phone:
SPIN: